







Making Government Purchasing Simple.





Federal Contracts Company & Equalis Group Publicly Procured Contract Vehicle

Federal Contracts Company Contract Highlights

- Generac's advanced power grid software solutions, backup and prime power systems for home and industrial applications, solar + battery storage solutions, virtual power plant platforms, engine + batterypowered tools and equipment.
- JLG aerial equipment, complete line of boom, scissor, and industrial lifts, and rough-terrain telehandlers.
- Manitowoc cranes are available from compact 20-ton Grove cranes through Grove 716-ton capacity EPIC Crawler Lattice cranes.
- Ver-Mac full offering of portable intelligent traffic control solutions, lighting, and surveillance equipment since 1957.
- Terramac multi-purpose, all-terrain, rugged utility carrier crawlers that can be customized to accommodate a wide array of support equipment.
- Pricing model is discount from current list price for all products with special customization available upon request.

About Federal Contracts Company

Federal Contracts Company (**FCC**) based in Tampa, FL has decades of contracts and equipment experience, making government purchasing simple for local, state, federal, and military agencies nationwide since 2003. A HUBZone and certified Small Business, FCC has been named a Top Defense Contractor by Tampa Bay Business Journal.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2149B Lead Agency: CCOG

Get Started





Contact Federal Contracts Co.: 813.631.0000
www.FederalContractsCorp.com

For your customized price quote please contact:

Sales@FederalContractsCorp.com.

Reference Equalis Group contract

#COG-2149B.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Finalize Implement Identify **Prepare Publish** Score Issue Requirements **Solicitation Notice Proposals Finalists Award** Contract **Solution** # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.