



*One Child. One Device. One Bright Future.*



## **Virtucom & Equalis Group**

*Publicly Procured Contract Vehicle*

### **Virtucom Contract Highlights**

- **Best-in-class EdTech** – Chromebooks, laptops, workstations, and interactive flat panel displays from top industry brands.
- **Seamless deployment & installation** – Ensuring classrooms are fully equipped and ready for learning.
- **Certified service & support** – Authorized service provider expertise backed by HP, Lenovo, and Acer for reliable repairs and ongoing device maintenance.
- **Comprehensive protection plans** – Warranty repairs and accidental damage coverage, including spills, submersion, LCD, and motherboard damage.
- **Dedicated onsite technicians** – Minimizing downtime and keeping your school's technology running smoothly.

### **Who is Virtucom?**

Since 1995, Virtucom has been more than a technology provider—it has been a dedicated partner, working alongside over 5,000 school districts to bring their visions to life. What began as a mission to support education has evolved into a nationwide commitment to equipping schools with the tools, expertise, and support they need to thrive. From strategic consultation and seamless procurement to hands-on implementation, ongoing maintenance, and personalized training, Virtucom ensures that technology serves educators—not the other way around. With Virtucom, schools are not just preparing for today—they are building a foundation for the future.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1173H

**Lead Agency:** Region 10 ESC

## **Get Started**



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.