

Perspective Means Everything

Approaching your IT strategy from a strong and clear vantage point can set you up to realize the greatest impact from your IT investments— even in the face of today's complexity and disruption. That's why choosing the right partner is key to fueling your success. ePlus brings the insightful strategies and innovative solutions you need to elevate your business.

Together, we can help you:

- + Strategize for more agility
- + Architect for better outcomes
- + Accelerate for faster ROI
- + Optimize for stronger resiliency



ePlus Technology, inc. & Equalis Group

Publicly Procured Contract Vehicle

ePlus Technology Contract Highlights

- ePlus provides technology solutions to a wide spectrum of global clients enabling them to optimize their IT infrastructure and supply chain processes.
- Our 30+ years of experience gives us a thorough understanding of the unique challenges and opportunities faced by SLED organizations.
- Our solutions and services are designed to help our customers succeed and our value is enhanced by our team of highly skilled employees who collectively carry more than 7,000 technical certifications and credentials from many of the leading OEMs.
- ePlus offers a full portfolio of solutions, including artificial intelligence, security, cloud and data center, networking and collaboration, as well as managed, consultative and professional services.

Who is ePlus Technology?

ePlus goes above and beyond to deliver the insightful strategies and innovative solutions our customers need to elevate their business. We bring deep expertise that spans the entire IT lifecycle and every critical discipline along with an unwavering commitment to customer experience, enabling organizations to navigate challenging situations and achieve consistent results, faster. Positioned squarely at the forefront of today's most transformative technologies, ePlus helps organizations imagine, implement, and achieve more from technology.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1173B

Lead Agency: Region 10 ESC

Get Started

Contact ePlus Technology, inc.

Amy Knowler,
VP SLED Business Development

Email: R10-1173B@eplus.com

Phone: 757-985-3827

Created by Public Sector Organizations *for Public Sector Organizations*



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.