



## The Worldwide Leader in Roofing Solutions



### Sika Roofing & Equalis Group

*A Proven Solution in the Publicly Procured Contract Vehicle Marketplace*

#### Sarnafil Services Turnkey Roof Solutions

- Sarnafil Services, Inc. (SSI) provides turnkey roof solutions, providing support through all phases of your next roofing project. Our service offering's range from preliminary technical consulting and budgeting through turnkey project delivery via our Construction Management and General Contracting models.
- SSI's 'Equalis Program' fuses Sika Roofing's high-quality, long-lasting sustainable roofing material solutions in single-ply thermoplastics and liquid-applied membranes with our unmatched technical expertise and the industry's best nationwide network of authorized applicators to deliver successful turnkey roof installations regardless of your projects location.
- Sika Roofing is a leader in sustainable and resilient roofing solutions and offers the world's first FM-approved solar racking system with their Sika SolaRoof® solution.
- SSI streamlines the roof system acquisition process while allowing the owner to obtain competitive roofing contractor bids from a trusted partner.
- Equalis members will receive significant material discounts on items like Sika Sarnafil's roofing membrane saving them over 35%.

#### Who is Sarnafil Services, Inc. (SSI)?

Sarnafil Services is a division of Sika Roofing, long recognized as a global manufacturing leader of highly sustainable roofing systems lasting 30+ years with existing roof systems in place still performing over 40 years later. SSI has functioned as Sika Roofing's resident subject matter expert in solar roofing, roof construction, and contracting sides of the roofing industry, for more than 35 years. SSI's turnkey solutions brings building owners value in their roofing material choices, enhancing their return on investment, as we manage the construction process for compliance and cost savings.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1172C

**Lead Agency:** Region 10 ESC

### Get Started

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#### EQUALIS GROUP

Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.