

PAY AS YOU GROW WITH PRESIDIO + NERDIO

Azure Virtual Desktop Quick Start



THE CHALLENGE

Remote and hybrid work is no longer a trend. It's become the status quo for industries of nearly all stripes. Microsoft Azure Virtual Desktop (AVD) has proven critical for companies to enable virtual employees rapidly and securely from almost anywhere. Still, AVD can be cumbersome to setup and manage, and costs can balloon if compute and storage is not optimized. IT teams need a seamless way to realize the benefits of AVD without falling prey to administrative headaches or distracting from business strategy.

THE SOLUTION

Nerdio Manager for Enterprise enhances Microsoft's native components with best-in-class enterprise capabilities.

Presidio has partnered with Nerdio on an exclusive "Pay as you Grow" offering that includes a \$500 minimum monthly spend to onboard with Nerdio Manager for Enterprise Standard edition for the first year versus the standard \$1,000 floor. This entitles 167 users and anything over is billed at just \$3 per user per month. As usage and value grows, the customer ramps up to a \$1,000 monthly minimum in year two.

Customers who take advantage of this offer can realize value even faster with Presidio's AVD QuickStart. For \$25,000, this Professional Services with project management offering provides:

1. Design workshop
2. Nerdio Manager for Enterprise configuration
3. Up to 2 AVD Images for single or multi-session with optimization
4. FSLogix configuration and app masking where needed
5. Pilot support
6. As-built documentation

KEY BENEFITS

Customers who take advantage of the QuickStart get up and running with Nerdio-amplified AVD faster and realize immediate value.

- ◆ Lower Azure compute and storage costs by up to 80% via automation and license optimization
- ◆ Simplify Azure management
- ◆ Ensure efficient operations

The combination of Microsoft, Presidio and Nerdio empowers IT to deliver and maintain a wide range of virtual Windows endpoints across hybrid workforces while fine-tuning end-user computing approaches for maximum effectiveness.

WHAT MAKES US DIFFERENT

Presidio is the leading Azure professional services provider and the only Nerdio partner with access to the "Pay as you Grow" program.

We carry more than 250 Microsoft Cloud and 120 Advanced Azure certifications. Our customers represent \$100M+ of Azure consumed revenue.

WHY PRESIDIO

Presidio is a global digital services and solutions provider accelerating business transformation through secured technology modernization. Highly skilled teams of engineers and solutions architects with deep expertise across cloud, security, networking, and modern data center infrastructure help customers acquire, deploy, and operate technology that delivers impactful business outcomes. Presidio is a trusted strategic advisor with a flexible full life cycle model of professional, managed, and support and staffing services to help execute, secure, operationalize and maintain technology solutions.

Contact Presidio today: www.presidio.com
