



**Delivering transformative Workplace technology to our local clients.**



## **Xerox Business Solutions & Equalis Group**

*Publicly Procured Contract Vehicle*

### **Contract Highlights**

- **Streamlined Procurement:** Access pre-negotiated, competitively bid contracts that simplify purchasing, ensuring compliance and eliminating the need for lengthy RFP processes.
- **Cost Savings & Budget Control:** Leverage cooperative purchasing power for preferred pricing on Xerox copiers, printers, managed print services (MPS), and IT solutions, reducing overall operational costs.
- **Efficiency & Productivity:** Benefit from workflow automation, document management, and print optimization solutions tailored to your organization's needs.
- **Local Service & Support:** Enjoy dedicated account management and responsive on-site service from Xerox Business Solutions experts.
- **Transparency & Compliance:** Ensure a fair, open, and legally compliant purchasing process with a publicly awarded Master Agreement.
- **Scalable & Future-Ready Solutions:** Access cutting-edge technology, cloud-based solutions, and secure print management to drive long-term success.

### **Who is Xerox Business Solutions?**

Xerox Business Solutions (XBS) delivers cutting-edge office technology and managed print services, helping businesses streamline operations, reduce costs, and enhance security. We offer Xerox multifunction printers (MFPs), copiers, printers, and production print solutions, along with digital workflow automation, IT services, and document management. Our expertise includes robotic process automation (RPA), backfile scanning, and mailroom digitization, ensuring seamless information flow. With cloud-based print management, AI-driven analytics, and secure document workflows, we provide scalable solutions tailored to your needs. As a trusted local partner with nationwide support, Xerox Business Solutions optimizes workplaces for efficiency and growth. Transform your business with Xerox Business Solutions today!

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1169C

**Lead Agency:** Region 10 ESC

### **Get Started**



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.