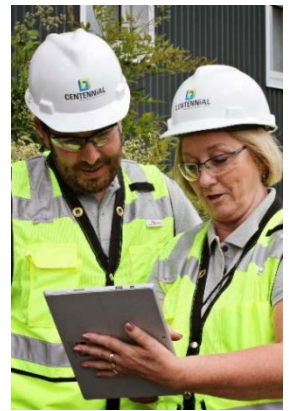
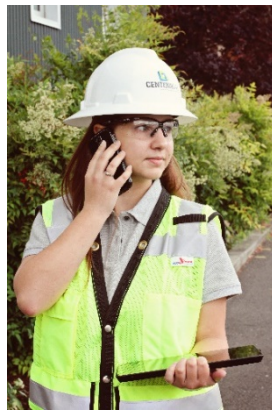
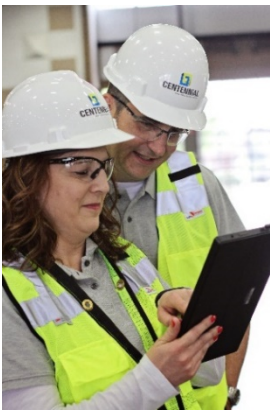


Request For Proposal #2023-21



Job Order Contracting for General Construction Services



Submitted by:



CENTENNIAL
A BILFINGER COMPANY

Centennial Contractors Enterprises, Inc.
3351 Wrightsboro Road, Suite 403
Augusta, GA 30909
Phone: (706) 755-2238
www.cce-inc.com

Information provided in this proposal contains trade secrets and confidential commercial and/or financial information and should be kept highly confidential. No parts of this proposal should be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal.

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 Final Contract Signature Form

1. Transmittal Letter

OUR MISSION

is to exceed expectations by providing customers with high quality construction and facility operations services.

We build longstanding relationships by keeping our promises and honoring our commitments.

Customer satisfaction is the measure of our success.



1. TRANSMITTAL LETTER

A. RFP SUBJECT, SOLICITATION NUMBER, AND REGION NUMBER

Centennial Contractors Enterprises, Inc. (Centennial) is enthusiastic for the opportunity to serve Dorchester County through **Job Order Contract (RFP #2022-10) for General Construction Services**, specifically in Group A, Dorchester County, and in Group B, **Region 1 and Region 3**.

B. FIRM INFORMATION

- **Name of Firm Responding:** Centennial Contractors Enterprises, Inc.
- **Mailing Address:** This contract will be managed locally by our office in Augusta, GA, located at 3351 Wrightsboro Road, Suite 403, Augusta, GA 30909. Our local team will also have support from our corporate headquarters located at 11111 Sunset Hills Road, Suite 350, Reston, VA 20190, as well as other Centennial offices within the southeastern United States.
- **Contact Person:** Laura Roland, Director of Proposal Development, will be the primary point of contact during the Proposal Phase. Jonathan Brown, Program General Manager, and Katherine Sanders, Project Manager, will be the primary points of contact during the Construction Phase.
- **Email Address:** lroland@cce-inc.com (proposal phase); jabrown@cce-inc.com (construction phase); ksanders@cce-inc.com (construction phase)
- **Telephone Number:** (703) 885-4617 (proposal phase); (706) 723-5527 (construction phase); (706) 723-5527 (construction phase)

C. STATEMENT OF INTEREST

Centennial seeks to become a valued partner to your teams in Region 1 and Region 3 by providing quality construction through safe performance and high levels of customer service. We work with our customers to resolve challenges and collaborate on effective, efficient solutions that move projects forward with maximized returns.

We have been performing under job order contracts, task order contracts, and similar indefinite-delivery, indefinite-quantity (IDIQ) contracts for over 30 years. Our Augusta team positions Centennial to supply construction services through local subcontractors and our regional support structure. Our JOC expertise relies on empowered individuals who understand both their field of work and the locality in which they work. We recognize that the local government institutions of Dorchester County serve the greater community – and we aim to ensure the Dorchester community is at its finest by serving the County's construction and renovation needs.

We are confident in the significant benefits Centennial can offer Dorchester County through this contract. We have the right experience, the comprehensive management systems, and the qualified management team necessary to provide high quality JOC services on every potential project.

D. FIRM REPRESENTATION

Persons authorized to make representations on behalf of Centennial are:

- Geoff Preisman, President and Chief Executive Officer
- Thomas W. Julian Jr., Secretary
- Greg Kerr, Vice President and Chief Financial Officer
- Brent LeVander, Vice President and Chief Operating Officer

2. Firm History and Experience

CENTENNIAL'S

Mid-Atlantic and
Southeastern IDIQ
and JOC profile
includes:


2. FIRM HISTORY AND EXPERIENCE
A. BRIEF HISTORY OF CENTENNIAL

Centennial is a local and national general contractor specializing in the management and performance of job order contracts (JOC) and other indefinite-delivery, indefinite-quantity (IDIQ) contracts for government and institutional clients. We have been operating for over 30 years, building an excellent track record in repair, remodeling, and new construction work on an as-needed basis. We are adept at overseeing and coordinating staff, budgets, schedules, and subcontractors for all phases of projects incorporating every discipline. While Centennial's operations and resources are national in scope, we are a trusted local contractor with employees residing in Aiken County and North Charleston, as well as Georgia and North Carolina. Our office in **Augusta, Georgia**, would be managing this contract (until such time when volume would support an independent office within the state of South Carolina).

Over the years, the firm constructed increasingly larger and more complex office buildings, interior construction, and renovations, expanding into the general construction of complete commercial campuses in the Mid-Atlantic region and eventually throughout the United States.

In 1989, Centennial submitted its first proposal for a JOC to the Department of Defense. Centennial won the contract. Levels of customer satisfaction at the Pentagon led to two additional contracts over the next year. The senior executives of the firm bought out the previous owners in 1991, creating what is known today as Centennial Contractors Enterprises, Inc. Focusing on renovation, rehabilitation, and facility repair work under JOCs and other IDIQ contracts continued to be the focus as Centennial joined the Bilfinger family of businesses in 2004.

This commitment to providing on-call availability and support brought Centennial to South Carolina. In 2015, **Joint Base Charleston** and the U.S. Army Corps of Engineers each awarded contracts to Centennial. The former awarded a joint venture JOC, and the latter awarded an IDIQ. Centennial performed a combined total of 50 projects valued at more than \$220 million across both contracts, and our local portfolio expanded outside of Charleston to include projects with Bon Secours in Greenville and Concentra Urgent Care in Rock Hill. We have held contracts with **more than 20 state and local governments across the country** in Georgia, Virginia, Texas, Oklahoma, Arizona, New Mexico, Washington, Ohio, and Maryland.

While Centennial maintains JOC relationships as far away as Seattle, Washington and Austin, Texas, a great deal of Centennial's JOC experience for local governments spans **the greater Southeast**, from longstanding relationships in Virginia's state capital and the Tidewater region that includes the City of Norfolk, Newport News, and Virginia Beach to Charleston, South Carolina, multiple entities within the State of Georgia, and more recent contracts beyond the St. Mary's River and into Florida, including Pinellas County and Plant City in the greater Tampa Bay-St. Petersburg metropolitan area.

A vast majority of Centennial's JOC efforts in the Southeast have been conducted by our **Augusta** and **Atlanta** offices, and the references included here can speak specifically to the coordination efforts and construction skills carried out under the guidance and supervision of key personnel members featured on this project proposal. **Jonathan Brown**, our **Project General Manager**, and **Katherine Sanders**, our **Project Manager**, have both proven themselves time and time again to be adept at handling the relationships and circumstances necessary for successful completion of JOC tasks. Both have extensive experiences succeeding on **Gordian** contracts within the region. We feel confident they can do the same for **Dorchester County**.

B. ORGANIZATION OF PERSONNEL

Centennial takes great strides to make certain our employees are of the highest quality and possess the experience, education, and capabilities to complete a project successfully. Centennial's proposed team is composed of full-time Centennial employees who have experience working together on projects of similar size, scope, and complexity to those anticipated through this JOC contract, as well as experience collaborating with owner personnel, architects/engineers, and end-users to make certain we meet all contract needs.

We consider our personnel to be some of the best in the industry. Centennial personnel meet, and in most cases exceed, our very high requirements for their respective positions. Centennial's project team has the construction knowledge and experience to understand every aspect of a project and develop accurate scopes in partnership with an owner, along with estimates and schedules. Their experience covers all aspects of construction, including structural, architectural, civil, mechanical, and electrical.

We have analyzed our current workload as it relates to the projects anticipated with this contract, and we have chosen a team comprised of employees from our Augusta office team to perform all contract requirements. They will have complete and unlimited signature authority and are empowered to respond immediately to any customer requirement without outside assistance. If an instance were to arise where extra support might be needed to handle certain surges in work, then the Augusta office would have the support of Centennial's resources from across the Southeast Region, including Centennial's offices in Charleston and Atlanta. However, we have total confidence in the proposed Augusta team to meet all contract requirements. This is, after all, what they do best.

Figure B-1: Organizational Chart

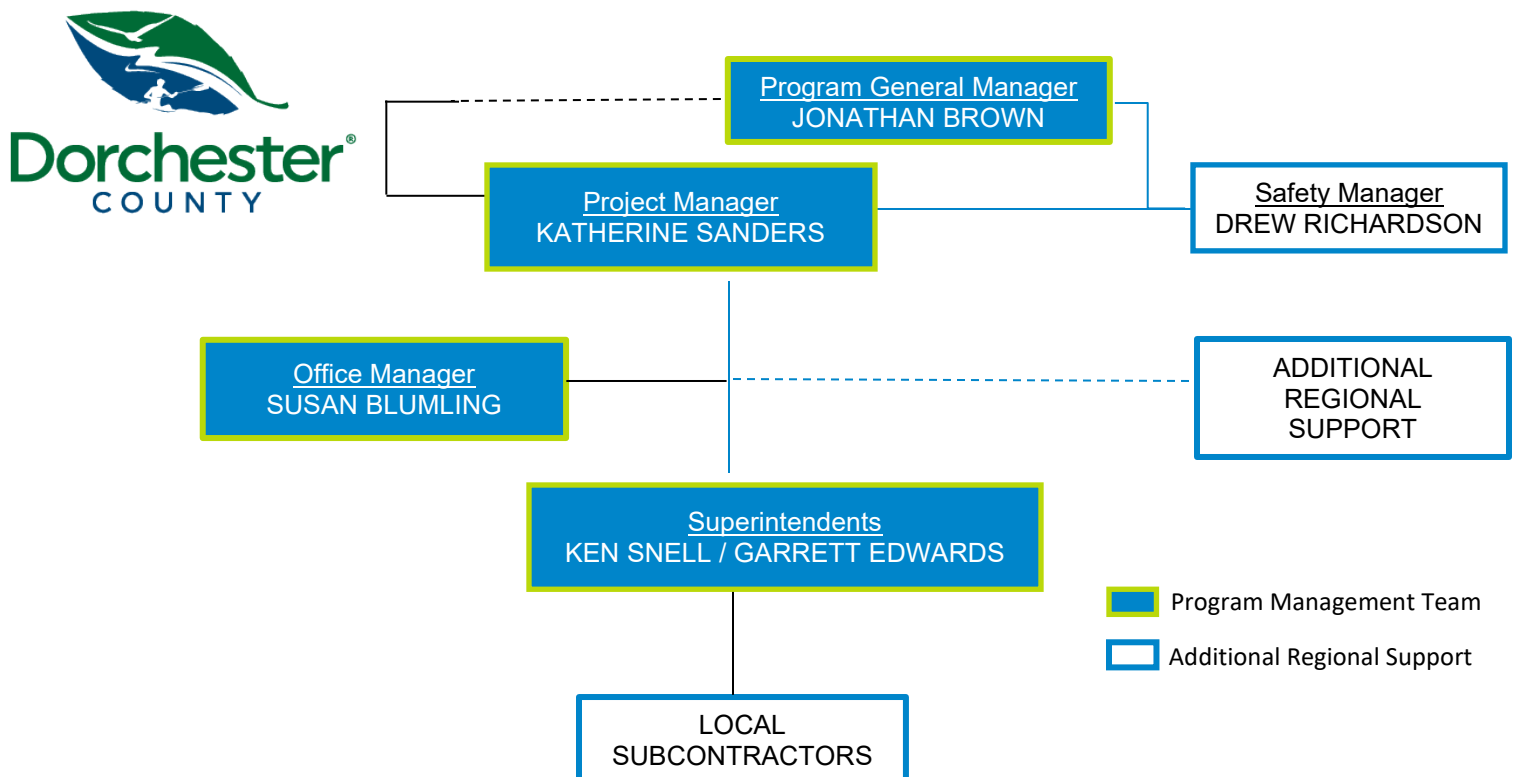


Figure B-2: Position Roles and Responsibilities

Position Roles and Responsibilities
Program General Manager: Responsible for the overall management, coordination, and control of the contract, including compliance with all Dorchester County specifications; coordination of project team including ensuring adequate staffing levels; project team development and training; client relations including joint training and partnering; and operations support for the diverse business inclusion plan. Reports to Centennial's regional and corporate offices. Has full authority to bind Centennial on any contract or project issue and make decisions independently from the corporate office. The PGM (or Contract Lead) would serve as the point of contact for the contract but may act as Project Manager on individual projects as needed.
Project Manager: Responsible for management of assigned projects including work order administration, data entry, scope of work development, proposal development, subcontractor buyout and coordination, scheduling, coordination with project architects and engineers, project meetings, project records and documents, and managing customer relations. Acts as Estimator, using the approved price book, including project planning, pricing, and closeout. The Project Manager would serve as the point of contact for individual projects.
General Field Superintendents: Responsible for the day-to-day supervision, coordination, and quality control of subcontractors on site. Ensures the safety and well-being of personnel at project sites and compliance with contract requirements during daily activities. As Scheduler, hold primary responsibility for developing, maintaining, and updating the project schedule and ensures project deadlines are met. Centennial's Superintendents are available to support work in Region 1 and Region 3.
Office Manager: Responsible for office administration, including daily communications, payroll processing, payments to subcontractors, record keeping, and other administrative duties.
Regional Support Personnel (specifically our Safety Manager): Responsible for overseeing safety and quality control, relevant to their job titles.
Additional Resources: Includes our personnel in the states of South Carolina and Georgia available to serve as additional resources for project management, estimating, superintendence, safety, quality control, administration, and sustainability, especially in the case of unforeseen work surges in the schedule.



C. UNIQUE QUALIFICATIONS AND METHODOLOGIES

Centennial has more than 30 years of JOC experience. We offer a full spectrum of services that encompass all aspects of project management during the preconstruction, construction, and post-construction phases. These services include preconstruction planning; quality, logistics, and safety programs; reporting capabilities; and a focus on local, DBE/MBE, and small business subcontractor usage. Centennial is a national leader in renovation, infrastructure improvements, new construction, sustainable initiatives, and emergency services. Below is an overview of key benefits we will provide Dorchester County:



- **Expertise in IDIQ Contracting:** All our contracts require managing staff, budgets, and subcontractors for multiple work orders in multiple locations. Our project personnel are successful at integrating the requirements of each specific project into the overall program to the benefit of all stakeholders, utilizing the knowledge gained through successful work on our existing JOCs nationwide.



- **Active Subcontractor Involvement:** Involving subcontractors in our site visits allows our personnel to incorporate their unique perspectives and specialized expertise into scope development, which further ensures the accuracy of the scope and can prove especially beneficial for any specialty work orders or projects with unique requirements.

Job Order Contract for General Construction Services

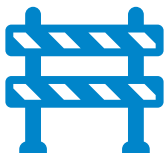
▪ **Rapid Response to Work Requirements:** Our innovative management systems and tools developed specifically for managing JOC relationships enable our personnel to provide a rapid response to work requirements. These systems include **our Compass and Procore software**, which are highly customizable reporting and management tools. Centennial is also aggressive in meeting all deadlines, including proposals and performance schedules, solving problems, and addressing warranty issues while maintaining good communication with our customer counterparts. To ensure rapid response, all of Centennial's project teams are given complete decision-making and signing authorities to function as an independent entity. More information on our ability to mobilize projects quickly is included in *Section 4 Overview of Services and Management Plan* and *Section 4.A.c. Centennial's Ability to Mobilize Quickly*.



▪ **Value Engineering During Scope Development:** We provide value engineering during scope development and throughout the life of the project to ensure each project is completed on time, within budget, and with a high level of quality. Our team is adept at assisting with design solutions and providing suggestions to improve designs and reduce overall costs. Our history of value engineering has provided benefits to our clients that include accelerated schedules and contained construction costs. More information on our approach to developing detailed scopes of work is in *Section 4.A Proposed Management Plan*. Specific examples are in the project writeups.



▪ **Consideration for Safety:** We are committed to guaranteeing a safe environment for our employees, our subcontractors, and the users of those facilities in which we work. We do what is necessary to ensure all safety and security measures are followed to the fullest. We maintain proactive construction site safety and health programs and tailor our program to specifically meet any special safety requirements for a project. All levels of personnel receive training. Numerous written procedures and policies are implemented, as is an inspection system. Every element of our management approach is dictated by our emphasis on safety as the highest priority.



▪ **Ability to Work in Congested Settings and Public Areas:** We develop our performance plans to overcome any challenges related to either congested or occupied environments, ensuring the public and end-users have safe access to necessary facilities and are not unduly inconvenienced by construction activities. Such measures include timely communication, control of access and egress, consideration for public thoroughfares, security, traffic control, site cleanliness, wheel washes, etc. We prioritize our employees and subcontractors behaving in a manner appropriate to working in public venues. We will coordinate with project owners and local law enforcement to manage all aspects of each proposal, including the effect on the public and government employees.



▪ **Small and Diverse Business Engagement:** Centennial awards all trades work across construction disciplines to local subcontractors. In doing so, we offer diverse businesses opportunities in all areas of work. Our firm has a strong commitment to awarding work to small, minority-owned, women-owned, and veteran-owned businesses whenever possible, in any trade.



▪ **Consideration for Accessibility:** The majority of Centennial's work is performed for public entities at facilities and sites that must be accessible to a variety of users. Centennial is experienced at applying the Americans with Disabilities Act (ADA) standards and other accessibility requirements to task orders at universities, schools, city- and county-owned facilities, residential units, and other public buildings and sites. Our personnel are familiar with and review plans and specifications for compliance with such requirements as part of preconstruction and construction processes.

Job Order Contract for General Construction Services


- **Sustainability Options:** On all our projects, we provide training to both our personnel and subcontractors on sustainable construction. We require subcontractors to comply with our programs and any customer mandates. These practices typically include maximizing life-cycle costing, using green procurement, recycling and pre-cycling, water and energy conservation, xeriscaping, and other practices particular to a specific worksite or project task.

D. REFERENCES

Centennial's references can speak to **Augusta team members' performances** for the Sourcewell Cooperative Serving the State of Georgia, the Richmond County School System, and Augusta University. These relationships are **ongoing**.


Reference 1 – Georgia Sourcewell EZIQC
Point of Contact

Marcel Moreno; Senior Account Manager, Georgia & Florida; Gordian

Contact Information

30 Patwood Dr., Suite 350, Greenville, SC 29615; (800) 874-2091;
 m.moreno@gordian.com

Project Locations/Facilities:

State-owned, public facilities; varies per project

Date completed: July 2015; July 2020; ongoing contract through 2025

Brief Description of Services

Under multiple cooperative contracts in Georgia, Centennial has continued to provide on-call construction services for a broad range of maintenance, interior and exterior renovation and repair, and minor construction work for Sourcewell members—largely educational and governmental entities—located in various regions of Georgia, including in the Augusta and Atlanta metropolitan areas. To date, we have been awarded 625 projects with a total value of over **\$73.5 million over three consecutive contracts from 2010 to 2021**. These projects include but are not limited to the following: Multi-Vehicle Charging Station in Marietta, GA, which involved new construction for the Georgia National Guard; Courthouse Exterior Refurbishment in Fayetteville, GA, which included lead abatement on existing windows and painting a clocktower; CWC Building ADA Upgrades in Atlanta, GA, which included renovating a hallway entrance to the CWC Building and installing a wheelchair lift and ramp; Chapel Hill Fishing Pier in Decatur, GA, which involved building a 50' pier that extended into the lake and ended in a gazebo. These projects all focused on local needs and quality of life. In addition to his familiarity with our performance in the state of Georgia, Marcel Moreno can speak to Centennial's JOC undertakings in Florida.

Reference 2 – Richmond County School System
Point of Contact

Todd Zills; Director of Operations; Richmond County System Maintenance and Facilities

Contact Information

864 Broad Street, Augusta, GA 30901; (706) 691-6916;
 zillsto@boe.richmond.k12.ga.us

Project Location

Augusta, GA

Date Completed

Ongoing



Job Order Contract for General Construction Services
Brief Description of Services

In an ongoing, multi-year **Sourcewell contract (formerly NJPA)**, Centennial has completed **eighteen projects for Richmond County School System since 2017**. The collective value for those projects is **over \$979,000**. The projects include but are not limited to Erosion Repairs, Playground Construction, Lighting Upgrades, Kitchen AC installations, Concrete Steps. One extensive project took place at Josey High School. Our team played a role in the design, providing recommendations and creating a Google SketchUp drawing to exhibit the floor plan which became a referenced drawing for the scope of work. The team then worked with the owner to convert three classrooms into a welding lab and classroom with covered exterior workspace added outside the lab. A new transformer and panel were added to support the lab. By using our electrical contractor to design new electrical services, we saved the customer money. Because school was in session, we completed loud, vibrating activities outside school hours (i.e. sawing through a block wall for a new window opening or door). These considerations and efforts are typical of Centennial's efforts to complete JOC requirements to the satisfaction of all our customers.

Reference 3 – Augusta University
Point of Contact

Joseph V. Gambill, AIA; Senior Architect and Planner, Augusta University

Contact Information

1120 15th St., HS-3361, Augusta, GA 30912; (706) 840-6714; jogambill@augusta.edu

Project Location

Augusta, GA

Date Completed

Ongoing

Brief Description of Services

Since 2011, we have had an established relationship with Augusta University (including under the Augusta State University and Georgia Regents University monikers) since the Augusta office opened in 2011. Centennial has, to date, performed more than 50 individual projects for AU consecutively under multiple IDIQ contracts and as stand-alone projects with a total value in excess of \$12 million. A few examples of projects performed for AU include: Student Center Dining Hall Renovation (\$1,834,147), Student Health Clinic Renovation (\$61,945), and Replacements of Vaults and Mechanical Upgrades to Data Center (\$443,315).



JOC work demands

**CONSISTENCY,
FLEXIBILITY,
IMAGINATION,
EXPERIENCE.**

Our performance in the field is a testament to our **concern** for safety and our **regard** for owner satisfaction.

E. SAFETY AND EXPERIENCE MODIFICATION RATE

Centennial has an outstanding history of safe performance. Our firm has a current EMR rating as of 2021 of **0.56** and has never had a rating above 1.0. A letter from our carrier confirming Centennial's current EMR the past three years is included behind the tab marked *Experience Modification Rate Letter* immediately following this section. The excellence of Centennial's safety program has been recognized through many awards, including the **ABC National Safety Merit Award; the ABC National Safety, Training, and Evaluation Process (STEP) Platinum Award; the ABC Georgia STEP Award; and the ABC Georgia Award of Safety Excellence.**


F. CENTENNIAL'S RELEVANT EXPERIENCE ON GENERAL CONSTRUCTION PROJECTS

Centennial is submitting five relevant projects to affirm our ability to perform renovations, and other types of construction projects, for local municipalities, universities, and schools located in a variety of settings, including highly occupied spaces with strict security regulations and safety concerns. These five examples were completed no earlier than January 2020 and represent a variety in scope of work, magnitude, complexity, and size. The nature of JOC work demands **consistency**,

Job Order Contract for General Construction Services

AUGUSTA
 UNIVERSITY

GEORGIA DNR
 WILDLIFE RESOURCES DIVISION

flexibility, imagination, and experience. A general contractor must rely on a consistent program in order for communication to occur and services to be delivered. A general contractor must at the same time be flexible because the unexpected does occur. No one can control what repairs will be needed and when, but expecting anything can also help a contractor and its customers prepare for challenges that are either known or unknown. Imagination permits a contractor to derive new solutions while experience allows a contractor to rely on methods and techniques that have stood the test of time. A hammer finds the nail. Centennial finishes the job. This project portfolio is a testament to our performance in the field, our concern for safety, and our regard for owner satisfaction.

For each project in this submittal, Centennial has included a completed Attachment A with an additional page detailing relevant experience on projects of varying size, scope, and complexity behind the divider so marked. **Below is an overview of the relevancy highlights for these projects:**

1. **Bon Secours Blood Lab Renovation** exemplifies Centennial's ability to imagine and construct bold solutions within a healthcare environment.
2. **Augusta University Forest Hills Concession and Restrooms** highlights Centennial's flexibility when communicating with an owner whose project needs and budget do not immediately align.
3. **Augusta University Student Center Bookstore** highlights Centennial's ability to completed phased construction in occupied areas while utilizing value engineering to create viable solutions to budgetary challenges.
4. **Executive Office Renovation for Georgia Public Broadcasting** demonstrates Centennial's ability to complete high-end, high-profile office renovations within occupied facilities.
5. **Sapelo Island Dock Replacement**, like the Bon Secours Blood Lab, exemplifies Centennial's ability to complete construction requirements within sensitive environments. In contrast to the hospital setting of the first example, this project took place within the confines of sensitive wildlife habitats.

Figure B-3: Individual Project Relevancy Table

	Project Name	High-Visibility	Public-Use Facility	Occupied Facility/High Traffic	Included Members of Our Proposed Team
1	Bon Secours Blood Lab Renovation	✓		✓	✓
2	Augusta University Forest Hills Concession and Restrooms	✓	✓	✓	✓
3	Augusta University Student Center Bookstore	✓	✓	✓	✓
4	Executive Office Renovation, Georgia Public Broadcasting	✓		✓	✓
5	Sapelo Island Dock Replacement	✓	✓		✓


Sourcewell
 Awarded Contract

Centennial is also submitting work profiles for two of our **ongoing JOC programs**. While the projects already discussed were completed on behalf of JOC and TOC relationships (with the exception of the Bon Secours project), we wanted to also demonstrate Centennial's willingness to engage with the variation in project value and size that tends to occur over the duration of a JOC relationship. Our JOC for the **City of Norfolk** and our **JOCs for the Sourcewell Cooperative Serving the State of Georgia** demonstrate our familiarity with Gordian pricing, our ability to manage concurrent projects, and our willingness to complete all tasks no matter the size. With an understanding for each project's unique needs and requirements, **we provide the same dependability no matter the state of operation.**

EMR Letter

February 2, 2022

Re: Bilfinger North America Inc
1450 Lake Robbins Dr., Suite 200
The Woodlands, TX 77380
NCCI Risk ID #910368893

The National Council on Compensation Insurance (NCCI) have ruled that, effective 03/15/2018, the following legal entities are combinable as Bilfinger North America Inc.:

Bilfinger Westcon Inc, NCCI Risk ID #917710058, now Bilfinger Inc.
Bilfinger Salamis Inc, NCCI Risk ID #170660625, now Bilfinger Inc.
Bilfinger Industrial Services Inc, NCCI Risk ID #910368893
Centennial Contractors Enterprises Inc, NCCI Risk ID #910900846

Bilfinger North America holds majority ownership of the entities listed above and their experience rating will be calculated on a combined basis going forward.

The following is our insured's experience rating factors, based on worksheets received and promulgated by NCCI:

<u>Effective</u>	<u>Promulgated</u>	<u>Experience Rating Factor</u>
04/01/2022	04/01/2022	0.58
04/01/2021	04/01/2021	0.56
04/01/2020	04/01/2020	0.55
04/01/2019	04/01/2019	0.63

Sincerely,

Caitlyn Fowler

Caitlyn Fowler
Account Manager
(314)-983-4338
cnfowler@lockton.com



Attachment A Comparable Construction Experience

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Bon Secours

3) **Project Name:** Millennium Cancer Center Blood Lab Renovation

4) **Project Number:** 1710003236-0-CAP 5) **Project Value:** \$193,053

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** Public ☒ Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** _____ 0* %

10) **Project Type:** (Check ALL boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades Concrete Floor
☒ Exterior / Interior painting Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
Bituminous Paving Concrete Masonry Exterior Facade ☒ Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
☒ Duct bank repair / installation Outdoor light installation ☒ Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

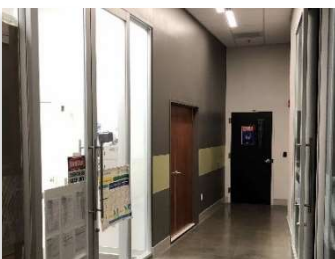
Reference's contact: Name Jon Graybeal **Title** Director, Design and Construction

Telephone: (864) 254-5847 Email Address: jon_graybeal@bshsi.org

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

The Fire Marshall required a particular horn strobe and had a four-week lead time for approval before installation. Although installation only took one day, it was scheduled in Phase 3 to keep the schedule progressing on time. Vista machines had to be moved twice but could only be moved by Siemens technicians. The schedule was built around Siemens's availability, and the designated spaces for machines were completed before the moves.

*All trades work was awarded to qualified subcontractors, including local small businesses, while Centennial's team self-performed management and supervisory responsibilities.


PROJECT #1 – BON SECOURS BLOOD LAB RENOVATION

Owner Representative: Jon Graybeal, CHC, LEED AP; Director, Design and Construction; Bon Secours Mercy Health; 1 St. Francis Dr., Greenville, SC 29601; (864) 254-5847; jon_graybeal@bshsi.org

Completion Date:
December 2020

Size of Project: 2,467 SF

Final Value: \$193,053



Project's Scope of Work: Centennial renovated and expanded a fully operational blood lab at Millennium Cancer Center to provide an improved phlebotomy station and create a separate waiting area for lab patients. Work included the removal and replacement of walls to reconfigure the interior space, new finishes, new lighting, new casework, and relocation of existing medical equipment.

Services Performed by Centennial: The original design drawings called for a project valued at \$260,000; however, the Owner was unable to finance this scope. When Centennial was brought on as the primary contractor, the first task was to assist with the new MEP design during pre-construction to fulfill many of the Owner's needs at a lower cost. Our team embarked on an extensive survey of the space to develop new design and phasing. The original scope included a 2nd floor renovation. To control budget, our team eliminated this in its entirety and reconfigured a new lab out of an existing record library. This doubled the size of the original space and allowed for new private phlebotomy bays and more room for equipment. Additionally, we repurposed the original drainage system, resulting in \$6,000 cost savings and reduced the construction impact on facility users. The chapel across the hall accommodated the new record library in a smaller, unused section. The old phlebotomy drawing station was modified into a new waiting area for patients. Reconfiguring existing rooms and repurposing existing materials maximized the space and saved the Owner more than \$60,000.

Patient safety was of the utmost importance throughout the project, classified under the Infection Control Risk Assessment as Class IV. Due to the lab continuing operations during construction and being adjacent to an active chemotherapy lab, our team scheduled work at night. Before each new phase, the team coordinated with the chemotherapy department for shutoff approvals, as the ducts to the new space also flowed into the chemotherapy hoods. Without close coordination, construction debris could get into the air breathed by patients. Proper PPE was required by Centennial staff and subcontractors to protect immunosuppressed patients during the COVID-19 pandemic. Containment barriers were erected daily to control dust and torn down before the lab opened each day.

Any foreseen challenges were incorporated into the schedule in advance to avoid disruption to operations. For example, the Fire Marshall required a particular horn strobe and had a four-week lead time for approval before installation. Although installation only took one day, it was scheduled in Phase 3 to keep the project progressing on time. Vista machines had to be moved twice but could only be moved by Siemens technicians. The schedule was built around Siemens's availability, and the spaces for machines were completed before the moves.

Relevance: Proposed personnel Jonathan Brown and Katherine Sanders were both involved in planning and managing the project to the owner's expectations.

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Augusta University

3) **Project Name:** Forest Hills Concession and Restrooms

4) **Project Number:** AU-19-11 5) **Project Value:** \$985,226

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 0 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation ☒ Outdoor light installation ☒ Fire Suppression System Installation
☒ Landscaping Fencing ☒ Earthwork / Site Work Correctional Facility Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Todd Peeler **Title** Construction Project Manager

Telephone: (706) 726-8796 Email Address: mipeeler@augusta.edu

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (*Attach Additional Information As Necessary*)

The owner's budget did not cover the initial design. Value-engineering by Centennial suggested alternative materials that could be used to achieve the same aesthetic but within the owner's budget. Owner-initiated changes to the initial project's footprint also occurred. Centennial accounted for these changes by incorporating them into existing plans and phasing.


PROJECT #2 – AUGUSTA UNIVERSITY FOREST HILLS CONCESSION AND RESTROOMS

Owner Representative: Todd Peeler, Construction Project Manager; Augusta University; Augusta University, 1120 15th Street, Augusta, GA 30912; Phone: (706) 726-8796; Email: mipeeler@augusta.edu

Completion Date:
April 16, 2021

Size of Project: 1,250 SF (53,700 SF disturbance)

Final Value: \$985,226



Project's Scope of Work: Completed in three phases, this project consisted of building a new concession and restroom building (constructed from CMU blocks with a brick façade) between the baseball and softball fields of Augusta University's main athletic complex. In addition to the building construction, MEP, and finishes, construction included the associated utility and site work, sidewalks, sod, and outdoor lighting. Centennial worked closely with end users to minimize disruption and coordinate construction around university activities, including home baseball and softball games.

Services performed by Centennial: Because the original design was over Augusta University's budget, the school consulted heavily with Centennial. Centennial acted as the primary contractor, and our value-engineering efforts suggested alternate materials that were able to save the owner \$60,000 to \$70,000 while maintaining the original design's aesthetic, which was important to the project because of the building's high-profile location.

Centennial began construction by grading the site, roughing in the MEP for the building pad, pouring the building pad, installing the building block/structural steel, installing the MEP, roof, and brick veneer. As the building pad work began, the utility work ran concurrently as water, sewer, and stormwater systems were installed. The irrigation and sod were installed as the building work was being finished. Towards the end of the building work, the brick pavers, plaza, and sidewalks were poured.

However, besides the budget concerns over the initial design, other challenges also occurred. For example, the owner requested a plaza addition as work in that area was already being completed. Centennial worked these changes into the already existing schedule. Additional grading took place for the plaza while grading elsewhere on the site also occurred. Any scope change poses risks to the overall schedule, but communication and flexibility allowed Centennial's team to adjust to the requested changes and braid them into the already existing phases.

While the building was not occupied during work, home games and classes were active during construction. The site was secured as a result, and foot traffic was kept out of the construction area. The area was kept clean and free of debris as it was a high-visibility worksite and had foot and vehicular traffic in the directly adjacent areas where students, faculty, parents, and fans, gathered to witness the great American pastime.

Relevance: Proposed personnel Jonathan Brown and Katherine Sanders were both involved in planning and managing the project to the owner's expectations. Centennial managed the project as part of a Georgia eIQC (with Gordian).

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Augusta University

3) **Project Name:** Student Center Bookstore

4) **Project Number:** 068574.00 5) **Project Value:** \$208,642

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 0 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades Concrete Floor
☒ Exterior / Interior painting Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
Bituminous Paving Concrete Masonry Exterior Facade ☒ Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Daryl Bullock **Title** Director, Facilities Operations

Telephone: (706) 721-3289 Email Address: dabullock@augusta.edu

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

The bookstore is located in a high traffic area of Augusta University's campus. The building was also in use and occupied. After initiation of the project, Centennial learned the space would also be occupied by a retail store during construction and that the university was contractually obligated to allow the retail store remain in operation. Centennial adjusted the phasing to accomodate all stakeholder obligations.


PROJECT #3– AUGUSTA UNIVERSITY STUDENT CENTER BOOKSTORE

Owner Representative: Daryl Bullock, Director, Facilities Operations; Augusta University; Augusta University, 1120 15th Street, Augusta, GA 30912; Phone: (706) 721-3289; Email: dabullock@augusta.edu

Completion Date:
February 21, 2020

Size of Project: 3,584 SF

Final Value: \$208,642



Project's Scope of Work: The renovation's scope included: painting, addition of storefront windows, automatic and manual storefront doors, several types of flooring, bulkhead modifications, and several electrical and data system upgrades and additions. Centennial's team replaced the entire acoustic ceiling and all lighting fixtures.

Services performed by Centennial: The project consisted of interior renovations to the Augusta University Health Sciences Bookstore and adjacent offices. The project team also helped to alter the initial architect's base design. Creating an open-concept coffee service area required demolishing existing office space. During the project, students occupied adjacent gym and dining areas, adding complexity with additional concerns for minimizing disruption and student safety.

The project was divided into two main phases: the Coffee Cart Area and the Main Bookstore. The coffee cart area was completed first so that the bookstore could remain open during the coffee cart phase. Centennial contained the coffee cart area with hard containment during the demo of CMU walls, flooring, and the main construction, but to ensure public safety and to prevent dust contamination to the adjacent areas. The selection of owner-provided equipment went through several iterations during the project's life cycle, which required Centennial to modify existing conditions to ensure the space's compatibility with the equipment location, number, and type changes.

In addition to foot traffic around the building, space inside was also occupied. Noise-creating work was performed before and after peak traffic times, and the area was kept clean and free of debris at all times, as the bookstore occupied a high-profile area of the Augusta University campus. The academic calendar dictated much of the schedule. Centennial's superintendent checked in daily with student services/activities management, and the University's project manager communicated regularly with Katherine Sanders about potential changes to the project's scope.

Other challenges included learning after award that an area of the bookstore had been leased to a retail store and was contractually obligated to remain open during construction. To accommodate this arrangement, Centennial created alternate means for accessing the building. The project's success required consistently balancing the needs of the site's complex network of stakeholders.

Relevance: Proposed personnel Jonathan Brown and Katherine Sanders were both involved in planning and managing the project to the owner's expectations. Centennial managed the project as part of a Georgia eIQC (with Gordian).

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Georgia Public Broadcasting

3) **Project Name:** Executive Office Renovation

4) **Project Number:** GA-B06-04082, Project 097002.00 5) **Project Value:** \$662,036

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 0 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades Concrete Floor
☒ Exterior / Interior painting Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
Bituminous Paving ☒ Concrete Masonry Exterior Facade ☒ Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses

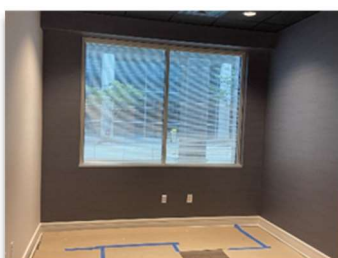
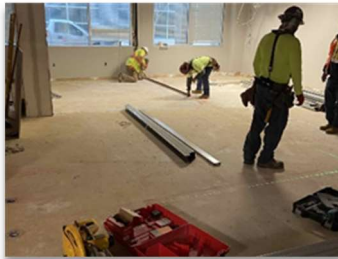
11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Shawn McClary **Title** Manager

Telephone: (404) 685-2260 Email Address: smccclary@GPB.org

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (*Attach Additional Information As Necessary*)

Because the facility was operational during the renovations, Superintendents coordinated with subcontractors to store materials off site until needed and to protect the existing finishes throughout the building when delivering items to the job site. Special attention was given on a daily basis to leave the workspace as clean as possible when finished with each shift. Centennial's team also took precautions not to disrupt live broadcasts.


PROJECT #4 – EXECUTIVE OFFICE RENOVATION, GEORGIA PUBLIC BROADCASTING

Owner Representative: Shawn McClary; Georgia Public Broadcasting, 260 14th Street NW, Atlanta, GA 30318; Phone: (404) 685-2260; Email: smcclary@GPB.org

Completion Date:
March 18, 2022

Size of Project: 4355 SF

Final Value: \$662,036



Project's Scope of Work: The renovation included upgrades to MEP systems including low voltage, plumbing modifications, new acoustical ceilings and grid, fire protection, new casework, new kitchen addition, storefront glass, doors, and hardware with mag locks, flooring, paint, wallpaper, and designer finishes.

Services performed by Centennial: Georgia Public Broadcasting (GPB) is operated by the Georgia Public Telecommunications Commission, which is an agency of the Georgia state government. Nine television stations and seventeen radio stations fall under its programming umbrella. Programming includes everything from local sports and weather alerts to documenting the state's history and culture and folklore.

This task order project was the second one completed by Centennial for GPB. The major renovation included a wide scope of work to be completed on the first floor of the GPB Headquarters in midtown Atlanta. The end goal was to renovate a portion of the ground floor to create an executive office suite with amenities.

The high-profile project was completed in an occupied facility with a focus on minimizing disruption to the building inhabitants and ongoing operations, which included live studio recordings of radio and television programming as well as ongoing activities within the Georgia Tech Research Institute. Centennial was the prime contractor and provided both preconstruction and construction services. Centennial provided incidental design, constructability reviews, problem/issue resolution, extensive front-end coordination, and phasing plan development; developed and maintained the project schedule; selected and managed subcontractors; monitored progress, cost, safety, and quality throughout performance; controlled site operations; coordinated with all stakeholders; provided construction inspections; and oversaw construction workflow.

While not a building like a hospital or detention center that has ongoing mission-critical operations, this project did have unique and very stringent disruption concerns, because any loud noise or vibration escaping the construction area had a good chance of being captured in a recording or broadcast on the radio to Augusta, Georgia, or Columbia, South Carolina. Our successfully achieved goal was to ensure that a commuter driving on Highway 1 did not happen to hear a drill bit or hammer blow projected through a live radio broadcast.

Relevance: Centennial managed the project as part of a Georgia e2IQC (with Gordian). The project exemplifies the technical competence Centennial can perform as a prime contractor on a high-profile office renovation. The owner is a state agency. The facility was occupied during construction.

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Georgia Department of Natural Resources

3) **Project Name:** Sapelo Island Dock Replacement

4) **Project Number:** DNR-462-492-88269/152161 5) **Project Value:** \$3,456,113

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 0 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
☒ Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade Glass Installation
☒ Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation ☒ Outdoor light installation Fire Suppression System Installation
☒ Landscaping Fencing ☒ Earthwork / Site Work Correctional Facility Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Stanley Butler **Title** Project Manager

Telephone: (470) 270-7565 Email Address: Stanley.butler@dnr.ga.gov

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

Sapelo Island is a remote location, so any construction on the island is technically remote. The Island can only be reached by ferry or private airport, so a barge moved all heavy equipment and materials to the site. The nature of this project -- building the Marshside Dock at Sapelo Island State Park - meant Centennial would also have to take precautions in protecting wildlife habitats of endangered sea turtles, bald eagles, dolphins, and manatees.


PROJECT #5 – SAPELO ISLAND DOCK REPLACEMENT

Owner Representative: Stanley Butler, Project Manager; Georgia Department of Natural Resources – South Region; 360 Cedar Street, Metter, GA 30439; (470) 270-7565; Stanley.butler@dnr.ga.gov

Completion Date:
November 15, 2021

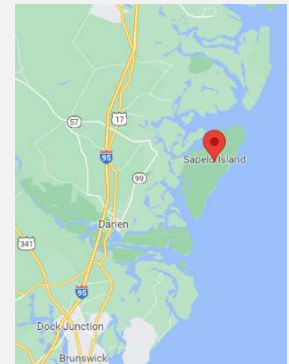
Size of Project: 32,000 SF

Final Value: \$3,456,113



Project's Scope of Work: The project included construction of seawalls, piers, 10' tall docks with 80' metal gangways to meet ADA requirements, construction of two group shelters, excavation, new parking lot, signage, handrails, sitework, and underground utilities.

Services performed by Centennial: Sapelo Island is a barrier island off Georgia's east coast and this project represents Centennial's ability to carry out technically difficult construction in remote locations with wildlife concerns, such as might occur in or near Dorchester County's Givhans Ferry State Park or Edisto River Wildlife Management Area.



This high-profile project consisted of the full replacement of the Marshside Dock at Sapelo Island State Park to include the demolition of existing dock and related structures, while keeping the existing dock operational during construction. Centennial was the prime contractor and provided both preconstruction and construction services. Centennial assisted in design and constructability reviews, problem/issue resolution, extensive front-end coordination, and phasing plan development; developed and maintained the project schedule; selected and managed subcontractors; monitored progress, cost, safety, and quality throughout performance; controlled site operations; coordinated with all stakeholders; provided construction inspections; and oversaw all construction workflow.

Centennial's preconstruction services also included the recommendation of value engineering options which provided cost savings of over \$100,000 to the Georgia Department of Natural Resources. Due to the remote location, which cannot be accessed by road, a barge was required to move all heavy equipment and materials to the job site.

Special attention was given to protecting the wildlife habitats of endangered species native to the area including sea turtles, bald eagles, dolphins, and manatees.

Relevance: Proposed personnel Jonathan Brown was involved in planning and managing the project to the owner's expectations. Centennial managed the project as part of a Georgia ezIQC (with Gordian). Centennial anticipates projects of this nature may occur at similar sites throughout South Carolina's waterways and wetlands. In the least, we anticipate having to provide maintenance for park facilities that are vital and necessary to public outdoor use.

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** City of Norfolk

3) **Project Name:** City of Norfolk JOC

4) **Project Number:** Renovation, Remodeling and Repair FY22 IDQ(A)/ eBuilder Project #22119/CT29149 5) **Project Value:** \$16.7M

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public ☐ Private ☐ Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 20 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair ☐ Boiler Replacement ☐ Steel Erection
☐ Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade ☒ Glass Installation
☐ Canopy Replacement/Repair ☐ Elevator Repair/Replacement ☐ Escalator Repair/Replacement
☒ Duct bank repair / installation ☐ Outdoor light installation ☐ Fire Suppression System Installation
☒ Landscaping ☒ Fencing ☒ Earthwork / Site Work ☒ Correctional Facility ☒ Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Tammy Halstead **Title** Structural Engineer

Telephone: (757) 664-4600 Email Address: tammy.halstead@norfolk.gov

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

Centennial has not experienced significant issues in completing work under this contract.



School Administrative Building 1st Floor Renovation:
 \$392,199, Oct 31, 2022



Norfolk City Jail Solid Separator Installation:
 \$281,753, Jun 17, 2022



Monticello Avenue Overpass Guard Rail Repair:
 \$27,963, Dec 31, 2021



MLK Jr. Monument Fabrication & Assembly:
 \$803,998, Aug 24, 2021

PROJECT #6 – THE CITY OF NORFOLK JOB ORDER CONTRACT

Owner Representative: Tammy Halstead, P.E., Structural Engineer, Department of Public Works; 810 Union Street, Suite 700, Norfolk, VA 23510; (757) 664-4600; tammy.halstead@norfolk.gov

Completion Date: Centennial's current JOC Contract with The City of Norfolk is scheduled for renewal in 2023

Size of Project: Centennial has completed 205 task orders for the City of Norfolk, 76 of which have been completed since Jan 1, 2020

Final Value: Centennial has been awarded task orders valued at \$20.5 million by the City of Norfolk, of which \$10.3 million has been awarded since Jan 1, 2020

Project's Scope of Work: Centennial has provided on-call general construction services consisting of renovations, remodeling, and repairs to various City-owned facilities. To date, we have been awarded over 205 projects valued at more than **\$20 million over three consecutive contracts** beginning in 2012. A sample of typical task orders of varying size, scope, and complexity for this contract can be found around the border of this page.

Services performed by Centennial: Centennial served as the prime contractor and provided preconstruction and construction services. As appropriate to task order requirements, Centennial performed the following: scope development and design support; cost estimating and budget management; schedule development and management; document review and constructability analysis; value engineering; development of work packages and identification of a qualified subcontractor team (including small and diverse businesses); site supervision and subcontractor management; development and implementation of project-specific safety and quality control plans; coordination of utility shut-downs, system tie-ins, and access requirements; obtaining necessary regulatory approvals and required permits; and coordination of post-completion activities, including assembly of manuals, closeout documents, training, and owner final acceptance. Centennial coordinated activities among multiple stakeholders and provided regular project accounting and reporting to the owners as needed.



Relevance: This JOC is provided as evidence of Centennial's ability to carry out work of a similar character for a similar client through a similar contracting vehicle. The longevity of the contract speaks to the quality of Centennial's work as well as the quality of the relationship developed through our partnering philosophy.



Fleet Maintenance Shop Repairs, Phase 1:
 \$44,704, Mar 1, 2021



Plumb Point Park Kayak Launch:
 \$216,395, Jan 31, 2020

ATTACHMENT A
COMPARABLE CONSTRUCTION EXPERIENCE

1) **Proposer's Name:** Centennial Contractors Enterprises, Inc.

2) **Agency/Client Name:** Sourcewell (Previously NJPA)

3) **Project Name:** Georgia Sourcewell

4) **Project Number:** GA-B06-04082 5) **Project Value:** \$72.5M

6) **Achieved or Anticipated Final Acceptance after January 1, 2020** ☒ Yes ☐ No

7) **Company Role:** ☒ Prime Contractor ☐ Sub Contractor

8) **Agency:** ☒ Public Private Other: _____

9) **Percentage of Self Performed Work with the Proposer's In-House Trades:** 20 %

10) **Project Type:** (Check **ALL** boxes that apply to the Scope of Work)

☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair Boiler Replacement ☒ Steel Erection
Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade ☒ Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
☒ Duct bank repair / installation ☒ Outdoor light installation ☒ Fire Suppression System Installation
☒ Landscaping ☒ Fencing ☒ Earthwork / Site Work Correctional Facility ☒ Courthouses

11) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Marcel Moreno **Title** Senior Account Manager

Telephone: (800) 874-2091 Email Address: m.moreno@gordian.com

12) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** *(Attach Additional Information As Necessary)*

Centennial has not experienced significant issues in completing work under this contract.

PROJECT #7 – GEORGIA SOURCEWELL EZIQC CONTRACT

Owner Representative: Marcel Moreno; Senior Account Manager, Georgia & Florida; Gordian; 30 Patwood Dr., Suite 350, Greenville, SC 29615; (800) 874-2091; m.moreno@gordian.com

Completion Date: Centennial's EZIQC Contract with Georgia Sourcewell is scheduled to end in 2025

Size of Project: Centennial has been awarded 193 projects, of which 56 have been completed since Jan 1, 2020

Final Value: Centennial has been awarded task orders valued at \$26.4 million, of which \$9.3 million has been awarded since Jan 1, 2020

Project's Scope of Work: Centennial has provided on-call general construction services consisting of renovations, remodeling, and repairs to various Sourcewell Customers across the state of Georgia. To date, we have been awarded 193 projects in Georgia valued at more than **\$26.4 million over three consecutive contracts** beginning in 2010. A sample of typical task orders of varying size, scope, and complexity can be found around the border of this page.

Services performed by Centennial: Centennial served as the prime contractor and provided preconstruction and construction services to various Sourcewell members, largely educational and governmental entities. As appropriate to task order requirements, Centennial performed the following: scope development and design support; cost estimating and budget management; schedule development and management; document review and constructability analysis; value engineering; development of work packages and identification of a qualified subcontractor team (including small and diverse businesses); site supervision and subcontractor management; development and implementation of project-specific safety and quality control plans; coordination of utility shut-downs, system tie-ins, and access requirements; obtaining necessary regulatory approvals and required permits; and coordination of post-completion activities, including assembly of manuals, closeout documents, training, and owner final acceptance. Centennial coordinated activities among multiple stakeholders and provided regular project accounting and reporting.



Relevance: This contract is provided as evidence of Centennial's local team's ability to carry out work of a similar character for similar clients through an IDIQ contracting vehicle. The longevity of the contract—over a decade of continuous service to Sourcewell—speaks to the quality of Centennial's work as well as the quality of the relationship developed through our partnering philosophy.



Augusta University Air Handling Unit Replacement:
 \$526,817, Oct 12, 2022



Richmond County School System, Overhead Door Replacement:
 \$32,238, Sept 30, 2022



Georgia Department of Transportation Welcome Center Brick Paving:
 \$17,912, Apr 11, 2022



East Central Regional Hospital Fence Repair:
 \$22,785, Dec 19, 2021



Augusta Technical College Main Entrance Sidewalk:
 \$106,278, Oct 25, 2021



Warren Technical School Bathroom Renovation:
 \$27,075, Jul 22, 2021

3. Qualification of Key Personnel

CENTENNIAL'S

**project team has
the following
collective
experience:**



*...providing
JOC services in
and around
South Carolina*



*...working
on multiple
simultaneous
projects*



*...managing
multiple
trades and
subcontractors*



*...working
in occupied
facilities*



*...minimizing
disruption*



*...using a unit
price book and
associated
software*



*...maximizing
usage of local
subcontractors*


3. QUALIFICATIONS OF KEY PERSONNEL

Our team's experience and qualifications are directly relevant to the requirements of this contract and will allow Centennial to bring immediate and continuing benefits to Dorchester County's JOC program. Centennial's personnel have experience throughout the Southeastern Region, including projects in North Carolina, South Carolina, Georgia, and Florida. The majority of those projects were completed as part of a JOC program or to fulfill an IDIQ contract. The team that would be directly responsible for responding to Dorchester County's needs and requirements holds a combined century's worth of construction experience. That collective experience includes performance on projects in specialized facilities with ongoing mission-critical operations; in parks and other public recreational sites; on urgent or emergency projects requiring accelerated response; and in occupied campuses and schools that often serve as the epicenters for community gathering.

We have included completed **Attachments B and C** detailing the relevant experience and qualifications for our Project Manager and Superintendents. We are confident in this team's ability to apply their specialized knowledge and collective experience with JOC in Dorchester County.

Centennial's employees are of the highest quality in their experience, education, and capability when it comes to performing JOC work and meeting the criteria of each contract. Centennial assigns and manages staffing levels as needed to guarantee we always have support in the right place at the right time to manage workloads and to meet our clients' evolving needs.

Centennial has carefully selected and developed a team of highly qualified construction professionals with the skills, experience, and resources necessary for successfully managing all task orders awarded under this contract. While our regional and corporate management teams are always available for support, this project team will have signature authority and can respond immediately to any customer requirement without outside assistance.

Centennial's approach to continual training and staff development is also critical to our plan for ensuring Dorchester County's JOC program as well as any potential Owners within Regions 1 and 3 are supported by qualified personnel throughout the contract's full term. Centennial's standard is that all field personnel are certified in the **U.S. Army Corps of Engineers Construction Quality Management for Contractors program**, which includes training in the three-phase inspection process, and in **OSHA 30-Hour safety**, at a minimum. Additional training and certifications are achieved relevant to the requirements of each position, contract, and/or customer.

Members of this project team have experience on contracts using a **Gordian Construction Task Catalog (CTC)** and will be able to effectively execute work from the start of the contract. Supporting their experience, Centennial has a well-developed understanding of, and extensive experience using Gordian unit price books similar to the CTC to generate accurate price proposals and will provide any necessary training for project staff to stay up to date with the construction estimating regulations and requirements.

Education and self-improvement are key values at Centennial. Personnel are encouraged to pursue degrees and certifications relevant to the requirements of the position,



Job Order Contracting Services for General Construction

We are adept at managing staffing levels as needed to guarantee that **WE ALWAYS HAVE THE RIGHT SUPPORT IN PLACE** to manage workloads and successfully **MEET OUR CUSTOMERS' EVOLVING NEEDS.**



At the **CORE** of Centennial's ability to deliver what our customers need is **OUR PEOPLE.**

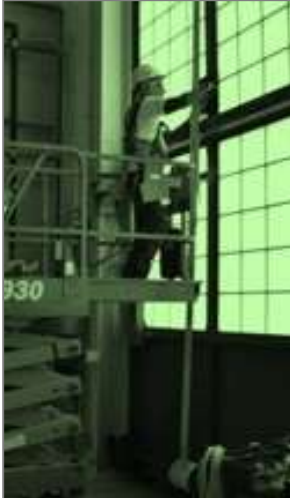


contract, and/or customers with which they are involved. For example, **Jonathan Brown** is a Certified Healthcare Constructor (CHC) and a member of the American Society for Healthcare Engineering (ASHE). Jonathan also recently earned a Master's degree in Business. Safety Manager **Drew Richardson** is a Safety Management Specialist (SMS), a Construction Health and Safety Technician (CHST), a Certified Healthcare Safety Professional (CHSP), and a Certified Environmental and Safety Compliance Officer (CESCO). Participation in the programs garnering these certificates contributes to the team's ability to lead projects within sensitive work environments with constant consideration for safety and sustainability as a key component to the work being done. (Further information on each team member's training can be found here in the narrative or in their individual resumes.)

The proposed personnel for key positions highlighted in the solicitation are identified below, and our organization chart can be found in *2.B. Organization of Personnel*:

- **Jonathan Brown, Program General Manager**, will have primary responsibility for the overall management, coordination, and control of this contract. Jonathan is a member of Centennial's senior contract management team, and he will also serve as a senior site representative in the overall management of the contract and the project team. As Centennial begins executing projects under the program, and throughout the contract term, he will monitor Centennial's performance on all projects and track the compliance of Centennial operations with applicable standards, policies, and procedures. His tenure at Centennial is defined both by his commitment to safety and his successful performance overseeing JOCs and other similar IDIQ contracts throughout the Southeast. Jonathan will also have the support of our corporate office and Southeast regional executive management to allocate resources to this contract as needed, for example, surges in volume or special requirements. While much of Jonathan's work at Centennial has been to the south of the Savannah River, he resides to the north of it, placing his residence within Region 3 of the proposed JOC program and in proximity to Dorchester County and the greater Charleston region.
- **Katherine Sanders, PMP**, will serve as **Project Manager** for this contract. She will be responsible for project administration, data entry, scope of work development, cost estimates, proposal development, subcontractor buyout and coordination, scheduling, coordination with project architects and engineers, project meetings, project records and documents, and managing customer relations and expectations on multiple projects simultaneously. Katherine's completed **Attachment B** and detailed resume is included behind the divider marked *Attachment B*, and like our Program General Manager, Katherine is a South Carolina resident with an invested interest in the state's well-being.
- **Ken Snell**, one of our proposed **General Field Superintendents**, has 31 years of experience in the construction industry. His diverse portfolio features management of projects matching those anticipated with this contract. He can be expected to lead teams of subcontractors because he has already done so on multiple industrial, commercial, and government sites. As on many prior projects, Ken will provide daily supervision as he works with our subcontractors to provide high quality service, construction, and renovation to Dorchester County and the Regions covered and discussed in this proposal. A completed **Attachment C** and Ken's resume are included behind the divider marked *Attachment C*.
- **Garrett Edwards**, one of our proposed **General Field Superintendents**, will monitor job sites daily and supervise subcontractor performance to drive progress and maintain continual control. Garrett's completed **Attachment C** and detailed resume are included behind the divider marked *Attachment C*. Garrett's decade and a half of experience in the industry includes managing multiple subcontractors simultaneously while supervising daily construction work, maintaining compliance, and ensuring job

Job Order Contracting Services for General Construction



safety. His most recent experiences include ADA upgrades and renovations at Fort Gordon U.S. Army Installation.

- Our team will also be supported by **Susan Blumling**, our **Office Manager** in Augusta, who will be responsible for managing the day-to-day operations and the administration of job orders. In the event more Superintendents are needed to cover the requirements of this contract, Centennial will assign highly qualified Subcontractors who have the right skills and experience to support the various Region 1 and Region 3 localities participating in this contract along with Dorchester County.
- **Drew Richardson**, SMS, CHST, CHSP, CESCO, is our **Regional Safety Manager**. Drew is a seasoned professional with extensive experience in providing a full range of safety program management and consultation essentials for major contractors and clients. He possesses expert knowledge of federal, state, and local regulatory requirements, environmental monitoring, hazardous materials handling/abatement, safety inspection/documentation control, traffic safety, workers compensation, and associated safety program development and administrative control.

In addition to our highly qualified and experienced core of construction management experts, we consider our subcontractors to be important members of our project teams, and as part of our business strategy we maintain a large pool of qualified local subcontractors (many of whom are small and/or disadvantaged businesses) across all construction disciplines, with the proper qualifications and licensing to complete work within their trades. This construction model maximizes funds recycled back onto the local economy. We feel strongly that subcontracting a large percentage of craftwork, while also self-performing in project management and supervisory roles can provide important, continuous opportunities for work to the local subcontracting community while enhancing our ability to respond to emergency and urgent requirements. We have found through years of experience that we can achieve excellent response and completion times and efficiently address requirements falling under any trade or specialty by using local subcontractors with whom we have developed relationships. Centennial brings value to the owner by ensuring an adequate qualified workforce to support any volume of assigned work. We utilize this staffing method to support the variety and complexity of scope for all assigned projects. We plan on this team being together for the duration of the Dorchester contract.

Centennial recognizes that **WE ARE SUCCESSFUL ONLY WHEN OUR SUBCONTRACTORS ARE SUCCESSFUL.**

We offer subcontractor training and mentoring to help our subcontractors achieve that success.



Attachment B Key Personnel Project Manager

ATTACHMENT B
KEY PERSONNEL
PROJECT MANAGER

1) **Vendor's Name:** Centennial Contractors Enterprises, Inc.

2) **Project Manager's Name :** Katherine Sanders

3) **# of Years with the Firm:** 4

4) **# of Years Experience with General Contracting:** 6

5) **Experience:** (Check ALL boxes that apply)

- ☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair ☐ Boiler Replacement ☒ Steel Erection
☒ Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade ☒ Glass Installation
☒ Canopy Replacement/Repair ☐ Elevator Repair/Replacement ☐ Escalator Repair/Replacement
☐ Duct bank repair / installation ☒ Outdoor light installation ☒ Fire Suppression System Installation
☒ Landscaping ☒ Fencing ☒ Earthwork / Site Work ☒ Correctional Facility ☐ Courthouses

6) **ATTACH RESUME** ☒ Yes

7) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Ryan Brown **Title** Proj. Manager, Current Edge Solutions

Telephone: 706-755-4347 Email Address: rbrown@currentedgesolutions.com

8) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Todd Zills **Title** Director of Operations, RCBOE

Telephone: 706-691-6916 Email Address: zillsto@boe.richmond.k12.ga.us

KATHERINE SANDERS, PMP
PROJECT MANAGER
14 YEARS IN CONSTRUCTION
4 YEARS IN JOB ORDER CONTRACTING

Katherine Sanders has 14 years of construction experience, with four years of experience managing multiple projects at multiple sites simultaneously under job order contracts with Centennial. She regularly interacts and coordinates with project stakeholders, and he has a proven track record of completing projects on schedule and within budget. Ms. Sanders possesses the necessary skills and knowledge to complete all project requirements, including permitting requirements, while complying with all safety and health regulations. She has significant experience supporting projects throughout Georgia through an Indefinite Quantity Construction Contract (IQCC) with Sourcewell where she's supported efforts for varying markets, such as Healthcare, K-12, Universities, municipalities, and transportation facilities.

SINCE HER HIRE IN 2018, Katherine Sanders has served Centennial on **35 PROJECTS** with a combined value of over **\$10 MILLION**, conducted for such clients as Sourcewell (previously NJPA), University Health, Augusta University, and Augusta University Medical Center. These projects have ranged in complexity and value from \$4,000 to \$2.1 million, with an average value of \$288,000.

EDUCATION AND TRAINING

B.A., Augusta University, Augusta, GA; JOC 2.1 Estimating Process; COMPASS 101 and 201 (Project Management Software); Project Scheduling (Critical Path Approach); Risk Management; HAZMAT – Mold, Silica, Lead and Asbestos Awareness Training.

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

Project Management Professional; First Aid Certification; Cardiopulmonary Resuscitation (CPR) Certification; OSHA 30-Hour Safety Course Certification; Construction Quality Management for Contractors (USACE Three-Phase Inspection), U.S. Army Corps of Engineers Certification; Certified Herbicide Applicator, North and South Carolina.

RELEVANT WORK EXPERIENCE
PROJECT MANAGER

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC.,
AUGUSTA, GA*

*SEPTEMBER 2018 TO
PRESENT*

As Project Manager, Ms. Sanders is responsible for job order contract administration, data entry, scope of work development, cost estimates, proposal development, subcontractor buyout and coordination, scheduling, coordination with project architects and engineers, project meetings, project records and documents, and managing customer relations and expectations on multiple projects simultaneously.

SENIOR PROJECT MANAGER

*OBREGON CONSTRUCTION, AIKEN
SC*

*JULY 2016 TO
AUGUST 2018*

PROJECT ASSOCIATE

*GIW INDUSTRIES (KSB
AKTIENGESELLSCHAFT)
GROVETOWN, GA*

*AUGUST 2014 TO
JULY 2016*

**TECHNICAL WRITER AND
RESEARCH SPECIALIST**

*STEEL IN THE AIR, INC.
FT. MYERS, FL*

*JULY 2007 TO
MAY 2013*

Attachment C Key Personnel General Field Superintendent

ATTACHMENT C
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

1) Vendor's Name: Centennial Contractors Enterprises, Inc.

2 Superintendent's Name : Garrett Edwards

3) # of Years with the Firm: 5

4) # of Years Experience with General Contracting: 10

5) Experience: (Check **ALL** boxes that apply)

- ☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair ☒ Boiler Replacement ☒ Steel Erection
☒ Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade ☒ Glass Installation
☒ Canopy Replacement/Repair ☒ Elevator Repair/Replacement ☒ Escalator Repair/Replacement
☒ Duct bank repair / installation ☒ Outdoor light installation ☒ Fire Suppression System Installation
☒ Landscaping ☒ Fencing ☒ Earthwork / Site Work ☒ Correctional Facility ☒ Courthouses

6) **ATTACH RESUME** | ☒ Yes

7) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Joseph Gambill, AIA **Title** Sr. Architect and Planner, Augusta University

Telephone: 706-840-6714 Email Address: jogambill@augusta.edu

8) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Lionel Milard **Title** Proj. Manager, City of Falls Church, VA

Telephone: 571-395-0880 Email Address: Lmillard@fallschurchva.gov

GARRET EDWARDS
SUPERINTENDENT
16 YEARS IN CONSTRUCTION
5 YEARS IN JOB ORDER CONTRACTING

Mr. Edwards has over 16 years of experience in the construction industry, with 5 years of experience managing multiple projects at multiple sites simultaneously under job order contracts with Centennial. As a Superintendent, Mr. Edwards is responsible for monitoring his active project sites on an ongoing basis. His primary duty is day-to-day supervision of the subcontractors employed on the project. Each day, he evaluates the project progress against the schedule, monitors operations for compliance with contract requirements and quality standards and ensures that safety procedures are followed. Though he currently serves as a Travelling Superintendent for varying regions as necessary, Mr. Edwards began his construction career in Georgia, and has significant experience supporting construction efforts in varying roles. Having been a Vice President, Field Engineer, and Superintendent, Mr. Edwards has developed a keen understanding of every area of construction, with his time at Centennial on job order contracts preparing him to support efforts as needed for this contract.

SINCE HIS HIRE IN 2015 and rehire in 2018 Garret Edwards has served Centennial on at least **5 PROJECTS** with a combined value of at least **\$8.5 MILLION**, conducted for such clients as the City of Falls Church, Non-appropriated Fund Instrumentality (NAFI), Augusta Regional Airport, Sourcewell (previously NJPA), Fairfax County. His most recent projects have ranged in complexity and value from \$42,000 to \$8.1 million, with an average value of \$1,700,000.

EDUCATION AND TRAINING

B.A. Business Administration, Augusta State University; Compass 101 and 201 (Project Management Software); Project Scheduling (Critical Path Approach); Risk Management; Excavation Safety; Confined Space Awareness; Erosion and Sediment Control; Scaffolding Safety

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

OSHA 30-Hour Safety Course Certification; Cardiopulmonary Resuscitation (CPR) Certification; First Aid Certification; Construction Quality Management for Contractors (USACE Three-Phase Inspection), U.S. Army Corps of Engineers Certification

RELEVANT WORK EXPERIENCE
SUPERINTENDENT

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC., ROCKVILLE, MD*

*AUGUST 2018 TO
PRESENT*

Mr. Edwards is responsible for the complete management and overall performance of projects. Mr. Snell performs daily inspections to ensure compliance with contract requirements. He maintains on-site as-built drawings, records of materials used, on-site records of factory tests and manufacturers' certifications. Mr. Edwards maintains on-site current records of quality control operations, activities, and inspections performed, which includes the work of subcontractors and suppliers. He attends preconstruction meetings with subcontractors to promote understanding of quality control plan and applicable specification sections and quality level expected and conducts or arranges periodic training session to keep project personnel informed on proper construction procedures and methods. Mr. Snell also supports Centennial's other contracts in the region as assigned.

**CONSTRUCTION
SUPERINTENDENT**

*JHC CORPORATION,
PEACHTREE CITY, GA*

*FEBRUARY 2016 TO
JULY 2018*

FIELD ENGINEER

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC., AUGUSTA, MD
CLOVER CONSTRUCTION SERVICES,
LLC, AUGUSTA, GA*

*JANUARY 2015 TO
FEBRUARY 2016
APRIL 2006 TO
JANUARY 2015*

OWNER / VICE PRESIDENT

ATTACHMENT C
KEY PERSONNEL
GENERAL FIELD SUPERINTENDENT

1) Vendor's Name: Centennial Contractors Enterprises, Inc.

2 Superintendent's Name : Ken Snell

3) # of Years with the Firm: 3

4) # of Years Experience with General Contracting: 3

5) Experience: (Check **ALL** boxes that apply)

- ☒ Interior Renovations ☒ Mechanical Upgrades ☒ Electrical Upgrades ☒ Concrete Floor
☒ Exterior / Interior painting ☒ Roofing Replacement/Repair ☒ Boiler Replacement ☒ Steel Erection
Bituminous Paving ☒ Concrete ☒ Masonry ☒ Exterior Facade ☒ Glass Installation
☒ Canopy Replacement/Repair ☒ Elevator Repair/Replacement ☒ Escalator Repair/Replacement
☒ Duct bank repair / installation ☒ Outdoor light installation ☒ Fire Suppression System Installation
Landscaping ☒ Fencing ☒ Earthwork / Site Work ☒ Correctional Facility ☒ Courthouses

6) **ATTACH RESUME** | ☒ Yes

7) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Trey Cofer **Title** Project Coordinator, Augusta University

Telephone: 706-814-8721 Email Address: jacofer@augusta.edu

8) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Mike Austin **Title** Sr. Proj. Manager, Pinellas County, FL

Telephone: 727-464-3259 Email Address: Maustin@co.pinellas.fl.us

KEN SNELL
SUPERINTENDENT
31 YEARS IN CONSTRUCTION
3 YEARS IN JOB ORDER CONTRACTING

Mr. Snell has 31 years of experience working in the construction industry, as a superintendent and project manager with engineering and technical systems acumen, including three years of job order contract experience with Centennial. Mr. Snell has a diverse portfolio of managing multiple multimillion-dollar projects with various subcontractors at multiple sites for industrial, commercial, and government clients. Mr. Snell's skills include the development of budgets, schedules, project logistics plans, project management, contract negotiation, safety programs, scopes of work, RFIs, change orders, contract documents, subcontractor coordination, and value engineering recommendations, as well as establishing rapport and collaborating with key project stakeholders such as owners, engineers, architects, and end-users.

SINCE HIS HIRE IN 2019, Ken Snell has served Centennial on 9 **PROJECTS** with a combined value of over **\$7.2 MILLION**, conducted for such clients as the Pinellas County, GA, Dekalb County School District, Fulton County Schools, Vizient Atlanta, and Sourcewell (previously NJPA). These projects have ranged in complexity and value from \$23,000 to \$2.6 million, with an average value of \$808,000.

EDUCATION AND TRAINING

Coursework Completed, Industrial Program Industrial Maintenance, Aiken Technical College, Aiken, SC; JOC 2.1 Estimating Process; COMPASS 101 and 201 (Project Management Software); Project Scheduling (Critical Path Approach); Risk Management; HAZMAT – Mold, Silica, Lead and Asbestos Awareness Training.

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

First Aid Certification; Cardiopulmonary Resuscitation (CPR) Certification; OSHA 30-Hour Safety Course Certification; Construction Quality Management for Contractors (USACE Three-Phase Inspection), U.S. Army Corps of Engineers Certification.

RELEVANT WORK EXPERIENCE
SUPERINTENDENT

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC., ATLANTA, GA*

*MARCH 2019 TO
PRESENT*

Mr. Snell is responsible for the complete management and overall performance of projects. Mr. Snell performs daily inspections to ensure compliance with contract requirements. He maintains on-site as-built drawings, records of materials used, on-site records of factory tests and manufacturers' certifications. Mr. Snell maintains on-site current records of quality control operations, activities, and inspections performed, which includes the work of subcontractors and suppliers. He attends preconstruction meetings with subcontractors to promote understanding of quality control plan and applicable specification sections and quality level expected and conducts or arranges periodic training session to keep project personnel informed on proper construction procedures and methods. Mr. Snell also supports Centennial's other contracts in the region as assigned.

PROJECT MANAGER/

*COLEMAN MECHANICAL
SERVICES,
HARLEM, GA*

*AUGUST 2015 TO
JANUARY 2019*

**COMMERCIAL, INDUSTRIAL
SALES, AND APPLICATION
PROJECT MANAGER**

*1CI
YEAROUT SERVICES, LLC /
COLUMBIA MECHANICAL, INC,
EVANS, GA*

*JANUARY 2012 TO
APRIL 2015*

APPLICATIONS SPECIALIST

*SOUTHERN MECHANICAL,
AUGUSTA, GA*

*MAY 2008 TO
JULY 2012*

APPLICATIONS SPECIALIST

*EMCOR / AIRCOND
ATLANTA & AUGUSTA, GA*

*NOVEMBER 1990 TO
MAY 2008*

JONATHAN BROWN
PROGRAM GENERAL MANAGER
18 YEARS IN CONSTRUCTION
11 YEARS IN JOB ORDER CONTRACTING

Jonathan Brown has 18 years of construction experience, with 11 years of experience managing multiple projects at multiple sites simultaneously under job order contracts. He has solid experience in client interface, contract administration, personnel administration, cost estimates, project financial management, subcontract agreements, purchasing and schedules, enforcement of quality control and site safety, preparing reports and providing required input to corporate management. He has extensive experience with Project Estimating Software, Microsoft Project, Microstation XM/V8, Bentley InRoads, and AutoCAD which support his demonstrated ability to provide accurate estimates and schedules. During his time with Centennial, Mr. Brown has performed on several job order contracts, including Vizient Atlanta, Sourcewell (previously NJPA), Pinellas County, and Fulton County Government to name a few, where his contract oversight was essential in completing projects at the highest level possible.

EDUCATION AND TRAINING

B.S. in Sociology with Emphasis on Criminal Justice, Lander University, Greenwood, SC; JOC 2.1 Estimating Process; COMPASS 101 and 201 (Project Management Software); Project Scheduling (Critical Path Approach) Risk Management; Civil/Architectural Estimating Training; NCCER Training in Sustainability and Green Construction.

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

Certified Healthcare Constructor (CHC), American Society for Healthcare Engineering (ASHE); Project Management Professional, Project Management Institute; Healthcare Construction Certificate, American Society for Healthcare Engineering (ASHE); Construction Quality Management for Contractors (USACE Three-Phase Inspection), U.S. Army Corps of Engineers Certification; First Aid Certification; Cardiopulmonary Resuscitation (CPR) Certification; OSHA 30-Hour Safety Course Certification.

RELEVANT WORK EXPERIENCE
**SENIOR PROJECT GENERAL
MANAGER / PROJECT
MANAGER**

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC.,
AUGUSTA, GA*

JULY 2014 TO PRESENT

Jonathan is responsible for the complete management and overall performance of the project including customer satisfaction, estimates, negotiation and acceptance of task orders, monitoring status of task orders, subcontractor awards and evaluations, manpower staffing and forecasting, labor performance, change order administration, quality control coordination, safety and health program, invoices for task orders and subcontractors/suppliers, certified payrolls and records, and project meetings. He is the primary point of contact for the customer. He has signature authority to bind Centennial contractually.

PROJECT MANAGER

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC.,
AUGUSTA, GA*

*NOVEMBER 2010 TO
JULY 2014*

PROJECT MANAGER

*APM, LLC/KATMAI GOVERNMENT
SERVICES, SHAW AFB, SC
J.A. BROWN BUILDERS, LLC,
AIKEN/COLUMBIA, SC*

*FEBRUARY 2009 TO
NOVEMBER 2010
NOVEMBER 2004 TO
FEBRUARY 2009*

PRESIDENT

ANDREW (DREW) RICHARDSON, SMS, CHST, CHSP, CESCO
SAFETY MANAGER
29 YEARS IN CONSTRUCTION
8 YEARS IN JOB ORDER CONTRACTING

Drew Richardson has 29 years of construction experience, with 8 years of experience managing multiple projects at multiple sites simultaneously under job order contracts with Centennial. He has an extensive background based on formal education, relevant certification, and progressive experience in the construction safety field, demonstrating superior leadership initiative, technical expertise, operations enhancement, and consistent performance success. Drew is a seasoned safety professional with extensive experience in providing the full range of safety program management and consultation essentials for major contractors and clients. He possesses expert knowledge of federal, state, and local regulatory requirements, environmental monitoring, hazardous materials handling/abatement, safety inspection/documentation control, traffic safety, workers compensation, and associated safety program development and administrative control.

EDUCATION AND TRAINING

Coursework, Borough of Manhattan Community College; Excavation Safety Trainer; Fall Prevention & Protection Train the Trainer Training; Instructor for Operators of Aerial and Telescoping Lifts; Forklift Instructor Train the Trainer; VDOT Flagger Instructor Train the Trainer; Scaffolding Safety Trainer; Confined Spaces Trainer.

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

Safety Management Specialist (SMS), Board of Certified Safety Professionals; Construction Health and Safety Technician (CHST), Board of Certified Safety Professionals; Certified Healthcare Safety Professional (CHSP), Board for Certification of Safety Managers; Construction Health and Safety Technician (CHST), Board of Certified Safety Professionals; Certified Environmental and Safety Compliance Officer (CESCO), National Registry of Environmental Professionals; Construction Risk Insurance Specialist (CRIS), International Risk Management Institute, Inc.; OSHA 500 Certified Trainer; OSHA 501 Certified Trainer; NCCER Construction Site Safety Technician (CSST) OSHA 30-Hour Safety Course Certification; First Aid Certification; Cardiopulmonary Resuscitation (CPR) Certification.

RELEVANT WORK EXPERIENCE
**CORPORATE HSEQ
DIRECTOR/SAFETY
MANAGER**

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC.,
MULTIPLE LOCATIONS*

*SEPTEMBER 2014 TO
PRESENT*

Since 2017, Drew has held primary responsibility for overseeing Centennial's safety and health program, developing company-wide safety and health plans and individual plans for each project, and implementing the substance abuse program. He conducts regular inspections of the work sites and directs weekly safety awareness training sessions for Centennial staff and subcontractors which include accident prevention, Forklift Operations, Defensive Driving programs, asbestos and lead paint abatement.

**CORPORATE FIELD SAFETY
MANAGER
SAFETY CONSULTANT**

*COLONIAL WEBB CONTRACTORS
RICHMOND, VA
CORRECTIVE MEASURES
SAFETY CONSULTANT,
SUFFOLK, VA*

*2005 TO
SEPTEMBER 2014
2013 TO
OCTOBER 2014*

**SAFETY OPERATIONS
SUPERVISOR**

*J.C. SMITH GENERAL
CONTRACTORS,
VIRGINIA BEACH, VA*

1993 TO 2000

SUSAN BLUMLING
OFFICE MANAGER
24 YEARS OF EXPERIENCE
8 YEARS IN JOB ORDER CONTRACTING

Susan Blumling has over 24 years of experience in the administrative/clerical office arena, including more than four years of experience supporting various projects with Centennial. She expertly manages communications with coworkers, clients, subcontractors, and other parties, and excels at properly maintaining and distributing all project- and contract-related documentation, reports, and other materials essential to contract and office management.

EDUCATION AND TRAINING

Facility Management Certification, Building Owners and Managers Association (BOMA), Washington, DC, 2007; coursework completed in Court Reporting, Brown College of Court Reporting, Atlanta, GA; Microsoft Office Specialist, 2010, PowerPoint Certification.

CERTIFICATIONS, LICENSES, AND REGISTRATIONS

First Aid Certification; Cardiopulmonary Resuscitation (CPR) Certification

RELEVANT WORK EXPERIENCE
PROJECT COORDINATOR

*CENTENNIAL CONTRACTORS
ENTERPRISES, INC., AUGUSTA, GA*

*DECEMBER 2014 TO
PRESENT*

Susan manages the day-to-day operations and the administration of job order contract projects for the project office. She assists in maintaining compliance with all contract requirements and adherence to contract standards. Susan handles all essential paperwork, including the production, maintenance, and routing of all project documents related to the administration of the contract. She plays a key role in subcontractor support and interaction with the small and small disadvantaged business (SDB) community. She serves as a driving force in the organization of subcontractor safety fairs, which have become integral to the office's role in supporting the local SDB community and in promoting safety overall. As a Project Coordinator, Susan has been assigned to all contracts performed by Centennial's Georgia division.

OFFICE ADMINISTRATOR

*THE FINANCIAL TEAM, INC.,
CARLSBAD, CA
JACKSON HEWITT TAX SERVICE
OCEANSIDE, CA*

*FEBRUARY 2013 TO
SEPTEMBER 2013
JANUARY 2012 TO
APRIL 2012*

TAX PREPARATION SPECIALIST
LOAN CLOSING SPECIALIST

SELF-EMPLOYED VISTA, CA

*MARCH 2005 TO
AUGUST 2008*

4. Overview of Services and Management Plan

WHY CENTENNIAL?

- ✓ **31 years of JOC experience**
- ✓ **Ability to support volume**
- ✓ **Knowledge of local workforce**
- ✓ **Ability to work in occupied environments**
- ✓ **Proven ability to minimize disruption to your operations**
- ✓ **Focus on safety throughout each project from design to completion**
- ✓ **Commitment to teamwork**


4. OVERVIEW OF SERVICES AND MANAGEMENT PLAN

Centennial's involvement during the pre-construction phase of a project frequently includes constructability reviews, input on material selection, cost estimating, plan development to facilitate construction, and the selection of skilled trades subcontractors and incorporation of their expertise into project development and execution. Then, when the time comes, we manage the work with adherence to the appropriate plans, schedule, budget, specifications, and requirements. Throughout performance, safety is our number one consideration – for our team, for our subcontractors, for facility personnel and users, and for the public. All of this is performed with open and ongoing communication among all team members from the very start of the project through final closeout.

Centennial's fundamental approach to successful performance for a JOC program is defined by the core principles of our project delivery approach:

- **Serving as an extension of the owner's organization**, we incorporate owner and facility interests into performance and behave as a partner with all stakeholders to support every phase of a project from start to finish. This approach, and our efforts in this regard, typically reduce construction timelines, provide increased savings, improve safety, and create a trusting environment founded on teamwork.
- **The application of specialized tools and procedures tailored to the client and individual project owners** is a proven characteristic of Centennial's performance-based contracting. We will work closely with Dorchester County to adapt our tools and procedures to fit the individual needs for each project and client served by this contract.
- **All services are provided by a highly qualified project team executing procedures in a way that is both consistent with Centennial's core values and flexible to the client's needs.** Our team's extensive experience performing for municipalities and other public facilities will facilitate successful performance on this contract, and our leadership will extend to the subcontractors we employ and work alongside.
- **Our effective information management and reporting systems, including COMPASS and Procore project management software, track every detail of each project in real time and create accurate reports on all project activities.** This allows us to identify and immediately address challenges as they arise and helps ensure high-quality performance. Our reporting tools are highly customizable, which enables Centennial to provide customers with status reports tailored to their individual needs. We will provide up-to-date project status reports, both synopses and full reports, as often as desired. For more information on COMPASS and Procore, see section 2.C.
- **We strive to for constant improvement by identifying and evaluating areas in the workflow for new efficiencies in our joint processes and procedures. We desire a working relationship that is better and stronger at the end of the contract than the start.** Centennial will develop and execute the requirements of the contract with the expertise and professionalism required to meet the project scope, cost, schedule, safety, quality control and communication elements necessary to deliver the end goal envisioned by each project owner. Our team is fully aware of the responsibilities associated with this type of work, including lending our expertise to the development of a design that meets the intent of the project and maximizes return on investment.

Job Order Contracting Services for General Construction

Because of our methodologies, mobility, staffing capacity, and projected workload, **we are well-positioned and ready to take on this contract in all its requirements and expectations.** We look forward to developing a working relationship with Dorchester County and other entities within South Carolina if given the chance to do so.



A. OUTLINE OF PROPOSED MANAGEMENT PLAN

Centennial has prepared **over 2,500 job order proposals for awarded projects** using unit price books – including Gordian CTC – under job order contracts. Our personnel are trained specifically in the requirements of proposals under job order contracts, and Centennial has established internal procedures for proposal preparation that are adapted to the requirements of each contract. We focus on providing clients with thorough, detailed job order proposals that capture all elements of work. We present these proposals in a clear, transparent manner to facilitate client review and approval.

Centennial will submit proposal documentation within the time agreed upon with the Dorchester County (or any other potential locality who makes use of the contract from Regions 1 and 3). Typical job order proposal documentation includes the detailed cost estimate, the construction schedule, a list of anticipated subcontractors, drawings as appropriate, a work plan, and other supporting documentation as needed. **Jonathan Brown**, the Program General Manager, is responsible for developing job order proposals and ensuring on-time submittal.

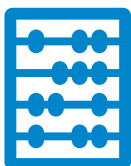
Centennial will maintain open lines of communication throughout the proposal development process. Upon notification from Dorchester County (or other entities) of a potential project, Jonathan will discuss the project requirements and goals with the County at the site visit and through additional conversations as needed. Our team will also communicate directly with end users and other stakeholders as appropriate (and with the County's approval) during the **joint scoping** and **proposal development process** to capture all information needed to create plans that meet collective expectations. At the proposal submission, we will review the estimate and other proposal components with Dorchester and will be prepared to negotiate and make adjustments as needed according to the County's input.

- **Developing through Understanding of Scope:** When Dorchester County notifies us of a project requirement, **Jonathan Brown** will participate in a joint scope meeting with the County and any other identified stakeholders. To facilitate the joint scoping process, Centennial often sends multiple personnel, including any anticipated key subcontractors, to the site visit to give us a broader perspective on the requirements and additional input on approaches and solutions. At the site visit, we will work with the County to define to the fullest extent possible the County's and the facility user's needs, and we will complete an initial analysis of elements such as the general scope of the work; requirements for professional services, drawings, and specifications; requirements for specialized materials and equipment; identification of long-lead items; construction duration and scheduling requirements; hours of operation including planned outages and other possible disruptions, incorporating plans to mitigate; staging areas, access to the site, and protocol for admission; sustainability and environmental consideration; and safety and security requirements, among other elements.
- **Development of Cost Estimate:** Centennial performs all estimating work with our own in-house estimating staff for each of our contracts. At the project site visit and through careful review of the specifications, drawings, and/or any other provided information, **Jonathan Brown** will determine existing conditions and specific requirements of the project. At this stage of the process, Centennial will develop the most cost-effective solution. We consider different construction

Our project management plan supports an ability to

ACHIEVE EFFICIENCY, ADAPTABILITY, AND HIGH LEVELS OF CUSTOMER SATISFACTION

while providing our clients with the best quality and cost-effective construction services.



Job Order Contracting Services for General Construction

methods in each major trade group for potential improvements to cost, quality, and schedule. All elements of work will be accounted for in the estimate.



- **Development of Schedule and Phasing Plans:** Centennial develops a task-based, time-scaled critical path method (CPM) schedule for each project. All elements involved in the performance of a project are considered and incorporated into the schedule, including task location, phasing, planned construction durations, special equipment procurement and/or installation, interfaces with existing structures, possible disruption for building occupants and plans to minimize same, planned outages or shutdowns, work during non-normal hours, approvals, inspections, testing, permitting, hazardous materials considerations, and special safety and security requirements. Time needed to perform each scheduled task will be determined based on our team's experience and input from the owner, subcontractors, and vendors.



- **Incorporating Safety, Quality Control, and Sustainability:** During the preconstruction phase for each project, Centennial analyzes every phase of work to identify safety hazards and determine preventive measures, which are incorporated into the safety plan for the project. We also develop a quality control plan, with processes and procedures to ensure that all materials and services for the project conform to contract requirements, all tasks are executed with workmanship that meets or exceeds the requirements of the specifications and drawings, and any non-compliance issues are identified and resolved quickly. Considerations and requirements for safety and quality control are incorporated into the estimate, schedule, and work plan for the project. Centennial also works to suggest and incorporate green elements that may include maximizing life-cycle costing, green procurement methods and use of sustainable materials, water and energy conservation, and others.



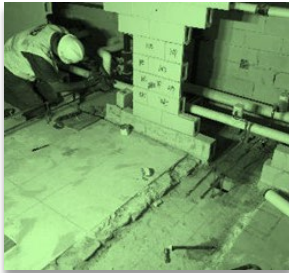
- **Value Engineering:** To support individual customers' budgets with proactive cost control, Centennial provides value engineering on a majority of our projects. We focus on particular characteristics for each project, as well as individual customer needs. Our team works in conjunction with the County, any design team members, and our subcontractor and supplier partners to provide value engineering solutions for any budgetary, schedule, and logistical impediments. Centennial develops strong relationships with subcontractors, manufacturers, and distributors across all trades, and Centennial utilizes these relationships to value engineer materials, products, and services to meet and/or exceed performance parameters while offering the most cost-efficient approach.



- **Subcontractor Selection:** Centennial identifies potential subcontractor partners for each work package associated with the project's scope during proposal development, and input from those subcontractors is incorporated into our job order proposal. Because Centennial involves subcontractors in site visits, we can include their valuable insights and specialized expertise into scope development, which further ensures the accuracy of the scope and can prove especially beneficial for any specialty job orders or projects with unique requirements. Final subcontractor selection for the project will be made through a best-value approach and to the subcontractor whose proposal is most advantageous to the customer and the project

A.a. Joint Scope Meetings and Development of Detailed Scope of Work

Centennial will respond to Dorchester County's request for scope input with **a proven approach** that has been refined over years of experience working alongside similar clients within the Southeast. This approach incorporates our **emphasis on partnering**

Job Order Contracting Services for General Construction


We see ourselves as a
**CONSTRUCTION
 PARTNER
 &
 SOLUTION
 PROVIDER**
 for all our customers.



and open communication, which allows us to remain flexible in meeting an array of changing needs. We see ourselves as a construction solution provider for our customers, not an adversarial negotiator. Through our partnering relationships, we understand the County's need to proactively develop solutions to meet any budget and schedule constraints. On our contracts, we work alongside the owner to develop complete scopes of work from incomplete plans and specifications. We do so with **safety** and **quality** as our cornerstone values.

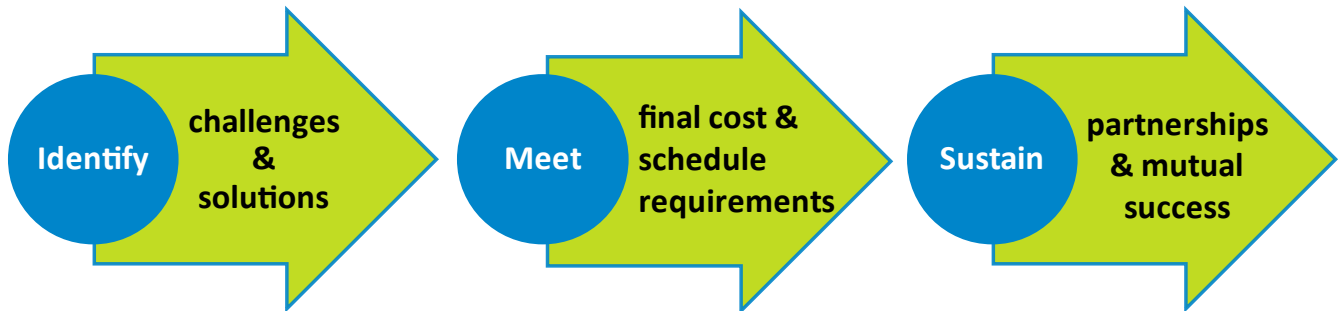
Upon notification of a project requirement, **Katherine Sanders** or **Jonathan Brown** will participate in a joint scope meeting with **representatives from Dorchester** (or any other locality within Regions 1 or 3). To facilitate the joint scope process, we typically send multiple personnel on site visits to provide a broader perspective on both project requirements and potential solutions. We believe strongly that input from multiple stakeholders results in the best solutions.

Our team consists of Katherine Sanders (Project Manager), our Superintendents, local subcontractors, and Contract Lead Jonathan Brown. More information on our proposed team for this contract are included in *Section 2.B. Organization of Personnel* and *Section 3 Qualifications of Key Personnel*. In emergency situations, we can visit the proposed work site within a few hours of notification.

We will work with Dorchester County to fully define a project's needs. During **pre-issuance site visits**, Centennial will provide an analysis of the following:

- General scope of the work
- Value engineering options that may accomplish scope more efficiently and/or at less cost
- Requirements for professional services, sketches, drawings, and specifications
- Special services required, such as field surveys, geotechnical borings, and environmental evaluations, including hazardous material and identification surveys
- Specialized materials and equipment
- Long-lead items
- Construction Schedule and phasing
- Life Cycle suggestions
- LEED (Leadership in Environmental Excellence and Design) and environment considerations
- Staging areas
- Safety requirements and training
- Protocols for admission and access to the site
- Work requirements during non-normal work hours
- Hours of operation including possible disruptions to employees, planned outages, and possible plants to mitigate
- Date on which the Price Proposal Package is due.

Through our discussions at the site visit, we arrive with owners at an understanding of each project's scope. Centennial then prepares a detailed plan to complete work within the timeframe agreed upon by both parties. This plan includes design and engineering requirements and cost analysis based on the pre-issuance site visit. Our team has considerable experience in the development of scopes of work and can provide any level of participation required by the County and any end-users. Centennial's approach is to become **an extension of Dorchester County's team** through collaborative efforts that foster a cooperative, working relationship.



A.b. Centennial's Process for Preparing Accurate Price Proposals

Centennial works closely with project owners and stakeholders to understand all project requirements, analyze challenges and options, and develop approaches that offer the most efficient solutions. We have a long history of using Gordian's Construction Task Catalog and the associated estimating software for our JOCs. Our in-house estimating for each contract incorporates all elements involved in the performance of a project into the schedule and estimate. All project tasks and site operations are then set in alignment with the approved schedule and budget.



We have comprehensive experience utilizing **eGordian** and the **Gordian unit price book** as estimating tools to generate accurate price proposals. In addition to the Construction Task Catalogs in place under many of our JOCs, Centennial has performed on a number of other contracts utilizing this pricing structure, including IDIQ contracts for Sourcewell (formerly the National Joint Powers Association) in Florida, Georgia, Texas, Virginia, Maryland, Ohio, and the District of Columbia; the Housing Authority of Baltimore City (Maryland); District of Columbia Housing Authority; Metropolitan Regional Transit Authority (Georgia); Cooperative Education Services (New Mexico); Pinellas County (Florida); and Vizient in Georgia, New Mexico, Texas, and Oklahoma. Our Project Managers are properly trained in the use of the Construction Task Catalog and are consistent in their approaches to planning and developing reliable and accurate estimates to meet the unique requirements of job order contracting.

While many of our competitors outsource their estimating and scheduling tasks to individuals within the corporate office, Centennial is committed to retaining those responsibilities within the project team. We perform all estimating and scheduling work with our own in-house staff for each of our job order contracts. We feel that doing so provides the greatest benefit to our clients, including the ability of Estimators and Schedulers to: Provide more detailed work packages and phasing; be more responsive with faster and more comprehensive answers to Owner or end-user questions; understand contracts and requirements, the labor situation, and the local market; and sustain personal relationships with Owners and end-users for financial, schedule, and phasing decisions.



To support our local project teams and offices, Centennial has extensive regional and national resources that include skilled personnel with experience in all construction disciplines and the management of projects of varying sizes, scopes of work, and complexities. In the rare event that a work order requires highly specialized expertise for a specific trade, Centennial will leverage our relationships with qualified subcontractors. Key subcontractors join us on job walks and contribute their knowledge of the trade and scope of work to assist in the development of both the schedule and estimate. We have a strong foundation of subcontractors already prequalified to perform with us, and we will draw upon their expertise, as appropriate, to contribute to the estimating and scheduling of a project.

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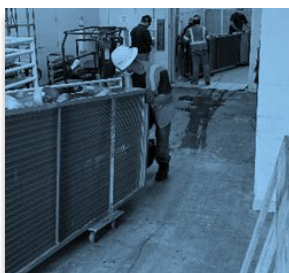
Centennial takes pride in our operations and performs all work, including the development of estimates and schedules, in an ethical manner. We have achieved success and an honorable reputation through our cooperative and partnering behavior in the JOC industry. We will not incorporate unnecessary swell or waste factors into our estimates, nor will we develop unrealistic schedules that increase risks to the project.

One indication of the dependability of our estimates and schedules is the lack of Centennial change orders on our contracts. Although we are accustomed to managing modifications to ongoing work to accommodate owner-initiated changes, **Centennial will not request changes to the price or schedule to adjust for errors made during our preconstruction evaluations.** We believe that is an important distinction because the nature of JOC often leads to change orders that result from the owner, changing the scope once the job has already begun.

While creating estimates, Centennial frequently offers value engineering to support customer budgets and schedule requirements. A conflict sometimes exists between what the end user wants to include in the scope of work for a project and what are realistic expectations based on the time or funding available. To address these challenges, we focus on the unique characteristics of each project and begin value engineering in project development's estimating phases. Our team suggests these considerations throughout a project's duration to provide best value in a timely manner:

Centennial has been performing in the **JOC** industry for over **30 YEARS**. This experience includes many years of experience managing **JOCs FOR CITIES AND MUNICIPALITIES.**

- Identifying what usable equipment/materials could be reinstalled instead of replaced allows for funds to be reallocated toward enhanced features or cost savings. Reinstallation can also eliminate long-lead items.
- Researching and suggesting substitute equipment/materials that still meet/exceed project requirements can bring about reduced costs or scheduling benefits.
- Presenting scope items as a "shopping list" (item by item) so that the customer can select items that are most desired can help the owner stay within budget and satisfy any time restrictions.
- Working with local manufacturers to expedite fast-track orders can save time and money for rush projects.
- Phasing the project so that work can be completed as time and funds become available allows for more flexible and timely planning.



A.c.1 Centennial's Ability to Mobilize

Centennial provides rapid responses for all work requirements and maintains aggressive schedules through measures developed to support our job order contracts throughout the Southeast. We focus on meeting all deadlines – including those for proposals, performance schedules, solving problems, and addressing warranty issues – and continually track progress to ensure we comply with all delivery time requirements. Our ability to promptly respond to customer requests and to consistently perform on time is a key factor in our JOC industry success.

The following measures ensure Centennial's responsiveness on all projects:

- A fully functioning office already established in Augusta with support from other offices in the region will allow Centennial to process any Dorchester County requests quickly and maintain effective operations throughout project performance. Contract agreements are in place for subcontractors and pricing is obtained prior to submittal of the job order proposal

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ALL Centennial
PROJECT MANAGERS
 and
SUPERINTENDENTS
COMPLETE the
ARMY CORPS OF
ENGINEERS
CONSTRUCTION
QUALITY
MANAGEMENT
FOR CONTRACTS
CERTIFICATION



US Army Corps
 of Engineers ®



- A team of local professionals will perform on this contract. Because these personnel have significant JOC experience with similar requirements and scope within the region, they will be able to respond quickly and efficiently to Dorchester County's needs.
- Centennial's existing relationships with a large pool of proven local subcontractors of various construction disciplines (including HUB firms) allow us to respond accurately to a wide array of projects no matter the individual needs of each project. Chances are we have a relationship with a subcontractor who can complete work in a particular trade as specified by the Owner's needs. Moreover, we continue to add qualified firms to this pool through our outreach and prequalification programs.
- Our personnel are trained to use consistent methods to manage concurrent projects of all sizes and levels of urgency, and they know how to handle the associated demands while remaining flexible to each client's preferences and evolving needs. Having consistent JOC processes, procedures, and tools for implementation streamlines our efforts and performance, providing stability even in the face of new challenges.
- Proprietary project management software that tracks the due dates of every phase of a project, from our response to an initial contact through the warranty period, keeps everyone involved on the same page. This information is available to every member of the team to ensure awareness of response commitments and to anchor communication in the project's details.

A.c.2 Centennial's Ability to Supervise Subcontractors

Centennial subcontracts all trades work to skilled local businesses – maximizing the work opportunities generated by the contract – and awards work to subcontractors whose proposals are most advantageous to the County and the project based on a best-value approach. We consider local business usage, including the utilization of small, minority-owned, and women-owned firms, to be an integral part of our business model, and we make every effort to maximize the roles of these firms with each of our contracts. Our programs for identifying, prequalifying, managing, and assisting subcontractors and suppliers are based on over two decades of JOC experience. We will apply this knowledge and cater our procedures to this contract to ensure the successful execution of each job order.

We take great care in ensuring that our subcontractors' capabilities match the standards set by Centennial and meet owner requirements. Before subcontractors are eligible for work opportunities under this contract, they must complete Centennial's prequalification process to confirm their capabilities, experience, and other qualifications. We require that they provide company information, safety information, client and financial references, and other relevant information. Firms who meet all criteria to be approved for work with Centennial are then asked to review and sign our Global Subcontract Master Agreement (GSMA). The GSMA incorporates applicable Federal, state, and local regulations and corporate requirements, such as those related to safety performance. Once the GSMA is executed, subcontractors are entered into Centennial's subcontractor database. This allows our personnel to quickly and easily share subcontractor pools, thus increasing response times, simplifying the process for transferring subcontractor evaluations between contracts, more quickly alerting our teams to any potential overload and/or quality issues, and greatly increasing opportunities available to the small and disadvantaged subcontractors.

Coordination of subcontracted work is a continuous operation that starts early in the work order process with subcontractors visiting the site alongside key personnel.



Centennial has
**SUBSTANTIAL
 RESOURCES**
 in the
**SOUTHEASTERN
 REGION**
 and across the
 country as well as
 the policies in place
 to temporarily assign
 staff as needed to
**SUPPORT
 SUDDEN SURGES
 IN VOLUME OF
 WORK.**

Weekly coordination meetings are held with subcontractors throughout the project. Updated work schedules are distributed to subcontractors at the weekly coordination meetings. Work coordination is also accomplished through daily monitoring of work sites by Centennial's key personnel. Further coordination occurs at the quality control preparatory meetings at which coordination among subcontractors are discussed. Day-to-day communication between the Program General Manager, Project Managers, Superintendents, and the subcontractors' foremen accomplishes complete coordination. Our organization chart in *Section 2.B. Organization of Personnel* may help to visualize the circuitry of these communications.

Centennial's team reviews each bid carefully to confirm that the subcontractor can do the job successfully before we consider award of work. We examine the subcontractor's scope of work to be sure it is consistent with the project's requirements and our detailed scope, and we confirm that the subcontractor has adequate craft and staff personnel available to meet the schedule. Once we are sure the job requirements can be met, we review the subcontractor's price. We then award the work to the subcontractor most qualified to do the work – price and other factors considered. Our firm does not shop subcontractor prices or divulge one subcontractor's price to another. We make fair price evaluations of our subcontractors' quotes and expect that they will earn a fair profit. No subcontractor who is in any way barred, restricted, or unlicensed if so required to be, or otherwise unqualified to perform the specifics of the job will be selected.

When a work requirement is identified, **Katherine Sanders or Jonathan Brown** decides on the number of subcontracted work packages and reviews our list of approved subcontractors. For each work package, we select several subcontractors from which to obtain bids. The selection is made considering a number of factors, including a track record of responsiveness and success on similar types of work (including work in healthcare facilities as applicable). When work starts in the field, subcontractors are required to check-in at the start of each workday to report the location of their work and the craftspeople scheduled to work. Katherine and Jonathan review this data to verify subcontractors are meeting their commitments. Dorchester can locate this information through a shared log in our Procore project management software system. After initial subcontractor meetings, weekly coordination meetings are held with subcontractors and updated work schedules are distributed.

A.c.3 Centennial's Ability to Ensure Construction is According to Specifications

Centennial's quality assurance/control program ensures quality, prevents problems from becoming serious, and guarantees deficiencies that do occur are corrected immediately. Centennial manages each detail of every project – from the assembly of the staff, selection of qualified subcontractors, and investigation of materials to field inspection and final acceptance – to ensure complete customer satisfaction. Centennial's proven Quality Control Plan provides quality control over all design and construction work and materials **in accordance with Dorchester County's specifications**, and we are ready and willing to customize our Quality Control Plan to suit the specific needs of this new Dorchester County contract. We continuously update the plan to maintain its effectiveness throughout the life of the contract and to keep up with changes within the industry.



- **Quality Control Organization:** Centennial's **Superintendents** serve as Quality Control Inspectors. They have primary responsibility for the day-to-day implementation of our quality control program. They have stop work authority for any quality control issue involving plans, specifications, and standards. Superintendents are required to receive instructions and certifications through the U.S. Army Corps of Engineers Construction Quality Management for Contractors program. **Katherine Sanders** and **Jonathan Brown** will support our Superintendents and are responsible for the overall

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performance of projects under this contract. They will participate in ensuring quality control is consistently incorporated and monitored throughout all phases of planning and construction.



- **Submittal Process:** Our ongoing testing procedures, and continuous inspection of materials and ongoing work ensure the utilization of proper materials. Project teams submit copies of all construction details, including required materials, samples, schedules, test reports, and certifications. Submittals are reviewed by Centennial's quality control personnel. Once reviewed, the submittal will be stamped to identify the reviewer and confirm the product meets plans and specifications. **Katherine** will be notified of conformance. After the job order is received, the approved submittal will be sent to the manufacturer to release fabrication and/or shipment. Centennial tracks all submittals. Katherine and **Jonathan** monitor the Submittal Log, which is capable of isolating and listing overdue materials. This information allows them to take any necessary action to prevent delays.



- **Materials Testing Plan:** Our team will establish a plan for each project and will notify Dorchester County prior to specific tests required by this contract. **Preparatory testing** consists of identification of all materials and equipment requiring testing. **Initial inspection testing** consists of ensuring testing is done according to schedule and that it complies with job order specifications and drawings. **Follow-up testing** ensures compliance with job order requirements. Centennial has several agreements with regional and national full-service commercial testing laboratories to perform all laboratory test requirements and/or we will use Dorchester County-designated independent testing firms according to the County's requirements.



- **Inspection of Materials:** Our quality control personnel will inspect all materials and equipment as they are delivered. This inspection includes reviewing the Material Delivery Verification Form and the submittals while thoroughly inspecting the equipment. The equipment will not be installed unless the Quality Control Manager or Quality Control Inspector has completed the **Material Delivery Verification Form** by matching the equipment against the approved submittal and confirming inspection with a signature. The inspection results will be tracked and monitored to identify any faulty material or equipment shipments received from the same manufacturer.



- **Utilization of Satisfactory Workmanship:** Members of Centennial's team will perform surveillance inspections and testing to monitor workmanship. Every workday morning prior to start of construction, they will coordinate inspections for that day. Each team member will then begin inspection of active project sites, checking the work and any materials that may have arrived. Key personnel will discuss with subcontractors or craftspeople their role in producing quality work and will address any concerns or questions. Key personnel will perform preparatory inspections, initial inspections, follow-up inspections, pre-final inspections, and final inspections. At the request of Dorchester County, the inspections will be made in the company of Dorchester representatives.

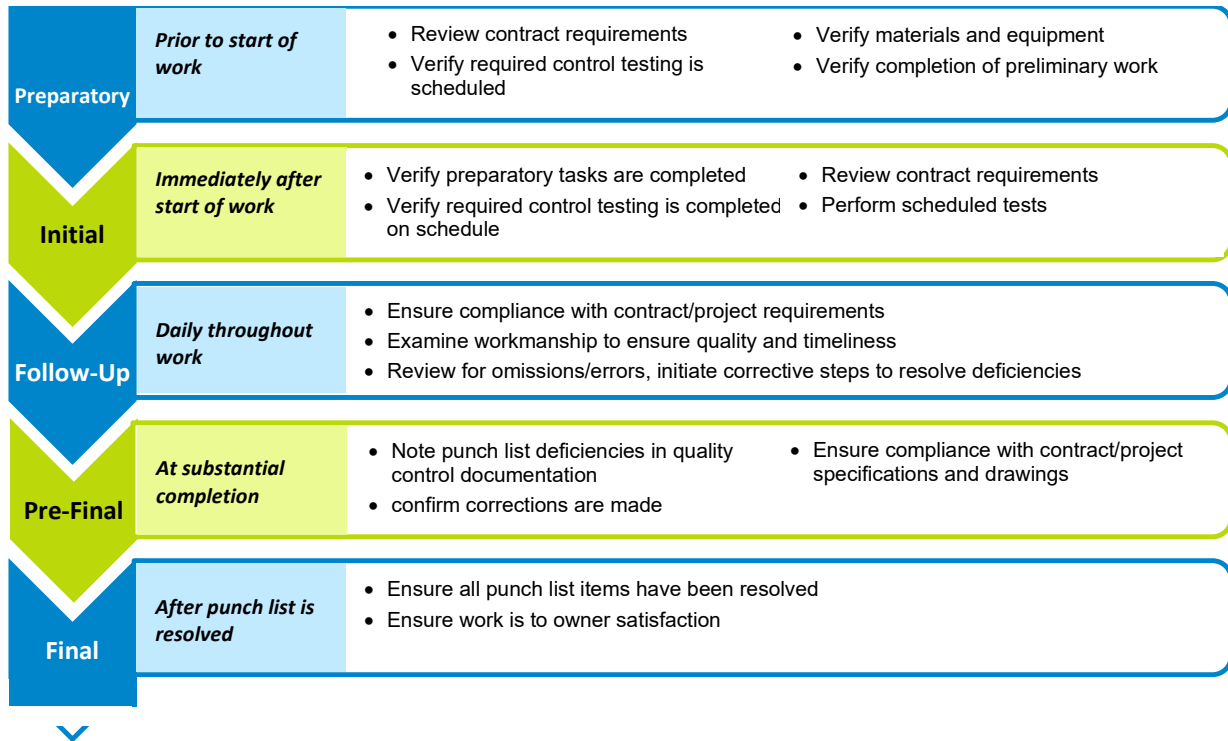


- **Acceptance of Work:** Centennial's Quality Control Inspectors will ensure that work meets the requirements of specifications and drawings and meets industry standards. Acceptance of work will be based on conformance with the relevant quality control checklists, specification requirements, code compliance, manufacturer recommendations and approved submittals and shop drawings. Of course, Dorchester County inspectors will be asked to

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confirm that work is acceptable, but only after our Quality Control personnel has deemed it acceptable.

Figure 4-1: Centennial Inspections to Monitor Workmanship



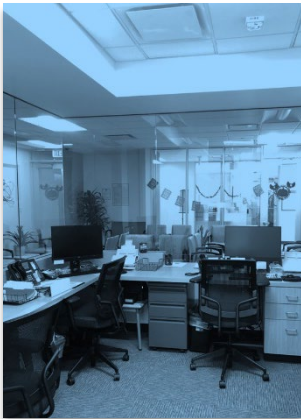
A.c.4 Centennial's Ability to Deliver Timely Project Closeout and Documentation

Each work order stands on its own as a separately priced contractual agreement. Each therefore must be closed fully and properly. All work, quality control inspections, and paperwork must be completed to the satisfaction of the end user, project owner, and Dorchester County. Our onsite project team performs ongoing and pre-final inspections to minimize punch list items. This benefits project owners by expediting closeout. Our Project Manager provides advance notice when work is substantially complete and ready for inspection and testing. Centennial promptly completes any punch list items identified. The completion date on the schedule includes the finish of all punch list items and final cleanup.

A Closeout Plan is developed when the work on a job order is near completion. Centennial's objective is to complete all work, including any work on the Centennial punch list developed near the end of construction, before final inspection. Finishing projects without punch lists is an integral part of our efforts to complete projects on or ahead of schedule. **Centennial considers punch list control and management a major element in customer satisfaction.**

The Quality Control Manager and Inspectors are responsible for maintaining all quality control records at the project office for this contract. All inspections and tests required by the specifications will be listed in job-specific quality control checklists. Copies of the Daily Construction Quality Control Report will be sent to the Dorchester County representative as required. The Daily Construction Quality Control Report will include prime and subcontractor inspection activities, material verifications, weather conditions, work completed and inspections/tests conducted. For the inspections and tests, the report will show results, nature of any defects found, causes for rejection, proposed remedial action and corrective action taken.





Centennial has **SUBSTANTIAL RESOURCES** in the **SOUTHEASTERN REGION** and across the country as well as the policies in place to temporarily assign staff as needed to **SUPPORT SUDDEN SURGES IN VOLUME OF WORK.**



The Inspection Log will be completed on a daily basis and will include separate entries for each inspection. The Quality Control Manager will send a copy of the log to the Vice President of Operations and the JOC Program Manager each week. Other quality control forms and reports to be used for this contract include: Request for Information Form, Material Delivery Verification Form, Transmittal Form, and Noncompliance Report. Copies of all these forms and reports are included in Centennial's Quality Control Plan.

Centennial will maintain a record of all drawings, specifications, addenda, written amendments and changes to contract, change orders, work change directives, field orders, and written clarifications at the project office. Centennial will document all field changes on hardcopy sets of records kept on site. These records and copies of approved samples and shop drawings will be carefully maintained and available to Dorchester County at any time upon request.

At the completion of the project, **Katherine Sanders** will make final technical inspections and transmit all as-built drawings, operation and maintenance manuals, and other closeout documents to Dorchester County as required. These closeout efforts are under the supervision of **Jonathan Brown**, the JOC Program Manager.

B. CENTENNIAL'S ABILITY TO PROVIDE SUFFICIENT STAFFING CAPACITY

Centennial has additional resources throughout the Southeast region, supported by our national resources across the country. In response to a work surge, such as a project that requires specialized qualifications better provided by a member of Centennial not currently assigned to the project team or a facility needing emergency repairs, we have a system in place to temporarily assign staff from other locations during the performance of a job.

Nationwide, Centennial has more than 200 employees covering all aspects of contract and project administration and management. Our workforce at each contract location is based on the current number, type, and size of job orders. Staffing adjustments occur as needed to ensure on-time, on-budget completion of all projects with the highest levels of customer satisfaction.

Our offices in Augusta, Charleston, and Atlanta stand ready to provide local, highly qualified, and immediate assistance, should the County of Dorchester require it to meet the volume needs for this contract,

A summary of our personnel by position classification companywide is provided in the following chart below:

Figure 4-2: Centennial's Regional and National Support

Position*	Southeast	Companywide
Project Executives / Program General Managers / Operations Managers	4	17
Project Managers	19	58
Superintendents	24	71
Administrative Support	5	17
Regional Safety	1	7

**This data is for dedicated positions; team members may perform multiple functions on individual projects.*



**WE TAKE FULL
RESPONSIBILITY
TO PROVIDE
EXCELLENT QUALITY
CONTROL AND
QUALITY ASSURANCE
SERVICES.**

We hold ourselves accountable, and we do not depend on Owner inspectors to accomplish this work for us



C. CENTENNIAL'S PROCESS FOR QUICK RESOLUTION OF ISSUES

The quality control team is responsible for the acceptance or rejection of work for unsatisfactory materials or workmanship, including work performed by Centennial's subcontractors. They are also responsible for identifying, recording, and ensuring the resolution of deficient conditions. They have authority to stop work pending correction of deficiencies. The JOC Program General Manager (**Jonathan Brown**) and Project Manager (**Katherine Sanders**) have the responsibility and authority to define the means, methods, and techniques to correct deficiencies.

When a deficient condition is identified, "fail" is entered in the results column of the Inspection Log. The Superintendents notify responsible individuals, including subcontractors, within one working day that rework, repair, or other corrective action is immediately required corrective action must be completed in a timely manner – generally within two days – and recorded on the Inspection Log. If follow-up is required to ensure correction, the Superintendents or Project Manager will issue a Noncompliance Report as per Centennial's Quality Control Plan. Should there be any problems getting subcontractor cooperation, Centennial will contact increasingly higher levels of management. If the subcontractor does not respond to the problem to Centennial's satisfaction, Centennial may correct the problem using other means and may remove the subcontractor from the Subcontractor Source List.

We believe our responsibility is to provide excellent quality control and quality assurance services. We do not depend on Dorchester County inspectors to accomplish this work for us. Sometimes, however, it may be necessary to involve Dorchester in the resolution of deficiencies. In such cases, we would consult with County representatives in developing plans to resolve the deficiencies. In cases where the resolution may involve specification or scope of work revisions, written Dorchester approval would be required before corrective action or final acceptance could be accomplished.

Concurrently, causes of deficiencies will be determined and categorized to allow analysis and corrective efforts to reduce or eliminate future rework. Superintendents and Katherine will work with Jonathan and the Vice President of Operations to implement programs to correct root causes of deficiencies. If the cause of a deficiency, for example, is lack of training of craftspeople in a specification requirement, a special emphasis will be placed on formal training in that requirement.

We find that this proactive policy is not only effective in handling any subcontractor deficiencies, but it also helps us to fulfill our role as mentors and partners to the local subcontracting community, assisting them to become more qualified to their benefit and to ours on our future work together. To that end, we often open up safety and quality control training sessions intended for our personnel to local subcontractors because we feel strongly that the success of our company depends on the strong relationships with and continued success of our subcontractors.

An additional impact of work quality issues is schedule lag. In a carefully organized CPM schedule, a delay in one area of construction can affect the pacing of future efforts. Our Project Managers and Superintendents are experts at managing adjusting schedules for maximum efficiency. If a subcontractor falls behind schedule, Centennial notifies higher levels of subcontractor management until the problem receives the necessary attention for prompt resolution. If this is not possible, we will take any necessary steps, including assigning additional personnel, adding shifts, working weekends, or **any other measures necessary to keep the project on time**. Our on-time-completion record is a testament to our commitment in this regard.

Centennial's Consistent Commitment to Customer Satisfaction

Centennial's business model is founded upon building successful, mutually beneficial long-term relationships with our clients. In a JOC environment where each project serves as an audition for the next, Centennial specializes in quality assurance. Our dedication to high-level performance and work accuracy is evident through our management processes and procedures, developed to ensure quality construction and customer satisfaction. Our objectives are to continuously evaluate work in progress to recognize any issues, prevent problems from becoming serious, and to ensure any deficiencies that do occur are corrected immediately. From the assembly of the staff, selection of qualified subcontractors, and investigation of materials to field inspection and final acceptance, we manage each detail on every project to ensure the satisfaction of the owner and the user. Throughout Section 4, we have referenced consistent work processes that provide necessary stability for meeting Owner expectations and contract demands. Our goal is always to complete a job to the highest quality standards possible. **Below please find a table summarizing the key activities that Centennial's teams take to consistently deliver on-time and on-budget projects for our JOC clients.**

Figure 4-3: Delivering High-quality, Consistent Results by Mapping the Task Ahead of Time

Phase	Key Task	Description Including Standard Timelines
PRE-CONSTRUCTION	Initial Response to a Work Requirement	Dorchester County notifies Centennial of a work requirement. Centennial responds within one working day of initial notification for standard requirements.
	Pre-issuance Site Visit	Centennial arranges for a pre-issuance site visit with the County as scheduled according to project needs.
	Scope Review and Development	Centennial reviews available specifications, plans and drawings and works with Dorchester County as needed to fully understand the project requirements and develop a detailed scope of work.
	Safety and Quality Control Planning	Centennial performs an internal safety and quality control assessment after every job walk to assess the risks associated with the project and to determine plans for mitigating them. These assessments are incorporated into our project-specific safety and quality control plans.
	Submittal of Project Documentation	Once the scope of work is fully defined (and, if applicable, any incidental or professional design complete), and after receipt of the County's Request for a Job Order Proposal, Centennial develops the project proposal, including the work plan, schedule, and estimate, and submits it to the County within 10 days or as agreed.
	Subcontractor Procurement	Centennial will develop and maintain a pool of prequalified subcontractors to help facilitate subcontractor procurement for individual projects. When requesting proposals from subcontractors for work orders, Centennial ensures adequate time for diversity firms to reply.
	Initial Response to a Work Requirement	The County notifies Centennial of a work requirement. Centennial responds within one working day of initial notification for standard requirements.
CONSTRUCTION	Preconstruction Meeting	Before construction work begins, Centennial holds a project preconstruction meeting with key subcontractors and the County, as appropriate, to review all personnel, schedule, safety, inspection, and closeout requirements, as well as other issues as needed to fully address the specifics of the project.
	Project Mobilization	Following the preconstruction meeting, mobilization of the construction phase begins no later than 10 days after the notice to proceed or as otherwise agreed by the County and Centennial's project team.
	Status Updates and Reports	Centennial maintains regular communication with the County and project owners throughout project performance. The level of reporting and other updates will be

		determined according to the program procedures, customer preferences, and project requirements. At a minimum, Centennial will provide weekly updates.
	Safety and Quality Inspections	Centennial performs safety and quality control inspections on an ongoing basis throughout project performance. Regular reports will reflect the results of these inspections and steps taken to immediately address any challenges or deficiencies.
	Preconstruction Meeting	Before construction work begins, Centennial holds a project preconstruction meeting with key subcontractors and the County, as appropriate, to review all personnel, schedule, safety, inspection, and closeout requirements, as well as other issues as needed to fully address the specifics of the project.
	Project Mobilization	Following the preconstruction meeting, mobilization of the construction phase begins no later than 10 days after the notice to proceed or as otherwise agreed by the County and Centennial's project team.
	Status Updates and Reports	Centennial maintains regular communication with the County and project owners throughout project performance. The level of reporting and other updates will be determined according to the program procedures, customer preferences, and project requirements. At a minimum, Centennial will provide weekly updates.
	Safety and Quality Inspections	Centennial performs safety and quality control inspections on an ongoing basis throughout project performance. Regular reports will reflect the results of these inspections and steps taken to immediately address any challenges or deficiencies.
POST-CONSTRUCTION	Final Inspection	Final inspections are incorporated in the schedule for each project. Centennial will resolve any punch list items identified quickly, typically within five days .
	Submittal of Final Documentation	Final documentation, including equipment manuals, as-builts, and other project-specific information, is typically provided to the owner within 30 days .
	Warranty Service	After the County notifies Centennial of a warranty issue, Centennial responds within one working day. We resolve warranty requirements quickly, usually within five days , depending on the services needed.

Having a Plan while Remaining Flexible into the Future

The JOC industry requires having a plan, but life is also full of unforeseen occurrences. Hurricane season happens every year, but no one knows ahead of time what Tropical Storms will be named, what their trajectories will be, or whether those storms will make landfall as hurricanes or not. Similarly, potential schedule delays can occur because an owner suddenly realizes the project's needs and requirements differ from the project's initial design. Sometimes delays can result from unanticipated supply chain issues. These challenges are not insurmountable. They are also the reason JOC programs exist. Dramatic storms off South Carolina's coast or the wear and tear of everyday use make maintenance, repair, renovation, and new construction necessary for a community to maintain its infrastructure and peace of mind. General contractors must be **dependable**, which requires having a program built on **consistent planning**. We at Centennial pride ourselves on being a reliable partner to our Owners. We minimize your risk by **communicating** early and often to predict future projects and surges in demand and by remaining **flexible** and making value-engineering a primary practice. We start with accurate estimates and order long-lead items well ahead of time to minimize possible delays. We focus on **safety**, **quality control**, and **sustainability**. We help communities like Dorchester County move forward and thrive according to their values, wants, and needs.



5. Cost Proposal

Dorchester County Adjustment Factors

ATTACHMENT D

DORCHESTER COUNTY ADJUSTMENT FACTORS

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHIC REGION: Group A / DORCHESTER COUNTY

If not bidding on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Non-Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	1	4	0	0
---	---	---	---	---	---

(Specify to four decimal places)

2. Non-Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A Adjustment Factor With
Administrative Fees:

1	.	1	6	2	8
---	---	---	---	---	---

(Specify to four decimal places)

3. Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A. Adjustment Factor With
Administrative Fees:

1	.	2	1	9	0
---	---	---	---	---	---

(Specify to four decimal places)

4. Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.	2	4	3	4
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	2	9	3	1
---	---	---	---	---	---

(Specify to four decimal places)

6. Combined Adjustment Factor: (From Line 11 Attachment E)
(See Attachment E for calculation procedure)

1	.	1	7	6	7
---	---	---	---	---	---

(Specify to four decimal places)

Notes to Proposer:

- a. **Group A Dorchester County Administrative Fee: Proposers must include an Administrative Fee in calculating the Group A Dorchester County Adjustment Factors. The administrative fee will be calculated at the rate 6.00% of the total Purchase Order Price.**
- b. Adjustment Factors and extended totals should be rounded to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).
- c. **The Adjustment Factor for Non-Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Non-Secure Areas, Normal Working Hours Adjustment Factor.**
- d. **The Adjustment Factor for Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Secure Areas, Normal Working Hours Adjustment Factor.**
- e. The Owner reserves the right to correct arithmetic errors in the event of a discrepancy, the Adjustment Factors listed in the column titled "Adjustment Factor Bid" shall take precedence and be used to calculate the extended totals.

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ATTACHMENT E
DORCHESTER COUNTY ADJUSTMENT FACTORS
CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHICAL REGION: Group A / DORCHESTER COUNTY

If not proposing on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Non Secured Areas Normal Working Hours Adjustment Factor (1.A)	<u>1.1400</u>
Line 2.	Multiply Line 1 by .40	<u>0.4560</u>
Line 3.	Non Secured Areas Other Than Normal Working Hours Adjustment Factor (2.A)	<u>1.1628</u>
Line 4.	Multiply Line 3 by .30	<u>0.3488</u>
Line 5.	Secured Areas Normal Working Hours Adjustment Factor (3.A)	<u>1.2190</u>
Line 6.	Multiply Line 5 by .15	<u>0.1829</u>
Line 7.	Secured Areas Other Than Normal Working Hours Adjustment Factor (4.A)	<u>1.2434</u>
Line 8.	Multiply Line 7 by .10	<u>0.1243</u>
Line 9.	Non Pre-priced Tasks Adjustment Factor(5.A)	<u>1.2931</u>
Line 10.	Multiply Line 5 by .05	<u>0.0647</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.1767</u>

Notes to Proposer:

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Attachment D.

Instructions To Bidder: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward)

Note To Bidder: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Bidder.

When submitting Price Proposals related to specific Purchase Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, 5, 7, and 9 as applicable, on Attachment E above.

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ATTACHMENT F

REGION ONE ADJUSTMENT FACTORS

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHIC REGION: GROUP B / REGION ONE

If not bidding on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Non-Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.	1	9	0	0
---	---	---	---	---	---

(Specify to four decimal places)

2. Non-Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A. Adjustment Factor With
Administrative Fees:

1	.	2	1	3	8
---	---	---	---	---	---

(Specify to four decimal places)

3. Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A. Adjustment Factor With
Administrative Fees:

1	.	2	7	3	3
---	---	---	---	---	---

(Specify to four decimal places)

4. Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A. Adjustment Factor With
Administrative Fees:

1	.	2	9	8	8
---	---	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	3	2	7	4
---	---	---	---	---	---

(Specify to four decimal places)

6. Combined Adjustment Factor: (From Line 11 Attachment G)

(See Attachment G for calculation procedure)

1	.	2	2	7	4
---	---	---	---	---	---

(Specify to four decimal places)

Notes to Proposer:

- a. **Group B Geographical Region Administrative Fee: Proposers must include an Administrative Fee in calculating the Group B Geographical Region Adjustment Factors. The administrative fee will be calculated at the rate of 8.00% of the total Purchase Order Price. .**
- b. Adjustment Factors and extended totals should be rounded to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).
- c. **The Adjustment Factor for Non-Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Non-Secure Areas, Normal Working Hours Adjustment Factor.**
- d. **The Adjustment Factor for Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Secure Areas, Normal Working Hours Adjustment Factor.**
- e. The Owner reserves the right to correct arithmetic errors in the event of a discrepancy, the Adjustment Factors listed in the column titled "Adjustment Factor Bid" shall take precedence and be used to calculate the extended totals.

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ATTACHMENT G

REGION ONE ADJUSTMENT FACTORS

CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHICAL REGION: Group B / Region One

If not proposing on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Non Secured Areas Normal Working Hours Adjustment Factor (1.A)	<u>1.1900</u>
Line 2.	Multiply Line 1 by .40	<u>0.4760</u>
Line 3.	Non Secured Areas Other Than Normal Working Hours Adjustment Factor (2.A)	<u>1.2138</u>
Line 4.	Multiply Line 3 by .30	<u>0.3641</u>
Line 5.	Secured Areas Normal Working Hours Adjustment Factor (3.A)	<u>1.2733</u>
Line 6.	Multiply Line 5 by .15	<u>0.1910</u>
Line 7.	Secured Areas Other Than Normal Working Hours Adjustment Factor (4.A)	<u>1.2988</u>
Line 8.	Multiply Line 7 by .10	<u>0.1299</u>
Line 9.	Non Pre-priced Tasks Adjustment Factor(5.A)	<u>1.3274</u>
Line 10.	Multiply Line 5 by .05	<u>0.0664</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.2274</u>

Notes to Proposer:

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Attachment F.

Instructions To Bidder: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Bidder: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Bidder.

When submitting Price Proposals related to specific Purchase Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, 5, 7, and 9 as applicable, on Attachment G above.

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ATTACHMENT J

REGION 3 ADJUSTMENT FACTORS

DORCHESTER COUNTY ADJUSTMENT FACTORS

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHIC REGION: Group B / Region Three

If not proposing on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

1. Non-Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

1.A Adjustment Factor With
Administrative Fees:

1	.		2	4	0	0
---	---	--	---	---	---	---

(Specify to four decimal places)

2. Non-Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

2.A. Adjustment Factor With
Administrative Fees:

1	.		2	6	4	8
---	---	--	---	---	---	---

(Specify to four decimal places)

3. Secure Areas, Normal Working Hours Adjustment Factor: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

3.A. Adjustment Factor With
Administrative Fees:

1	.		3	2	6	8
---	---	--	---	---	---	---

(Specify to four decimal places)

4. Secure Areas, Other Than Normal Working Hours Adjustment Factor: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

4.A Adjustment Factor With
Administrative Fees:

1	.		3	5	3	3
---	---	--	---	---	---	---

(Specify to four decimal places)

5. Non Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

5.A Adjustment Factor With
Administrative Fees:

1	.	3	2	7	4
---	---	---	---	---	---

(Specify to four decimal places)

6. Combined Adjustment Factor: (From Line 11 Attachment K)

(See Attachment K for calculation procedure)

1	.	2	7	6	1
---	---	---	---	---	---

(Specify to four decimal places)

Notes to Proposer:

- a. **Group B Geographical Region Administrative Fee: Proposers must include an Administrative Fee in calculating the Group B Geographical Region Adjustment Factors. The administrative fee will be calculated at the rate of 8.00% of the total Purchase Order Price. .**
- b. Adjustment Factors and extended totals should be rounded to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).
- c. **The Adjustment Factor for Non-Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Non-Secure Areas, Normal Working Hours Adjustment Factor.**
- d. **The Adjustment Factor for Secure Areas, Other Than Normal Working Hours must be greater than or equal to the Secure Areas, Normal Working Hours Adjustment Factor.**
- e. The Owner reserves the right to correct arithmetic errors in the event of a discrepancy, the Adjustment Factors listed in the column titled "Adjustment Factor Bid" shall take precedence and be used to calculate the extended totals.

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ATTACHMENT K
REGION 3 ADJUSTMENT FACTORS

CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACTOR NAME: Centennial Contractors Enterprises, Inc.

GEOGRAPHICAL REGION: Group B / Region Three

If not proposing on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Non Secured Areas Normal Working Hours Adjustment Factor (1.A)	<u>1.2400</u>
Line 2.	Multiply Line 1 by .40	<u>0.4960</u>
Line 3.	Non Secured Areas Other Than Normal Working Hours Adjustment Factor (2.A)	<u>1.2648</u>
Line 4.	Multiply Line 3 by .30	<u>0.3794</u>
Line 5.	Secured Areas Normal Working Hours Adjustment Factor (3.A)	<u>1.3268</u>
Line 6.	Multiply Line 5 by .15	<u>0.1990</u>
Line 7.	Secured Areas Other Than Normal Working Hours Adjustment Factor (4.A)	<u>1.3533</u>
Line 8.	Multiply Line 7 by .10	<u>0.1353</u>
Line 9.	Non Pre-priced Tasks Adjustment Factor(5.A)	<u>1.3274</u>
Line 10.	Multiply Line 5 by .05	<u>0.0664</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	<u>1.2761</u>

Notes to Proposer:

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Attachment J.

Instructions To Bidder: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Bidder: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Bidder.

When submitting Price Proposals related to specific Purchase Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, 5, 7, and 9 as applicable, on Attachment K above.

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6. Additional Required Forms

P104 – Vendor Information Form

Dorchester County Vendor Information Form

COMPANY LEGAL
NAME: Centennial Contractors Enterprises, Inc.

DBA: Not Applicable

STREET ADDRESS: 11111 Sunset Hills Road, Suite 350, Reston, VA 20190

MAILING ADDRESS: 11111 Sunset Hills Road, Suite 350, Reston, VA 20190

PHONE NUMBER: (703) 885-4600

EMAIL ADDRESS: lroland@cce-inc.com

REMIT EMAIL
ADDRESS (FOR PO'S) lroland@cce-inc.com

FEDERAL TAX ID #: 54-1580153

REGISTERED IN:
(STATE) Virginia

CONTACT PERSON TO SEND CONTRACT TO

NAME: Laura Roland

MAILING ADDRESS: 11111 Sunset Hills Road, Suite 350, Reston, VA 20190

PHONE NUMBER: (703) 885-4617

EMAIL ADDRESS: lroland@cce-inc.com

HOW DID YOU HEAR ABOUT THIS OPPORTUNITY TO DO BUSINESS WITH THE COUNTY?

Public posting and Gordian

P106 - Compliance with Illegal Immigration

Compliance with Illegal Immigration Act

By signing a bid/proposal, the Bidder/Offeror certifies that it will comply with the applicable requirements of Title 8, Chapter 14 of South Carolina Code of Laws and agree to provide to the State upon request any documentation required to establish either; (a) that Title 8, Chapter 14 is inapplicable to the Bidder/Offeror and its subcontractors or sub-subcontractors; or (b) that the Bidder/Offeror and its subcontractors or sub-subcontractors are in compliance with Title 8, Chapter 14.

Pursuant to Section 8-14-60, *"A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony and, upon conviction, must be fined within the discretion of the Court or imprisoned for not more than five years, or both."*

Bidder/Offeror agrees to include in any contracts with subcontractors, language requiring subcontractors to (a) comply with applicable requirements of Title 8, Chapter 14, and (b) include in its contracts with the subcontractors language requiring the sub-subcontractors to comply with the applicable requirements of Title 8, Chapter 14.

Solicitation Number: #2023-21

Company Name: Centennial Contractors Enterprises, Inc.

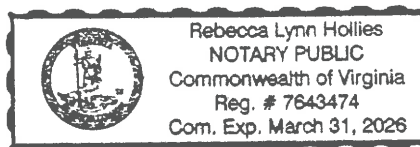
Address: 11111 Sunset Hills Road, Suite 350, Reston, VA 20190

Authorized Representative Name and Title: Geoff Preisman, President and CEO

Signature of Authorized Representative: _____

Witness (Print Name and Sign):

Rebecca Lynn Hollies Palmer Lyn Hollies



P107 - Non-Collusion Oath

Non-Collusion Oath

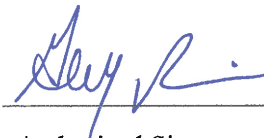
COUNTY OF: Fairfax

STATE OF: Virginia

Before me, the Undersigned, a Notary Public, for and in the County and State aforesaid,
Geoff Preisman,
personally appeared President and CEO and made oath that the Company herein, its
agents, servants, and/or employees, to the best of its knowledge and belief, have not in any way
colluded with anyone for and on behalf of the Company, or itself, to obtain information that would give
the Company an unfair advantage over others, nor have it colluded with anyone for and on behalf of the
Company or itself, to gain any favoritism in the award of the Contract herein.

SWORN TO BEFORE ME THIS

16 DAY OF November, 2022



Geoff Preisman,
President and CEO

Authorized Signature for Company

NOTARY PUBLIC FOR THE
STATE OF Virginia

My Commission Expires: March 31, 2026

Print Name: Rebecca Lynn Hollies

Address: 11310 Myrtle Lane
Reston, VA 20191

Phone Number: 567-225-2454



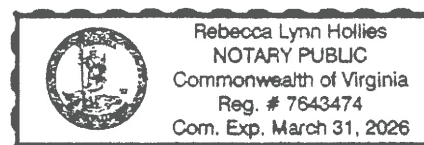
Note: Notary seal required for Out of State Company

Please print Company's Name and Address:

Centennial Contractors Enterprises, Inc.

11111 Sunset Hills Road, Suite 350

Reston, VA 20190



P108 - Equal Employment Opportunity Certification



Equal Employment Opportunity Certification

(For Contractors/Vendors Other Than Individuals)

Dorchester County requires compliance with State and Federal regulations governing Equal Employment Opportunity, External Equal Opportunities (EO), External On-the-Job Training (OJT), Title VI & VII, and the Americans with Disabilities Act (ADA) programs.

Sub-recipients of federal-aid contracts must include notifications in all solicitations for bids of work or material and agreements subject to Title VI of the Civil Rights Act of 1964 and other nondiscrimination authorities. Sub-recipients, contractors and subcontractors may not discriminate in their employment practices or in the selection and retention of any subcontractor.

By signing this document, the Contractor/Vendor hereby certifies its commitment to assure nondiscrimination in its programs and activities to the effect that no person shall on the grounds of race, color, national origin, sex, age, disability or income status be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination or retaliation under any federally or non-federally funded program or activity administered by the sub-recipient and/or its contractors.

Solicitation Number: #2023-21

Company Name: Centennial Contractors Enterprises, Inc.

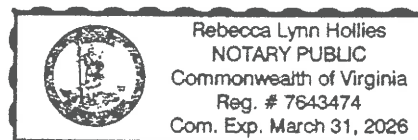
Address: 11111 Sunset Hills Road, Suite 350, Reston, VA 20190

Authorized Representative Name and Title: Geoff Prejsman, President and CEO

Signature of Authorized Representative: _____

Witness (Print Name and Sign):

Rebecca Lynn Hollies Melissa Lynn Hollies



Diversity Vendor Certification Participation

DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE

☐ Yes ☒ No

List certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE

☐ Yes ☒ No

List certifying agency: _____

c. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE

☐ Yes ☒ No

List certifying agency: _____

d. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB

☐ Yes ☒ No

List certifying agency: _____

e. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone

☐ Yes ☒ No

List certifying agency: _____

f. Other

Respondent certifies that this firm is a recognized diversity certificate holder

☐ Yes ☒ No

List certifying agency: _____

Agreement to Work in all Regions

AGREEMENT TO WORK IN ALL REGIONS IN THE STATE

There are times that a Contractor may need to perform work for certain Members that have facilities in areas outside of the Geographic Region. By acknowledging your acceptance below, you are saying that you will consider performing work in such areas in the State or other States. The Contractor will use the awarded CTC and adjustment factor proposed. If a contractor holds multiple contracts when performing work outside an awarded Region the contractor will use the contract that results in the lowest price for the Member. The Contractor will have the option to decline Projects outside of the Geographic Region.

Please circle your intention below:

☒ **Yes** We agree to consider working in areas outside of the Geographic Region.

☐ **No** We will NOT consider working outside of the Geographic Region.

Signature



Geoff Preisman, President and CEO

The Proposer shall acknowledge this bid by signing and completing the spaces provided below:

Name of Proposer: Centennial Contractors Enterprises, Inc.

City/State/Zip: Augusta, GA 30909

Telephone No.: (706) 723-5527

If a partnership, names and addresses of partners:

N/A, Centennial is a corporation

Notarized

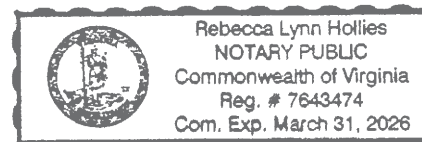
Subscribed and sworn to before me this 16 day of November, 2022

Notary Public in and for the County of Fairfax

State of Virginia

My commission expires: March 31, 2026

Signature: Rebecca Lynn Hollies



Federal Funds Certification Form

FEDERAL FUNDS CERIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All Vendors submitting bids must complete this Federal Funds Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a vendor fails to complete any item in this form, CCOG and Equalis Group will consider the Vendor's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to CCOG General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a bid, you agree to these Vendor violation and breach of contract terms.

Does vendor agree Does Bidder agree? GA
(Initials of Authorized Representative)

2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so.

Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Bidder agree? *GP*
(Initials of Authorized Representative)

3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does Bidder agree? *GP*
(Initials of Authorized Representative)

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Bidder agree? *GP*
(Initials of Authorized Representative)

GP

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Bidder agree? OP
(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement:

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

Does Bidder agree? GP
(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Bidder agree? GP
(Initials of Authorized Representative)

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Bidder agree? GP
(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Bidder agree? GP
(Initials of Authorized Representative)

10. Procurement of Recovered Materials:

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Bidder agree? GP
(Initials of Authorized Representative)

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does Bidder agree? GI
(Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does Bidder agree? GI
(Initials of Authorized Representative)

13. Domestic preferences for procurements

For participating agency purchases utilizing Federal funds, Bidder agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

"Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Bidder agree? GI
(Initials of Authorized Representative)

14. General Compliance and Cooperation with Participating Agencies:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy

such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

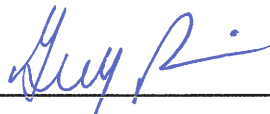
Does Bidder agree? GP
(Initials of Authorized Representative)

15. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Bidder agree? GP
(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized Signature: Geoff Preisman 

Printed Name: Geoff Preisman, President and CEO

Company Name: Centennial Contractors Enterprises, Inc.

Mailing Address: 11111 Sunset Hills Road, Suite 350

Reston, VA 20190

Job Title: RFP# 2023-21 Job Order Contracting for General Construction Services

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Final Contract Signature Form

Contract Signature Form

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Final Contract at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Bidder and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

IN WITNESS WHEREOF, the Parties have executed this Contract under their respective seals the day and year first written above.

COUNTY OF DORCHESTER, SOUTH CAROLINA

SIGNATURE: _____

PRINT: Jason L. Ward

TITLE: County Administrator


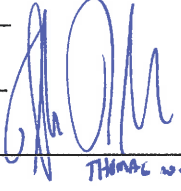
WITNESS: _____ WITNESS: _____

CONTRACTOR

SIGNATURE:  _____

PRINT: Geoff Preisman

TITLE: President and CEO

WITNESS:  _____ WITNESS:  _____
Rebecca Lynn Hollies Thomas W. Johnson Jr.

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