



MASTER AGREEMENT

Open Market Job Order Contracting Services in the State of Ohio

COG-2146S

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Section Three Part A - General Terms and Conditions for JOC

1. Definitions

Addendum or Addenda: The additional or modified provisions of the ITB Documents issued in writing by Cooperative Council of Governments (CCOG) prior to the receipt of Bids.

Contract: The written agreement, also identified as the Master Agreement, between the Contractor, CCOG, and Equalis Group identifying the Products & Services which will be made available to current and future Members; the pricing for those Products & Services; and other Contract Documents incorporated in or referenced in the Contract and made part thereof as if provided therein.

Adjustment Factors: The Contractor's proposed price adjustment to the Unit Prices as published in the Construction Task Catalog, Section Five (Construction Task Catalog). Adjustment Factors are expressed as an increase to or decrease from the published prices.

ITB Documents: The Invitation to Bid Set Aside Job Order Contracting Services in the State of Ohio; Section One, Part A – Introduction, Scope and Project Information; Section One, Part B – Conditions and Other Requirements; Section One, Part C – Bid Format and Submission; Section Two, Bid Submission and Required Forms; Section Three, Part A - Terms and Conditions for JOC, Part B – Terms and Conditions for Master Agreement; Attachment A Construction Task Catalogues, Region #1 CTC, Region #2 CTC, Region #3 CTC, Region #4 CTC, Region #5 CTC, and Attachment B, Technical Specifications.

Construction Task Catalog (CTC): A comprehensive listing of specific construction related Tasks, together with a specific unit of measurement and a Unit Price. Construction Task Catalog is a registered trademark of The Gordian Group, Inc.

Contract Documents: This Contract; the ITB Documents (Section One, Part A – Introduction, Scope and Project Information; Section One, Part B – Conditions and Other Requirements; Section One, Part C – Bid Format and Submission; Section Two, Bid Submission and Required Forms; Section Three, Part A - Terms and Conditions for JOC, Part B – Terms and Conditions for Master Agreement; Attachment A Construction Task Catalogues, Region #1 CTC, Region #2 CTC, Region #3 CTC, Region #4 CTC, Region #5 CTC, and Attachment B, Technical Specifications., and Addenda thereto); all payment and performance bonds (if any); material and workmanship bonds (if any); wage rate decisions and certified payroll records (if any); Notice of Award; all modifications issued thereto, including Supplemental Purchase Orders/Change Orders and written interpretations and all Purchase Orders and accompanying documents (Requests for Proposals, Detailed Scopes of Work, Proposal Packages, etc.) issued hereunder.

Contractor: The legal entity named in the award letter with which CCOG and Equalis Group has contracted and is responsible for the acceptable performance of the Contract, and for the payment of all legal debts pertaining to the Work. All references in the Contract Documents to third parties under contract or control of Contractor will be deemed to be a reference to Contractor.

Days: Calendar days.

Detailed Scope of Work: A document prepared following a Joint Scope Meeting which describes in detail the Work the Contractor will perform for a particular PurchaseOrder.

Holidays: The specific days designated by CCOG Members, or the Project Labor Agreement as legal Holidays. CCOG designates the following days as Holidays: New Year's Day, Martin Luther King Jr.'s Birthday, Memorial Day, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day and the following day, and Christmas Day.

Joint Scope Meeting: A meeting, normally at the Site, to discuss the Work with the Contractor to assist in the development of the Detailed Scope of Work.

Lead Public Agency: Means CCOG in its capacity as the government entity to advertise and solicit bids for a competitive procurement process, evaluate bids and award the contract according to state statutes.

Non Pre-priced Task (NPP): A task not included in the Construction Task Catalog but within the general scope and intent of this Contract.

Member: Any entity that has elected to participate in a CCOG or Equalis Group supplier Contract.

Price Proposal: The price proposal prepared by the Contractor using the Construction Task Catalog, Adjustment Factors and appropriate quantities.

Procurement: Means buying, purchasing, renting, leasing or otherwise acquiring any materials, services or construction. Procurement also includes all functions that pertain to the obtaining of any material, service, or construction, including description of requirements, selection and solicitation of sources, preparation and award of contract and all phases of contract administration.

Proposal Package: A group of documents and files consisting of the Price Proposal; incidental drawings, sketches, or specification information; quantity take-offs supporting all material quantities; catalog cuts providing information on materials or products, as specifically requested; list of known Subcontractors, construction schedule, back-up for any Non Pre-Priced Tasks, warranty information on special equipment or materials and or other such documentation as the Member may require.

Project: Collectively, the Work to be accomplished by the Contractor in satisfaction of a requirement or group of related requirements pursuant to one or more Purchase Orders.

Purchase Order. The document establishing the engagement by CCOG or the Member to the Contractor to complete a Detailed Scope of Work for the Purchase Order Price within the Purchase Order Completion Time.

Request for Proposal: The Member's written request for the Contractor to prepare and submit a Proposal Package for a specific Detailed Scope of Work.

Responsive Respondent: Means a person, company, firm, corporation, partnership or other organization who submits a proposal which conforms in all material respects to the invitation to bid or request for proposals.

Site: The area upon or in which the Contractor performs the Detailed Scope of Work and such

other areas adjacent thereto as may be designated by CCOG or the Member.

Solicitation: Means an invitation to bids, a request for technical offers, a request for proposals, a request for quotations or any other solicitation or request by which we invite a person to participate in a procurement.

Specifications: Means any description of physical or functional characteristics, or of the nature of a material, service or construction of item. Specifications may include a description or any requirement for inspecting, testing or preparing a material, service or construction item for delivery.

State: The State of Ohio.

Subcontractor: Any person, firm or corporation, other than employees of the Contractor, who or which contracts with the Contractor or its Subcontractors to furnish, or actually furnishes labor, or labor and materials, or labor and equipment, at the Site. The term "Subcontractor" is referred to throughout the Contract Documents as if singular in number and means a Subcontractor or an authorized representative of the Subcontractor.

Supplemental Purchase Order: A purchase order issued to add, delete or change Work from an existing, related Purchase Order.

Technical Specifications: The comprehensive listing of the Members standards for quality of workmanship and materials, and the standard for the required quality of the Work.

Unit Price: The price published in the Construction Task Catalog for a Task.

Work: The labor, material, equipment, and services necessary or convenient to the completion of Purchase Orders.

Purchase Order Completion Time: The period of time set forth in the Purchase Order within which the Contractor must complete the Detailed Scope of Work.

Purchase Order Price: The value of the approved Price Proposal and the lump sum price to be paid to the Contractor for completing the Detailed Scope of Work within the Purchase Order Completion Time.

Vendor: Means any provider or seller of goods and/or services that has a contractual relationship with CCOG or Equalis Group.

Winning Supplier(s). The contractor(s) who have been awarded a contract as a result of this ITB.

2. Scope of Work

A Job Order Contract is an indefinite quantity contract pursuant to which the Contractor may perform an ongoing series of individual Projects at different Sites throughout the Regions. A Job Order Contract includes a Construction Task Catalog[®] containing construction tasks with preset Unit Prices. All Unit Prices are based on local labor, material and equipment prices and are for the direct cost of construction.

As Projects are identified the Member (or the Member Designated Representative), with the assistance of Gordian, will identify Projects and develop a draft scope of the work. The Contractor and Gordian will then assist the Member in developing a final scope of work. The

Member will then issue a Detailed Scope of Work and a Request for Proposals to the Contractor. The Contractor will then utilize Gordian's JOC System to prepare a Price Proposal for the Purchase Order including a Schedule, list of identified subcontractors, and other requested documentation such as cut sheets for materials. Gordian will assist the Member with Price Proposal review, and if the Price Proposal is found to be reasonable, the Member will issue a Purchase Order to Contractor. The Purchase Order will reference the Detailed Scope of Work and set forth the Purchase Order Completion Time, and the Purchase Order Price. The Contractor will perform the Detailed Scope of Work within the Purchase Order Completion Time for the Purchase Order Price. Extra Work, credits, and deletions will be contained in Supplemental Purchase Orders calculated in the same manner.

If the Job Order Proposal Package is found to be complete and reasonable, a Job Order and Purchase Order may be issued.

A Job Order will reference the Detailed Scope of Work and set forth the Job Order Completion Time, and the Job Order Price. The Job Order Price shall be a lump sum, fixed price for the completion of the Detailed Scope of Work. One or more Job Orders will be issued for each Project. Extra work, credits, and deletions will be contained in a Supplemental Job Order.

The Contractor shall provide all pricing, management, incidental drawings, shop drawings, samples, documents, Work, materials, supplies, parts (to include system components), transportation, plant, supervision, labor, and equipment needed to complete each Job Order. The Contractor shall also be responsible for Site safety as well as Site preparation and cleanup during and after construction. All costs associated with the above scope of work and the preparation of proposals shall be the responsibility of the Contractor.

The Work shall be conducted by the Contractor in strict accordance with the Contract Documents. The Contractor shall maintain accurate and complete records, files and

libraries of documents to demonstrate compliance with Federal, State, and local regulations, codes, applicable laws, and manufacturers' instructions and recommendations which are necessary and related to the Work to be performed.

The Contractor shall prepare and submit required reports, maintain current record drawings, and submit required information. The Contractor shall provide: materials lists to include trade names and brand names, and model materials lists to include trade names, brand names, model number, and ratings (if appropriate) for all materials necessary to complete the Job Order.

All Work shall comply with any applicable standards, including those specified in the Contract Documents. If the Job Order specifies a standard which is different or more stringent, the standard used in the Job Order shall control:

- Job Order Contract Technical Specifications
 - The Technical Specifications are numbered and organized in the Construction Specification Institute's (CSI) master format. All specifications are filed in divisions per CSI guidelines.
 - The intent of these specifications is to furnish concise industry and commercial standards for construction, maintenance or repair of Member facilities.

 Reference in the Technical Specifications or the Construction Task Catalog[®] to a specific manufacturer, trade name, or catalog is intended to be descriptive but not restrictive and only to indicate to the prospective Proposer items that will be satisfactory.

3. Procedure for ordering work

Initiation of a job order: As the need exists, CCOG (or their designated representative) will, on behalf of a Member, notify the Contractor of a Project and schedule a Joint Scope Meeting.

The Contractor will attend the Joint Scope Meeting to discuss, at a minimum:

- the general scope of the Work,
- alternatives for performing the Work and value engineering,
- access to the Site and protocol for admission,
- hours of operation,
- staging area,
- requirements for professional services, sketches, drawings, and specifications,
- requirements for catalog cuts, technical data, samples and shop drawings,
- project schedule,
- requirement for bonding
- the presence of hazardous materials, and
- date on which the Price Proposal Package is due

Upon completion of the joint scoping process, CCOG (or their designated representative), working with the Member and the Contractor, will prepare a Detailed Scope of Work referencing any sketches, drawings, photographs, and specifications required to document accurately the work to be accomplished. CCOG (or their designated representative) will issue a Request for Proposal that will require the Contractor to prepare a Proposal Package. The Detailed Scope of Work, unless modified by both the Contractor and CCOG (or their designated representative), will be the basis on which the Contractor will develop its Price Proposal and CCOG (or their designated representative) and the Member will evaluate the same. The Contractor does not have the right to refuse to perform any Task or any work in connection with a particular Project.

The Member may, at its option, include quantities in the Detailed Scope of Work if it helps to define the Detailed Scope of Work, if the actual quantities required are not known or cannot be determined at the time the Detailed Scope of Work is prepared, if the Contractor and the Member cannot agree on the quantities required, or for any other reason as determined by the Member. In all such cases, CCOG (or their designated representative) shall issue a Supplemental Job Order adjusting the quantities appearing in the Detailed Scope of Work to the actual quantities.

Preparation of the Job Order Proposal Package: The Contractor's Job Order Proposal Package shall include, at a minimum:

- Job Order Price Proposal;
- Required drawings or sketches;
- List of anticipated Subcontractors;
- Construction schedule;

• Other Member-requested documents.

The Job Order Price shall be the value of the approved Job Order Price Proposal.

The value of the Job Order Price Proposal shall be calculated by summing the total of the calculations for each Pre-priced Tasks (unit price x quantity x Adjustment Factor) plus the value of all Non Pre-priced Tasks.

Preparation of the Job Order Price Proposal: The Contractor will prepare Job Order Price Proposals in accordance with the following:

- Pre-priced Tasks: A Pre-priced Task is a Task described and for which a Unit Price is set forth in the Construction Task Catalog[®]. The Contractor will select the appropriate Prepriced Tasks, and enter the accurate quantity, and the appropriate Adjustment Factor.
- Non Pre-priced Tasks: A Non Pre-priced Task is a Task which is not in the Construction Task Catalog[®].
 - Information submitted in support of Non Pre-priced Tasks shall include, but not be limited to, the following:
 - Catalog cuts, specifications, technical data, drawings, or other information as required to evaluate the task.
 - If the Contractor will perform the work with its own forces, it shall submit three independent quotes for all material to be installed and shall, to the extent possible, use Pre-priced Tasks for labor and equipment from the Construction Task Catalog[®]. If the work is to be subcontracted, the Contractor must submit three independent quotes from subcontractors. The Contractor shall not submit a quote or bid from any supplier or subcontractor that the Contractor is not prepared to use. The Member may require additional quotes and bids if the suppliers or subcontractors are not acceptable or if the prices are not reasonable.
 - The final price submitted for Non Pre-priced Tasks shall be according to the following formula:

For Work Performed with the Contractor's Own Forces:

- A. The hourly rate for each trade classification not in the Construction Task Catalog[®] multiplied by the quantity;
- B. The rate for each piece of Equipment not in the Construction Task Catalog[®] multiplied by the quantity;
- C. Lowest of three independent quotes for all materials
- Total for a Non Pre-priced Task performed with Contractor's Own Forces = (A+B+C) x Non Pre-Priced Task Adjustment Factor

For Work Performed by Sub-contractors:

- D = Lowest of three Subcontractor quotes
- Total for a Non Pre-priced Task performed by Subcontractors = D x Non Pre-Priced Task Adjustment Factor

- After a Non Pre-priced Task has been approved by CCOG (or their designated representative), the Unit Price for such task will be established, and fixed as a permanent Non Pre-priced Task which will no longer require price justification.
- CCOG (or their designated representative) determination as to whether a task is a Pre-priced Task or a Non Pre-priced Task shall be final, binding and conclusive as to the Contractor.
- If the Contractor is required to pay an application fee for filing a project, a fee to obtain a building permit, or any other permit fee to the City, State or some other governmental or regulatory agency, then the amount of such fee paid by the Contractor for which a receipt is obtained shall be treated as a Reimbursable Task to be paid as required (See Section Three: General Terms and Conditions for JOC, Article 19, Permits and filings) the Contractor shall provide incidental engineering and architectural services required in connection with a particular Job Order including drawings and information required for filing.

The Contractor's Job Order Proposal Package shall be submitted by the date indicated on the Job Order Request for Proposal. All incomplete Job Order Proposal Packages shall be rejected. The time allowed for preparation of the Contractor's Job Order Proposal Package will depend on the complexity and urgency of the Job Order but should average between seven and fourteen days. On complex Job Orders, such as Job Orders requiring incidental engineering/architectural drawings and approvals and permits, allowance will be made to provide adequate time for preparation and submittal of the necessary documents.

In emergency situations and minor maintenance and repair Job Orders requiring immediate completion, the Job Order Proposal Package may be required quickly and the due date will be so indicated on the Job Order Request for Proposal or, as described below, the Contractor may be directed to begin work immediately with the paperwork to follow.

If the Contractor requires clarifications or additional information regarding the Detailed Scope of Work in order to prepare the Job Order Proposal Package, the request must be submitted so that the submittal of the Job Order Proposal Package is not delayed.

Review of the Job Order Proposal Package.

- CCOG (or their designated representative) will evaluate the entire Job Order Proposal Package and compare it with the Detailed Scope of Work to determine the reasonableness of approach, as well as the appropriateness of the tasks and quantities proposed.
 - The means and methods of construction shall be such as the Contractor may choose; subject however, to CCOG (or their designated representative) right to reject means and methods proposed by the Contractor that:
 - Will constitute or create a hazard to the Work, or to persons or property; or
 - Will not produce finished Work in accordance with the terms of the Contract; or
 - Unnecessarily increases the price of the Job Order when alternative means and methods are available.

 By submitting a Job Order Proposal Package, the Contractor agrees to accomplish the Detailed Scope of Work in accordance with the Job Order Request for Proposal at the lump sum price submitted. It is the Contractor's responsibility to include the necessary Pre-priced Tasks and Non Pre-priced Tasks and quantities in the Job Order Price Proposal prior to delivering it to CCOG.

Delivery of the Job Order to the Member.

- CCOG (or their designated representative) reaches an agreement with the Contractor on the Job Order Proposal Package and any requested revision thereto, if applicable, the CCOG (or their designated representative) will deliver the Job Order for the Member's consideration.
- Each Job Order shall reference the Detailed Scope of Work and set forth the Job Order Price and the Job Order Completion Time. All clauses of this Job Order Contract shall be applicable to each Job Order. The Purchase Order, issued by the Member and delivered to the Contractor constitutes the Member's acceptance of the Job Order.
- Once the Job Order has been submitted to the Member the Contractor is bound by its content.

Review of the Job Order by the Member and Issuance of Purchase Order.

- The Member will evaluate the entire Job Order and compare it with the Member's estimate of the Detailed Scope of Work to determine the reasonableness of approach, price, and other factors.
- The Member reserve the right to reject a Job Order or cancel a Project for any reason. The Member also reserves the right not to issue a Purchase Order if it is determined to be in the best interests of the Member. The Member may perform such work by other means. The Contractor shall not recover any costs arising out of or related to the development of the Job Order including but not limited to the costs to attend the Joint Scope Meeting, review the Detailed Scope of Work, prepare a Job Order Proposal Package (including incidental architectural and engineering services), Subcontractor costs, and the costs to review the Job Order Proposal Package with CCOG (or their designated representative) and the Member.
- The Member may request changes to or clarifications of any part of the Job Order. The Contractor and CCOG (or their designated representative) will work together to make any requested revisions in a timely manner and resubmit a revised Job Order.
- Upon approval by the Member, the Member may issue a Notice to Proceed, a Purchase Order, Notice of Award, or similar document accepting the Contractor's offer.
- If performance and payment bonding is required, or if a separate and /or special insurance certificate is required. The Contractor will deliver such requirements to the CCOG Member within ten (10) days of notification of the requirement.

In the event that immediate emergency response is necessary, the Contractor shall be required to follow alternative procedures as established by CCOG. The Contractor shall begin the Work for a Job Order as directed by the Member notwithstanding the absence of a fully developed Job Order Request for Proposal, Detailed Scope of Work, Job Order Proposal Package or Job Order. The Contractor shall be compensated for such Work as if the Work had been ordered under the standard procedures.

4. Job Order Contracting Software and System License

Job Order Contracting Software: The Owner selected The Gordian Group's (Gordian) Job Order Contracting ("JOC") System for their JOC program. The Gordian JOC SolutionTM includes Gordian's proprietary JOC software applications (JOC Applications) and construction cost data (Construction Task Catalog[®]), which shall be used by the Contractor solely for the purpose of fulfilling its obligations under this Contract, including the preparation and submission of Price Proposals, subcontractor lists, and other requirements specified by the Owner. Contractor's use, in whole or in part, of Gordian's JOC Applications, Construction Task Catalog[®] and other proprietary materials provided by Gordian for any purpose other than to execute work under this Contract for the Owner is strictly prohibited unless otherwise approved in writing by Gordian. The Contractor hereby agrees to abide by the terms of the following JOC System License.

JOC System License: Gordian hereby grants to the Contractor for the term of this Contract, a nonexclusive right, non-transferable, privilege, and license to Gordian's proprietary JOC System (comprised of the JOC software applications and support documentation, the CTC, construction cost data, Technical Specifications, training materials, marketing materials and any other proprietary materials provided to Contractor by Gordian (collectively referred to as "Proprietary Information"). The Proprietary Information will be used for the sole purpose of executing Contractor's responsibilities to CCOG and the Members under this Contract ("Limited Purpose"). In the event this Contract expires or terminates as provided herein, or the Gordian's contract with CCOG expires or terminates, this JOC System License will terminate and the Contractor will return all Proprietary Information in its possession to Gordian.

Contractor acknowledges that Gordian will retain exclusive ownership of all proprietary rights to the Proprietary Information, including all U.S. and international intellectual property and other rights such as patents, trademarks, copyrights and trade secrets. Contractor will have no right or interest in any portion of the Proprietary Information except the right to use the Proprietary Information for the Limited Purpose set forth herein. Except in furtherance of the Limited Purpose, Contractor must not distribute, disclose, copy, reproduce, display, publish, transmit, assign, sublicense, transfer, provide access to, use or sell, directly or indirectly (including in electronic form), any portion of the Proprietary Information.

Contractor acknowledges and agrees to respect the copyrights, trademarks, trade secrets, and other proprietary rights of Gordian in the Proprietary Information during and after the term of this Contract, and must at all times maintain complete confidentiality with regard to the Proprietary Information provided to Contractor, subject to federal, state and local laws related to public disclosure. Contractor further acknowledges that a breach of any of the terms of this Contract by Contractor will result in irreparable harm to Gordian for which monetary damages would be an inadequate remedy, and Gordian will be entitled to injunctive relief (without the necessity of posting a bond) as well as all other monetary remedies available at law or in equity. In the event that it becomes necessary for either party to this JOC System License to enforce the provisions of this Contract or to obtain redress for the breach or violation of any of its provisions, whether by

litigation, arbitration or other proceedings, the prevailing party will be entitled to recover from the other party all costs and expenses associated with such proceedings, including reasonable attorney's fees.

In the event of a conflict in terms and conditions between this JOC System License and any other terms and conditions of this Contract or any Order, Purchase Order or similar purchasing document (Purchase Order) issued by CCOG or a Member, this JOC System License will take precedence.

5. Term of Contract and Purchase Orders Issued

This Contract has an initial term of Two (2) year from the date on contract and a bilateral option provision for one (1) additional two-year term.

A Job Order may be issued by a Member at any time during the term of this Contract Agreement even though the Work and the payments made for such Work may occur after the term ends. All the provisions of this Contract Agreement are incorporated into each Job Order issued hereunder.

6. Option to Bilaterally Extend Contract

This Contract has an initial term of Two (2) year from the date on contract and a bilateral option provision for one (1) additional two-year term.

In the event the Contract Agreement expires before another bid is awarded, CCOG and the Contractor may extend the contract for an additional (1) one year term per mutual agreement.

The Construction Task Catalog issued with this solicitation will be in effect for the first year of this contract (i.e., until April 30, 2024). On the anniversary of this contract (i.e. May 1, 2024 and each May 1st thereafter during the term) a new Construction Task Catalog will be furnished to address the escalation or de-escalation of costs of materials and services. The new Construction Task Catalog will be effective for the 12-month period after the anniversary date. The Construction Task Catalog that accompanies each anniversary shall only apply to Purchase Orders issued after the effective date of that specific renewal term and shall have no impact on Purchase Orders issued prior to the effective date of that specific renewal term.

The Adjustment Factors submitted with the Contractor's Proposal shall be used for the full term of the Contract. On the annual anniversary of the Contract, CCOG shall issue the Contractor the new Construction Task Catalog. The Contractor shall use the Construction Task Catalog in effect on the date the Proposal is due. However, the Contractor cannot delay the issuance of a Proposal to take advantage of a scheduled update of the Construction Task Catalog. In that event the Contractor shall use the Construction Task Catalog that would have been in effect without delay.

CCOG's ezIQC Contract is powered by Gordian's Construction Task Catalogs which have been created exclusively for these contracts. The Construction Task Catalog is a collection of construction and construction related tasks with pre-established Unit Prices. As part of this contract new Construction Task Catalogs will be published annually by Gordians team of data analysts who monitor the escalation and de-escalation of construction material, equipment and labor costs through multiple industry standard indicators. The issuance of new Construction Tasks Catalogs will include updated unit prices as determined through research completed by Gordian's data team. The new Construction Task Catalog will ensure competitive pricing for Members and Contractors throughout the duration of the contract.

7. Regions

Contractor will primarily work in the Bid Region designated. However, if both parties agree, the Contractor may work in another Bid Region at the Adjustment Factors proposed or as adjusted according to Article 5 above. If a Contractor holds multiple contracts, when performing work outside the Bid regions it will always use the contract that results in the lowest price for the Member.

Contractor shall extend all Contract terms and conditions to any new Member in the Bid Region designated, as well as any other Bid Region, throughout the Contract term.

8. Assignment of Work

The assignment of the Work is at the sole discretion of the Member. The Contractor's Adjustment Factors, performance history, and ability to perform the Work will be considered in determining the distribution of the Work.

9. Changes

Changes to the Contract Agreement may be accomplished after execution of the Contract Agreement and without invalidating the Contract, by Change Order.

Changes to a Job Order: The Member reserves the right to make, in writing, at any time during the Work, changes in the Detailed Scope of Work as are necessary to satisfactorily complete the Project, and to delete in whole or in part, or to add to, the Detailed Scope of Work. The Member, without invalidating the Job Order, may order changes in the Work by issuing a Supplemental Job Order. Changes, deletions, or additions will not invalidate the Job Order nor release the surety, if any, and the Contractor agrees to perform the Work as altered.

Credits for Pre-priced and Non Pre-priced Tasks shall be calculated at the pre-set Unit Prices and multiplied by the appropriate Adjustment Factors and multiplied by the appropriate quantities. The result is that a credit for Tasks that have been deleted from the Detailed Scope of Work will be given at 100% of the value at which they were included in the original Job Order Price Proposal.

10. Payment and Performance Bonds and Material and Workmanship Bonds

If required by the Member for a particular Job Order, the Contractor shall deliver a Payment Bond and a Performance Bond equal to the Job Order Price of such Job Order. The bonds must be in a form, and executed by a surety, acceptable to the Member. The bonds must be received before the Notice to Proceed will be issued. The Contractor shall be compensated for the cost of the bonds up to 2% of the Job Order Price through the Reimbursable Fee work task in the Construction Task Catalog[®]. The Contractor shall apply a 1.1000 Adjustment Factor to the Reimbursable Fee task in the Construction Task Catalog[®] rather than applying one of the Contractor's proposed Adjustment Factors.

11. Prevailing Wage and Member Participation Requirements

If required on a Job Order, the Contractor shall pay prevailing wages to all workers in accordance with applicable laws. The wage rates used for the Construction Task Catalog[®] were the prevailing

wage rates, if any; in effect at the time the ITB Documents were issued. In the performance of the work, however, contractor shall be fully responsible for paying the generally prevailing hourly rate of wages in effect, as determined by the State Department of Labor, at the time the Work is performed. If the State Department of Labor revises the prevailing rate of hourly wages to be paid for the Work prior to completion of the Project, the revised rate shall apply from the effective date of such revision, however such revision shall not entitle Contractor to any increased compensation.

If other wage rates are required by law, the Contractor shall pay such wages to all workers in accordance with the applicable laws. If the Job Order is performed in whole or in part using federal funding and Davis-Bacon Wages for that area/region apply, the Contractor shall pay Davis-Bacon Wages to all workers in accordance with applicable laws. If Davis-Bacon Wages are required on a Job Order, the requirement shall not entitle Contractor to any increased compensation.

Contractors shall meet any participation goals or requirements established by the Member ordering the Work, and/or satisfy the intent of said goals or requirements, with regard to Small, Local, Minority, Women, Veteran or Disadvantaged Business Enterprises. Additional participation goals may be incorporated into the Job Order Request for Proposal or Detailed Scope of Work.

12. Personnel

The Contractor will employ competent personnel for the development of the Project's Detailed Scope of Work, the preparation of the Price Proposal and the execution of the Work. During the performance of the Work, the superintendent assigned to the Project will represent the Contractor, and communications given to the superintendent will be as binding as if given to the Contractor. Important communications must be confirmed in writing. Other communications will be similarly confirmed on written request in each case.

13. Supervision

The Contractor shall supervise and direct the performance of the Detailed Scope of Work, using the Contractor's best skill and attention. The Contractor shall be solely responsible for and have control over construction means, methods, techniques, sequences and procedures and for coordinating all portions of the Work. If the Detailed Scope of Work gives specific instructions concerning construction means, methods, techniques, sequences or procedures, the Contractor shall evaluate the Site safety thereof and, except as stated below, shall be fully and solely responsible for the jobsite safety of such means, methods, techniques, sequences or procedures. If the Contractor determines that such means, methods, techniques, sequences or procedures may not be safe, the Contractor shall give timely written notice to the Member and shall not proceed with that portion of the Work without further written instructions from the Member.

The Contractor shall be responsible to the Member for acts and omissions of the Contractor's employees, Subcontractors and their agents and employees, and other persons or entities performing portions of the work for or on behalf of the Contractor or any of its Subcontractors.

The Contractor shall be responsible for inspection of portions of Work already performed to determine that such portions are in proper condition to receive subsequent Work.

14. Member's Access to the Work

The Contractor shall provide the Member access to the Work at all times.

15. Member's Right to Stop Work

The Member may order the Contractor to stop the Work on any Job Order, or any portion thereof, at any time for any reason.

16. Member's Right to Complete Work

If the Contractor has been ordered to stop the Work, the Member may, without prejudice to other remedies, have the Work completed by any available means.

17. Review of Field Conditions

Before submitting a Job Order Proposal Package, the Contractor shall carefully study the Detailed Scope of Work, as well as the information furnished by the Member, shall take field measurements of any existing conditions related to the Work and shall observe any conditions at the Site affecting it. Any errors, inconsistencies or omissions discovered by the Contractor shall be reported promptly to the CCOG and the Member.

Any design errors or omissions noted by the Contractor during this review shall be reported promptly to CCOG and the Member, but it is recognized that the Contractor's review is made in the Contractor's capacity as a Contractor and not as a licensed design professional. The Contractor is not required to ascertain that the Detailed Scope of Work is in accordance with applicable laws, statutes, ordinances, building codes, and rules and regulations. However, any nonconformity discovered by or made known to the Contractor shall be reported promptly to the CCOG and the Member.

18. Workmanship and Quality

The Contractor may make substitutions only with the consent of the Member.

The Contractor shall enforce strict discipline and good order among the Contractor's employees and other persons carrying out the Work. The Contractor shall not permit employment of unfit persons or persons not skilled in the portions of the Work assigned to them.

19. Permits and Filings

Contractor shall make the necessary arrangements for and obtain all filings and permits required for the Work, including the preparation of all drawings, sketches, calculations and other documents and information that may be required. If the Contractor is required to pay an application fee for filing a Project, a fee to obtain a building permit, or any other permit fee to the City, State or some other governmental or regulatory agency, then the amount of such fee paid by the Contractor for which a receipt is obtained shall be reimbursable. The Contractor shall be compensated for the cost of the filings and permits through the Reimbursable Fee work task in the Construction Task Catalog[®]. The Contractor shall apply a 1.1000 Adjustment Factor to the Reimbursable Fee task in the Construction Task Catalog[®] rather than applying one of the Contractor's proposed Adjustment Factors. Contractor shall submit written documentation of such fees. The 10% mark-up shall cover all costs over and above the filing and permit fees, including expeditor fees.

The Contractor shall comply with and give notices required by laws, ordinances, rules, regulations and lawful orders of public authorities applicable to performance of the Work.

It is not the Contractor's responsibility to ascertain that the Detailed Scope of Work is in accordance with applicable laws, statutes, ordinances, building codes, and rules and regulations. However, if the Contractor observes that any portion of the Detailed Scope of Work is at variance therewith, the Contractor shall promptly notify CCOG and the Member in writing.

20. Architectural and Engineering Services

Under this Contract it is expected that the level of Architecture and Engineering (A/E) services and design, if any, will be incidental to the Contract and therefore any cost associated with this is to be included in the Contractor's Adjustment Factors. If the level of A/E services for a Purchase Order requires that the Contractor provide stamped drawings and plans, the Contractor will be reimbursed according to the appropriate Task in the CTC. The Contractor will be required, as on any construction project, to provide shop drawings, as-built drawings, project layout drawings and sketches as required.

The preparation of incidental drawings/plans, specifications, shop drawings, product data and samples, as-builts and all other documentation required herein by the Contractor as required by individual Purchase Orders is part of the Scope of Work of this Contract and the cost there of will be included in the Contractor's Adjustment Factors.

21. Shop Drawings, Product Data and Samples

Shop Drawings, Product Data, Samples and similar submittals are not Contract Documents. The purpose of their submittal is to demonstrate for those portions of the Detailed Scope of Work for which submittals are required by the Contract Documents the way by which the Contractor proposes to conform to the information given and the design concept expressed in the Detailed Scope of Work. Submittals which are not required by the Contract Documents may be returned by the Member without action.

The Contractor shall review for compliance with the Contract Documents, approve and submit to the Member Shop Drawings, Product Data, Samples and similar submittals required with reasonable promptness and in such sequence as to cause no delay in the Work or in the activities of the Member or of separate contractors. Submittals which are not marked as reviewed for compliance with the Contract Documents and approved by the Contractor may be returned by the Member without action.

By approving and submitting Shop Drawings, Product Data, Samples and similar submittals, the Contractor represents that the Contractor has determined and verified materials, field measurements and field construction criteria related thereto, or will do so, and has checked and coordinated the information contained within such submittals with the requirements of the Detailed Scope of Work and of the Contract Documents.

The Contractor shall perform no portion of the Work for which the Contract Documents require submittal and review of Shop Drawings, Product Data, Samples or similar submittals until the respective submittal has been approved by the Member.

The Work shall be performed in accordance with approved submittals except that the Contractor shall not be relieved of responsibility for deviations from requirements of the Contract Documents by the Member's approval of Shop Drawings, Product Data, Samples or similar submittals unless the Contractor has specifically informed the Member in writing of such deviation at the time of submittal and (1) the Member has given written approval to the specific deviation as a minor change in the Work, or (2) a Supplemental Job Order or written notice has been issued authorizing the deviation. The Contractor shall not be relieved of responsibility for errors or omissions in Shop Drawings, Product Data, Samples or similar submittals by the Member's approval thereof.

The Contractor shall direct specific attention, in writing or on resubmitted Shop Drawings, Product Data, Samples or similar submittals, to revisions other than those requested by the Member on previous submittals. In the absence of such written notice the Member's approval of a resubmission shall not apply to such revisions.

The Contractor shall not be required to provide professional services which constitute the practice of architecture or engineering unless such services are specifically required by the Detailed Scope of Work or unless the Contractor needs to provide such services in order to carry out the Contractor's responsibilities for construction means, methods, techniques, sequences and procedures. The Contractor shall not be required to provide professional services in violation of applicable law. If professional design services or certifications by a design professional related to systems, materials or equipment are specifically required of the Contractor by the Detailed Scope of Work, the Member will specify all performance and design criteria that such services must satisfy. The Contractor shall cause such services or certifications to be provided by a properly licensed design professional, whose signature and seal shall appear on all drawings, calculations, specifications, certifications, Shop Drawings and other submittals prepared by such professional. Shop Drawings and other submittals related to the Work designed or certified by such professional, if prepared by others, shall bear such professional's written approval when submitted to the Project Member Manager. The Member shall be entitled to rely upon the adequacy, accuracy and completeness of the services, certifications or approvals performed by such design professionals, provided the Member has specified to the Contractor all performance and design criteria that such services must satisfy. The Member will review, approve or take other appropriate action on submittals only for the limited purpose of checking for conformance with information given and the design concept expressed in the Detailed Scope of Work. The Contractor shall not be responsible for the adequacy of the performance or design criteria required by the Detailed Scope of Work.

22. Cutting and Patching

The Contractor shall be responsible for cutting, fitting or patching required to complete the Detailed Scope of Work or to make its parts fit together properly.

The Contractor shall not damage or endanger a portion of the Work or fully or partially completed construction of the Member or separate contractors by cutting, patching or otherwise altering such construction, or by excavation. The Contractor shall not cut or otherwise alter such construction by the Member or a separate contractor except with written consent of the Member and of such separate contractor; such consent shall not be unreasonably withheld. The Contractor shall not

unreasonably withhold from the Member or a separate contractor the Contractor's consent to cutting or otherwise altering the Work.

23. Installation

Equipment and/or product installation shall be performed in a reasonable amount of time and be scheduled directly with the public agency. Installation shall be in accordance with the manufacturer's instructions and shall be accomplished by a skilled, certified and properly licensed individual.

24. Punch List Completion

The Contractor understands and agrees that time is of the essence in closing out the Work of this Contract. Upon Substantial Completion of the Work, the Punch List will be transmitted to the Contractor from the Member. The Contractor agrees to begin performance of Punch List Work immediately after receipt of the Punch List.

Failure of the Contractor or its Subcontractors to begin the Punch List Work within three (3) business days after receipt of the Punch List will be construed as failure to prosecute the Work of the Contract.

Punch List Work will be continuously prosecuted once begun and completed within thirty (30) Days from the receipt of the Punch List. Should the Contractor fail to complete the Punch List within this period of time, the liquidated damages (See Section Three: General Terms and Conditions for JOC, Article 45, Liquidated Damages) Contract General Conditions will apply.

25. Cleaning Up

The Contractor shall keep the Site and surrounding areas free from accumulation of waste materials or rubbish caused by operations under the Job Order. At completion of the Work, the Contractor shall remove from and about the Site all waste materials, rubbish, the Contractor's tools, construction equipment, machinery and surplus materials.

If the Contractor fails to clean up, the Member may do so and the cost thereof shall be charged to the Contractor.

26. Royalties, Patents and Copyrights

The Contractor shall pay all royalties and license fees. The Contractor shall defend suits or claims for infringement of copyrights and patent rights and shall hold CCOG and the Member harmless from loss on account thereof, but shall not be responsible for such defense or loss when a particular design, process or product of a particular manufacturer or manufacturers is required by the Contract Documents or where the copyright violations are contained in Drawings, Specifications or other documents prepared by the Member. However, if the Contractor has reason to believe that the required design, process or product is an infringement of a copyright or a patent, the Contractor shall be responsible for such loss unless such information is promptly furnished to the Member.

27. Indemnification

To the fullest extent permitted by law and to the extent claims, damages, losses or expenses are not covered by insurance purchased by the Contractor, the Contractor shall indemnify and hold harmless the CCOG, the Member, consultants, and agents and employees of any of them from and against claims, damages, losses and expenses, including but not limited to attorney's fees, arising out of or resulting from performance of the Work, provided that such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property (other than the Work itself), but only to extent caused by the negligent acts or omissions of the Contractor, a Subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss or expense is caused in part by a party indemnified hereunder. Such obligation shall not be construed to negate, abridge, or reduce other rights or obligations of indemnity which would otherwise exist as to a party or person described in this Paragraph.

In claims against any person or entity indemnified under this Paragraph by an employee of the Contractor, a Subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, the indemnification obligation shall not be limited by a limitation on amount or type of damages, compensation or benefits payable by or for the Contractor or a Subcontractor under workers' compensation acts, disability benefit acts or other employee benefit acts.

28. Subcontractors

The Contractor, as soon as practicable after award of the Job Order, shall furnish in writing to the Member the names of persons or entities (including those who are to furnish materials or equipment fabricated to a special design) proposed for each portion of the Work. The Member will promptly reply to the Contractor in writing stating whether or not, after due investigation, Contractor has reasonable objection to any such proposed person or entity. Failure of the Member to reply promptly shall constitute notice of no reasonable objection.

The Contractor shall not contract with a proposed Subcontractor or entity to whom the Member has made reasonable and timely objection. The Contractor shall not be required to contract with anyone to whom the Contractor has made reasonable objection.

If the Member has reasonable objection to a person or entity proposed by the Contractor, the Contractor shall propose another to whom the Member has no reasonable objection.

29. Coordination with Other Contractors

The Member reserves the right to perform construction or operations related to the Job Order with the Member's own forces, and to award separate contracts in connection with other portions of the Project or other construction or operations on the Site.

The Member shall provide for coordination of the activities of the Member's own forces and of each separate contractor with the Work of the Contractor, who shall cooperate with them. The Contractor shall participate with other separate contractors and the Member in reviewing their construction schedules when directed to do so. The Contractor shall make any revisions to the construction schedule deemed necessary after a joint review and mutual agreement. The

construction schedules shall then constitute the schedules to be used by the Contractor, separate contractors and the Member until subsequently revised.

30. Request for Extension of Time

If the Contractor is delayed at any time in the commencement or progress of the Detailed Scope of Work by an act or neglect of the Member, or of an employee of either, or of a separate contractor employed by the Member, or by changes ordered in the Work, or by labor disputes, fire, unusual delay in deliveries, unavoidable casualties or other causes beyond the Contractor's control, or by other causes which the Member determines may justify delay, then the Job Order Completion Time shall be extended for such reasonable time as the Member may determine.

The Contractor agrees to make no claim for damages for the delay in the performance of any Job Order occasioned by any act or omission to act of the Member or any of their representatives, and agrees that any such claim shall be fully compensated for by an extension of time as provided herein.

31. Buyer Delays

The contractor will negotiate with the Member for the recovery of damages related to expenses incurred by the contractor for a delay for which the public agency is responsible, which is unreasonable, and which was not within the contemplation of the parties to the contract between the two parties. Compensation for received goods, terms of progress payments, and a schedule of payments should be described in the contract.

32. Construction Contract Requirement

Terms for acceptance by the public agency and title to work must be clearly agreed upon and described in the contract between the contractor and the Member. If any part of the construction requires the owner to assume control before the completion, this needs to be defined. Both parties must agree on the definition of what constitutes final acceptance before payment of any retained compensation. Upon completion of the project, the worksite shall be left in good condition and equal to the condition of the site prior to commencing the project.

If any work is to be performed by the Member, it must be clearly defined and agreed to by the Member and the prime contractor prior to the start of the project.

33. Construction Schedule

The Member retains the right to extend the schedule of work or to suspend the work and direct the prime contractor to resume work when appropriate. The agreement must describe an equitable adjustment for added costs caused by any delay or suspension. Any increases will be invoiced as allowed in this agreement.

The schedule for performance of work that can be met without planned overtime is the responsibility of the prime contractor.

The cost for each project shall include all costs of all necessary trained personnel to complete the project on or before the completion date set forth in the contract. The Member shall not incur

additional expense for upsized crews or overtime costs, which might be necessary for the contractor to complete the project on schedule.

34. Coordination

The contractor and the Member shall coordinate activities so as to avoid conflicts. The contractor will make every effort not to interrupt scheduled activities with work under this contract. The contractor will notify the public agency of any construction work that may negatively impact scheduled public agency activities.

The contractor shall employ such methods or means as will not cause any interruption of, or interference with work of any other contractor on the project site.

35. Condition and Delivery of Construction Material

The contractor will deliver materials to the worksite in new, dry, unopened, and well- marked containers showing product and prime contractor's name clearly marked. Delivery of damaged or unlabeled materials will not be accepted.

The contractor will deliver materials in sufficient quantity to allow for continuity of work. Delivery will be coordinated with the public agency's designated contact person.

The contractor shall take all necessary precautions to protect materials from damage, theft and misuse. The public agency shall have no responsibility for such precautions or lack of protection.

Damaged or rejected materials shall be immediately removed from the project area.

36. Partial Occupancy or Use

The Member may occupy or use any completed or partially completed portion of the Work at any stage when such portion is designated by separate agreement with the Contractor, provided such occupancy or use is consented to by the insurer and authorized by public authorities having jurisdiction over the Work. Such partial occupancy or use may commence whether or not the portion is substantially complete, provided the Member and Contractor have accepted in writing the responsibilities assigned to each of them for payments, retainage, if any, security, maintenance, heat, utilities, damage to the Work and insurance, and have agreed in writing concerning the period for correction of the Work and commencement of warranties required by the Contract Documents. When the Contractor considers a portion substantially complete, the Contractor shall prepare and submit a list to the Member. Consent of the progress of the Work shall be determined by written agreement between the Member and Contractor.

Immediately prior to such partial occupancy or use, the Member and Contractor shall jointly inspect the area to be occupied or portion of the Work to be used in order to determine and record the condition of the Work.

Unless otherwise agreed upon, partial occupancy or use of a portion or portions of the Work shall not constitute acceptance of Work not complying with the requirements of the Contract Documents.

37. Identification and Security Requirements

The Contractor shall comply with all identification and security requirements that the Member may establish.

38. Protection of Persons and Property

The Contractor shall take reasonable precautions for safety of, and shall provide reasonable protection to prevent damage, injury or loss to:

- employees on the Work and other persons who may be affected thereby;
- the Work and materials and equipment to be incorporated therein, whether in storage on or off the site, under care, custody or control of the Contractor or the Contractor's Subcontractors or Sub-subcontractors; and
- other property at the Site or adjacent thereto, such as trees, shrubs, lawns, walks, pavements, roadways, structures and utilities not designated for removal, relocation or replacement in the course of construction.

The Contractor shall give notices and comply with applicable laws, ordinances, rules, regulations and lawful orders of public authorities bearing on safety of persons or property or their protection from damage, injury or loss.

The Contractor shall erect and maintain, as required by existing conditions and performance of the Detailed Scope of Work, reasonable safeguards for safety and protection, including posting danger signs and other warnings against hazards, promulgating safety regulations and notifying Member and users of adjacent sites and utilities.

When use or storage of explosives or other hazardous materials or equipment or unusual methods are necessary for execution of the Work, the Contractor shall exercise utmost care and carry on such activities under supervision of properly qualified personnel.

The Contractor shall promptly remedy damage and loss (other than damage or loss insured under property insurance required by the Contract Documents) to property caused in whole or in part by the Contractor, a Subcontractor, or anyone directly or indirectly employed by any of them, or by anyone for whose acts they may be liable and for which the Contractor is responsible, except damage or loss attributable to acts or omissions of the Member or anyone directly or indirectly employed by it, or by anyone for whose acts either of them may be liable, and not attributable to the fault or negligence of the Contractor. The foregoing obligations of the Contractor are in addition to the Contractor's other obligations included herein.

The Contractor shall designate a responsible member of the Contractor's organization at the Site whose duty shall be the prevention of accidents. This person shall be the Contractor' superintendent unless otherwise designated by the Contractor in writing to the Member.

The Contractor shall not permit any part of the construction or Site to be loaded so as to endanger safety.

39. Tests and Inspections

Tests, inspections, and approvals of portions of the Work required by the Contract Documents or by laws, ordinances, rules, regulations, or orders of public authorities having jurisdiction shall be made at an appropriate time. Unless otherwise provided, the Contractor shall make arrangements for such tests, inspections and approvals with an independent testing laboratory or entity acceptable to the Member, or with the appropriate public authority. The Contractor shall give the Member timely notice of when and where tests and inspections are to be made so that the Member may be present for such procedures.

If the Member or public authorities having jurisdiction determine that portions of the Work require, through no fault of the Contractor, additional testing, inspection or approval, the Member will instruct the Contractor to make arrangements for such additional testing, inspection or approval by an entity acceptable to the Member, and the Contractor shall give timely notice to the Member of when and where tests and inspections are to be made so that the Member may be present for such procedures. Such costs shall be at the Member's expense.

If such procedures for testing, inspection or approval reveal failure of the portions of the Work to comply with requirements established by the Contract Documents, all costs made necessary by such failure including those of repeated procedures shall be at the Contractor's expense.

Required certificates of testing, inspection or approval shall, unless otherwise required by the Contract Documents, be secured by the Contractor and promptly delivered to the Member.

If the Member is to observe tests, inspections or approvals required by the Contract Documents, the Member will do so promptly and, where practicable, at the normal place of testing.

Tests or inspections conducted pursuant to the Contract Documents shall be made promptly to avoid unreasonable delay in the Work.

40. Hazardous Materials

If reasonable precautions will be inadequate to prevent foreseeable bodily injury or death to persons resulting from a material or substance, including but not limited to lead based paint, asbestos or polychlorinated biphenyl (PCB), encountered on the Site by the Contractor, the Contractor shall, upon recognizing the condition, immediately stop the Work in the affected area and report the condition to the Member in writing.

The Member shall obtain the services of a licensed laboratory to verify the presence or absence of the material or substance reported by the Contractor and, in the event such material or substance is found to be present, to verify that it has been rendered harmless. Unless otherwise required by the Contract Documents, the Member shall furnish in writing to the Contractor the names and qualifications of persons or entities who are to perform tests verifying the presence or absence of such material or substance or who are to perform the Task of removal or safe containment of such material or substance. The Contractor will promptly reply to the Member in writing stating whether

or not it has reasonable objection to the persons or entities proposed by the Member. If the Contractor has an objection to a person or entity proposed by the Member, the Member shall propose another to whom the Contractor has no reasonable objection. When the material or substance has been rendered harmless, the Work in the affected area shall resume upon written agreement of the Member and Contractor. The Job Order Completion Time shall be extended appropriately.

To the fullest extent permitted by law, the Member shall indemnify and hold harmless the Contractor, and its agents and employees from and against claims, damages, losses and expenses, including but not limited to attorneys' fees, arising out of or resulting from performance of the Work in the affected area if in fact the material or substance presents the risk of bodily injury or death as described herein and has not been rendered harmless, provided that such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property (other than the Work itself) and provided that such damage, loss or expense is not due to the sole negligence of a party seeking indemnity.

The Member shall not be responsible for materials and substances brought to the Site by the Contractor unless such materials or substances were required by the Detailed Scope of Work.

If, without negligence on the part of the Contractor, the Contractor is held liable for the cost of remediation of a hazardous material or substance solely by reason of performing the Work as required by the Contract Documents, the Member shall indemnify the Contractor for all cost and expense thereby incurred.

41. Insurance

The contractor at their expense and included as part of overhead will provide adequate insurance coverage meeting at a minimum the requirements of the State of Ohio or another applicable jurisdiction. The contractor, if awarded a contract, will provide within 14 days but prior to the commencement of any construction, a certificate of insurance showing that CCOG, Equalis Group and its agents have been named as additional insured. If the public agency has higher insurance than those requirements may be added as an addendum to the purchase order.

42. Certificates of Insurance

Certificates of Insurance, name and address of the contractor, the limits of liability, the effective dates of each policy and policy number shall be delivered to the Member prior to commencement of work. The insurance company shall be licensed in the state in which the work is being performed under this contract. The Contractor shall give the Member a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor will add the Member as an additional insured if requested at the cost of the vendor.

Contractor's Liability Insurance	<u>Minimum Coverage</u>
Employer's Worker's Compensation insurance:	Statutory
Employer's liability / Bodily injury by accident Each Occurrence:	\$100,000.00
Employer's liability / Bodily injury by disease Each Employee:	\$100,000.00
Policy Limit:	\$2,000,000.00

43. Commercial General Liability

Includes Independent Contractor's Liability; Contingent Liability; Contractual Liability; Completed Operations and Products Liability, all on the occurrence basis, with Personal Injury Coverage, Owner's Indemnity, and broad form Property Damage without the XCU exclusions. Maintain Completed Operation Liability for at least two years after the date of final completion.

Combined limits of bodily and personal injury and property damage: Minimum Coverage

•	Single limit	\$500,000.00		
•	Unimpaired aggregate	\$1,000,000.00		
<u>Compreher</u>	nsive automobile liability:	Minimum Coverage		
Include non-ownership and hired car coverage as well as owned vehicles.				
•	Bodily damage Each Person	\$1,000,000.00		
•	Bodily damage Each Occurrence	\$1,000,000.00		
•	Property damage Each Occurrence	\$1,000,000.00		

44. All Builders Risk Insurance

Where specifically required in the Detailed Scope of Work, the Contractor will provide, before the Purchase Order is issued, Builders' Risk Insurance in an amount at least equal to the Purchase Order Price in a form and by a carrier acceptable to Member. The cost of such Builders Risk Policy will be reimbursed to the Contractor as a reimbursable task.

45. Pollution Liability Insurance

If a Project involves asbestos abatement encapsulation or other activities involving hazardous materials, the Contractor, Subcontractor or other party responsible for such Work will procure and maintain a liability insurance policy issued to and covering the liability, of the Contractor, Subcontractor or other party engaged in the removal, or handling of hazardous materials, for bodily injury, illness, sickness or property damage caused by exposure in an amount not less than \$2,000,000 per occurrence and \$2,000,000 aggregate. The cost of Pollution Liability Insurance is included in the Unit Prices and will not be reimbursed separately.

46. Labor Practices

The contractor must agree to treat its labor in keeping with the labor contract agreement and to the best interest of the Member. Any overtime practices or retroactive agreements with labor unions that would be to the detriment of the Member must be limited to only those approved by the Member.

The method and manner of performance must be stated: employees of the contractor are not employees of the Member. The level of competency of the personnel will be subject to approval by the Member. The contractor must agree to comply with all local, state and federal laws. The contractor must make every effort to ensure that adjoining property owners are in no way disturbed by noise, pollutants, material hauling operations. The contractor must establish procedures to deal with fire, theft, and storm damage. The contractor must test and establish effective methods to guarantee safety on the job site relating to the health and welfare of the Member's employees.

Member's shall have the right to require the contractor to remove from the project, any employee or representative, subcontractor or supplier that may be deemed incompetent, careless or unacceptable.

To ensure quality of workmanship, all work performed under this contract shall be performed by experienced, trained, certified and/or licensed craftsmen and laborers, and shall be under the supervision of the foremen or supervisor.

The contractor shall furnish the services of an experienced foreman or supervisor who will continually oversee work on the project. The foreman or supervisor shall provide continuous supervision, coordination and inspection of the work being performed under this contract.

47. Liquidated Damages

If provided for in the Invitation to Bid, CCOG or the Member may assess liquidated damages for each day after the Purchase Order Completion Time that the Detailed Scope of Work is not complete. It is understood and agreed by and between Contractor, CCOG, and the Member, that time is of the essence in all matters relating to Liquidated Damages. The liquidated damages will be determined on a Purchase Order by Purchase Order basis.

48. Project Completion

Upon completion of the work, the contractor shall present the Member with all documents necessary to close out the project. Maintenance manuals, drawings, warranties on installed equipment, etc. shall be given to the Member.

If the Member discovers an unfinished job that should have been completed, even if final payments are made, the contractor will complete the work in a timely fashion at no additional cost.

49. Public Works

The contractor shall be responsible for the preservation of all public and private property included on or adjacent to the worksite. The requirement shall apply to the surface and hidden features of the property.

Construction work on public buildings shall be in compliance with all currently applicable state and local building, plumbing, electrical, fire, fire prevention and mechanical codes.

50. Restoration

The contractor shall agree to repair, rebuild or otherwise restore any property on or adjacent to the worksite that was damaged during the course of work on the project. Such restoration shall be at the contractor's expense and is not subject to reimbursement by the Member.

51. Retention

Retention payments will be governed by any applicable state and local laws in the area where work is being performed, and by any supplemental agreement made between the Member and the contractor.

If the Member and the contractor agree to a substitute security, the agreement must be in full compliance with any applicable state and local laws. If a substitute security is agreed to, the contractor must provide the Member with a signed and acknowledged waiver of any right or power of the obligor to set off any claim against the public agency.

52. Compliance with Laws

In connection with the performance of this Agreement, the Contractor shall comply with all applicable laws, rules and regulations. The parties hereto agree that every provision of law required to be inserted herein be deemed a part hereof. It is further agreed that if any such provision is not inserted or is incorrectly inserted, through mistake or otherwise, this Agreement shall be deemed amended so as to comply strictly with the law.

53. Rules Regulations and Codes

All work will be accomplished in conformance to OSHA safety requirements, and any additional federal, state, or local fire or safety requirements. When specifications or scope of work will result in a violation of a code or result in an unsafe condition, the contractor must inform the Member of the situation. The contractor will not construct any device or produce any condition that intentionally violates a fire or safety code or standard.

The contractor must advise the Member whenever work is expected to be hazardous to Member employees or their charges (i.e. school children, citizens, etc.).

54. Severance

If the Contract Documents contains any unlawful provision not an essential part of the Contract Documents and which will not appear to have been a controlling or material inducement to the making thereof, the same will be deemed of no effect and will, upon notice by either party, be deemed stricken without affecting the binding force of the remainder.

55. Worksite

The condition of the site before start-up will be agreed upon between the buyer and the contractor and will be written into the contract.

Upon prior written agreement between the contractor and the Member, payment may be made for materials not incorporated in the work but delivered and suitably stored at the worksite or some other location, for installation at a later date. An inventory of the stored materials must be provided to the Member prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the contractor against loss and damage. The contractor agrees to provide proof of coverage and/or addition of the Member as an additional insured upon the Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of the Member and be separated from other materials. The Member must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Until final acceptance by the Member, it shall be the contractor's responsibility to protect all materials and equipment. The contractor warrants and guarantees that title for all work, materials

and equipment shall pass to the public agency upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

56. Computer Software

The Contractor must maintain at its office for its use a computer with an internet connection. The Contractor will be furnished with a copy of the internet based eGordian[®] software which will allow the Contractor to generate Price Proposals. This software program contains an electronic copy of the Construction Task Catalog and allows the Contractor to select items and quantities for use in a particular Price Proposal. The software generates a Price Proposal in a preset format acceptable to the Member. There is no separate charge to the Contractor for the software and the related software training.

57. Equal Employment Opportunity

It is the contractor's responsibility for any federally assisted contracts that may result from this ITB or at the Member's request to comply with 41 CFR 60-1.4(b) which is incorporated in this contract by reference: https://www.gpo.gov/fdsys/pkg/CFR-2011-title41- vol1/pdf/CFR-2011-title41-vol1-sec60-1-4.pdf. It is the Member's responsibility to inform the vendor before work begins if a project is federally assisted.

58. Contract Hours And Work Safety Standards Act

It is the contractor's responsibility for any federally assisted contracts that may result from this ITB or at the Member's request to comply with 40 U.S.C. 3701-3708 which is incorporated in this contract by reference: https://www.gpo.gov/fdsys/pkg/USCODE-2011- title40/pdf/USCODE-2011- title40-subtitleII-partA-chap37.pdf. It is the Member's responsibility to inform the vendor before work begins if a project is federally assisted.

59. Davis-Bacon Wage Act

It is the contractor's responsibility for any federally assisted contracts that may result from this ITB or at the Member's request to comply with 40 U.S.C. 3141-3148 which is incorporated in this contract by reference: https://www.gpo.gov/fdsys/pkg/USCODE-2003- title40/pdf/USCODE-2003- title40-subtitleII-partA-chap31-subchapIV.pdf. It is the Member's responsibility to inform the vendor before work begins if a project is federally assisted. The Member must provide Davis-Bacon or local wage rates to the contractor before work begins if they are to be used.

60. Copeland "Anti-Kickback" Act

It is the contractor's responsibility for any federally assisted contracts that may result from this ITB or at the Member's request to comply with 40 U.S.C. 3145 which is incorporated in this contract by the reference above in #41. It is the Member's responsibility to inform the vendor before work begins if a project is federally assisted.

61. Solid Waste Disposal Act

It is the contractor's responsibility for any federally assisted contracts that may result from this ITB or at the Member's request to comply with section 6002 of the Solid Waste Disposal Act which is incorporated in this contract by the reference:

https://www3.epa.gov/wastes/conserve/tools/cpg/pdf/rcra-6002.pdf. It is the Member's responsibility to inform the vendor before work begins if a project is federally assisted.

62. Claims and Disputes

All claims or disputes between the Member and Contractor will be resolved by Member's representative.

63. Audits

CCOG and Equalis, whether directly or through an independent auditor or accounting firm, shall have the right to perform audits, including inspection of books, records, and computer data relevant to Winning Supplier's provision of Products & Services to Program Participants pursuant to this Master Agreement, to ensure that pricing, inventory, quality, process, and business controls are maintained; provided, however, that such inspections and audits will be conducted upon reasonable notice to Winning Supplier and so as not to unreasonably interfere with Winning Supplier's business or operations.

64. Warranty

Contractor must guarantee items to be free from manufacturer's defects and that defective items will be replaced. Contractor must guarantee standard commercial warranty be provided on all materials and labor. In the event of failure, the Contractor agrees to repair or replace such units at no cost to the CCOG Members.

During the warranty period, neither the final payment nor any provision of the Contract Documents shall relieve the contractor of responsibility for faulty materials, design, workmanship, manufacture, assembly or installation. If after due notice Contractor fails to comply with warranty provisions, Members may, at their option, have the defects corrected or items replaced from the best available source and the Contractor shall be liable for all related expenses incurred by the Member.

All Work furnished under this Contract shall be guaranteed against defective materials and workmanship, improper performance and non-compliance with the Contract Documents for a period of one year after final acceptance of the Work, except as otherwise specified in other parts of the Contract Documents, or within such longer period of time as may be prescribed by law or provided by the manufacturer.

65. Material Price Spike Adjustment

Material price spike adjustment: For the purpose of this clause, a "major spike" is defined as a spike in a specific material cost of more than 25% above what the cost of that material was on the date the Construction Task Catalog[®] was issued.

In the event a major spike occurs in a specific material cost, CONTRACTOR may submit a request for a price modification to a Unit Price or individual Job Order. In order to initiate such a request, CONTRACTOR shall,

- 1. Identify the specific material that has experienced a major spike,
- 2. Identify Pre-priced Task(s) or Job Orders that require the material experiencing a major spike,

and

3. Demonstrate that the spike exists by submitting a minimum of three quotes on material supplier letterhead to show that the current price meets the "major spike" definition above.

CCOG or it's Member, after review of a request, may elect to adjust the Unit Price or Job Order by considering it a Non-Pre-Priced item. The adjustment will be for the difference between the material cost at the time the Construction Task Catalog[®] was issued times the quantity stated in the Job Order. The adjustment will not include any other markup, and the Non-Pre-Priced adjustment factor will not apply.

CCOG or it's Member, at its option, may also determine that a drastic decrease in a material cost warrants the same Non-Pre-Priced adjustment downward in the Unit Price or a Job Order.

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Section Three Part B - General Terms and Conditions for Master Agreement

THIS MASTER COOPERATIVE PURCHASING AGREEMENT (this "**Master Agreement**") is entered into by and between The Cooperative Council of Governments, Inc., the Winning Supplier, And Equalis. Throughout this Master Agreement, CCOG, Winning Supplier, and Equalis are referred to interchangeably as in the singular "**Party**" or in the plural "**Parties**."

1 RECITALS

A. CCOG is a Council of Governments formed under Chapter 167 of the Ohio Revised Code and serves as a lead agency (a "Lead Public Agency") for Equalis Group ("Equalis Group"), a national cooperative purchasing organization, by publicly procuring Master Agreements for products and services to be made available to current and prospective Equalis Group members ("Equalis Group Member" or "Member").

B. Equalis is the third-party procurement administrator for and duly authorized agent of CCOG, and in that role manages the procurement, contract management, marketing, sales, reporting, and financial activities of, for, and on behalf of CCOG at the direction and with the authorization of the CCOG Board of Directors.

C. To the extent that the laws of a state, region, territory, and/or country permit, any public sector entity may join Equalis Group as a Member. The term "**Public Sector Entities**" includes, but is not limited to, political subdivisions, municipal corporations, counties, townships, villages, school districts, special districts, public institutions of higher education or training, units of government, state/regional/territorial agencies, state/regional/territorial governments, federal/national agencies, and other entities receiving financial support from tax monies and/or public funds.

D. Any organization that is exempt from federal income tax under Section 501(c)(3) of the IRS Code, and any other entity if permitted under the IRS Code and other applicable law, including for- profit companies, may also join Equalis Group as a Member.

E. Equalis Group makes its Master Agreements available through groups and associations ("Association Partners") that contract with Equalis for the purpose of providing additional benefits to the members of such Association Partners.

F. Members, Association Partners, and Association Partners' members are referred to

throughout this Master Agreement as Equalis Group participants ("Equalis Group Participants").

G. CCOG issued this Invitation for Bid ("IFB") on behalf of Equalis Group Participants and awarded a contract to Winning Supplier as a lowest responsive and responsible bidder. The products and services made available in this contract are defined by the contents of the Winning Supplier's Cost Proposal submission ("**Products & Services**").CCOG and Equalis agree to make the Products & Services from Winning Supplier available to Equalis Group Participants and Winning Supplier agrees to provide the same to Equalis Group Participants who purchase Products & Services ("**Program Participants**") subject to the terms of this Master Agreement.

NOW, THEREFORE, in consideration of the mutual promises contained herein, the Parties agree to the following terms and conditions:

2 TERMS AND CONDITIONS

- 2.1 <u>Personnel & Equipment</u>. The Parties agree that the number and types of any subcontractors, dealers, distributors, personnel, or specialized equipment which may be required to furnish Products & Services to Program Participants will be determined by Winning Supplier. Winning Supplier agrees to engage the number and types of subcontractors, personnel, and/or specialized equipment necessary to furnish the types of Products & Services as specified in <u>Appendix B</u> to all Program Participants throughout the Term, as defined in <u>Appendix A</u>, of this Master Agreement and any Customer Agreement.
- 2.2 Supplemental Agreements. Winning Supplier may enter into separate supplemental agreements with an Equalis Group Participant to further define the terms and conditions of purchasing Products & Services as defined in Appendix B ("Customer Agreement"). Any Customer Agreement entered into as a result of this contract is exclusively between the Program Participant and Winning Supplier. Neither CCOG, Equalis Group, its agents, Member and employees shall be made party to any claim for breach of such agreement. Notwithstanding the foregoing, by ordering products or services under this Master Agreement, all terms and conditions of this Master Agreement will be incorporated into a resulting Customer Agreement unless the Customer Agreement as mutually agreed between Winning Supplier and the Program Participant states otherwise. Any Customer Agreement entered into as a result of this contract is exclusively between the Program

Participant and Winning Supplier. Neither CCOG, Equalis Group, its agents, Member and employees shall be made party to any claim for breach of such agreement.

- 2.3 <u>Rates & Charges</u>. The rates, fees, and charges to be charged to and paid by Program Participants for Products & Services are set forth in <u>Appendix B</u>. Winning Supplier agrees that there are no other applicable rates, fees, charges, or other monetary incentives for Products & Services except those set forth in Winning Supplier's cost proposal.
- 2.4 <u>The Term</u>. This Master Agreement and the Appendices attached hereto will become effective as of effective date identified in the <u>Master Agreement Signature Form</u> (the "Effective Date"). This Master Agreement will remain in effect for two (2) years and will expire on the date identified in the <u>Master Agreement Signature Form</u> (the "Termination Date") unless extended, terminated, or cancelled as set forth in the Master Agreement (the "Initial Term"). This Master Agreement may be renewed for one (1) additional two (2) year period by mutual consent (a "Renewal Term") unless this Master Agreement is terminated as set forth herein. The Initial Term together with all Renewal Terms exercised are hereinafter collectively referred to as the "Term."

In the event the Master Agreement expires before another bid is awarded, CCOG, Equalis Group, and the Winning Supplier may extend the contract for an additional (1) one year term per mutual agreement.

2.5 Formation of Contract

- a. <u>Bidder Contract Documents</u>. CCOG and Equalis Group will review proposed Bidder contract documents. Bidder's contract document shall not become part of CCOG and Equalis Groups' contract with Bidder unless and until an authorized representative of CCOG and Equalis Group reviews and approves it.
- b. Entire Agreement. This Master Agreement, including its Recitals, together with all components of the IFB, attachments, appendices, and exhibits hereto, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior oral or written representations and agreements with regard to the same subject matter. The Parties acknowledge that this Master Agreement has been negotiated and incorporates their collective agreement as to the provisions to be contained herein. Therefore, no presumption will arise giving benefit of interpretation by virtue of authorship of any provision of this Master Agreement, and any ambiguity may not be construed for or against any Party. Winning Supplier's complete and final IFB response is hereby incorporated into and made part of this Master Agreement.
- c. <u>Modification</u>. No release, discharge, abandonment, waiver, alteration, or modification of any of the provisions of this Master Agreement, or any of the Appendices incorporated herein, shall be binding upon any Party unless set forth in a writing signed by authorized representatives of the Parties.

d. <u>Assignment</u>. This Master Agreement and the rights and obligations hereunder may not be assignable by any Party hereto without the prior written consent of the other Parties, which consent shall not be unreasonably withheld, conditioned, or delayed, provided, however, that Winning Supplier and Equalis may assign their respective rights and obligations under this Master Agreement without the consent of the other Parties in the event either Winning Supplier or Equalis shall hereafter effect a corporate reorganization, consolidation, merger, merge into, sale to, or a transfer of all or substantially all of its properties or assets to another entity. Subject to the preceding sentence, this Master Agreement will be binding upon, inure to the benefit of, and be enforceable by the Parties and their respective successors and assigns. Any instrument purporting to make an assignment in violation of this section shall be null and void. This Master Agreement may be extended to additional entities affiliated with the Parties upon the mutual agreement of the Parties. No such extension will relieve the extending Party of its rights and obligations under this Master Agreement.

2.6 <u>Confidentiality.</u>

- e. Obligation. The nature and details of the business relationship established by this Master Agreement, and the business information regarding the other Party(ies) (the "Disclosing Party") to which a Party(ies) (the "Receiving Party") may become privy during the Term of this Master Agreement (collectively, the "Information") constitute confidential and proprietary information, the disclosure, copying, or distribution of which could result in competitive harm to the Disclosing Party. Each Party agrees to maintain the other Parties' Information in the strictest confidence and agrees not to disclose, copy, or distribute the other Parties' Information, whether orally or in writing, directly or indirectly, in whole or in part, except to those of the Receiving Party's employees, agents, subcontractors, and suppliers with a need to know the Information. The foregoing will not limit a Receiving Party, for purposes of marketing, from informing actual or potential Equalis Group Participants of the existence of a contractual relationship between the Parties. The Parties further agree that they will require that all of their employees, agents, subcontractors, and suppliers abide by the terms of these confidentiality obligations. The confidentiality obligations set forth in this section will continue in effect for the Term of this Master Agreement and for a period of two (2) years after the date this Master Agreement is terminated or expires.
- f. Exceptions. Nothing herein will apply to any information (a) which is or becomes generally available to the public other than as a result of a disclosure by a Receiving Party or its representatives, (b) which was available on a non-confidential basis prior to its disclosure by the Disclosing Party or its representatives, (c) which becomes available to a Receiving Party on a non-confidential basis from a source other than the Disclosing Party or its representatives, provided that such source is not known to be subject to any prohibition against transmitting the information, (d) which is disclosed pursuant to an order of court; provided that in the event that proprietary information is disclosed or threatened to be disclosed pursuant to this clause (d), the Receiving Party will give the

original Disclosing Party prompt, written Notice, as hereinafter defined, of such threatened disclosure and the right to defend against such disclosure, at Disclosing Party's expense, and provided further that the original Receiving Party will cooperate reasonably in such defense, or (e) which is subject to a Freedom of Information Act Request or other public records request to which a Party is, or may be, required to respond by applicable law.

2.7 <u>Indemnification</u>. Winning Supplier shall protect, indemnify, and hold harmless both CCOG and Equalis Group and its Members, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of Winning Supplier, Winning Supplier employees or subcontractors in the preparation of the solicitation and the later execution of the contract, including any supplemental agreements with Members ("Losses").

2.8 Notice & Opportunity to Defend; Limitations & Thresholds.

- g. Notice; Opportunity. If any Losses are asserted against an Indemnified Party, such Indemnified Party shall notify the Indemnifying Party as promptly as practicable and give it an opportunity to defend the same. The Indemnified Party shall reasonably cooperate with the Indemnifying Party in connection with such defense. In the event that the Indemnifying Party in connection with such claim fails to defend against the claim within thirty (30) days after Notice of such claim, the Indemnified Party shall be entitled to assume the defense thereof, and the Indemnifying Party shall be liable to repay the Indemnified Party entitled to indemnification for all its expenses reasonably incurred in connection with said defense (including reasonable attorneys' fees and settlement payments) until the Indemnifying Party assumes such defense. The attorneys prosecuting such defense on behalf of a Party must be acceptable to the Indemnified Party, which acceptance shall not be unreasonably withheld.
- h. Liability. Notwithstanding any other provision of this Master Agreement, indemnity obligations entered into hereunder shall be due only to the extent of the Losses actually suffered by an Indemnified Party (i.e., reduced by any offsetting or related asset or service received and any recovery from any third party). The Indemnifying Party's insurance shall obtain all rights of the Indemnified Party against any third party with respect to any claim for which indemnity was paid.
- 2.9 <u>Winning Supplier Insurance</u>. During the Term of this Master Agreement, and for two (2) years following expiration or termination of this Master Agreement, Winning Supplier, at its own expense, shall maintain and shall require that its agents, subcontractors, and suppliers engaged in Winning Supplier's performance of its duties under this Master Agreement maintain general liability insurance, property insurance, and automobile insurance (at a minimum, in the amount of \$1,000,000 per occurrence/\$5,000,000 annual aggregate) applicable to any claims, liabilities, damages, costs, or expenses arising out of its performance under this Master Agreement, or any Appendix, and with respect to, or arising out of, Winning Supplier's provision of Products & Services to Program Participants. CCOG, Equalis, and their respective officers, directors, employees, and agents will be named as certificate holders on Winning Supplier's related

insurance policies. All such insurance policies shall incorporate a provision requiring the giving of written Notice to CCOG and Equalis at least thirty (30) days prior to the cancellation, nonrenewal, and/or material modification of any such policies. Winning Supplier shall submit to Equalis within ten (10) calendar days after the Effective Date of this Master Agreement, and prior to furnishing Products & Services to any Program Participants, valid certificates evidencing the effectiveness of the foregoing insurance policies. Winning Supplier shall provide such valid certificates on an annual basis until the terms of this section are no longer applicable.

- 2.10 <u>Termination Rights</u>. The Parties shall have the termination rights set forth below.
 - i. <u>Insolvency.</u> If a petition in bankruptcy is filed by any Party, or if any Party is adjudicated as bankrupt, or if any Party makes a general assignment for the benefit of creditors, or if a receiver is appointed on account of the insolvency of any Party, then the other Parties, without prejudice to any other right or remedy, may terminate this Master Agreement upon giving at least five (5) business days prior written Notice of such termination.
 - j. <u>Mutual Consent</u>. This Master Agreement, or any Appendix, may be terminated at any time by the mutual written consent of the Parties.
 - k. <u>Breach</u>. In the event that any Party commits a material breach of its obligations under this Master Agreement, except for a payment obligation, the non-breaching Party(ies) may provide written Notice describing the material breach to the breaching Party. The breaching Party will have thirty (30) calendar days to cure such breach or provide acceptable reassurance to the non-breaching Party(ies), or, if the Parties agree that a cure or reassurance is not feasible within thirty calendar (30) days, such period of time for cure or satisfactory reassurance as the Parties may agree in writing. If the breach is not cured within such period or if satisfactory reassurance is not accepted by the nonbreaching Party(ies) in such period, then the Party(ies) not in breach may terminate this Master Agreement upon ten (10) business days written Notice at the Addresses for Notices set forth in Appendix A.
- 2.11 Effects of Termination. Upon termination of this Agreement for any reason, all Customer Agreements entered into with Program Participants shall immediately terminate. Winning Supplier shall immediately cease any sales of Products & Services to any Program Participant under and through the terms of this Master Agreement. Following the date of termination, Winning Supplier shall not be precluded from selling its products and services to individuals, businesses, and entities that were Program Participants when this Master Agreement was in effect either directly or through some other contract vehicle. Following the date of termination, CCOG and Equalis shall not be precluded from transitioning individuals, businesses, and entities that were Program Participants when this Master Agreement was in effect of the precluded from transitioning individuals, businesses, and entities that were program Participants when this Master Agreement was in effect of the precluded from transitioning individuals, businesses, and entities that were Program Participants when this Master Agreement was in effect to another agreement or Equalis Group supplier partner.
- **2.12** <u>Audit of Winning Supplier</u>. CCOG and Equalis, whether directly or through an independent auditor or accounting firm, shall have the right to perform audits, including inspection of books, records, and computer data relevant to Winning Supplier's provision of Products & Services to

Program Participants pursuant to this Master Agreement, to ensure that pricing, inventory, quality, process, and business controls are maintained; provided, however, that such inspections and audits will be conducted upon reasonable notice to Winning Supplier and so as not to unreasonably interfere with Winning Supplier's business or operations.

- 2.13 Force Majeure. This Master Agreement will be temporarily suspended during any period to the extent that any Party during that period is unable to carry out its obligations under this Master Agreement or the Appendices by reason of an Act of God or the public enemy, act of terrorism, epidemic or pandemic, fire, flood, labor disorder not caused by Winning Supplier, civil commotion, closing of the public highways not caused by Winning Supplier, government interference, government regulations, or any other event or occurrence beyond the reasonable control of the affected Party ("Event of Force Majeure"). No Party will have any liability to the other Party(ies) for a delay in performance nor failure to perform to the extent this Master Agreement or any Appendix is so temporarily suspended; provided that nothing contained herein shall apply to payment obligations with respect to obligations which have already been performed under this Master Agreement. If the provision of Products & Services are impeded due to an Event of Force Majeure, then Winning Supplier may apportion the provision of Products & Services anong its present and future customers on a fair and reasonable basis after consulting with Equalis and the Program Participants potentially affected and in a manner that would not reasonably be expected to disproportionately affect Program Participants.
- **2.14** <u>Notices</u>. All notices, claims, certificates, requests, demands, and other communications required or permitted hereunder ("**Notice**") must be in writing and will be deemed given to the Addresses for Notices (a) when delivered personally to the recipient, (b) upon delivery by reputable overnight courier service (charges prepaid), or (c) upon delivery or refusal of delivery by certified or registered mail, return receipt requested, and addressed to the intended recipient. The Parties agree that the day-to-day business communications, including notification of a change of address, pricing updates, or revisions to any Appendix, may be made via electronic communication.
 - a. <u>Addresses for Notices</u>. Written notices for the Winning Supplier will be sent to the remittance address provided the Winning Supplier's proposal.
 - i. If to CCOG:

ii. If to **EQUALIS**:

The Cooperative Council of Governments, Inc. Attn: Board President 6001 Cochran Road, Suite 333 Cleveland, Ohio 44139 Facsimile: 440.337.0002

- Equalis Group, LLC. Attn: Eric Merkle, SVP 5550 Granite Parkway, Suite 298 Plano, Texas 75024
- **2.15** <u>Waiver</u>. Other than the rights and obligations with respect to payment provided by this Master Agreement, waiver by any Party(ies) of or the failure of any Party(ies) hereto to enforce at any

time its rights with regard to any breach or failure to comply with any provision of this Master Agreement by the other Party(ies) may not be construed as, or constitute, a continuing waiver of such provision, or a waiver of any other future breach of or failure to comply with the same provision or any other provision of this Master Agreement.

- **2.16** <u>Governing Law; Invalidity</u>. This Master Agreement shall be construed and enforced in accordance with, and governed by, the laws of the State of Ohio without regard to rules of conflict of laws. If any provision of this Master Agreement is declared unlawful or unenforceable by judicial determination or performance, then the remainder of this Master Agreement shall continue in force as if the invalidated provision did not exist. Any suits filed by any Party pursuant to this Master Agreement shall be brought in a court of competent jurisdiction located in Cuyahoga County, Ohio. In the event any Party initiates a suit and that suit is adjudicated by a court of competent jurisdiction, the prevailing Party shall be entitled to reasonable attorney's fees and costs from the non- prevailing Party in addition to any other relief to which the court determines the prevailing Party is entitled or awarded.
- 2.17 <u>No Third-Party Beneficiaries; Survival of Representations</u>. This Master Agreement is made solely for the benefit of the Parties to it, and no other persons will acquire or have any right under or by virtue of this Master Agreement. Except as otherwise provided herein, all representations, warranties, covenants, and agreements of the Parties shall remain in full force and effect regardless of any termination of this Master Agreement, in whole or in part.
- **2.18** <u>Execution in Counterparts</u>. This Master Agreement may be executed in one or more counterparts, each of which will be deemed an original. For purposes of this Master Agreement, a facsimile, scanned, or electronic signature will be deemed an original signature.

2.19 Nondiscrimination & Intimidation.

- a. Winning Supplier expressly agrees that in the hiring of employees for the performance of work or services under this Master Agreement or any subcontract that takes place in the State of Ohio, Winning Supplier, its subcontractors, or any person acting on a Winning Supplier's or its subcontractor's behalf shall not discriminate in the hiring of employees by reason of race, creed, sex, disability as defined in <u>Section 4112.01</u> of the Ohio Revised Code nor shall it discriminate against any citizen of the State of Ohio in the employment of labor or workers who are qualified and available to perform the Work to which the employment relates.
- b. Winning Supplier expressly agrees that Winning Supplier, any of its subcontractors, or any person on behalf of Winning Supplier or its subcontractors in any manner shall not discriminate against or intimidate any employee hired for the performance of work or services under this Master Agreement on account of race, creed, sex, disability as defined in <u>Section 4112.01</u> of the Ohio Revised Code, or color.

c. Winning Supplier expressly agrees to include principally similar provisions of this section in each of its written subcontractor agreements for the Products & Services subject to this Master Agreement.

BID FORM 3: COMPANY PROFILE INFORMATION/QUESTIONNAIRE

1. Provide your company's official registered name/legal name?

The Brewer-Garrett Company

- 2. **Provide your companies Federal Tax ID # or Social Security #:** Tax ID: 34-0836142
- 3.
 Provide your corporate address, and if different provide your bidder remittance address:

 Corporate Address:
 6800 Eastland Rd

Middleburg Heights, OH 44130

Remittance Address: Same as above

- 4. **Provide information below on your company's representative/contact person authorized to answer questions regarding your submitted bid response:**
 - Name: Tadhg O'Crowley
 - Title:
 Design-Build Business Development Manager

Office Phone #: <u>440-971-0521</u>

Cell Phone #: <u>330-904-6728</u>

Email: <u>tocrowley@brewer-garrett.com</u>

5. Provide information on your company's representative/contact person authorized to address contractual issues, including the authority to execute a contract and to whom legal notices regarding contract termination or breach should be sent:

Name:	Jeffrey Zellers
Title:	Vice President
Office Phone #	: <u>440-971-0505</u>
Cell Phone #:	<u>440-759-3611</u>
Email:	jzellers@brewer-garrett.com

6. Please provide a brief history of your company, including the year it was established:

Established in 1959, BG began as a small design-build firm with big ideas and innovative solutions for the mechanical marketplace. Within a year, BG nearly doubled its revenue, gaining traction through large contracts like Niagara Power and respected industry awards such as "Contractor of the Year." In the years since, we have continued building a strong business based on quick responses, quality work, and customer satisfaction.

BG has provided design-build solutions for more than 60 years. Our extensive in-house team enables us to co-author fast-tracked, comprehensive, and customized design-build solutions that guarantee no change orders. These capabilities, coupled with a team of in-house engineers, estimators, controls, commissioning agents, and project managers have allowed us to execute over \$1.5 billion of design-build construction projects.

7. What was your annual construction volume over last three (3) years?

BG has averaged \$62.75 million in construction volume over the last three years.

8. What are your overall public sector sales, excluding Federal Government, for last three (3) years?

BG averages \$40.48 million per year in public sector sales over the last three years.

9. What is your strategy to increase market share in the public sector?

Nearly 90% of the projects BG has completed over the past 60 years have been within the public sector. As a result of this experience, combined with the fact that BG developed and is currently implementing a market share growth plan for the State of Ohio, we believe that we can provide significant value to the State of Ohio's public entities. BG will have multiple sales professionals that will be focused on building relationships and identifying opportunities in the State of Ohio.

10. What differentiates your company from competitors in the public sector? <u>Turnkey Solutions</u>:

BG provides its customers with the resources of over 250 professionals. Our service starts at project inception and continues throughout the design, construction, training, service, and any energy auditing periods. During these phases, our team will be available to provide the necessary support for a turn-key project. In the typical construction approach, sometimes there are gaps in continuity as the job transitions from design to construction to maintenance and auditing. With BG, these potential gaps in continuity are eliminated. Our team will work closely with the customer and will be engaged throughout the life of any project.

In-House Resources:

BG's in-house team includes project managers, estimators, design engineers, energy engineers, and controls experts. This collection of skillsets all retained by a single firm creates a streamlined project team. As a result, BG can provide a more thorough and customized solution while also guaranteeing no change orders (excluding customer-initiated change of scope). The in-house team's cost benefits include:

In-House Development Engineering —BG self-performs all development engineering (mechanical, electrical, and energy). Conversely, other ESCOs are often required to hire third party engineering firms for the development and execution of construction documents. This requirement adds an unnecessary layer of markup to the contract. BG's in-house engineering team eliminates this unnecessary markup.

In-House Design Engineers —BG engineers stamp their own drawings to safeguard control over project cost, design, and implementation. Further, this guarantees that the customer receives accurate timelines- a key component of BG's cost-effective project implementation.

In-House Controls Team — BG self-performs all BAS/EMCS project scope in an ESPC. BG's team can interface with any building automation system and overlay a non-proprietary, open-source platform that provides flexibility in future customer operations. This allows BG to act as a liaison between the client and the controls provider to ensure unnecessary scope is eliminated from the project. Our controls team regularly communicates with engineers and project managers to be sure that system features and settings align with all installed ECMs.

In-House O&M Capabilities — BG has an in-house service and operations team that has routinely staffed, serviced, and maintained customers' facilities for the past 60 years. This O&M expertise provides operational knowledge that benefits all facets of construction planning. This additional resource available to the BG construction personnel helps reduce construction risks and ultimately lowers ECM implementation costs.

11. <u>Diversity program</u> - Do you currently have a diversity program or any diversity partners that you do business with?

✓ Yes

🗌 No

a. If the answer is yes, do you plan to offer your program or partnership through Equalis Group?

✓ Yes□ No

10. Provide your safety record, safety rating, EMR and worker's compensation rate where available.

BG's safety record, EMR, and Workers compensation rates are attached to the following pages. Additionally, BG's safety performance numbers for the past six years are included below. The jump in the TRIR in 2022 was due to minor incidents, medical only claims, that were due to sprains and strains. We expect these numbers to drop with the implementation of stretching and flexing prior to workers beginning their day on site.

	2017	2018	2019	2020	2021	2022
TRIR	2.19	0.51	2.08	0.89	0.87	3.9
LWCIR	1.10	0	0.42	0.44	0	0.87
DART	1.10	0	1.66	0.44	0	0.87
Fatality	0	0	0	0	0	0
Work Hrs.	364,510	388,727	480,714	450,500	460,711	459,651
EMR	0.97	0.99	0.58	0.53	0.57	0.57

Industry Average 2021

Industry Avg, TRIR	3.5
Industry Avg, LWCIR	1.4
Industry Avg, DART	2.1

OSHA's Form 300 (Rev. 01/2004) Log of Work-Related Injuries and Illnesses

You must record information about every work-related injury or illness that involves loss of consciousness, restricted work activity or job transfer, days away from work, or medical treatment beyond first aid. You must also record significant work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional. You must also record work-related injuries and illnesses that meet any of the specific recording criteria listed in 29 CFR 1904.8 through 1904.12. Feel free to use two lines for a single case if you need to. You must complete an injury and liness incident report (OSHA Form 301) or equivalent form for each injury or illness recorded on this form. If you're not sure whether a case is recordable, call your local OSHA office for help.

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes.

Last Update: 12/31/2020

Establishment name

U.S. Department of Labor Occupational Safety and Health Administration

The Brewer-Garrett Company

Form approved OMB no. 1218-0176

you're not sure y	whether a case is recordable, call your I	ocal OSHA office for help.						City	Midd	leburg Hei	ghts	State			Ohio	ı	
(A) Case No.	(B)	(C) Job Title (e.g.,	(D) Date of	Describe the c	(F) Describe injury or illness, parts of body affected,	СНЕСИ		e box for each o come for that o		Enter the n days the inj worker was	ured or ill	Check	he "inji		umn or ch Iness:	hoose or	ie type
Case No.		Welder) inju ons illr		Welder) injury or (e.g. Loading dock north and o onset of end) made	and object/substance that directly injured or made person ill (e.g. Second degree burns on right forearm from acetylene torch)			Remained at work		On job transfer or restriction		lisorder	atory tion	guir	ig Loss	her illnesses	
						(G)	(H)	Job transfer or restriction (I)	Other record- able cases (J)	Work (days) (K)	(days) (L)	Kıni(u) (1)	C skin (2)	(c) Respiraton (c) Condition	Josiod (4)	(5)	(6)
001-20		HVAC Tech	1/27/2020	Cleveland	The employee suffered a strain of the fascia and tendon of the left hip in a vehicle accident.				x			x					
002-20	XXXXXXX	GSA Tech	9/22/2020	Anthony J. Celebrezze Bldg Sub-Basement Room 10	Employee sprained left knee while stepping off a scissor lift.		x	*		11	27	x					
					totals	0	1	0	1	11	27	2	0	0	0	0	0

OSHA's Form 300A (Rev. 01/2004) Summary of Work-Related Injuries and Illnesses

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

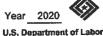
Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases

Total number of deaths 0	Total number of cases with days away from work	Total number of cases with job transfer or restriction 0	Total number of other recordable cases 1
(G)	(H)	(1)	(L)
Number of Days			
Total number of days away from work		Total number of days of job transfer or restriction	
11 (K)	<i>6</i>	27 (L)	0
injury and illness 1	Types		
Total number of (M)			
(1) Injury	2	(4) Polsoning	0
(2) Skin Disorder	0	(5) Hearing Loss	0
(3) Respiratory Condition	0	(6) All Other Ilinesses	0

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 56 minutes par response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Paracens are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, collec



Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

Your e	stablishment name	The Brewer-Ga	arrett Company		
Street	6800 Eastland Road	1			
City	Middleburg Heights		State	Ohio	Zlp44130
Industi	y description (e.g., M Engineering Contra		tor truck trailers)		
Standa	ard Industrial Classific	ation (SIC), If kno	own (e.g., SIC 3715)		
R North	American Industrial C	assification (NA)	CS), if known (e.g., 3	36212)	
1 100.211		2 2			
	a average number of nours worked by all e		283		
gn here	1				
-) Ingly faisifying this (jocument may n	esult in a fine.		
	ingly faisifying this (iy that I have examine			of my knowledge the entri	es are true, accurate, and President Title

	og of Wol	•						the informatio ty and health p	n is being used purposes.			.S. De					n
heyond fi	rst aid You must also record sign	ificant work-related init	inies and illnes	ses that are diagnosed by a physician or	k activity or job transfer, days away from work, or medical treat licensed health care professional. You must also record work o use two lines for a single case if you need to. You must com	k-related		Last Update:							MB no. '	1218-017	76
injuries a injury and	nd illnesses that meet any of the s d illness incident report (OSHA Fo	pecific recording criten rm 301) or equivalent fo	a listed in 29 C orm for each in	jury or illness recorded on this form. If y	ou're not sure whether a case is recordable, call your local OS	HA office		Establishm	ient name		The	Brewer-	Sarre	a Com	pany		
for help.								City	Midd	leburg Hei	phts	State			Ohio		
-1	Identify the person			Oescribe ihe	case	Class	ity the cas	8	1000								
(A) Case No.	(B) Employee's Name	(C) Job Title (e.g., Welder)	(D) Date of injury or	(E) Where the event occurred (e.g. Loading dock north end)	(F) Describe injury or illness, parts of body affected, and object/substance that directly injured or made	the mos		box for each c come for that c		Enter the nu days the inju worker was	ured or ill	Check th	e ''injur		nn or cho ess:	oose one) type of
NU.		(total)	onset of illness (mo./day)		person ill (e.g. Second degree burns on right forearm from acetylene torch)	Death	Days away from work	Remain	ied at work	Away From	On job transfer or restriction	(M)	Skin Disorder	atory tion	guir	Hearing Loss	ier illnesse
						(G)	(H)	Job transfer or restriction (I)	Other record- able cases (J)	Work (days) (K)	(days) (L)	Cunțu (1)	(2)	 Respiratory Condition 	(4)	Hearir (5)	(6)
001 21	xxxx-xxxx	Service Tech	5/04/2021	Erie View Tower	Laceration of Right Index Finger	(0)	(1)	(1)	X	(14)	(-/	X					
	XXXX-XXXX		6/11/2021	Mingo Junction Ohio	Sprain of unspecified ligament of right ankle				X			X					
						-											
		_															
		_															
												_					
						-											
					Page totals	0	0	0	2	0	0	2	0	0	0	0	0
to review	the instruction, search and gather	r the data needed, and	complete and	14 minutes per response, including time review the collection of information. plays a currently valid OMB control	Be sure to transfer these totals	to the	Summary	page (Form	300A) before	e you post	it.	Injury	Skin Disorder	Respiratory Condition	Poisoning	Hearing Loss	other illnesses
number. Departm	If you have any comments about	these estimates or any stics, Room N-3644, 20	aspects of this	s data collection, contact: US Ave, NW, Washington, DC 20210. Do					Page	1 of 1		(1)	(2)	(3)	<u>(</u> 4)	(5)	(6)

OSHA's Form 300 (Rev. 01/2004)

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the



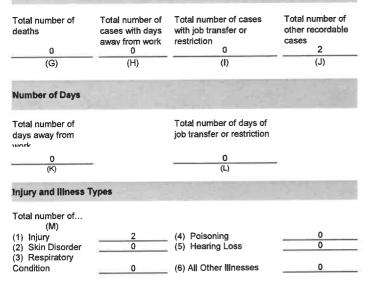
OSHA's Form 300A (Rev. 01/2004) Summary of Work-Related Injuries and Illnesses

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete

Using the Log, count the individual antries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases



Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, esarch and gather the data needed, and complete and review the collection of information. Persone are not required to respond to the collection of information ruless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor. OSHA Office of Statistics. Room N-S644. 200 Constitution Ave. NW. Washindton. Dc 20210. Do not send the completed forms to this office.



Form approved OMB no. 1218-0176

<u> </u>					
Est	ablishi	nent information			
	Youre	stablishment name The Brewer-Gar	Tett Company		
	Street	6800 Eastland Road			
	City	Middleburg Heights	State	ОН	Zip44130
	Industr	y description (e.g., Manufacture of mot Engineering Contractor	tor truck trailers)		
	Standa	rd Industrial Classification (SIC), if kno	wn (e.g., SIC 3715)		
OR	North /	American Industrial Classification (NAIC	CS), if known (e.g., 3	336212)	
		<u>2 3 8 2 2</u>	0		
Em	oloym	ent information			
	Annua	average number of employees	288		
		ours worked by all employees last	460.711		
	year		400,711		
Sig	n here				
	Knowi	ngly falsifying this document may n	esult in a fine.		
	I certify comple	y that I have examined this document a te.	and that to the best o	of my knowledge the entries are true	e, accurate, and
		Company executive	ugh		President Title
		440-243-3535 Phone			1-6-2012 Date

OSHA's Form 300 (Rev. 01/2004) Log of Work-Related Injuries and Illnesses

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes.

City



Form approved OMB no. 1218-0176

Ohio

You must record information about every work-related injury or illness that involves loss of consciousness, restricted work activity or job transfer, days away from work, or medical treatment beyond first aid. You must also record significant work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional. You must also record work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional. You must also record work-related injuries and illnesses that meet any of the specific recording criteria listed in 29 CFR 1904.8 through 1904.12. Feet free to use two lines for a single case if you need to. You must complete an injury and illness incident report (OSHA Form 301) or equivalent form for each injury or illness recorded on this form. If you're no list wrettere a case is teoordable, call you local OSHA office for hep.

Last Update: 12/31/2022

The Brewer-Garrett Company

State

Establishment name

Middleburg Heights

i	dentify the person			Describe the case		Class	lfy the cas	e									
(A) Case No.	(B) Employee's Name	(C) Job Title (e.g.,	(D) Date of	(E) Where the event occurred (e.g. Loading dock north end	(F) Describe injury or illness, parts of body affected,			box for each of the total		Enter the n days the in worker was	jured or ill	Check	the "inji		imn or cl ness:	hoose or	ne type
Case No.	Employees Name	Welder)	injury or		and object/substance that directly injured or							(M)	-		_		See
			onset of illness (mo./day)		made person ill (e.g. Second degree burns on right forearm from acetylene torch)	Death	Days away from work	Remain	ed at work	Away From	On job transfer or restriction		Skin Disorder	Respiratory Condition	Buin	Hearing Loss	All other illnesse
								Job transfer or restriction	Other record- able cases	Work (days)	(days)	Injury		Respi	Paisoning		
					Cut to lip and swollen right cheek bone from	(G)	(H)	(I)	(J)	(K)	(L)	(1)	(2)	(3)	(4)	(5)	(6)
001-22	xxxxxxx	IFS Tech	1/31/2022	Central State University Maint. Shop	tripping on parking block. Received stitches in lip and ice for swelling on cheek.		x			4		x					
001-22	//////		1		Laceration to left thumb from grabbing metal hanger above ceiling tile grid. Received 4-5												
002-22	xxxxxxx	Electrician	3/30/2022	Nordson Corporation	stiches to close wound.				x			X	-				
					gust of wind blew and worker held onto the ladder to keep from falling over and strained left				×			x					
003-22	XXXXXXXX	Sheetmetal	4/11/2022	Frontage Labratories	hamstring. worker extended his arm to push open a door	-							-				
004-22	xxxxxxx	IFS Tech	5/4/2022	Anthony J. Celebrezzee Building	when he felt a pain in his wrist that resulted in an unspecified sprain.				x			x	_				
					when the wind picked up and blew a small amount into his eyes resulting in a corneal							v					
005-22	XXXXXXX	IFS Tech	5/23/2022	Rooftop at Intralot in Strongsville	abrasion Worker tell from 8 ft step ladder onto comer of a	-	X			5		X	+		<u> </u>		-
006-22	XXXXXXXX	Controls Tech	8/3/2022	IT Room at Lorain Community College	table below the ladder. Worker suffered upper and lower back pain.				x			x	ļ				
			0/0/0000	Rooftop at Skylift Inc, in Lorain	the chiller unit door and propped the door up next to him. When the fan of the chiller was shut down it joited the door and knocked it over onto the service technicians arm. Worker suffered a right biceps strain.				×			x					
007-22	XXXXXXX	Service Tech	8/8/2022	Mechanical room at Bunge in Belivue	Wokrer was servicing a compressor and stepped up onto the work platform surrounding the compresor. As the worker made his first step he felt a pop in left calf muscle. Worker suffered a				×			x					
008-22	xxxxxxxx	Service Tech	8/9/2022	Mecanical room at Tri-C Metro Campus	Colf attain Working on a ladder, the worker reached under a piece of ductwork to pull it toward him and felt pain in his left elbow. Worker suffered a left bicans strain				x			x					
009-22		Jervice recit	5/23/2022	inscalled found the west output	DV BDS SULAR								-				-
										-							
					Page totals	0	2	0	7	9	0	9	0	0	0	0	0
and gather	the data needed, and complete and plays a currently valid OMB control	review the collection on number. If you have a	of information. I any comments a	inutes per response, including time to review the instruction, search Persons are not required to respond to the collection of information about these estimates or any aspects of this data collection, contact:	Be sure to transfer these totals	to the	Summary	page (Form	300A) before	e you post	it.	(In]ury	Skin Disorder	Respiratory Condition	Poisoning	Hearing Loss	All other illnesses
US Departn this office.	nent of Labor, OSHA Office of Statis	105, KOOM N-3644, 20	IV CONSTITUTION /	Ave, NW, Washington, DC 20210. Do not send the completed forms to					Page	1 of 1		(1)	(2)	(3)	(4)	(5)	(6)

OSHA's Form 300A (Rev. 01/2004) Summary of Work-Related Injuries and Illnesses

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further datails on the access provisions for these forms.

Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	2	0	7
(G)	(H)	(1)	(J)
Number of Days			
Total number of days away from		Total number of days of job transfer or restriction	
9		0	
(К)	-	(L)	
injury and illness 1	rypes		
Total number of (M)			
(1) Injury	9	(4) Poisoning	0
(2) Skin Disorder	0	(5) Hearing Loss	0
(3) Respiratory Condition	0	(6) All Other Illnesses	0

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, of interact: US Department of Labor. OSHA Office of Statistics. Room N-3644. 200 Constitution Ave. NW. Washindton. DC 202(0. Do not send the conceled forms to this office.



Form approved OMB no. 1218-0176

Establish	nment informatio	n			
Your	establishment name	The Brewer-Garr	ett Company		
Street	t 6800 Eastland Roa	d			
City	Middleburg Heights		State	ОН	Zip44130
Indus	try description (e.g., M Engineering Contra		or truck trailers)		
Stand	lard Industrial Classifi	cation (SIC), if know	wn (e.g., SIC 3715)		
_		Classification (NAIC		136212)	
Employm	ent information				
	al average number of hours worked by all e		235 459,651		
Sign here	e				
•	ringly falsifying this	document may re	esult in a fine.		
l certif compl		\$ 200	nd that to the best o	f my knowledge the entries a	re true, accurate, and President Title
	440-243 Phor				<u> 1-10-2023</u> Date



Governor Mike DeWine Administrator/CEO Stephanie B. McCloud

www.bwc.ohio.gov 1-800-644-6292

July 6, 2022

BREWER GARRETT CO 6800 EASTLAND RD MIDDLEBRG HTS OH 44130 RE: EMR History

Greetings,

Please find your experience modifier history (EMR) details below. If you should have any further questions, please feel free to contact me.

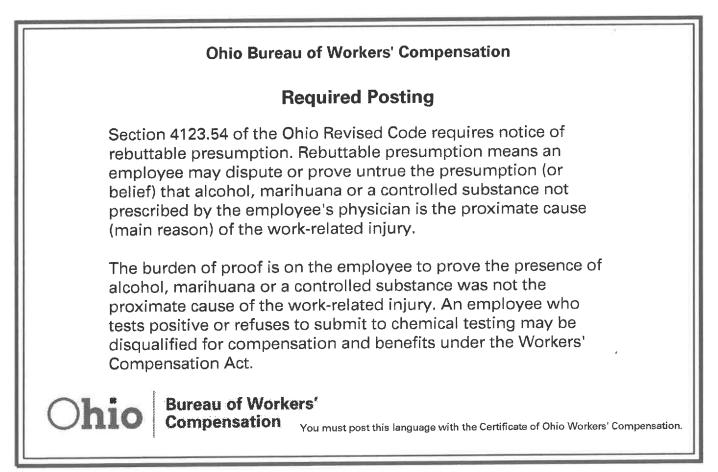
Employer: BREWER GARRETT CO **Policy** #: 327377-0 **OhioBWC - Employer - Service:** (Experience modifier history) - Details

	Current policy coverage status: Reinstated - Full Payment Received Coverage effective date: 09/15/2021														
Policy															
period	7/1/23	7/1/22	7/1/21	7/1/20	7/1/19	7/1/18	7/1/17	7/1/16	7/1/15	1/1/15					
Published EM	0.57	0.57	0.53	0.58	0.99	0.97	0.99	0.99	0.61	0.61					
EM cap	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO					
Current EM	0.57	0.57	0.53	0.58	0.92	0.90	0.99	0.99	0.61	0.62					
EM cap	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO					
Rating plan	GROUP	GROUP	GROUP	GROUP	GRTRO	GRTRO	GRTRO	EXP	GROUP	GROUP					
Discount programs	DFSP	DFSP ISSP	DFSP ISSP	DFSP	DFSP	DFSP		DFSP	DFSP ISSP	DFSP ISSP					

Sincerely,

Gina Jackson Employer Service Specialist Bureau of Workers Compensation <u>Gina.j.1@bwc.state.oh.us</u> (216) 570-6822





DP-29 BWC-1629 (Rev. Jan. 10, 2019)

State construction contractor look-up **Results**

Policy number 327377-0

Company name BREWER GARRETT CO

Construction contractor status APPROVED

Construction contractor status date 5/26/2017

Search again

Note: BWC has designed this database for those responsible for ensuring that a construction contractor or subcontractor has a drug-free program that complies with HB 80 for any State of Ohio public improvement project. A contractor, subcontractor or lower-tier subcontractor in an APPROVED status has agreed to implement or has implemented a BWC-approved drug-free program (Drug-Free Safety or comparable program) which makes the company compliant with the mandate of the Ohio legislature through HB 80. While state contracting authorities are expected to review this database for the most current information, you may print this as verification of your current status.

BID FORM 4: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

<u>Diversity Vendor Certification Participation</u> - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a.	Minority Women Business Enterprise		
	Respondent certifies that this firm is an MWBE	Yes	No
	List certifying agency:		
b.	Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE) Respondent certifies that this firm is a SBE or DBE List certifying agency:	Yes	No
c.	Disabled Veterans Business Enterprise (DVBE) Respondent certifies that this firm is an DVBE List certifying agency:	Yes	No
d.	Historically Underutilized Businesses (HUB) Respondent certifies that this firm is an HUB List certifying agency:	Yes	No
e.	Historically Underutilized Business Zone Enterprise (HUBZone) Respondent certifies that this firm is an HUBZone List certifying agency:	Yes	No
f.	Other Respondent certifies that this firm is a recognized diversity certificate holder List certifying agency:	Yes	No

BID FORM 5: BONDING CAPACITY STATEMENT

Provide a letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity.

Brewer-Garrett's Bonding Capacity Statements are on the following pages.

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 02/24/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.								
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).								
PRODUCER			CONTA NAME:		ert Hotaling			-+
Hotaling & Associates Agency, Inc.			PHONE (A/C, No	216	447-1004	FAX (A/C, No);		
8803 Brecksville Road, Suite 7-211			E-MAIL	hoto	ling_r@hota	alingassoc.com		
Brecksville, OH 44141				INS	URER(S) AFFOR	DING COVERAGE	NAIC	C#
					11 111	Insurance Company	23035	
INSURED INSURER B : First Liberty Insurance Corporation 33588								
The Brewer-Garrett Company 6800 Eastland Road					Insurance C		42404	
					Insurance C	ompany, LTD	10046	
Middleburg Heights	ЭН	44130	INSURE					
COVERAGES CERTIFIC	CATE	NUMBER:	INSURE	K F :	1	REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INDICATED. NOTWITHSTANDING ANY REQUIN CERTIFICATE MAY BE ISSUED OR MAY PERT EXCLUSIONS AND CONDITIONS OF SUCH POLI	INSUF REMEI AIN, CIES.	ANCE LISTED BELOW HAV NT, TERM OR CONDITION THE INSURANCE AFFORDE LIMITS SHOWN MAY HAVE	of an' Ed by	Y CONTRACT THE POLICIES REDUCED BY	THE INSURE OR OTHER E S DESCRIBEE PAID CLAIMS.	D NAMED ABOVE FOR THE	TO WHICH T	THIS
LTR TYPE OF INSURANCE INSD	SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	0.000	
A X COMMERCIAL GENERAL LIABILITY		TB2-Z51-291519-023		01/01/23	01/01/24	EACH OCCURRENCE \$ DAMAGE TO RENTED	2,000,	
CLAIMS-MADE X OCCUR						PREMISES (Ea occurrence) \$	300,0	
X Underground incl. XCU						MED EXP (Any one person) \$	2,000,0	000
GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$	4,000,0	
POLICY X PRO- X LOC						PRODUCTS - COMP/OP AGG \$	4,000,	
OTHER:						\$.,,	
B AUTOMOBILE LIABILITY		AS6-Z51-291519-013		01/01/23	01/01/24	COMBINED SINGLE LIMIT (Ea accident) \$	1,000,	000
X ANY AUTO		na oppositional a constituita na constituito operadore propositi nan no non				BODILY INJURY (Per person) \$		
OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident) \$		
X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident) \$		
						\$		
C X UMBRELLA LIAB X OCCUR		TH7-Z51-291519-043		01/01/23	01/01/24	EACH OCCURRENCE \$	15,000,	
EXCESS LIAB CLAIMS-MADE						AGGREGATE \$	15,000,	000
A WORKERS COMPENSATION		WO0 751 001510 000		04/04/00	04/04/04	X PER OTH-		
AND EMPLOYERS' LIABILITY Y / N		WC2-Z51-291519-033 Ohio Employers Liab		01/01/23	01/01/24	A STATUTE ER	4 000	
ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBEREXCLUDED?		All States Workers Cor	mp			E.L. EACH ACCIDENT \$	1,000,0	
(Mandatory in NH)		incl MI				E.L. DISEASE - EA EMPLOYEE \$	1,000,0	
DÉSCRIPTION OF OPERATIONS below		45 CPI GA 9947		01/01/23	01/01/24	E.L. DISEASE - POLICY LIMIT \$ \$5,000,000 per claim/\$10,00	10 P.	000
& Pollution Liability Cov.		45 CFT GA 5547		01/01/23	01/01/24	\$25,000 SIR - E&O \$5,000,000 per claim/\$5,000 \$25,000 SIR - Pollution		
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (
With respect to: Open Market Jo	b C	Order Contracting	Serv	ices in th	e State o	f Ohio; IFB# COG-2	2146	
Additional Insured Status and an	iy of	ther required cove	rage	s can be	impleme	nted upon award of	^f contrac	t
30 Days Written Notice of Cancellation/10 days Written Notice of Cancellation for Non Payment								
CERTIFICATE HOLDER CANCELLATION								
The Cooperative Council of Governments should any of the above described policies be cancelled before								
On Behalf of Equalis Group The expiration date thereof, notice will be delivered in								
6001 Cochran Road, Suite 333								
	Cleveland, OH 44139							
,						Hataling		
Robert T. Hotaling								
				© 19	88-2015 AC	ORD CORPORATION. All	riahts rese	rved.



8803 Brecksville Road | Suite# 7-211 | Brecksville, Ohio 44141 | 216-447-1004 | www.hotalingassoc.com

February 24, 2023

The Cooperative Council of Governments On Behalf of Equalis Group 6001 Cochran Road, Suite 333 Cleveland, OH 44139

Re: Contractor: The Brewer-Garrett Company Project: Open Market Job Order Contracting Services-Ohio ITB# COG-2146 Surety: The Cincinnati Insurance Company/2022 A. M. Best Rating: A+XV

To Whom It May Concern:

By way of introduction, the associates of Hotaling & Associates Agency, Inc. have been servicing the Risk Management and Surety requirements of The Brewer-Garrett Company for the past 32 years. We have genuinely enjoyed an excellent relationship over that period, and we highly recommend our contractor/ client for your favorable consideration of any project that you may propose.

The Brewer-Garrett Company has successfully completed numerous multi-million-dollar projects and we are both impressed and confident in the scope of their expertise. The Brewer-Garrett Company's Surety, The Cincinnati Insurance Company, (2022 A.M. Best Rating A+, XV) has been providing surety bonds for The Brewer-Garrett Company since 1991. The Cincinnati Insurance Company has written various Performance & Payment/Contract Bonds and Energy Savings Guaranty Bonds for The Brewer-Garrett Company covering specific projects more than \$40,000,000 with work programs more than \$70,000,000 and bid bonds for projects as large as \$90,000,000. As of this writing, the client/principal remains in excellent standing with Cincinnati Insurance Company.

Should a Performance & Payment Bond and/or Energy Savings Guaranty Bond be required on any projects, The Cincinnati Insurance Company would be more than willing to consider same. Any specific request for bonds is between The Brewer-Garrett Company and their Surety and will be underwritten on its own merit, subject to review and satisfaction of the construction contract as well as evidence of complete financing. Cincinnati Insurance Company has approved and written surety bonds like the ones required in this scope.

Should you have any questions, please feel free to contact the undersigned individual.

Respectfully yours,

Robert 7. Hotaling

Robert T. Hotaling President - Hotaling & Associates Agency, Inc. Attorney-In-Fact – The Cincinnati Insurance Company

RTH/ch

BID FORM 6: MANAGEMENT PERSONNEL

Please provide contact information and resumes for the person(s) who will be responsible for the following areas.

Executive Contact

Contact Person:
Title: Vice President
Company: The Brewer-Garrett Company
Address: 6800 Eastland Rd
City: Middleburg Heights State: Ohio Zip: 44130
Phone: 440-971-0505 Fax: 440-243-9993
Email: jzellers@brewer-garrett.com
Account Manager / Sales Lead Contact Person: Tadhg O'Crowley
Title: Design-Build Business Development Manager
Company: The Brewer-Garrett Company
Address: 6800 Eastland Rd
City: Middleburg Heights State: Ohio Zip: 44130
Phone: 440-971-0521Fax: 440-243-9993
Email: tocrowley@brewer-garrett.com
Contract Management (if different than the Sales Lead)

Contract Management (if different than the Sales Lead)

 Contact Person: Tadhg O'Crowley

 Title: Design-Build Business Development Manager

 Company: The Brewer-Garrett Company

 Address: 6800 Eastland Rd

 City: Middleburg Heights
 State: Ohio

 Zip: 44130

 Phone: 440-971-0521

 Fax: 440-243-9993

 Email: tocrowley@brewer-garrett.com

Billing & Reporting/Accounts Payable

Contact Person: Billy Lawless Title: Controller Company: The Brewer-Garrett Company Address: 6800 Eastland Rd _Zip: _44130 City: Middleburg Heights State: Ohio Phone: <u>440-971-0512</u> Fax: <u>440-243-9993</u> Email: __blawless@brewer-garrett.com Marketing Contact Person: Brian Hyland Title: Proposal and Branding Manager Company: The Brewer-Garrett Company

Address:	6800	East	and	Rd

City:	Middleburg Heights	State:	Ohio	_{Zip:} 44130
City.				LIP.

Phone: 440-971-0508 Fax: 440-243-9993

Email: ______bhyland@brewer-garrett.com



42 YEARS w/ BG

EDUCATION

BS Industrial Technology *Ball State University*

CERTIFICATIONS

State of Ohio Contractor's License: Heating, Ventilation, & Air Conditioning (HVAC), Refrigeration, Hydronics, & Plumbing

General Services Administration Security Clearance, Homeland Security Presidential Directive 12 (**GSA HSPD-12**)

JEFF ZELLERS

Vice President

- e. jzellers@brewer-garrett.com
- **p.** 440.243.3535
- a. 6800 Eastland Rd, Middleburg Heights, OH 44130

ROLE RESPONSIBILITIES

Jeff focuses on contract execution and ensuring resource commitment throughout each project. He coordinates the efforts of engineering, energy services, construction support service maintenance, and accounting. Jeff assembles the team of in-house professionals who are best suited for each specific project and develops the correct and cost-effective solutions for customers. He ensures that BG projects not only meet but exceed the expectations of our clients.

PROJECTS

COMMERCIAL

- Beck Center for the Arts, Design-Build HVAC Upgrades
- Galleria & Tower at Erieview, Central Boiler, Chiller Plant, & Facilities Service Program
- Playhouse Square, Ohio, Allen, & Hanna Theatre Renovations, Design-Assist Services
- Terminal Tower, Alternative to District Energy Solution
- Westin Hotel, Design-Build & Energy Conservation Services

HEALTHCARE

- Fulton County HC, Comprehensive Infrastructure Improvement Project
- Hocking Valley Community Hospital, Energy
 Conservation Project
- Lutheran Hospital, Central Boiler & Chiller Plant Upgrades
- MedCentral Health System, Chilled Water Plant Renovation
- St. Vincent Charity Medical Center, Boiler Plant Renovation

HIGHER EDUCATION

- Case Western Reserve University, Maltz PA Center, Design-Assist for HVAC Services
- Central State University, Energy Conservation Program
- KSU, Campus Classroom, Lab., Auxiliary Buildings & Utility Assets ECP, Phases I & II
- Tri-C, Service & Energy Conservation Program, Phases I, II, III, & Amendment III
- The University of Akron, Energy Conservation Program

K-12

- CMSD, HB 153, Franklin D. Roosevelt Academy, Design-Build Project
- CMSD, HB 153, Wilbur-Wright & William Cullen Bryant, Design-Build Project
- Edison Local School District, HB 153, Design-Build Project
- Medina City School District, HB 264, Energy Conservation Program & Professional Services

LOCAL GOVERNMENT

- Chillicothe Correctional Institution, Energy
 Conservation Services
- City of Brooklyn, HB 300, Energy Conservation Program
- City of Kent, HB 300/420, Energy Conservation Program
- City of North Olmsted, Recreation Center, Lighting Retrofit
- Cuyahoga County, HB 300, Energy Conservation
 Program



10 YEARS w/ BG

EDUCATION

B.Eng. Mechanical Engineering Dublin Institute of Technology

CERTIFICATIONS

Professional Engineer (PE)

Leadership in Energy & Environmental Design Accredited Professional (LEED AP)

MEMBERSHIPS

President Northeast Ohio Chapter of Cogence Alliance

TADHG O'CROWLEY

Design-Build Manager

- e. tocrowley@brewer-garrett.com
- **p.** 440.243.3535
- a. 6800 Eastland Rd, Middleburg Heights, OH 44130

ROLE RESPONSIBILITIES

Tadhg focuses on ensuring that the goals and vision are achieved while leading the conceptual design process and the oversight of the project execution. He is responsible for producing design documents and assists customers in resolving HVAC&R equipment technical issues at their facilities. Tadhg is experienced in the mechanical engineering field of developing detailed design of HVAC systems for schools, offices, healthcare facilities, sports stadiums, gymnasiums, swimming pools, military facilities, and aircraft hangars.

PROJECTS

COMMERCIAL

•

- Beck Center for the Arts, Design-Build HVAC Upgrades
- Charleston Town Center Mall, Phases I, II, & III
- Playhouse Square, Ohio, Allen, & Hanna Theatre Renovations, Design-Assist Service
- Terminal Tower, Alternative to District Energy Solution
- Westin Hotel, Design-Build & Energy Conservation Services

HEALTHCARE

Fulton County HC, Comprehensive Infrastructure Improvement Project

HIGHER EDUCATION

- Case Western Reserve University, Maltz PA Center, Design-Assist for HVAC Services
- Central State University, Energy Conservation Program
- KSU, Campus Classroom, Lab., Auxiliary Buildings & Utility Assets, ECP, Phases I & II
- The University of Akron, Energy Conservation Program
- Tri-C, Service & Energy Conservation Program, Phases I, II, III, & Amendment III

K-12

- Cardinal Local School District, HB 264, Energy Conservation Program
- Cleveland Metropolitan School District, William Cullen Bryant ES, Design-Build Project
- Columbus City SD, "Operation: Fix-It," HB 153, Design-Build, Phases I, II, IV, VII, & North HS
- Conneaut Area City SD, HB 264, Energy Conservation Program & Professional Services
- Medina City SD, High School Rec. Center, Combined Heat & Power Design-Build Project

LOCAL GOVERNMENT

• Marion Correctional Institution, Energy Conservation Services



2 YEARS w/ BG

EDUCATION

BSBA Accounting University of Dayton

CERTIFICATIONS Certified Public

Accountant (**CPA**)

BILLY LAWLESS

Corporate Controller

- e. blawless@brewer-garrett.com
- **p.** 440.243.3535
- a. 6800 Eastland Rd, Middleburg Heights, OH 44130

ROLE RESPONSIBILITIES

Billy is responsible for the monthly preparation, monitoring, and distribution of various operational reports for the BG construction and service divisions. He maintains the integrity and security of the financial reporting systems while managing the various responsibilities of the accounting department, such as accounts receivable, accounts payable, and job costing. Billy is also responsible for maintaining relationships with BG's bank, CPA firm, and insurance advisor.

PROJECTS

HIGHER EDUCATION

- Tri-C, College-Wide Infrastructure Maintenance HVAC Package
- Kent State University, College of Podiatric Medicine, Energy Conservation Project

K-12

- Columbus City Schools, "Operation: Fix-it," Phases IV, VI, & VII, HVAC Renovations, D-B
- Columbus City Schools, North High School, Design-Build Project
- Wa-Nee Community Schools, Energy Conservation Project
- Wayne County BOE (WV), Energy Conservation Project



7 YEARS w/ BG

EDUCATION

BS Marketing Cleveland State University

BRIAN HYLAND Proposal & Branding Manager

- e. bhyland@brewer-garrett.com
- **p.** 440.243.3535
- a. 6800 Eastland Rd, Middleburg Heights, OH 44130

JOB SUMMARY

As the Proposal and Branding Manager, Brian plays a major role in providing direct sales support to the business development team. Brian is responsible for resource coordination to successfully complete all branding initiatives, proposal generation, and sales support functions for potential clients in order to generate new business. He leads a team that welcomes and encourages new ideas and innovations; working closely with both executives and associates. He assists with strategically positioning Brewer-Garrett's creative solutions that best fit and exceed the expectations and outcomes of a potential client.

ESSENTIAL FUNCTIONS

- Oversees and manages all proposal production by evaluating opportunities and assigning resources that provide coordination of proposal process including:
 - Coordination of project-specific information, development of content, and meeting all essential guidelines and target dates
- Manages workload of the proposal and branding team that prepares and manages the development and execution of responses to Sources Sought, Invitation for Bid (IFB), Statement of Qualifications (SOQ), Request for Qualifications (RFQ), Request for Proposal (RFP), and presentations for all Brewer-Garrett solutions:
 - Reviews and interprets solicitation documents
 - Conducts kick-off meetings with bid team members
 - Assembles and populates proposals (based on solicitation requirements and answers from Q&A meetings)
 - Utilizes templates to ensure consistency and best practice
 - Creates precise, well-written narratives for non-technical proposal inquiries
 - Enlists subject matter experts for project specific technical narratives
 - Proofreads, edits, and formats proposals
 - Ensures proposals are compliant
 - Prints, assembles, and readies proposals for overnight delivery through a courier, hand delivery, electronic submission, and/or coordinating an employee to deliver
 - Develops presentations and supporting materials for proposal interviews, to include interview prep, Q&A with bid team, situation practices, and providing feedback.
 - $\circ \quad \textit{ If requested, attends the proposal interview meeting with the client}$
- Oversees and manages all branding initiatives including visual concepts for marketing materials utilizing graphic design computer software to communicate sales driven objectives (both print and digital materials that maintain cohesive branding across all platforms including newsletters, flyers, blogs, ads, case studies, resumes, graphics for proposal use, etc.)
- Collaborates with sales team and executive team as part of the go/no-go process to develop strategic solutions including positioning Brewer-Garrett's brand in the marketplace and defining company differentiators
- Utilizes market research to analyze proposals and stay current with evolving market trends
- Responsible for working in a collaborative effort to support all departments with their projects simultaneously
- Oversee company website and all social media sites (LinkedIn, Twitter, Facebook, YouTube, etc.)

BID FORM 7: REFERENCES AND EXPERIENCE QUESTIONNAIRE

Provide a minimum of five (5) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide references for K12, Higher Education, City/County and State entities. Provide the following information for each reference:

1.) Lorain County Community College (LCCC)

- a) Entity Name Lorain County Community College (LCCC)
- b) Contact Name and Title
 Leo Mahoney, Physical Plant Operations Director
- c) City and State Elyria, OH
- d) Phone Number 440-365-5222 x7218
- e) Years Serviced 2019 - 2021

f) Description of Services

Northeast Ohio's Lorain County Community College (LCCC) is in Elyria, Ohio. It was founded in 1963 and was the first community college in Ohio to have a permanent campus. The college offers associate degrees and certificates, but students are also able to earn bachelor's and master's degrees through partnerships that LCCC has with other Ohio universities. The college was the first in Ohio to have such a program.

LCCC decided to pursue a college-wide energy conservation and management program that would cover over 1.3 million square feet of the campus. This program helped to reduce operational costs as new equipment was more efficient, had a longer lifespan, and required less maintenance.

BG decentralized the central steam plant in order to convert to local hot water boilers. This eliminated the inefficiencies and the loss of water from converting steam. It also enables the school to plan for the future, as a decentralized campus provides flexibility to be installed anywhere.

BG optimized and upgraded the chilled water plant. Variable Frequency Drives (VFDs) were installed on the chilled water and condenser water pumps to allow the water movement to match the volume required by the end-users. It also allows the pumps to slow and save energy when the chillers are not operating at full load.

BG enhanced and upgraded the building automation system (BAS) as the previous system was no longer supported by Trane. A failure on the old system would have been catastrophic. BG incorporated a non-proprietary and fully open-protocol system with our 360 Analytics software that provides real time energy and equipment trends, identifies faults, and prioritizes opportunities for improvements.

g) Annual Volume

\$16,324,388 (total value)

2.) Shamokin Area School District

- a) Entity Name Shamokin Area School District
- b) Contact Name and Title Dave Petrovich, Facility Manager
- c) City and State Coal Township, PA
- d) Phone Number 570-259-1609
- e) Years Serviced 2021 - 2022

f) Description of Services

The Shamokin Area School District is a public school district located in Coal Township, PA, and has a population of nearly 2,200 students. The district requested a design-build, energy conservation project that would address areas throughout the elementary school and the combined middle school and high school. Brewer-Garrett developed a comprehensive plan to execute all requested and recommended capital improvements in a cost-effective manner that utilized a streamlined approach with extensive preconstruction planning.

BG expanded the chilled water system to increase cooling and pumping capacity in order to provide cooling to areas within the middle/high school. Much of the space had previously been conditioned by heat recovery units (HRUs) located on the roof that were past their ASHRAE life expectancy. The HRUs were replaced with new units to accommodate heating hot water and chilled water for their heating and cooling needs.

BG updated the heating hot water plant at the elementary school with new, fully condensing hot water boilers to meet heating demands. The boilers utilize natural gas as their primary fuel source; however, one of the existing boilers was left to serve as an emergency fuel oil backup. Two new building pumps with variable frequency drives (VFDs) were also installed to control the heating hot water flow throughout the facility.

BG performed building envelope upgrades throughout both facilities. Both schools experienced energy leaks through exterior doors and equipment causing higher energy usage to heat and cool. Door sweeps were added to exterior doors and windowpanes were resealed along with exterior electrical and mechanical penetrations.

BG conducted numerous interior and exterior lighting retrofits and upgrades. This included converting exterior metal arc and security lighting to LEDs. At the elementary school, LED tubes were installed to replace the T8 lighting in the classrooms. This was a significant savings as the existing lamps consumed energy at a higher rate, costing the school thousands of dollars a year in energy.

g) Annual Volume

\$9,517,323 (total value)

3.) Eastpointe Community Schools

- a) Entity Name Eastpointe Community Schools
- b) Contact Name and Title
 Robert Carlesso, Executive Director of Business Operations
- c) City and State Eastpointe, MI
- d) Phone Number 586-533-3016
- e) Years Serviced 2021 - 2022

f) Description of Services

Eastpointe Community Schools is a public school district located in Eastpointe, Michigan. The District has roughly 3,500 students spread across eight (8) schools. In 2021, Eastpointe Community Schools released a request for proposal (RFP) requesting a guaranteed energy savings performance contract to address mechanical, electrical, lighting, automation, and HVAC improvements. This program helped to save energy and reduce related costs throughout four (4) buildings encompassing 433,460 square feet.

BG refurbished four (4) heating and ventilation units at three (3) elementary schools and one (1) early learning center. This Energy Conservation Measure (ECM) saved significant costs as The District did not have to purchase new units. Two (2) packaged terminal air conditioners (PTAC) and five (5) unit ventilators were replaced at the high school.

BG upgraded the heating hot water plant at the elementary schools and early learning centers with two (2) new fully condensing hot water boilers to meet the heating demands of the building. The boilers at all three (3) elementary schools had an unconventional piping arrangement leaving all three (3) boilers to have an inconsistent inlet water temperature. A supply and return header were installed off the existing piping to ensure the same inlet water temperature was supplied to each new boiler. Controlling the inlet water temperature in condensing hot water boilers allows the boiler to operate more efficiently. The new boilers were set up to utilize existing natural gas as its primary fuel source. In addition, two (2) new building pumps with independent variable frequency drives (VFD) were installed to control heating hot water flow throughout the facility.

BG enhanced the building automation system (BAS) by installing a new BACnet communication trunk in the early learning center for increased temperature control. The communication trunk was tied into all the new equipment as well as the remaining major mechanical systems.

BG upgraded the lighting system at the District's Operations Center. Dated T-8's, incandescent bulbs, and metal halide suspended fixtures and wall packs were converted to LEDs. This provided the District with significant savings and decreased the life-cycle cost of the system. These improvements reduced utility costs and provided consistent and adequate lighting throughout the facility.

g) Annual Volume

\$1,479,229 (total value)

4.) Wayne County Schools

- a) Entity Name Wayne County Schools
- b) Contact Name and Title Todd Alexander, Superintendent
- c) City and State Wayne County, WV
- d) Phone Number 304-272-5116 x324
- e) Years Serviced 2020 - 2021

f) Description of Services

Wayne County Schools (WCS) is one of the largest school districts in West Virginia, with roughly 6,800 students situated across 18 buildings. Through the School Building Authority of West Virginia, the Wayne County Board of Education (WCBOE) issued a request for proposals to implement critical HVAC infrastructure and energy improvements for the 2021 school year. Using a performance contracting delivery model, WCBOE aims to fund \$6.2 million-worth of deferred maintenance projects through the savings accrued by these improvements. After performing technical energy audits of WCS facilities and identifying solutions that would reduce energy and related costs to the County, BG was competitively selected to upgrade 18 facilities.

BG executed district-wide facility improvements such as replacing poorly insulated windows and retrofiting outdated interior/exterior lighting with high efficiency technologies. We also targeted buildings with urgent maintenance needs such as a High School experiencing system failures.

- To improve student comfort in the gymnasium, cafeteria, and auditorium, BG will perform a complete HVAC renovation at the high school, a building with volatile, 40-year-old heating and cooling systems.
- The project's guaranteed savings will also allow WCS to expand their transportation facility, an undersized garage incapable of housing the District's now 90-passenger buses.

BG worked closely with WCBOE to co-author a project that addresses the County's goals and objectives without exceeding its finite budget. The savings generated by the project will either meet or exceed the District's annual debt service and, by the end of a 15-year period, return \$331,530 to their improvement's fund.

BG furnished WCS with an accurate, guaranteed maximum price at the time of our proposal. This means we will issue zero change orders based on scope and will assume all risk on behalf of the District—including any schedule changes that may occur as students transition in and out of virtual learning.

BG will partner with WCS to empower students to pursuit a degree in a stem-related discipline or a career in the construction trades.

g) Annual Volume

\$6,200,000 (total contract)

5.) Wa-Nee Community Schools

- a) Entity Name Wa-Nee Community Schools
- b) Contact Name and Title Scot Croner, Superintendent
- c) City and State
 Nappanee, IN
- d) Phone Number 574-773-3131
- e) Years Serviced 2020 - 2021

f) Description of Services

Wa-Nee Community Schools is a K-12 School District located in Nappanee, Indiana with roughly 3,000 students situated across six (6) buildings. Wa-Nee issued a request for proposals to implement critical HVAC infrastructure, air purification and energy improvements for the 2021 school year. Using a performance contracting delivery model, Wa-Nee funded \$7.7 million worth of deferred maintenance projects through the savings accrued by these improvements. After performing technical energy audits of school facilities and identifying solutions that would reduce energy and related costs to the District, Brewer-Garrett (BG) was competitively selected to upgrade all three (3) district buildings.

BG executed facility improvements and indoor air quality upgrades such as Bi-Polar Ionization, Building Envelope, Lighting Retrofits and new HVAC Equipment over a total of 461,000 ft².

- To improve student comfort in all classrooms, BG performed complete HVAC renovations at the High School and Elementary School. These buildings had aging and unreliable heating and cooling systems.
- The project's upgrades will increase the life of District Buildings while improving the overall learning environment for students.

BG worked closely with Wa-Nee Community Schools to co-author a project that addressed the Districts goals and objectives. Through multiple site visits and project development efforts, BG provided the District with unique and cost-effective solutions that earned their selection.

BG furnished Wa-Nee with an accurate, guaranteed maximum price at the time of our proposal. This means zero change orders based on scope and assumed all risk on behalf of the District including any schedule changes that may have occurred as students transitioned in and out of virtual learning.

g) Annual Volume

\$7,700,000 (total contract)

Questions:

1. Identify any contracts with other cooperative or government group purchasing organizations of which your company is currently a part of:

Cooperative/GPO Name	Contract Number N/A

2. Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.

Copies of BG's current licenses, registrations, and certifications issued by federal, state, or local agencies are included on the following pages.

3. If applicable describe your company's past experience with Job Order Contracting and include specific examples of other cooperatives and public agencies where you have performed these services.

BG does not have specific examples of experience with job order contracting. However, In the past, BG has been apart of a similar COG purchasing program with the Ohio Schools Council. Additionally, BG is also part of a Multi Award Contract (MAC) with the Ohio Department of Administration Services (ODAS). Although similar, this is not a Job Order Contracting program.

4. Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.

N/A

- 5. <u>Felony Conviction Notice</u> Please check applicable box:
 - A publicly held corporation; therefore, this reporting requirement is not applicable
 - \checkmark Is not owned or operated by anyone who has been convicted of a felony.
 - Is owned or operated by the following individual(s) who has/have been convicted of a felony.

*If the 3rd box is checked a detailed explanation of the names and convictions must be attached.

BID FORM 8: AGREEMENT TO WORK IN ALL REGIONS IN THE STATE

There are times that a Contractor may need to perform work for certain Members that have facilities in areas outside of the Geographic Region. By acknowledging your acceptance below, you are saying that you will consider performing work in such areas in the State or other States. The Contractor will use the awarded CTC and adjustment factor proposed. If a contractor holds multiple contracts when performing work outside an awarded Region the contractor will use the contract that results in the lowest price for the Member. The Contractor will have the option to decline Projects outside of the Geographic Region.

Please circle your intention below:

Yes We agree to consider working in areas outside of the Geographic Region.

No We will <u>NOT</u> consider working outside of the Geographic Region.

Signature

mon

The Proposer shall acknowledge this bid by signing and completing the spaces provided below:

Name of Proposer: The Brewer-Garrett Company

City/State/Zip: Middleburg Heights, OH 44130

Telephone No.: <u>440-243-3535</u>

If a partnership, names and addresses of partners:

N/A

Notarized
Subscribed and sworn to before me this day of MARCh_, 20_23
Notary Public in and for the County of
State of Onio
My commission expires: July 34,2025
Signature:
DEBRA M LESAR Notary Public State of Ohio My Comm. Expires July 31, 2025 18

BID FORM 9: FEDERAL FUNDS CERIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements. Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements).

All bidders submitting proposals must complete this Federal Funds Certification Form regarding bidder's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify their agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Bidder fails to complete any item in this form, CCOG will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

1. Supplier Partner Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of the Master Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or Member construction contract agreed upon by Supplier Partner and the participating agency which mut be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Bidder agree? JLZ (Initials of Authorized Representative)

2. Termination for Cause or Convenience

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating agency also reserves the right to terminate the contract immediately.

with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Bidder will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Bidder agree?

(Initials of Authorized Representative)

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Supplier Partner agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Supplier Partner agrees that it shall comply with such provision.

Does Bidder agree?

(Initials of Authorized Representative)

4. Davis-Bacon Act

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Bidder agree? (Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of forty (40) hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

JIZ

(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier Partner agrees to comply with the above requirements when applicable.

Does Bidder agree?

Does Bidder agree?

(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended - Contracts and subgrants of amounts in excess of one hundred fifty thousand dollars (\$150,000) must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Supplier Partner agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Bidder agree?

22

(Initials of Authorized Representative)

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689) - A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235). "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier Partner further agrees to immediately notify the Cooperative and all Members with pending purchases or seeking to purchase from Supplier Partner if Supplier Partner is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Bidder agree? <u>JLZ</u> (Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 USC 1352) - Supplier Partners that apply or bid for an award exceeding one hundred thousand dollars (\$100,000) must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Supplier Partner agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Bidder agree? ______ JUZ_____

(Initials of Authorized Representative)

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier Partner agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency maybe required to confirm estimates and otherwise comply. The requirements of Section 6002 includes procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds ten thousand dollars (\$10,000) or the value of the quantity acquired during the preceding fiscal year exceeded ten thousand dollars (\$10,000); procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Bidder agree?

(Initials of Authorized Representative)

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of one hundred fifty thousand dollars (\$150,000), a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.324(b). When required by a participating agency, Supplier Partner agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier Partner agrees that the total price, including profit, charged by Supplier Partner to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Supplier Partner's Group Purchasing Agreement.

Does Bidder agree? JLZ (Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

JLZ (Initials of Authorized Representative) Does Bidder agree?

13. Domestic preferences for procurements

For participating agency purchases utilizing Federal funds, Bidder agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

"Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Bidder agree?

(Initials of Authorized Representative)

14. General Compliance and Cooperation with Members

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a Member, it shall make a good faith effort to work with Members to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

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15. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Bidder agree? Unitials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature:

1 22	
Charlos	
The	
loffroy Zollors	

Printed Name: Company Name: Mailing Address: Job Title:

	Vice President	
1	6800 Eastland Rd Middleburg Heights, OH 44130	
8	The Brewer-Garrett Company	
1	Jenrey Zellers	

BID FORM 10: REQUIRED LICENSE AND CERTIFICATIONS

(Provide copies of all licenses and certifications that are required to be held by your organization)



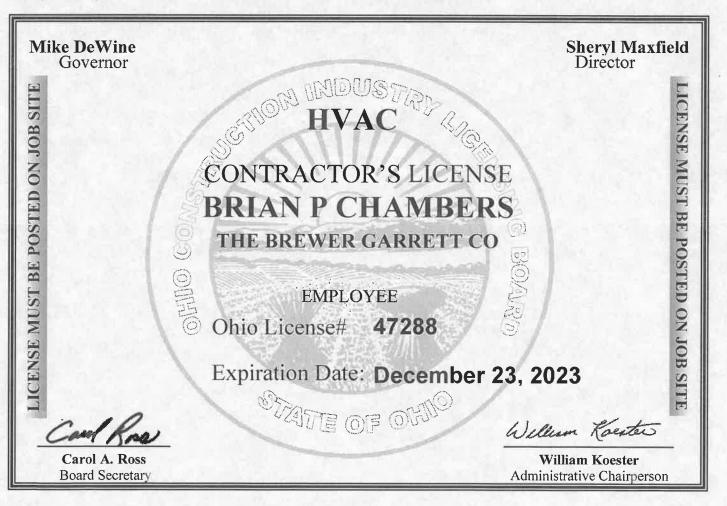
Department of Commerce

Division of Industrial Compliance Ohio Constructions Industry Licensing Board O.C.I.L.B. Mike DeWine Sheryl Maxfield

BRIAN P CHAMBERS 22647 Vine Ct Rocky River, OH 44116-3768



This is <u>YOUR</u> license. Plan Approvals obtained with <u>YOUR</u> license and posting of <u>YOUR</u> license indicates that <u>YOU</u> and <u>YOUR</u> liability insurance are assuming all responsibility for any projects performed under this license.





Department of Commerce

Division of Industrial Compliance Ohio Constructions Industry Licensing Board D.C.I.L.B.

BRIAN P CHAMBERS 22647 Vine Ct Rocky River, OH 44116-3768

Mike DeWine Shervl Maxfield¹ Refrigeration Director Governor CONTRACTOR'S LICENSE Ohio License # 47288 Expiration Date: 12/23/2023 **BRIAN P CHAMBERS** THE BREWER GARRETT CO **EMPLOYEE** William Koester Court Rose William Koester **Carol A. Ross** Administrative Chairperson I Board Secretary

Mike DeWine Sheryl Maxfield

This is <u>YOUR</u> license. Plan Approvals obtained with <u>YOUR</u> license and posting of <u>YOUR</u> license indicates that <u>YOU</u> and <u>YOUR</u> liability insurance are assuming all responsibility for any projects performed under this license.

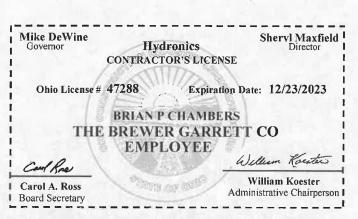




Department of Commerce

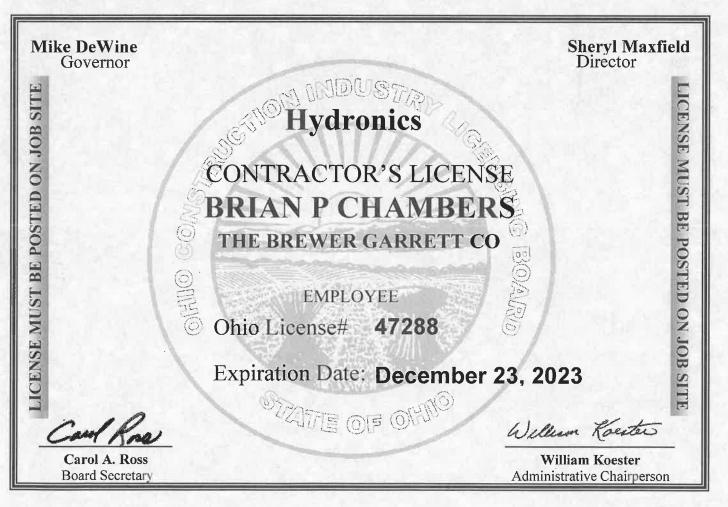
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Certificate of Accreditation

This is to certify that

The Brewer-Garrett Company

has participated in the Accreditation Program and Review and has been recognized by the National Association of Energy Service Companies to be an Accredited Energy Service Company (ESCO).

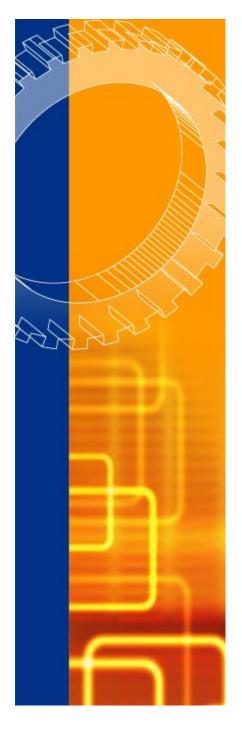
nnes

Charles K. McGinnis Chairman

Timothy D. Unruh Executive Director

June 2020 Certification of Accreditation covers a period of 36 months from date of issuance.

Accredited since 2018.



Certificate of Partnership

Presented to

The Brewer-Garrett Company

by the United States Environmental Protection Agency Combined Heat and Power Partnership in recognition of efforts to improve the environmental performance of the United States energy supply system by supporting combined heat and power.

Matt Clouse, Chief, Energy Supply and Industry Branch Climate Protection Partnerships Division United States Environmental Protection Agency



BID FORM 11: DEBARMENT NOTICE

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: The Brewer-Garrett Company

Mailing Address: 6800 Eastland Rd Middleburg Heights, OH 44130

Signature:

BID FORM 12: LOBBYING AND BOYCOTT CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.

Signature of Respondent Date 14-2023

Boycott Certification

Bidder must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Signature of Respondent

3-14-2023 Date

BID FORM 13: MANDATORY SUPPLIER CERTIFICATIONS

CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Bidders responding to any CCOG ITB MUST certify that they are NOT ineligible by signing each of the four statements below. Failure to provide proper affirming signature on any of these statements will result in a Bidder's submission being deemed nonresponsive to this ITB.

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard (as opposed to a record keeping or administrative standard) in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

AND (insert signature of representative of authorized representative), The Brewer-Garrett Company hereby certify and affirm that (insert

company <u>name</u>), not on the list established by the Ohio Secretary of State, pursuant to ORC Section 121.23, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.

I ________ (insert <u>signature</u> of representative of authorized representative), hereby certify and affirm that _____ The Brewer-Garrett Company ______ (insert

AND

company <u>name</u>), either is not subject to a finding for recovery under ORC Section 9.24, or has taken appropriate remedial steps required under that statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

BID FORM 14: CONTRACTOR CERTIFICATION REQUIREMENTS

16. Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the CCOG Participating entities in which work is being performed.

17. Fingerprint & Criminal Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

Signature: Date:

3-14-

BID FORM 15: UNRESOLVED FINDINGS FOR RECOVERY

O.R.C. Chapter 9.24 prohibits CCOG from awarding a contract to any entity against whom the Auditor of State has issued a finding for recovery, if such finding for recovery is "unresolved" at the time of award. By submitting a proposal, a Bidder warrants that it is not now, and will not become, subject to an "unresolved" finding for recovery under **O.R.C. Chapter 9.24** prior to the award of any contract arising out of this RFP, without notifying CCOG of such finding. The Proposal Review Team will not evaluate a proposal from any Bidder whose name, or the name of any of the subcontractors proposed by the Bidder, appears on the website of the Auditor of the State of Ohio as having an "unresolved" finding for recovery.

Is your company the subject of any unresolved findings for recoveries?

- □ Yes
- ⊠ No

BID FORM 16: MANDATORY DISCLOSURES

1. Mandatory Contract Performance Disclosure.

Disclose whether your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of products and services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any formal claims for breach of those contracts. For purposes of this disclosure, "formal claims" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Bidder from consideration, at the sole discretion of Equalis Group, such claims and a review of the background details may result in a rejection of a Bidder's proposal. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members.

Provide statement here.

Brewer-Garrett was the plaintiff in a lawsuit in which the defendant (owner) filed a counterclaim and a third party (subcontractor) joined the lawsuit and filed a claim against Brewer-Garrett. (The Brewer-Garrett Company vs. Youngstown Stambaugh Hotel LLC, et al, Mahoning County Common Pleas Court Case No. 18CV2233, filed 8/27/18). Brewer-Garrett's claim against the owner was \$1,080,031.00 for breach of contract and unjust enrichment due to non-payment. The owner claimed defective work and various chargebacks against Brewer-Garrett. Brewer-Garrett and the Owner settled for \$860,290.00 paid to Brewer-Garrett. The subcontractor claimed \$385,163.00 for breach of contract and unjust enrichment. Brewer-Garrett claimed defective work, chargebacks, and improperly documented change order work. Brewer-Garrett and the subcontractor settled for \$144,829.00 paid to the subcontractor.

Brewer-Garrett was the claimant in an arbitration wherein Brewer-Garrett's chief claim, as a subcontractor, was the substantial default of the general contractor's payment obligations (The Brewer-Garrett Company vs. Venergy group, LLC, American Arbitration Association Case No. 01-21-002-6297, filed 4/8/21). The general contractor counterclaimed stating that Brewer-Garrett breached its subcontract agreement by discussing non-payment directly with the owner and that there existed deficiencies in Brewer-Garrett's design. The matter was arbitrated, and Brewer-Garrett received a favorable award of \$725,733.87. The general contractor was awarded nothing on its counterclaim.

2. Mandatory Disclosure of Governmental Investigations.

Indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Bidders must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Bidder by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Bidder from consideration, such governmental action and a review of the background details may result in a rejection of the Bidder's proposal at Group's sole discretion. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members.

Provide statement here.

Brewer-Garrett has not been subject to any governmental investigations.

BID FORM 17: MASTER AGREEMENT SIGNATURE FORM

BIDDERS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED FOR AWARD.

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Master Agreement at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Bidder and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Company Name	The Brewer-Garrett Company
Address	6800 Eastland Rd.
City/State/Zip	Middleburg Heights, OH 44130
Phone Number	440-971-0505
Email Address	jzellers@brewer-garrett.com
Printed Name	Jeffrey L. Zellers
Job Title	Vice President
Authorized Signature	April
Initial Term of the Master A	greement
Contract Effective Date:	June 1, 2023
Contract Expiration Date:	May 31 , 2025
Contract Number:	COG-2146S
	(Note: Contract Number will be applied prior to CCOG and Equalis

Group countersigning.)

The Cooperative Council of Governments, Inc.
6001 Cochran Road, Suite 333
Cleveland, Ohio 44139

Equalis Group, LLC.
5550 Granite Parkway, Suite 298
Plano, Texas 75024

By:	Tranklyn A. Corlett Franklyn A. Cortett (Jun 6, 2023 16:13 EDT)	By:	Eric Merkle (Jun 6, 2023 17:16 EDT)	
Name:	Franklyn A. Corlett	Name:	Eric Merkle	
As:	CCOG Board President	As:	EVP, Procurement & Operations	
Date:	Jun 6, 2023	Date:	Jun 6, 2023	_

APPENDIX A: PRODUCTS & SERVICES; PRICING

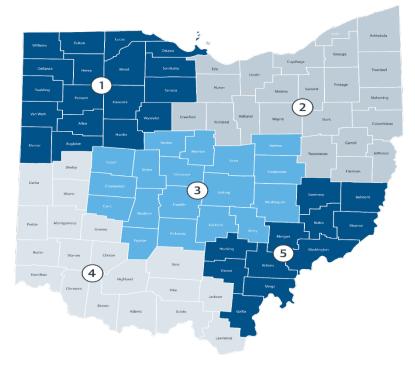
The following terms and conditions will apply to any purchase or utilization of the Products & Services from Contractor. This Appendix may be modified at any time with the mutual written consent of the Contractor and Equalis.

1. Products & Services

Contractor is contracted to provide Members any and all tasks associated with the appropriate Construction Task Catalog (the "CTC") for the region in Ohio the Contractor is authorized to perform through the applicable Job Order Contracting Contracts ("JOC Contract"). The table below provides a summary of the scope of services Contractor was awarded. These JOC Contracts define the Products & Services Contractor is making available to Members and in which geographic regions ("**Region**").

JOC Contracts	Product & Services	Region
COG-2146-MH1-C	Mechanical / HVAC	1
COG-2146-MH2-C	Mechanical / HVAC	2
COG-2146-MH3-D	Mechanical / HVAC	3
COG-2146-MH4-C	Mechanical / HVAC	4
COG-2146-MH5-C	Mechanical / HVAC	5

(a) <u>Map of Geographic Regions</u>. The geographic reach of each contract's Region is identified in the following map.



(b) **<u>Ohio County Listings by Region</u>**. The geographic reach of each contract's Region is identified by the following county listing by region.

Region #1

Williams	Fulton	Lucas	Defiance	Henry	Wood
Ottawa	Sandusky	Paulding	Putnam	Hancock	Seneca
Van Wert	Allen	Mercer	Auglaize	Hardin	Wyandot

Region #2

Erie	Lorain	Cuyahoga	Lake	Ashtabula	Huron
Medina	Summit	Geauga	Trumbull	Crawford	Richland
Ashland	Wayne	Stark	Portage	Mahoning	Columbiana
Tuscarawas	Carroll	Jefferson	Harrison		

Region #3

Marion	Morrow	Knox	Holmes	Logan	Union
Delaware	Licking	Coshocton	Champaign	Clark	Madison
Franklin	Fayette	Pickaway	Fairfield	Perry	Muskingum

Region #4

Dark	Shelby	Miami	Preble	Montgomery	Greene
Butler	Warren	Clinton	Hamilton	Clermont	Brown
Highland	Adams	Ross	Pike	Scioto	Jackson
Lawrence					

Region #5

Guernsey	Belmont	Noble	Monroe	Morgan	Washington
Hocking	Athens	Vinton	Meigs	Gallia	

The definition of Products & Services may be amended from time to time upon the mutual written agreement of Contractor and Equalis.

2. Pricing for Products & Services

Pricing is made available to Members on a per unit basis for the tasks outlined in the CTC ("**Per Unit Pricing**"). Contractor's Per Unit Pricing is determined by multiplying the appropriate Per Unit Price appearing in the appropriate regional CTC by the Contractor's appropriate Adjustment Factor in the corresponding geographic region ("**Regional Adjustment Factor**"). The Adjustment Factors made available in each Region for Services are included in the following table.

Contract #	Trade	Normal Working Hours Prevailing Wage	Other than Normal Working Hours Prevailing Wage	Normal Working Hours Non-Prevailing Wage	Other than Normal Working Hours Non-Prevailing Wage	Non Pre- Priced Adjustment Factor
COG-2146-MH1-C	Mechanical / HVAC	1.2016	1.2327	1.1875	1.2185	1.2616
COG-2146-MH2-C	Mechanical / HVAC	1.2116	1.2427	1.1975	1.2285	1.2716
COG-2146-MH3-D	Mechanical / HVAC	1.2116	1.2427	1.1975	1.2285	1.2716
COG-2146-MH4-C	Mechanical / HVAC	1.2116	1.2427	1.1975	1.2285	1.2716
COG-2146-MH5-C	Mechanical / HVAC	1.2116	1.2427	1.1975	1.2285	1.2716

Each JOC Contract awarded to the Contractor may contain different Adjustment Factors based on geographic cost factors.

Agreement - Brewer-Garrett & CCOG (OM12 Master) 2023.06.01

Final Audit Report

2023-06-06

Created:	2023-06-06	
By:	David Robbins (drobbins@equalisgroup.org)	
Status:	Signed	
Transaction ID:	CBJCHBCAABAAPNdnb2Gqjbr3hra0g94C5YYB0sAU6n3b	

"Agreement - Brewer-Garrett & CCOG (OM12 Master) 2023.06. 01" History

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