



## Connecting What's Next



### Zayo & Equalis Group

Publicly Procured Contract Vehicle

#### Contract Highlights

- Access to high-performance connectivity, including Dedicated Internet Access (DIA), Point-to-Point Ethernet, Metro Dark Fiber, Wavelength (Metro & Long Haul), IPVPN, CloudLink, and Advanced DDoS Protection.
- As an Equalis Group member, you gain access to significantly discounted rates on Zayo's high-performance network solutions, maximizing value and cost savings.
- Leverage Zayo's 20+ years of experience supporting state and local governments and agencies, K-12 and higher education, with secure, scalable solutions tailored for your mission.

#### Who is Zayo?

Zayo provides public sector organizations with a high-capacity fiber network to support modernization, cloud migration, and digital transformation. Our infrastructure ensures secure, direct connections to data centers, educational institutions, government facilities, and cloud environments, delivering seamless performance with low latency and scalable bandwidth.

With industry-leading cybersecurity measures and flexible network management solutions, Zayo helps public sector entities strengthen security, maintain full visibility, and optimize performance. Our easy-to-procure solutions ensure compliance with public sector requirements, providing agencies with a reliable, future-ready network that enhances efficiency and innovation.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2161B

Lead Agency: CCOG

### Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.