

EXPERIENCE EDUCATION EXPERTISE



D&H Distributing Company & Equalis Group *Publicly Procured Contract Vehicle*

Who is D&H?

At D&H, we prioritize our customers by offering exceptional solutions and services at the best value. Through strong partnerships with renowned manufacturers, and dedicated teams to help you capture every opportunity, we are focused on helping you win every day. We are a leading technology and electronic goods distributor to technology partners that serve private and the public sectors across state, local, and education verticals throughout North America.

As a one-stop supplier for the technology channel, D&H supports partners with endpoints and advanced technologies designed to deliver a competitive edge in areas including devices, cloud, XaaS, ProAV, collaboration, digital signage, applications, infrastructure, artificial intelligence, and security, with professional services such as integration and white glove services and deliver methods up to and include XaaS (Everything-as-a-Service).

D&H Contract Highlights

- D&H's full portfolio of technology solutions are available under this competitively solicited contract.
- 5% discount off MSRP on all manufacturing lines (unless noted in exceptions).
- 2% discount on Chromebooks and products from Cisco, Google, Microsoft, and the D&H Modern Solutions line card.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1173A

Lead Agency: Region 10 ESC

CONTACT D&H

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Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations *for Public Sector Organizations*



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.