







Prepared for:



RFP #2023-21 Statement of Qualifications for Job Order Contracting for General Construction Services

GROUP A / DORCHESTER COUNTY

November 16, 2022

JOHNSON IL LAUX

201 Sigma Drive, Suite 300 Summerville, SC 29486 | 912.480.0580



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TAB 1 TRANSMITTAL LETTER November 16, 2022

Dorchester County Purchasing Services Division 201 Johnson Street, 2nd Floor Saint George, SC 29477

Subject: Job Order Contracting for General Construction Services - RFP #2023-21 - Group A, Dorchester County

Respondent: Johnson-Laux Construction201 Sigma Drive, Suite 300Summerville, SC 29486Kevin Johnson - Vice PresidentPhone: 912.480.0580Email: kevin@johnson-laux.com

Dear Selection Committee Members:

It is with great excitement that we present our qualifications for **RFP #2023-21 Job Order Contracting for General Construction Services, for Group A, Dorchester County**. Johnson-Laux brings our collective experience of providing exceptional service as a Job Order Contractor, routinely managing multiple projects under continuing contracts for municipal, state, educational, and federal agencies. As you review our qualifications on the following pages, you'll find we have successfully completed projects that include each and every element required by this contract and the applicable projects.

Benefits of working with the Johnson-Laux Team

- Our extensive experience in Job Order Contracts with such clients as: Dorchester County, Beaufort County, Georgetown County, Liberty County, Cobb County, Dekalb County, Gwinnett County, Henry County, The City of Savannah, City of Atlanta, Metro Nashville, Bluffton Library System, Georgia National Guard, The State of Georgia, UGA, Georgia Southern, Savannah State University, Valdosta State University, Savannah Technical College, The United States Postal Service, U.S. Air Force, and The U.S. Navy.
- We are experts in the construction of occupied facilities having completed countless projects in occupied and operational Government Facilities, Colleges, Schools, Hospitals, Airports, and Military Installations.
- Our size is an asset; as a mid-size general contractor, Dorchester County can be assured that Johnson-Laux will make this contract and all associated projects a priority with significant principal involvement from day one.
- We are experienced in government projects, policies, and procedures.
- Johnson-Laux construction is a certified WBE firm and committed to meeting all of the MWBE and Small Disadvantaged Business goals.
- Johnson-Laux has the financial capacity and cost-control capabilities necessary to deliver the associated projects on time and on budget.

As a construction manager, Johnson-Laux works as an extension of your staff. Participating in your project from day one as a full team member with your staff, architect, engineer, and consultants. We offer a controlled approach to project delivery that consistently results in cost savings and expedited project schedules.

Thank you for your consideration and we look forward to becoming a part of your team.

Kevin Johnson - Vice President Johnson-Laux Construction, LLC

Yours truly.





TAB 2

FIRM HISTORY AND EXPERIENCE Brief History of Firm Organization of Personnel Unique Qualifications and Methodologies References Safety

A. BRIEF HISTORY OF OUR FIRM

Dorchester

Johnson-Laux Construction is a Full Service Construction Management firm specializing in Job Order and Continuing Services Type Contracts. Johnson-Laux has been in business since 2000, performing repair, rehabilitation, renovation and ground up construction projects.

In 2001, Johnson-Laux began performing our first Job Order service type contract by serving as continuing maintenance contractor for Hilton Grand Vacations Corporate Campus in Orlando, Florida. Since then we have continued to pursue and obtain a number of Job Order, Continuing Services, and IDIQ style contracts with a variety of clients in both the public and private sectors.

"I strongly recommend Johnson-Laux Constructions as the company to use for your construction needs. They are professional, customer service oriented, and very reliable in serving the needs of their customers. There is no doubt that if it was my decision to make. I would use them for all of our construction projects."

Kenneth Cook Director of Facilities Savannah Technical College

Our professional and knowledgeable staff has afforded us the opportunity to work in multiple sensitive facilities as well as secure valuable long-term client relationships. Our *"Take Ownership"* philosophy and the *"Know-How"* awareness and understanding of successful construction within occupied facilities will provide Dorchester County with the assurance and comfort that our team possesses the necessary qualifications required of any project. We are passionate about what we do and continue to build our excellent reputation by holding onto traditional values of customer service, quality workmanship, dedication, and competitive pricing.

From start to completion, we provide the leadership required to exceed our client's expectations. With our handson involvement, versatility, commitment to quality, focus on safety, and thorough understanding of what it takes to complete successful multi-phased, occupied interior renovation projects. Any construction management company can provide you service and job completion, but Johnson-Laux offers an unparalleled commitment to our projects. As a client-driven company, we pour all our energy and attention into your project.

We practice the standard of treating each client like they're our only client.

We practice what we preach "Exceptional Customer Service."



JOHNSON-LAUX STATEMENT

Our commitment to our customers is best summarized by our firm's philosophy

"TAKE OWNERSHIP"



B. ORGANIZATION OF PERSONNEL



Job Assignment / Key Role	Johnson-Laux Construction Proposed Project Team	Years Experience	Option Analysis	Design Review	Budget Estimating	Value Engineering	Life Cycle Cost Analysis	Construction Scheduling	Quality Control	Safety	Constructibility Analysis	Cost Control	ODP Management	Project Close-Out	Owner Training
Project Director	John Tisdall	36	~	~	~	~	~	~	~	~	~	~	~	~	~
Project Executive	Shawn Horton	30+	~	~	~	~	~	~	~	~	~	~	~	~	~
Project Manager	Glen Hayes	27	~	~	~	~	~	~	~	~	~	~	~	~	~
Superintendent	John Goodman	33	~	~		~		~	~	~	~	~		~	~
Project Engineer	Andrew Ewaldsen	5	~	~	~	~	~	~	~	~	~	~	~	~	~
PreCon Manager	Bill McDonald	35	~	~	~	~	~	~	~		~	~			
Estimator	Dennis Rossi	30	~	~	~	~	~	~	~		~	~			
Project Coordinator	Rachel Noble	6	~	~					~			~	V	~	



C. OUR UNIQUE QUALIFICATIONS AND METHODOLOGIES

Our hands-on approach and organizational structure correlate with our philosophy to operate efficiently yet remain flexible and responsive to all of the unique requirements set by Dorchester County. Johnson-Laux is known for our ability to quickly respond to our client's needs at a moment's notice. We pride ourselves on our knowledge and awareness of public project expectations, security procedures, safety standards, code standards, and staff and protocol requirements.

Johnson-Laux recognizes that we will be working within operating public facilities and will approach each project with an emphasis on personnel consideration, convenience, and safety. Our approach allows us to work within and around sensitive occupied and functioning areas while operating safely and efficiently with little to no impact and disruption to surrounding areas.

We are committed to implementing the highest safety standards and strongest security measures at each one of our construction sites. Many of our projects are in sensitive, occupied spaces such as hospitals, airports, and corporate offices. Since each project and facility is unique, our approach involves the development of a job-specific site utilization and safety plan to protect our clients, their staff, the general public, our employees, and all vendors and subcontractors.

When a construction project is in an existing building with continuous operations, plans and specifications must ensure that the work site(s) are completely isolated from the occupied portion(s) of the building. We take measured precautions to ensure that any operations or hazards in the work site(s) will not affect the occupants and operations of the building.

We specialize in working within and around occupied and functioning facilities and strive to be as invisible as possible at all times. "Zero Interruptions and Zero Incidents" is our motto. Constant forecasting, meticulous execution, effective communication, cohesive teamwork, and overall solid construction management are the keys to maintaining a safe, clean, and secure job site.



Johnson de Laux



D. REFERENCES

Name of Client	City of Savannah
Name of Project	Waters Avenue Phase II and SIP Renovations
Contact Information	Doug Patten - Senior Capital Projects Manager
	Telephone: (912) 429-9054
	Email: dpatten@savannahga.gov
Name of Client	GA Department of Natural Resources
Name of Project	Skidaway Island State Park New Visitor Center
Contact Information	Stanley Butler – Project Manager
	Phone: (470) 270-7565
	Email: Stanley.butler@dnr.ga.gov
Name of Client	Georgia National Guard
Name of Project	Multi-Purpose Building Land Dominance Center 10531
Contact Information	Contact: Russell Isabelle CFMO - Director Of Contracting Phone: (678) 569-6733 Email: russell.r.isabelle.nfg@army.mil





 $\underbrace{Johnson}_{\text{CONSTRUCTION}} \underbrace{Iaux}_{\text{CONSTRUCTION}}$



E. SAFETY



January 26, 2022

Brown & Brown Insurance 2290 Lucien Way, Suite 400 Maitland, FL 32751

Johnson-Laux Construction, LLC 650 Garden Commerce Parkway, Suite 100 Winter Garden, FL 34787

RE: Experience Modification Rating

Please accept this letter as confirmation that the above listed insured has been issued by NCCI the following Experience Modification Rating:

Policy Year	Experience Modification Rating
2022-2023	.82
2021-2022	.77
2020-2021	.88
2019-2020	.88

Should you have any questions, please do not hesitate to contact our office. Our staff is available to answer your questions from 8:00 to 12:00 and 1:00 to 5:00, Monday through Friday.

Regards,

BROBISINS

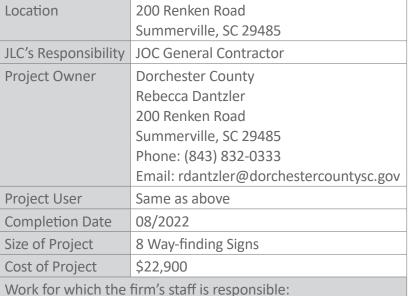
Brandy Robbins, CISR Account Executive Brandy.Robbins@bbrown.com

1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Dorchester County
3) Project Name: Ashley River Park Wayfinding Directional Signage
4) Project Number: <u>22453008</u> 5) Project Value: <u>\$22,900.</u>
6) <u>Achieved or Anticipated Final Acceptance after January 1, 2017</u> X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
☐ Interior Renovations ☐ Mechanical Upgrades ☐ Electrical Upgrades ☐ Concrete Floor
🗌 Exterior / Interior painting 🔲 Roofing Replacement/Repair 🗌 Boiler Replacement 🗌 Steel Erection
🗌 Bituminous Paving 🖾 Concrete 🔲 Masonry 🗌 Exterior Facade 🗌 Glass Installation
Canopy Replacement/Repair 🗌 Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Dutdoor light installation Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Rebecce Dantzler
Telephone: <u>(843)832-0333</u> Email Address: <u>rdantzer@dorchestercountysc.gov</u>
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: <i>(Attach Additional Information As Necessary)</i>



F. PROJECTS

Ashley River Park Wayfinding Directional Signage Dorchester County



This project was awarded to JLC through our current JOC contract with Dorchester County. The project consisted of designing and installing 8-way-finding signs. The project was completed during business hours without interrupting the day to day activities of the park.

Project Staff	* John Tisdall - Project Executive
	* Glen Hayes - Project Manager
	* Team members assigned to this project.

Related work to Dorchester County JOC:

- Job Order Contract
- Project Team
- Government Facilities
- Occupied Facility

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under a JOC for general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.







1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Dorchester County
3) Project Name: Ashley River Park Gate
4) Project Number: 22453002 5) Project Value: \$27,319.
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
Interior Renovations Mechanical Upgrades Electrical Upgrades Concrete Floor
Exterior / Interior painting Roofing Replacement/Repair Boiler Replacement Steel Erection
Bituminous Paving Concrete X Masonry Exterior Facade Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Dutdoor light installation Fire Suppression System Installation
□ Landscaping X Fencing □ Earthwork / Site Work □ Correctional Facility □ Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name _ Jimmy Brownlee Title Project Manager
Telephone: (843)563-0202 Email Address: jbrownlee@dorchestercountysc.gov
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)
No issue encountered during this project.



F. PROJECTS

Ashley River Park Gate Dorchester County

Location	200 Renken Rd
	Summerville, SC 29485
JLC's Responsibility	JOC General Contractor
Project Owner	Dorchester County
	Jimmy Brownlee
	200 Renken Rd
	Summerville, SC 29485
	Phone: (843) 563-0202
	Email: jbrownlee@dorchestercountysc.gov
Project User	Same as above
Completion Date	06/2022
Size of Project	90 LF
Cost of Project	\$27,319
Work for which the	firm's staff is responsible:

This project was awarded to JLC through our current JOC contract with Dorchester County. JLC provided and installed 60 LF of black aluminum ornamental, commercial-grade Spear top picket fencing with a 25 LF cantilevered, sliding gate and a 5' personnel gate all 5' tall. Fence posts were installed in 3' deep concrete. Due to long lead material times, JLC also provided a temporary chain-link double swing gate until permanent gate was installed.

Project Staff * John Tisdall - Project Executive * Glen Hayes - Project Manager * Team members assigned to this project.

Related work to Dorchester County JOC:

- Job Order Contract
- Project Team
- Government Client

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under a JOC for general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.









1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Dorchester County
3) Project Name: Dorchester Alcohol and Drug Commission Parking Lot Repair
4) Project Number: 22453006 5) Project Value: \$116,000.
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
 10) Project Type: (Check ALL boxes that apply to the Scope of Work) Interior Renovations Mechanical Upgrades Electrical Upgrades Concrete Floor Exterior / Interior painting Roofing Replacement/Repair Boiler Replacement Steel Erection Bituminous Paving Concrete Masonry Exterior Facade Glass Installation Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement Duct bank repair / installation Outdoor light installation Fire Suppression System Installation Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses 11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be
considered.)
Reference's contact: Name _ Jimmy Brownlee Title _ Project Manager
Telephone:(843)563-0202 Email Address: _jbrownlee@dorchestercountysc.gov
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.



F. PROJECTS

Dorchester Alcohol and Drug Commission Parking Lot Repair Dorchester County



Location	320 Midland Parkway
	Summerville, SC 29485
JLC's Responsibility	JOC General Contractor
Project Owner	Dorchester County
	Jimmy Brownlee
	320 Midland Parkway
	Summerville, SC 29485
	Phone: (843) 563-0202
	Email: jbrownlee@dorchestercountysc.gov
Project User	Same as above
Completion Date	09/2022
Size of Project	30,000 SF
Cost of Project	\$116,000
Work for which the firm's staff is responsible:	

This project was awarded to JLC through our current JOC contract with Dorchester County. The project consisted of asphalt paving, repair, and restriping. With the client in mind, this project was completed during the night and on weekends as to not interrupt business.

Project Staff	* John Tisdall - Project Executive
	* Glen Hayes - Project Manager
	* Team members assigned to this project.

Related work to Dorchester County JOC:

- Job Order Contract
- Project Team
- Government Facilities
- Occupied Facility

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under a JOC for general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.



1) Proposer's Name: _Johnson-Laux Construction, LLC
2) Agency/Client Name: Beaufort County Library
3) Project Name: Bluffton Library Renovation
4) Project Number: 21401001 5) Project Value: \$425,870.
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: Delic Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
Interior Renovations I Mechanical Upgrades Electrical Upgrades Concrete Floor
🔀 Exterior / Interior painting 🗌 Roofing Replacement/Repair 🗋 Boiler Replacement 🗋 Steel Erection
Bituminous Paving Concrete Masonry Exterior Facade Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation X Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name David Thomas Title Director
Telephone: (843)255-2304 Email Address: dthomas@bcgov.net
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)
<u>No issue encountered during this project.</u>



F. PROJECTS

Bluffton Library Renovations Beaufort County

Location	120 Palmetto Way
	Bluffton, SC 29910
JLC's Responsibility	General Contractor
Project Owner	Beaufort County - Town of Bluffton
	David Thomas - Director
	P.O. Drawer 1228
	Beaufort, SC 29901
	Phone: (843) 255-2304
	Email: dthomas@bcgov.net
Project User	Same as above
Completion Date	09/2021
Size of Project	14,031 SF
Cost of Project	\$425,870
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Work for which the firm's staff is responsible:

This project was a renovation to the interior of the existing Bluffton Library. The work included: Interior demolition, new stud walls and drywall partitions, painting, flooring, casework, doors & frames, electrical, mechanical, & fire sprinkler modifications.

Project Staff	* John Tisdall - Project Executive
	* Glen Hayes - Project Manager
	Gary Krueger - Superintendent
	* Team members assigned to this project.

Related work to Dorchester County JOC:

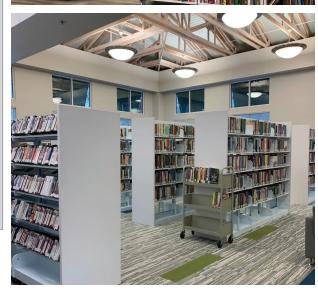
- Job Order Contract
- Project Team
- Government Client
- Preconstruction Services

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.









1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Georgia Department of Natural Resources
3) Project Name:
4) Project Number: <u>51425</u> 5) Project Value: <u>\$2,461,054.</u>
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
X Interior Renovations X Mechanical Upgrades X Electrical Upgrades Concrete Floor
🔀 Exterior / Interior painting 🛛 Roofing Replacement/Repair 🗌 Boiler Replacement 🗌 Steel Erection
X Bituminous Paving Concrete X Masonry Exterior Facade Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
Landscaping Fencing Z Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name _ Stanley ButlerTitle _ Project Manager
Telephone: (470) 270-7565 Email Address: Stanley.butler@dnr.ga.gov
 12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.



F. PROJECTS

Skidaway Island State Park New Visitor Center GA Dept of Natural Resources

Dorchester



Location	Skidaway Island State Park
	52 Diamond Causeway
	Savannah, GA 31411
JLC's Responsibility	General Contractor
Project Owner	Department of Natural Resources
	Stanley Butler – Project Manager
	Phone: (470) 270-7565
	Email: Stanley.butler@dnr.ga.gov
Architect /	Croft & Associates
Engineer	3400 Blue Springs Road, Suite 200
	Kennesaw, Georgia 30144
	Phone: (770) 529-7714
	Fax: (770) 529-7716
	www.croftae.com
Completion Date	February 2021
Size of Project	5,149 SF Building Space (Single Story)
Cost of Project	\$2,461,054 ON BUDGET!
Work for which the	firm's staff is responsible:

Work for which the firm's staff is responsible:

Skidaway Island Visitor & Interpretive Center was a Ground-Up Project for the Department of Natural Resources located at Skidaway Island State Park in Savannah, GA. This new Visitor Center will house new staff offices, souvenir shop, and new interpretive area to view reptiles native to the area. This new facility will also house the only sloth skeleton found in North America at Skidaway Island Park Standing approximately 20 ft tall. This projects scope of work include a metal roof with shear truss and wooden headers, site work, asphalt and paving, masonry, restrooms, and more. This building serves as the both the main check-in location for visitors and includes a gift shop and Interpretive Center.

Project Staff	Kevin Johnson - Project Executive
	* Shawn Horton- Project Manager
	Gary Krueger - Superintendent
	* Team members assigned to this project.



Related work to Dorchester County JOC:

- Project Leadership
- Ground-Up Construction
- Government

This project demonstrates that our staff has experience with all portions of the building package scope of work. This project also demonstrates our ability to meet an aggressive schedule.

1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Georgia National Guard
3) Project Name: <u>Multi-Purpose Building (LDC 10531)</u>
4) Project Number: 20450002 5) Project Value: \$3,656,375.
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
 8) Agency: Description Private Other:
10) Project Type: (Check ALL boxes that apply to the Scope of Work)
X Interior Renovations X Mechanical Upgrades X Electrical Upgrades □Concrete Floor
\mathbf{X} Exterior / Interior painting \mathbf{X} Roofing Replacement/Repair \Box Boiler Replacement \Box Steel Erection
$\Box \text{ Bituminous Paving } \square \text{ Concrete } \square \text{ Masonry } \square \text{ Exterior Facade } \square \text{ Glass Installation}$
\Box Duct bank repair / installation X Outdoor light installation X Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name
Telephone: (678)569-6733 Email Address: russell.r.isabelle.nfg@army.mil
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.

F. PROJECTS

Multi-Purpose Building (Land Dominance Center 10531) Georgia National Guard

Location	1550 Veterans Pkwy, Fort Stewart, GA 31313
JLC's Responsibility	Design-Build General Contractor
Project Owner	Georgia Department of Defense CFMO - Director Of Contracting Contact: Russell Isabelle Phone: (678) 569-6733 Email: russell.r.isabelle.nfg@army.mil
Project Architect	A101 Design Steve Stowers 222 East Bay Street Savannah, GA Phone: (843) 790-4101 Mobile: (912) 306-0945 Email: steve@a101.design
Project User	Same as above
Completion Date	04/2022
Size of Project	33,414 SF
Cost of Project	\$3,656,375
Work for which the	firm's staff is responsible.

Work for which the firm's staff is responsible:

This is a Design Build project for the renovation of the existing building to bring the facility up to the current maintenance facility standards and provide necessary administrative facilities. Renovations will include: 4 work bays, storage, physical fitness area; replacement of old plumbing, electrical and mechanical systems. Also, to include the improvements to fire suppression, water, power and telecom.

Project Staff	Kevin Johnson - Project Executive
	* Shawn Horton - Project Manager
	Craig Smith - Superintendent
	Wayne Johnson - Superintendent
	* Team members assigned to this project.









Related work to Dorchester County JOC:

- Project Leadership
- Occupied Facility
- Government Facility
- Similar Scope

This project demonstrates that our proposed project staff has experience with all portions of the scope of work and demonstrates our ability to meet an aggressive schedule.







1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: Orange County Public Schools
3) Project Name: Oakshire & Pinewood Elementary School HVAC & Multi-System Replacements
4) Project Number: <u>3108</u> 5) Project Value: <u>\$12,188,000</u> .
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades: <u>0</u> %
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
X Interior Renovations X Mechanical Upgrades X Electrical Upgrades Concrete Floor
X Exterior / Interior painting C Roofing Replacement/Repair D Boiler Replacement Steel Erection
☐ Bituminous Paving ∑Concrete ∑ Masonry ∑ Exterior Facade ☐ Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name _ David Brown Title _ Project Manager
Telephone:
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.



F. PROJECTS

OCPS - Oakshire & Pinewood Elementary School HVAC & Multi– System Replacements

Dakshire Elementary School 14501 Oakshire Blvd. Drlando, FL 32824
Pinewood Elementary School 8005 N Apopka Vineland Rd Drlando, FL 32818
Construction Manager at Risk
DCPS David Brown, Project Manager 5501 Magic Way, Bldg. 200 Drlando, FL 32809 Cell: (407) 451-7117
Baker Barrios George Thomas L89 S. Orange Ave., Suite 1700 Orlando FL 32801 Phone: (407) 926-3000
Same as above
07/2020
149,170 SF Building Area
Dakshire ES GMP \$6,112,096 Pinewood ES GMP \$6,076,187

Work for which the firm's staff is responsible:

This 2-School Multi-Systems replacement project was performed simultaneously as 1 project. The scope of work consisted of a full HVAC systems replacement, including 4 new chillers, controls, chilled water piping, new air handlers, VAV's and other associated HVAC equipment. Work also included full replacement of fire alarm systems, security/CCTV, misc. plumbing, exterior finishes, interior finishes and exterior drainage improvements.

John Toth - Preconstruction Mgr.
Michael Bertrand - Project Manager
Jeff Jones - Project Engineer
Rick Hardwicke - Superintendent
Sean Felde - Superintendent



Orange County Public Schools





Related work to Dorchester County JOC:

- Occupied Facility
- Continuing Services
- Similar Size
- Similar Scope

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under a continuing contract for general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.

1) Proposer's Name: <u>Johnson-Laux Construction</u> , LLC
2) Agency/Client Name: City of Tampa
3) Project Name: Convention Center Wall Coverings Meeting Room 18-25
4) Project Number: 25000 5) Project Value: \$172,613.40
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
 8) Agency: Descent Private Other:
$\frac{1}{2}$
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
X Interior Renovations Acchanical Upgrades Electrical Upgrades Concrete Floor
🗌 Exterior / Interior painting 🔲 Roofing Replacement/Repair 🔲 Boiler Replacement 🗌 Steel Erection
Bituminous Paving Concrete Masonry Exterior Facade Glass Installation
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
□ Landscaping □ Fencing □ Earthwork / Site Work □ Correctional Facility □ Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Brian Hunter Title Project Manager
Telephone: (813)274-7783 Email Address: Brian.hunter@thetampacc.com
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.



F. PROJECTS

Convention Center Wall Coverings Meeting Rooms 18-25 City of Tampa

Location	333 S. Franklin Street
	Tampa, FL 33612
Owner Contact	City of Tampa Convention Center
	Brian Hunter
	Phone: (813) 274-7783
	Email: Brian.hunter@thetampacc.com
Contract Value	\$ 172,613.40
Completion Date	December 2020

Work for which the firm's staff is responsible:

Johnson-Laux was the Job Order Contractor for the Installation of wall coverings in Meeting Rooms 18-25 in the City of Tampa Convention Center. This entailed procuring and installing decorative wall fabric for the perimeter walls along with vinyl wall coverings for the operable "air wall" that separate the rooms.

Project StaffJohn Toth - Project ExecutiveJames Powell - Project ManagerShannon Zeilic - Project Coordinator

Related work to Dorchester County JOC:

- Job Order Contract
- Government Facility
- Occupied Facility
- Multiple Work Sites
- Phased Construction
- MWBE Participation

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under a JOC for general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.



1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: <u>City of Miami Office of Capital Improvements</u>
3) Project Name: PBA Fern Isle Park Redevelopment
4) Project Number: <u>10097</u> 5) Project Value: <u>\$5,093,000.</u>
6) <u>Achieved or Anticipated Final Acceptance after January 1, 2017</u> X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
8) Agency: X Public Private Other:
9) Percentage of Self Performed Work with the Proposer's In-House Trades:%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
Interior Renovations 🗌 Mechanical Upgrades 🖾 Electrical Upgrades 🖾 Concrete Floor
🔀 Exterior / Interior painting 🛛 Roofing Replacement/Repair 🗌 Boiler Replacement 🗌 Steel Erection
Bituminous Paving X Concrete X Masonry X Exterior Facade Glass Installation
X Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
Duct bank repair / installation X Outdoor light installation Fire Suppression System Installation
X Landscaping X Fencing X Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Orlando Diez Title Construction Manager
Telephone: (786)447-9815 Email Address: odiez@miamigov.com
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.

F. PROJECTS

Police Benevolance Association Fern Isle Park Redevelopment City of Miami - Office of Capital Improvements

Location	2304 NW 14th Street	
	Miami, Florida 33125	
JLC's Responsibility	General Contractor	
Project Owner	City of Miami– OCI	
	Orlando Diez, Construction Manager	
	444 SW 2nd Avenue 8th Floor	
	Miami, FL 33130	
	Cell: (786) 447-9815	
	Email: odiez@miamigov.com	
Project Architect	Gili-McGraw Architects LLP	
	J Gary McGraw 305-663-1263	
Landscape	Kimley-Horn & Associates, Inc	
Architect	George Puig 305-673-2025	
Project User	Same as above	
Completion Date	November 2021	
Size of Project	6 acres with a 1300 SF Restroom Building	
Cost of Project	\$5,093,000	
Work for which the	firm's staff is responsible:	

The project is a redevelopment of a neighborhood park along the south fork of the Miami River. The redeveloped park will feature a walking trail, fitness area, restroom pavilion, picnic areas, native plantings graced by locally quarried oolite rock features. This project completes a unique vision for the City of Miami. In a previous phase, the Tamiami Historic Swing Bridge was relocated to the site to join it with the neighborhood park across the river.

John Toth - Project Executive
Richard Reinhart - Project Manager
Andrew McGrath- Project Engineer
Mike Mills - Superintendent

Related work to Dorchester County JOC:

- Job Order Contract
- Government Project
- Similar Size
- Similar Scope

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under general construction services with similar elements of the scope. This project also demonstrates our ability to meet an aggressive schedule.







1) Proposer's Name: Johnson-Laux Construction, LLC
2) Agency/Client Name: <u>Savannah/Hilton Head International Airport</u>
3) Project Name: Car Rental Facility Upgrade
4) Project Number: <u>21401003</u> 5) Project Value: <u>\$5,511,779.</u>
6) Achieved or Anticipated Final Acceptance after January 1, 2017 X Yes 🗌 No
7) Company Role: X Prime Contractor Sub Contractor
 8) Agency: X Public Private Other: 9) Percentage of Self Performed Work with the Proposer's In-House Trades:0%
10) Project Type: (Check <u>ALL</u> boxes that apply to the Scope of Work)
Interior Renovations Mechanical Upgrades X Electrical Upgrades Concrete Floor
Image: Steel End of the second sec
Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
\Box Duct bank repair / installation \overline{X} Outdoor light installation \overline{X} Fire Suppression System Installation
X Landscaping Fencing Earthwork / Site Work Correctional Facility Courthouses
11) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Crystal Mercado Title Engineering Coordinator
Telephone: (912)663-1653 Email Address: cmercado@flysav.com
12) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary) No issue encountered during this project.



F. PROJECTS

Car Rental Facility Upgrade Savannah/Hilton Head International Airport

Location	400 Airways Avenue
	Savannah, Georgia 31408
JLC's Responsibility	General Contractor
Project Owner	Savannah Airport Commission
	Crystal Mercado
	Engineering Coordinator
	Phone: (912) 663-1653
	Email: cmercado@flysav.com
Project User	Same as above
Completion Date	11/2022
Size of Project	15,744 SF
Cost of Project	\$5,511,779
Manla famanla tala tila a	fine / a staff is no spanible.

Work for which the firm's staff is responsible:

This project was an expansion and construction of secured rental car facilities. The project provides rental car companies with secured, company specific rental car pickup and return facilities to expedite the customer experience. This project was across both the north and south lots and included grading and drainage installation, knee wall foundations, conduit installation for fiber and power lines, erection of steel canopies, paving and striping the parking lot, fence installation, and installation of wayfinding signs.

Project Staff	* John Tisdall - Project Executive
	Rob Spaiches - Project Manager
	Robert Edenfield - Superintendent
	* Team members assigned to this project.

Related work to Dorchester County JOC:

- Project Leadership
- Occupied Campus
- Government Project

This project demonstrates that our staff has experience with all portions of the building package scope of work, performed under general construction services with similar elements of the scope.

















TAB 3

QUALIFICATIONS OF KEY PERSONNEL

Attachment B

Project Managers

Attachment C

Superintendent





KEVIN JOHNSON Principal-In-Charge

With 28 years of experience, Kevin Johnson is committed to quality, success, and leadership. He has nearly three decades of industry experience, giving him a vast knowledge of all aspects of Construction Management.

As the Vice President of Johnson-Laux Construction and your Principalin-Charge, Kevin takes ownership of your project throughout its entire life cycle. It is the hallmark of Johnson-Laux Construction. His overall construction management experience is based on his skills in cost analysis, contract negotiations, value engineering, document control, and personnel management. This breadth of experience and capability assures every project receives superior commitment by directing the team to complete your project on time and within budget.

Why particularly qualified for this role:

Kevin has extensive experience Job Order Contracting for General Construction Services with such clients as: Dorchester County, Liberty County, Cobb County, Dekalb County, Gwinnett County, Henry County, The City of Savannah, City of Atlanta, City of Miami, City of Boca Raton, City of Tampa, City of Orlando, Broward County, Palm Beach County, The State of Georgia, The State of Florida, FSU, UCF, UF, FIU, FAU, University of Georgia, Georgia Southern, Savannah State University, Valencia College, Seminole State College, Georgia Highlands College, South Georgia College, Valdosta State University, Savannah Technical College, Broward County Schools, MDCPS, OCPS, Jackson Health, Baptist Health, Hilton Grand Vacations, Signature Flight, JetBlue, Sheltair, Broward Sheriff's Office, The United States Postal Service, United States Air Force, United States Navy, and the Georgia National Guard.

His project experience includes both new construction and renovation for Municipal, Aviation, Healthcare, Hospitality, Military, Education, Industrial, Office, and Manufacturing clients. Kevin has had the opportunity to perform work for the following similar municipal and government clients:

1	0 1 0		
Dorchester County	University of Georgia	City of Clearwater	FSU
Liberty County	Orange County	City of Tampa	UF
Gwinnett County	Palm Beach County	City of Sarasota	FAU
Cobb County	Osceola County	City of Miami	Seminole State College
Dekalb County	City of Orlando	City of Boca Raton	Valencia College
Henry County	City of Altamonte Springs	City of Belleair Beach	GOAA
Peach County	City of Oviedo	City of Port St. Lucie	HCAA
City of Savannah	City of Longwood	OCPS	Georgia National Guard
City of Atlanta	City of Tavares	BCPS	United States Navy
Georgia Southern University	City of Leesburg	MDCPS	United States Air Force
Valdosta State University	City of Clermont	UCF	United States Army

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Kevin's Background

Years of Experience 28 years total – 22 years with Johnson-Laux Construction *Education* BS, Building Construction University of Florida *Qualifications* FL General Contractor CGC059848, LEED Certified, SWPPP Certified





John Tisdall Division Manager - Savannah

John Tisdall has 36 years in the building and construction industry, with experience from carpenter through to Senior Project Manager and now serves as Division Manager for Johnson-Laux's Savannah operations. His experience through the trades as well as management has provided John an excellent understanding and skillset when working with clients, consultants, and contractors. This experience has given him the skills required to manage large, high profile projects, and effectively manage all aspects of the contract such as meeting with clients or dealing with sub-contractors and tradesmen. The experience and knowledge accumulated over the course of his career affords him the ability to manage projects more effectively and provides the owner/client with security knowing they have a gualified manager on the iob.

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

John's Background

Years of Experience 36 years total - 1 year with Johnson-Laux Construction Education Otago Boys High School Certifications Site Safe Certified **First Aid Certified**

John is punctual and focused. He treats every project like an owner. He believes in delivering a quality product on time, safely and within budget. He uses a hands-on approach and understands that office time is important, but imperative that he be visible on the job and that daily inspection is critical to the success of the project.

His project experience includes both new construction and renovation for Municipal, Aviation, Healthcare, Hospitality, Military, Education, Industrial, Office, and Manufacturing clients. John has had the opportunity to perform work for the following similar municipal and government clients:

Dorchester County Liberty County Peach County Beaufort County Georgetown County City of Savannah Savannah Convention Center Savannah State University Savannah Technical College University of Georgia Ogeechee Technical College Georgia Southern University

Southeastern Technical College Valdosta State University Savannah Convention Center GA Dept. of Natural Resources GA Department of Corrections GA Department of Transportation GA Department of Defense GA Department of Labor Savannah/Hilton Head Airport Georgia National Guard Dept. of General Services, Chicago Dept. of Transportation, Chicago

Metro Water Reclamation, Chicago Public Building Commission, Chicago Chicago Park District Chicago Transit Authority Department of Aviation, Chicago Dept of Environment, Chicago Cook County Forest Preserves of Cook County University of Illinois City Colleges, Chicago **Chicago Public Schools** United States Post Office





Shawn Horton will be the Senior Project Executive providing additional direction in planning, budgeting, overseeing and documenting all aspects of your project. He will provide additional support to the Project Manager, Glen Hayes, to ensure the success of your project.

Project Executive

SHAWN HORTON

Shawn brings over thirty years of construction management experience including numerous projects for a variety of public and private clients in multiple states. He possesses considerable experience with JOC, CMAR, Design/Build and Continuing Services type contracts, as well as working on multiple concurrent contract projects. These projects have ranged from site and utility work, exterior and interior renovations, to complete building envelopes.

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Shawn's Background

Years of Experience 31 years total – 6 years with Johnson-Laux Construction Education High School Diploma Qualifications OSHA 10, OSHA 30

At various points in his career, Shawn has been a project engineer, field superintendent, and project manager. His diverse experience allows him to adapt to the needs of any project, regardless of size or scope.

Selected Client Experience:

Dorchester County	Georgia National Guard
Georgetown County	Georgia Air National Guard
Cobb County	Georgia Bureau of Investigation
City of Savannah	GA Department of Transportation
City of Port Wentworth	GA Department of Agriculture
Camden County Schools	GA Dept. of National Resources
Liberty County Board of Education	United States Postal Service
Liberty Co. Development Authority	Savannah/Hilton Head Int'l Airport
Liberty Co. Board of Commissioners	Sheltair Aviation
Liberty Co. Development Authority	University of Georgia

Savannah State University Savannah Technical College Southeastern Technical College Coastal Pines Technical College Ogeechee Technical College East Georgia State College Trident Technical College Valdosta State University Georgia Southern Armstrong State

ATTACHMENT B KEY PERSONNEL PROJECT MANAGER





GLEN HAYES

Project Manager

Glen Hayes has over 27 of experience in construction, and as your Project

Manager, he is responsibilities include project estimation, subcontractor scheduling, budgeting and planning. He is the bridge between upper

management and the teams tasked with the actual execution of the project,

making sure the scope of the project is sound, reporting regularly on the

progress assuring that the project remains on schedule and within budget at all

times. His projects include Municipal, Education, Commercial, and Military. Mr.

Hayes is also well-versed in Microsoft Project, Plan Hub, Sage, and E-Builder.

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Glen's Background

Years of Experience 27 years total – 5 years with Johnson-Laux Construction Qualifications OSHA 10 and 30

Selected Experience:

Client	Project	Value
Dorchester County	Kenneth F. Waggoner Office Renovation	\$100,000
Dorchester County	Alcohol & Drug Commission Lot Repair	\$116,000
Dorchester County	Lower Waste Water Treatment Metal Building	\$777,000
Dorchester County	Water & Sewer Pipe Painting	\$60,000
Dorchester County	Ashley River Park Renovations	\$100,000
Dorchester County	Knightsville Recycling Center Fencing	\$100,000
Georgetown County	St. Luke Community Center Renovation	\$136,000
Bluffton County	Library Renovation	\$425,000
Camden County	Juvenile Center Expansion	\$250,000
Peach County	Powersville Rd Storm Drain	\$38,000
Peach County	Whispering Circle @ Hickory Ali Storm Drain	\$12,000
Peach County	Hampton Oaks Way Storm Drain	\$22,000
City of Savannah	City Hall Waterproofing & HVAC	\$200,000
City of Savannah	Windsor Neighborhood Dog Park	\$303,000
City of Savannah	Fire Station #1	\$1,000,000
City of Savannah	Metropolitan Planning Commission Offices	\$345,000
City of Savannah	Waters Avenue Phase 2	\$1,600,000
City of Savannah	Police Memorial Trail	\$600,000
City of Savannah	Stratford Park	\$385,000
City of Savannah	Twickenham Park	\$196,000
Georgia National Guard	Swainsboro Recreation Center Site Improvement	\$875,000
Georgia National Guard	Youth Challenge Academy Basketball Court & Canopy	\$262,000
Georgia National Guard	Garrison Training Center Barracks Renovation	\$990,000
Georgia National Guard	Albany Marine Logistics Base Flooring & HVAC	\$150,000
GA Department of Natural Resources	George L Smith State Park	\$309,000

Johnson du Laux





ANDREW EWALDSEN Project Engineer

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Andrew's Background

Years of Experience
5 years total – 1 year with Johnson-Laux Construction
Education
Georgia Southern University
Qualifications
Bluebeam, Procore, Certified Scissor Lift Operator

Andrew Ewaldsen will assist in overseeing all phases of the construction projects from initial planning to completion. Andrew will also assist the daily operations of the project, including scheduling and coordination of material, tools, equipment, safety accessories, subcontractors and field personnel relative to the specific construction phase, while continually updating the Project Manager of progress, issues and problems. Andrew is also responsible for implementation of contract documents and achievement of quality, schedule, and safety and budget requirements. He ensures costs, crew and use of equipment achieves project and company standards.

As your Project Engineer, Andrew has the technical disciplines which are involved in this project. In this vital role, his primary responsibilities include schedule preparation, pre-planning and resource forecasting for engineering

and other technical activities relating to the project. He will ensure performance management of vendors and that projects are completed according to project plans. Andrew also manages project team resources and training.

Selected Experience:

Client	Project	Value
City of Savannah	Delaware Center Renovation	\$1,325,570
City of Savannah	Fleet Maintenance Renovation	\$1,329,481
City of Savannah	Fire Support and Code Compliance	\$2,533,149
City of Savannah	Dundee Villages	\$3,241,415
City of Savannah	Tribble Lake Embankment Repairs	\$2,492,614
City of Savannah	Waters Avenue SIP Repairs	\$1,755,364
GA Department of Natural Resources	Wormsloe Historic Site New Visitor Center Phase 2	\$5,173,518
Georgia National Guard	Springfield Recreation Center Renovation	\$3,653,151
Savannah/Hilton Head Int'l Airport	Rental Car Facilities upgrade	\$5,511,779
Sheltair Savannah	Hangar #5 New Construction	\$4,755,436
Liberty County Public Schools	Pre-K Center Renovations	\$1,448,802
Savannah Technical College	Campus Paving Improvements	\$1,461,343
Savannah Technical College	Restroom Renovation	\$607,091
Savannah State University	Access Control Upgrades - 9 Buildings	\$337,852
Savannah State University	Elmore Auditorium Renovations	\$268,307
Savannah State University	Elmore Theater HVAC Replacement	\$300,078
Trident Technical College	Sign Installation	\$80,419

ATTACHMENT C

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

1) Vendor's Name: Johnson-Laux Construction, LLC
2 Superintendent's Name : John Goodman
3) # of Years with the Firm: Less than 1 year
4) # of Years Experience with General Contracting:33 Years
5) Experience: (Check <u>ALL</u> boxes that apply)
X Interior Renovations Mcchanical Upgrades Electrical Upgrades Concrete Floor
Exterior / Interior painting X Roofing Replacement/Repair X Boiler Replacement X Steel Erection
Bituminous Paving XConcrete X Masonry X Exterior Facade XGlass Installation
Canopy Replacement/Repair
🗙 Duct bank repair / installation 🗙 Outdoor light installation 💢 Fire Suppression System Installation
X Landscaping X Fencing Earthwork / Site Work Correctional Facility Courthouses
6) <u>ATTACH RESUME</u> Yes
7) Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Jimmy Brownlee
Telephone: (843) 563-3076 Email Address: jbrownlee@dorchestercountysc.gov
8) Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Nancy Silver	Title Purchasing Officer
Telephone: (843) 545-3076	Email Address: nsilver@gtcounty.org





JOHN GOODMAN Superintendent

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

John's Background

Years of Experience 33 years total – <1 year with Johnson-Laux Construction Education Pitt Community College Army Air Force Technical College Qualifications OSHA 30

John Goodman oversees all phases of a construction project from initial planning to completion. He is responsible for the daily operations of the project, including scheduling and coordination of material, tools, equipment, safety accessories, subcontractors and field personnel relative to the specific construction phase, while continually updating the Project Manager of progress, issues and problems. The Project Superintendent is responsible for implementation of contract documents and achievement of quality, schedule, and safety and budget requirements. John ensures costs, crew and use of equipment achieves project and company standards.

John's profound emphasis on customer satisfaction, quality, safety, cleanliness, and communication are a great asset to our company and our

clients. His field management expertise includes his specialization of working in sensitive and occupied areas without interruption to our clients. He will develop and communicate the project objectives to all team members in a straightforward manner while ensuring the same objectives are met.

Selected Experience:

Client	Value	
Dorchester County	Kenneth F. Waggoner Office Renovation	\$100,000
Dorchester County	Law Enforcement Center Renovation	\$2,300,000
Dorchester County	Alcohol & Drug Commission Lot Repair	\$116,000
Dorchester County	Lower Waste Water Treatment Metal Building	\$777,000
Dorchester County	Water & Sewer Pipe Painting	\$60,000
Dorchester County	Ashley River Park Signage	\$23,000
Georgetown County	St. Luke Community Center Renovation	\$136,000
Trident Technical College	Monument Sign Installation	\$80,000
Amberleigh South	280 Unit Multi Family Complex	\$45,000,000
District Midtown	337 Unit Multi Family Complex	\$48,000,000
Bluewater at Bolton's Landing I	290 Unit Garden Apartments	\$42,000,000
Bluewater at Bolton's Landing II	297 Unit Garden Apartments	\$36,000,000
Factory at Garco Park	273 Unit Upscale Apartments	\$39,000,000
RH Johnson VA Medical Center	Suite Expansion & Exterior Renovation	\$250,000
Joint Base Charleston	Renovation Construction	\$3,500,000





Bill McDonald Preconstruction Manager

Bill McDonald will be your JOC Preconstruction Manager and a key member of the Johnson-Laux Construction Management team. His involvement with preliminary planning and engineering enables him to clearly define the project, identify potential issues, and analyze cost impacts. His specific expertise lies in defining the project scope, schedule, and cost as early as possible with the most efficient use of resources and money. As a result, Bill's role in the Preconstruction Stage ultimately helps the owner determine if the project is even viable or not. If viable, Bill's Preconstruction efforts, defines the scope of work enough to determine a firm cost and schedule for the project. In addition to estimating, the preconstruction team participates in design decisions, evaluations, studies, value engineering, value analysis, scheduling, constructibility reviews, and more. Design costs, permitting, land acquisition, and life-cycle costs may also be evaluated.

Bill acts as a key leader in the entire work acquisition process including management, coordination and delivery of the preconstruction phases of the project and extensive client contact.

Selected Experience:

Georgia NJPA EzIQC Projects City of Brunswick – Liberty Shop Trail City of Brunswick – Bay Street Demo City of Brunswick – Docks Painting City of Brunswick - Ocean Avenue City of Brunswick – Storm Drainage System Brunswick Housing Authority – Altama Paving Brunswick Housing Authority – Unit 41 Fire Damage Brunswick Housing Auth. – McIntyre Court Handrail Brunswick Housing Auth. – B #49 Mold Remediation Brunswick Housing Auth. - Abbott Homes Door Replace Brunswick Housing Auth. – Brooklyn "B" Fire Damage GA DNR – Elijah Clark Bathroom Renovation GA DOT – Glynn County. Rest Area #105 GA DOT – Jesup Lab HVAC Replacement GA DOD – Hunter AFB Vault Relocation GA DOC – Hancock Road Edge GA DOC – Johnson Road Way Edge

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Bill's Background

Years of Experience 35 years total - 11 years with Johnson-Laux Construction Education BSBA Black Hills State University Certifications Florida Certified Building Contractor RS Means Estimating Certified Hazardous Material 1st Responder & Decontamination OSHA 30 HR

GA DOC – Macon Road Edge GA DOC – Valdosta Annex Road GA DJJ – Savannah YDC Gvm Floor GA National Guard – Demo BLDG 29 GA National Guard – Region 12 AEM Installation GA National Guard – Sewer Septic Locate GA Regional Hospital Savannah – Bldg. 7 Renovations GA Regional Hospital Savannah – Bldg. 5 Renovations Savannah Convention Center – Auditorium Renovations Wiregrass Technical College - Bldg. 200 HVAC Wiregrass Technical College – WTC Brooks Hall Roofing Wiregrass Technical College – Auto Body Roof Savannah Technical College – Cosmetology Renovations Savannah Technical College – Effingham Campus Paint Waycross College – Lighting upgrades Waycross College – Lake House Painting Ogeechee Technical College – Fence Gate Ogeechee Technical College – Fire Alarm





DENNIS ROSSI Estimator

Dennis Rossi has 30 years experience in the construction field on projects

ranging from \$100,000 to \$25,000,000, including government, parks and recreation, military, commercial, industrial, residential, multifamily, and

mixed use projects. He is experienced in estimating, design, scheduling,

His project experience includes concrete, heavy steel, masonry, wood and

slip form construction as well as parking structures, podium decks and

light/heavy commercial construction. He also includes 28 years of land

development, roads, utilities, and infrastructure construction ranging from

commercial properties to large residential tracks up to 2,500 acres in size.

budgeting, permitting and staff development and training.

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

John's Background

Years of Experience

30 years total – <1 year with Johnson-Laux Construction

Education

Cumberland College Triton College

Qualifications

QCM USACE, OSHA 30 Hour, NASCLA CERT GC Qualifier SC, SC Sewer, SC Road, SC Grading, SC Water

~		
Sel	ected	Experience :

Client	Project	Value
Dorchester County	Kenneth F. Waggoner Office Renovation	\$100,000
Dorchester County	Law Enforcement Center Renovation	\$2,300,000
Dorchester County	Lower Waste Water Treatment Metal Building	\$777,000
Orangeburg County	Road renovations	\$250,000
City of Summerville	Summerville Road Rehabilitation	\$575,950
City of Walterboro	Remodel of 6 city parks	\$175,225
City of Goose Creek	2 Locklear Ballfields, Concession Stand and Scoring Tower	\$142,950
Charleston International Airport	Apron "C" Expansion	\$1,350,500
Joint Base Charleston	New Visitor / Pass Office	\$2,500,000
Joint Base Charleston	Red Horse Admin and Training Facility - 25,800 SF	\$13,750,650
US Coast Guard	Tybee Island Station Renovation	\$265,500
US Air Force Base	Charleston Military Flight Simulator Building - 14,500 SF	\$3,875,500
US Naval Station	Mayport Fleet Readiness Center Upgrade - 27,500 SF	\$245,500
US Air Force Base	Shaw BRAC East Gate Entrance, roads, traffic controls	\$3,755,000
US Army Reserve Center	Greensboro Training Facility - 120,000 SF	\$19,850,000





Rachel Noble Project Coordinator

Mrs. Noble is an experienced, Project Coordinator currently supporting

both Estimators and Project Managers from the initial bidding process to

Location

201 Sigma Drive Suite 300 Summerville, SC 29486 912.480.0580 phone 912.480.0581 fax

Rachel's Background

job start-up & close-out. Her key responsibilities include preparation and Years of Experience management of bid documents, contracts, submittals, change orders and 6 years with correspondence, record keeping, filing, reporting & administrative tasks. Ms. Johnson-Laux Construction Noble has accumulated a wealth of construction administrative experience Education and demonstrated her ability to handle challenges of any construction project University of Georgia in any business sector. Ms. Noble assists the Division Manager and is involved administratively in many projects in Georgia and South Carolina. Ms. Noble *Certifications/Qualifications* approaches each project with personal responsibility, accountability and Procore Admin Certificate, Gordian and Gordian Cloud

Selected Experience:

versatility making her an asset to any project team.

Client	Project	Value
Dorchester County	Law Enforcement Center Renovation	\$2,300,000
Dorchester County	St. George Fire Command PTAC Removal	\$10,605
Dorchester County	Kenneth F. Waggoner Office Renovation	\$100,000
Dorchester County	Water & Sewer Pipe Painting	\$60,000
Dorchester County	Lower Waste Water Treatment Metal Building	\$777,000
Georgetown County	St. Luke Community Center Renovation	\$136,000
City of Savannah	Twickenham Park	\$196,000
City of Savannah	City Hall Waterproofing & HVAC	\$200,000
City of Savannah	Delaware Center Renovation	\$1,325,570
City of Savannah	Dundee Villages	\$3,241,415
City of Savannah	Fleet Maintenance Renovation	\$1,329,481
City of Savannah	Tribble Lake Embankment Repairs	\$2,492,614
City of Savannah	Waters Avenue SIP Repairs	\$1,755,364
City of Savannah	Bonaventure Cemetery Restrooms	\$345,000
City of Savannah	Central Police Precinct	\$5,855,000
City of Savannah	Fire Station #1	\$1,000,000
City of Savannah	Stratford Park	\$385,000
City of Atlanta	Watershed Management Suite 3400 Renovation	\$342,000
City Of Ball Ground	City Hall Police Station Addition	\$714,542
Savannah Convention Center	Restroom Reno	\$1,118,026
GA Air National Guard	165th Bldg 1905 Roof Repairs	\$56,970

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QUALIFICATIONS OF KEY PERSONNEL 42





TAB 4

OVERVIEW OF SERVICES AND MANAGEMENT PLAN Outline of Proposed Management Plan Statement for Sufficient Staffing Capacity Statement for Resolutions



A. a. OUR ATTENDANCE AT JOINT SCOPE MEETINGS AND OUR ABILITY TO HELP THE OWNER DEVELOP AND REFINE THE DETAILED SCOPE OF WORK

Johnson-Laux has the experience to manage and provide all the services needed in a Job Order Contracting relationship with Dorchester County. Our team's experience in providing the same services to public entities under similar (IQCC) contracts is the principal strength we offer to Dorchester County, as we have the know-how to accomplish all work under this contract. Kevin Johnson, as Principal-In-Charge, leads our experienced Job Order Contracting team and has a thorough understanding of the JOC process, having completed over \$100,000,000 in Job Order construction work over a large geographic area covering the states of Georgia, South Carolina, Tennessee, and Florida. John Tisdall, our Division Manager for our Savannah and South Carolina-based operations, will manage the day-to-day operations of task assignments and construction operations. John works daily with the entire team by organizing and monitoring our current and future commitments in the JOC process. Our team communicates daily on the activities that make for a successful JOC relationship.

During the detailed scope of work development, the Johnson-Laux Project Manager's knowledge and experience of JOC contracting and The Gordian Group CTC will prove invaluable to our clients. Once Dorchester County determines a general scope of work, the Johnson-Laux Project Manager will participate in the Joint Scope Meeting to answer, at a minimum, the following items:

- Overall intent of the work as well as the specific tasks constituting the work to be performed.
- Determine the assigned JLC project staff for coordination of preconstruction, construction, and postconstruction/close-out.
- Determine contact person with Dorchester County for flow of information and communications plan.
- Schedule for the construction expressed in days, not dates, and the possible start date.
- Coordinate all scheduling milestones and expectations for the development of a Critical Path Schedule
- Hours during which the work will be performed and the adjustment factors that will be used. More than one adjustment factor may be used on a job order.
- Access to the work site including any work restrictions.
- Discuss and survey all potential safety and hazard concerns for the specific Safety Plan.
- Take any on site measurements for the development of an accurate Job Order Proposal.
- Sketches, drawings, catalog cuts, technical data on equipment or material, samples and other submittals required.
- Permits, filings and controlled inspections.
- Coordination with other contractors, if any, and a clear line of demarcation between the work of all such contractors.
- Review all project documents or as-built drawings.
- Whether liquidated damages will apply.
- Determine the approach to develop the specific Quality Control plan for the project.
- Whether the proposal will be organized by category of work or in some other way.
- Determine the deliverable date for the complete Job Order Proposal.

A. b. OUR PROCESS FOR PREPARING ACCURATE PRICE PROPOSALS ON OR BEFORE THE DUE DATE

Following the Joint Scope meetings and working with Dorchester County members, Johnson-Laux will prepare the Detailed Scope of Work to include:

- Agreed upon Proposal Due Date
- Accurate address and location.
- Contact Person(s) with Dorchester County.
- General Scope of the Work
- Drawings and Specifications, if any.
- Specific Quality and Safety Plan
- Specific Scope of Tasks
- Incidental scope documentation
- Log of owner's daily work hours
- Other pertinent information that defines all elements of the project

In order to provide the most accurate and timely price proposal, Johnson-Laux adheres to the Detailed Scope to build the Job Order Proposal to include:

- Accurate Task Order Proposal Notes
- Complete and accurate quantities
- Complete line items in the scope with detailed notes.
- Approved Detailed Scope of Work with referenced plans and specifications, if available.
- Specific Quality and Safety Plan
- Critical Path Schedule
- List of Subcontractors and Suppliers with assigned services and/or work (as required)
- MWBE Compliance Requirements



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OVERVIEW OF SERVICES AND MANAGEMENT PLAN 45

A. c. OUR ABILITIES TO MOBILIZE QUICKLY TO START CONSTRUCTION, SUPERVISE SUBCONTRACTORS, ENSURING CONSTRUCTION IS ACCORDING TO THE SPECIFICATIONS, AND TIMELY PROJECT CLOSE-OUT AND SUBMISSION OF FINAL RECORDS AND DOCUMENTATIONS.

Johnson-Laux's extensive understanding of IDIQ, Continuing Services, and Job Order Contracting undoubtedly provides the experience and capabilities to manage multiple concurrent job orders spanning multiple locations throughout the State of South Carolina. Our strength and ability lies within our experienced and available management staff as well as our ability to forecast manpower needs and plan proactively as opposed to reactively. We are experts in performing fast track, small to medium, multi-trade, maintenance, repair, as well as new construction projects under the Job Order Contract and procurement process.

Experience and Ability:

Our company wide knowledge and experience with eGordian[®] / CTC software pricing manuals for Job Order Contracts.

Our 22 Year History of performing continuing contracts throughout the States of GA, SC, FL, and TN.

Our experience working with The Gordian Group on multiple other Job Order Contracts for the past 13 years.

Our ability to successfully manage current and similar Job Order Contracts with State of Georgia, City of Atlanta, City of Orlando, City of Miami, and City of Tampa, and The United State Air Force.

Our ability to successfully manage at any given time, multiple projects, at multiple locations, and with multiple trade subcontractor involvement.

Our clients will attest to our versatility, response time, accessibility, ability to quickly and efficiently mobilize when called upon, and qualifications to successfully manage multiple projects in multiple locations, with multiple trade contractors.

Dorchester County can be assured that Johnson-Laux Construction will be available when called upon 24 hours a day and 7 days a week. We are passionate about what we do and care deeply about our reputation and client relationships. "We try harder" than the competition.

Once a Job Order Proposal is awarded, our Johnson-Laux Team members, who have been involved in the development of the Job Order Proposal since the Joint Scope meeting, are ready to finalize the actual work plan by:

- Awarding of Subcontractor and Suppliers in accordance with Dorchester County requirements
- Preparing the Submittal Schedule
- Implementing the Safety and Quality Control Plan
- Preparing and Finalizing the Critical Path Schedule
- Attending the Pre-Construction meetings with Dorchester County and other Stakeholders
- Develop a Site-Specific Organizational Chart and Communications Plan
- Swift Mobilization



A. c. OUR ABILITIES TO MOBILIZE QUICKLY TO START CONSTRUCTION, SUPERVISE SUBCONTRACTORS, ENSURING CONSTRUCTION IS ACCORDING TO THE SPECIFICATIONS, AND TIMELY PROJECT CLOSE-OUT AND SUBMISSION OF FINAL RECORDS AND DOCUMENTATIONS.

During an on-going construction project our Johnson-Laux Team will:

- Implement our Scheduled plan, SAFELY at all times.
- Conduct Owner, Architect and Contractor job site meetings.
- Continuously provide quality inspections as detailed in the Quality Control and Safety plan.
- Keep Dorchester County informed on all activities through the Project Manager.
- Start the Close-out process during project to allow for quick close-out with Dorchester County.
- Complete the project, as promised, safely, with quality work, at the agreed upon contract amount in the Job Order Proposal and within the agreed upon time schedule.

During the final close-out and warranty phase Johnson-Laux will:

- Provide training of operational components.
- Prepare accurate Operations and Maintenance manuals.
- Provide accurate As-Built Drawings.
- Provide Warranty Book with all Contact information.
- Maintain a Project Warranty Log on each project.
- Respond to any Warranty issue immediately and develop corrective plan.
- Provide updates with Dorchester County's contact person until warranty item is complete.
- Provide Dorchester County a 30-day notification of upcoming Warranty expiration.
- Provide project walk through with Dorchester County contact person at the 30-day Warranty expiration, if requested.



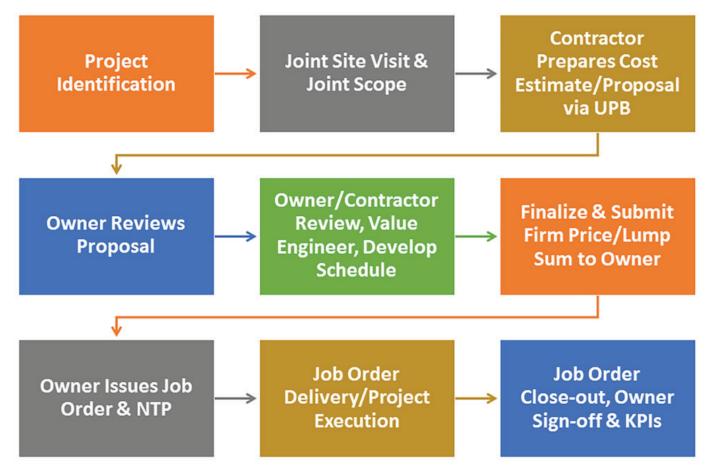
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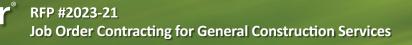
OVERVIEW OF SERVICES AND MANAGEMENT PLAN 47



A. c. OUR ABILITIES TO MOBILIZE QUICKLY TO START CONSTRUCTION, SUPERVISE SUBCONTRACTORS, ENSURING CONSTRUCTION IS ACCORDING TO THE SPECIFICATIONS, AND TIMELY PROJECT CLOSE-OUT AND SUBMISSION OF FINAL RECORDS AND DOCUMENTATIONS.

The Job Order Process





A. c. OUR ABILITIES TO MOBILIZE QUICKLY TO START CONSTRUCTION, SUPERVISE SUBCONTRACTORS, ENSURING CONSTRUCTION IS ACCORDING TO THE SPECIFICATIONS, AND TIMELY PROJECT CLOSE-OUT AND SUBMISSION OF FINAL RECORDS AND DOCUMENTATIONS.

QUALITY ASSURANCE/QUALITY CONTROL

We assure that our construction management team as well as all of our subcontractors participate in the quality design initiative as a method of coordinating all work and establish an overall goal to assure proper considerations are made during design development. As a result, quality is "built-in" instead of a reliance on "end-of-the-line" checking. This is accomplished through a commitment to total quality management. This quality approach provides a means for improved quality in not only the contract documents but the services provided to clients. "Quality without Question" succinctly describes Johnson-Laux Construction's Quality Program – an integrated day-to-day approach focusing on identifying and eliminating issues. A key differentiator of Johnson-Laux Construction's philosophy is that it is integrated into the way our teams execute day-to-day work: Quality is not a single activity, but a series of linked activities. Our program includes day-to-day site surveillances and inspections, and Project Closeout starts on day one. Johnson-Laux Construction is focused on creating a project atmosphere where quality and doing work correctly, the first time, is a priority. On our projects, the importance of quality is held equally with safety, schedule, and budget. This is what we do:

Constructibility Reviews

We will take advantage of the team approach from the start. Johnson-Laux's early input helps to avoid "unbuildable" details and will help identify potential problem areas created through site adaptation before they develop. Periodic coordination reviews during the contract document phase will eliminate surprises in the field.

Site-Specific Quality Plan

A Site-Specific Quality Plan will be created as a part of Johnson-Laux Construction's construction planning activities. The primary focus of the Site-Specific Quality Plan will be to fully convey the requirements of the contract documents and to identify the quality challenges for the project and how these challenges will be met and successfully resolved. The Site-Specific Quality Plan will be a living document and will be used throughout the project to provide focus and direction.

Project Procedures Meeting

Once subcontracts are awarded, Johnson-Laux Construction will conduct meetings with all subcontractors at the jobsite to review their scope of work, provisions of the front-end documents, and other project management issues.

Submittals and Shop Drawings

Achieving quality requires that the right materials and equipment are available for installation. Therefore, proper processing and management of submittals, and shop drawing review and approval are essential. Our team will use a prioritized approach to submittals to enable all stakeholders sufficient time to respond to submissions.

Pre-Installation Meetings

Johnson-Laux Construction will lead pre-installation meetings on critical items to ensure that those team members and partners performing the work, fully understand the contract documents and our expectations, and become prepared for any verifications, inspections, mock-ups or tests to be accomplished. These meetings will include the actual tradesmen performing the work and they will be required to present their plan to the owner and representatives.



A. c. OUR ABILITIES TO MOBILIZE QUICKLY TO START CONSTRUCTION, SUPERVISE SUBCONTRACTORS, ENSURING CONSTRUCTION IS ACCORDING TO THE SPECIFICATIONS, AND TIMELY PROJECT CLOSE-OUT AND SUBMISSION OF FINAL RECORDS AND DOCUMENTATIONS.

First Installation Verifications

Once the first portion of work has been completed, Johnson-Laux Construction will meet with subcontractors and trades to review the achievement of contract documents, accomplish any testing possible and resolve issues prior to proceeding with subsequent work. These first installation meetings are intended to verify that the actual trades doing the work can achieve the expectations approved in the mock-ups, submittals, shop drawings, and sample construction.

Independent Testing

Independent laboratories will be hired as needed to supplement the on-site QA/QC staff with specialized testing equipment and processes.

Ongoing Verifications and Testing

A key part of Johnson-Laux Construction's Quality Program is that Johnson-Laux Construction will not wait until the end of a project to conduct testing. Johnson-Laux Construction will institute an ongoing verification and testing approach throughout construction to identify issues and resolve them as soon as possible. This will be in coordination with the owner's third-party testing agency if required.

Start-up and Commissioning

Johnson-Laux Construction's Commissioning Process will outline all start-up and commissioning procedures to ensure all mechanical and electrical equipment is installed as specified, and that the building systems function as intended.

Pre-Punch

The intent of the punch walk-through is to approve the construction, not to find problems. Therefore, Johnson-Laux Construction will accomplish an internal pre-punch with each subcontractor to verify completion of work prior to requesting a walk-through by the Owner, which in turn minimizes closeout delays and issues.

Inspection Management

Passing code and contract-required inspections requires planning and management, as well as understanding what the inspection is and what the inspector will be looking for Johnson-Laux Construction's approach to inspection will be to manage it by getting to know the inspectors, what they require, and how the project will be evaluated. This will also include informal walk-throughs with inspectors throughout the project prior to the official inspection to identify and resolve issues early.

Eleven-Month Warranty Walk

Johnson-Laux Construction's Quality Program will not end once the project is completed. We will stay involved throughout the first year and will conduct a walk-through of the project after eleven months to identify and resolve any warranty items. Our team's Quality Control plan is managed by using Procore.[™] This cloud-based project and construction management software system offers a secure, central location for managing and tracking project information and materials that all team members can access in real-time through an integrated, cross-functional approach.

Johnson-Laux Construction is committed to ensuring the proper management and support staff are in place and assigned to the Dorchester County Job Order Contract full time for the entire duration of the contract and for each and every job order assigned from Notice to Proceed through Close-out.

Our team is uniquely qualified to undertake this work and will commit the services of our Summerville, SC and Savannah, GA Offices. Additionally, Johnson-Laux has the related local JOC experience with a history of successful similar contracts and projects over the last 8 years. Our management staff has a thorough understanding of the critical objectives and unique challenges specific to Job Order and On-Call projects especially working within and around occupied facilities. We are fully committed to properly staffing and managing the Dorchester County Job Order Contract as well as exceeding all safety and quality expectations for all job orders under this program through experience, commitment and integrity.

The Johnson-Laux approach to managing the work includes:

- Putting the right staff in place.
- Mobilizing quickly after award.
- Provide high quality construction.
- Maintain a partnering attitude at all times.
- Monitor and report schedule status to Dorchester County on a regular basis.
- Ensure proper safety and security procedures are maintained and rigorous quality management and quality assurance procedures are in place.
- Monitor correspondence and minutes to provide "early warning" advice on any matters likely to affect the project or budget or schedule.
- Ensure that statutory approvals are obtained and that all utilities and other necessary services are in place if applicable and assist in making all necessary applications for approval.
- Coordinate Public Utility activities (power, phone, gas, cable, water, sewer, etc.) when applicable.
- Communicate and coordinate with local building department for permitting and inspections.
- Ensure the timely and accurate completion of punchlist items.
- Help client establish ongoing maintenance program.
- Ensure final close-out of subcontractors, consultants and other specialties in a timely manner.
- Establish and maintain warranty work procedure, warranty log, and client follow up.
- Ensure timely delivery of as built drawings, permits, guarantees, warranties, manuals and training upon completion of the project.

Johnson-Laux Construction proposes the following contract management plan and organization structure, which is designed to deliver superior results. In order to maintain operational efficiency and achieve industry best practices, the team is structured to maintain accountability through a single point of contact at the Project Manager level. The Project Manager is trained to most effectively guide external vendors and internal users from initial conception through punch-list completion.

The functions, responsibilities and identities of our proposed on site project management staff include the following IDIQ/JOC experienced personnel:

General Manager:

Kevin Johnson will serve as the Principal-in-Charge for the Dorchester County JOC and will be responsible for the success of the engagement. Mr. Johnson is a licensed General Contractor and a LEED AP with more 28 years of Construction Management experience. Mr. Johnson possesses extensive experience with the e-Gordian[®] software construction task catalog/estimating system. Kevin will be assigned to this contract for the entire duration. Mr. Johnson has the full responsibility and authority to:

- Maintain continuous contact with John Tisdall (JLC Division Manager) in support of staffing and personnel needs, forecasting, planning, and continued customer satisfaction
- Understand each Dorchester County members' goals, needs and sensitive issues
- Assembling and managing the most qualified Johnson-Laux personnel to be a part of this endeavor
- Managing/overseeing the Johnson-Laux JOC management team/teams
- Managing the Quality Control Program
- Interfacing with and managing the Johnson-Laux quality control manager
- Hiring of new IDIQ/JOC qualified and experienced employees when and if applicable
- Performing quality control reviews of the certified payroll reports when applicable
- Ensure complete and timely progress reporting, certified payrolls, invoicing, and project closeouts
- Ensure that contract terms and conditions are adhered to fully



Operations Manager:

John Tisdall will serve as the primary manager for the Dorchester County JOC and has an extensive management and customer service Background. Mr. Tisdall manages all the Savannah and Coastal Region Operations and our current State of Georgia IQCC and Dorchester County JOC contracts. Mr. Tisdall will be assigned to this contract for the entire duration. Mr. Tisdall will be the Point-of-Contact (POC) for Dorchester County, and The Gordian Group, and has full authority to:

- Accept work orders
- Prepare, submit, and negotiate work order proposals
- Implement and manage approved projects

Dorchester

- Obligate Johnson-Laux in contractual matters
- Obtain necessary licenses and permits for projects
- Attend and/or assign personnel for Joint Scope Meetings
- Ensure complete and timely progress reporting, certified payrolls, invoicing, and project closeouts
- Solicit and competitively select construction subcontractors
- Maintain continuous contact with project owners to report progress, resolve concerns, and ensure customer satisfaction
- Ensure that contract terms and conditions are adhered to fully
- Coordinate directly with company President to obtain any additional resources required to ensure that projects are performed completely and on a timely basis
- Comply with provisions of the South Carolina Public Records law
- Develop, review, manage, and maintain the Project Schedule
- Develop and maintain project management logs, status reports, security logs, and look-ahead near term schedules
- Ensure proper safety and security procedures are maintained and rigorous quality management procedures are in place
- Ensure that adequate photographs of the projects are maintained





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Project Executive:

Shawn Horton is the proposed Project Executive for the Dorchester County JOC. Mr. Horton has served as the Senior Project Manager for our Georgia IQCC and holds the specific and extensive IDIQ/JOC experience required to oversee this exciting program. Mr. Horton's resume is enclosed.

Project Manager:

Glen Hayes, a seasoned Project Manager with over 27 years of experience. Mr. Hayes will rely on the direction of Mr. Horton when the number of projects exceeds the capability of a single project manager. Mr. Hayes' resume is enclosed.

Andrew Ewaldsen will assist Mr. Hayes as the Project Engineer for the Dorchester County JOC. He will be responsible for schedule preparation, pre-planning and resource forecasting for engineering and other technical activities relating to the project. Mr. Ewaldsen's resume is enclosed.

Proposal Managers/Estimators:

Bill McDonald is the Preconstruction/Proposal Manager and Estimating Director for the Dorchester JOC and will oversee all cost estimating activities. Mr. McDonald will have the responsibility to prepare work order proposal packages and negotiate with subcontractors. Mr. McDonald has been the primary estimator for our Georgia IQCC for the past 12 years and holds the specific and extensive IDIQ/JOC experience required for this endeavor with Dorchester County.

Dennis Rossi will assist Mr. McDonald in all of these responsibilities. Mr. Rossi is the estimator focused specifically on our South Carolina projects. Mr. McDonald's and Mr. Rossi's resumes are enclosed.

Project Superintendents:

John Goodman is an experienced superintendent for this contract, and will have the responsibility to supervise all construction activities. Mr. Goodman has more than 30 years of field experience. He possess an OSHA 30 certification, and is an experienced IQCC Field Manager. Other field management and/or job site support staff will be added for peak workload requirements as required.

Project Coordinator:

Rachel Noble will be our project administrator for this contract. Ms. Noble brings to Johnson-Laux 6 years of experience in task order project coordination. She has extensive experience in working closely with owners, architects, engineers, and space planners. Her responsibilities include the procurement of subcontracts/ purchase orders/change orders, submittal management, plans coordination and preparation of RFIs. Her project administration experience includes medical, educational, government, office, and airport projects.

Johnson-Laux's familiarity and local Coastal Region experience began more than 12 years ago. In 2011, we officially opened a permanent office to support projects within the state of Georgia, and the surrounding region. We have since grown and now have a Summerville branch office to provide greater support for our projects in South Carolina. During this time, we have gained significant local experience and have established an extensive base of qualified subcontractors and vendors. Our Coastal Region presence has provided us with knowledge of the local trade market to ensure participation and competitive pricing for all project scopes.

Johnson-Laux has and will continue to work within the local marketplace to solicit subcontractor proposals for all trades; those costs will be aligned with the project schedule. A special and thorough effort has been made to break down project scopes into logical pieces to generate a wide range of interest within the subcontractor market. One of the great strengths of our team is our discipline-wide knowledge of the current area market trends, not to mention our subcontractors and vendor trade partner relationship throughout the Coastal Region.

It is critical that planning for obtaining and evaluating competitive bids receives equal weight and attention as every other facet of project. A major part of this is giving potential bidders adequate time to fully evaluate the project scope prior to preparing their bids, resulting in greater accuracy for price and schedule and lessened risk for all. As always, this includes breaking packages into appropriate and logical pieces to maximize local firm involvement without lessening any pre-qualification standards. This collaborative effort is a win-win for all involved.

Trade Subcontractors on the final bid award short-list either have or will be required to submit the following information as a part of the pre-qualification process:

Local Business and Local Experience

Dorchester

- EH & Safety Performance Record and Plan Compliance
- Financial Information
- Bonding Capability
- Insurance Coverage
- Experience with similar projects
- Proposed Project Personnel

Johnson-Laux will ensure that Dorchester County receives the best possible value from each bidder.

We treat our client's dollars as our own. Similarly, we treat our subcontractors fairly and pay promptly.



C. STATEMENT DETAILING OUR PROCESS FOR QUICK RESOLUTION OF ANY PROCUREMENT OR CONSTRUCTION RELATED ISSUES NEGATIVELY IMPACT THE PERFORMANCE OF THE WORK.

Johnson-Laux Construction is committed to mitigating adverse performance issues at all times, however, when there are instances where construction related issues impact the performance of the work, we respond quickly and efficiently to correct and cure under all circumstances.

In our effort to mitigate adverse construction related performance issues, we practice the following:

- Immediately familiarize ourselves with a client's team structure, facility logistics, security, access, and all necessary client protocol.
- Assist Dorchester County in the development and documentation of project goals and objectives.
- Understand and Assist in identifying and delineating roles and responsibilities for the entire project team.
- Provide Dorchester County with timely and accurate price proposals from the CTC. (Get it Right the First Time)
- Procure the project schedule in a timely manner.
- Coordinate with departments as it pertains to all scheduling, and project logistic activities.
- Develop, review and manage milestone schedules identifying long lead strategy of procurement.
- Develop and maintain all project management logs, status reports, and look-ahead schedules.
- Identify any phased completion issues and ensure the project is delivered on time.
- Be available when called upon 24 hours a day, 7 days a week.
- Pre-qualify all sub-contractors and vendors.
- Follow client protocol and procedures for all communication with Owner, Architect, Engineer, Contractor, Consultants, Facility Engineering, Tenants, Personnel, and the General Public.
- Conduct construction kick-off meeting with project team.
- Chair project meetings and issue meeting minutes with "action items" tied to responsible party.
- Provide a full time project management presence.
- Respond quickly to work load increases.
- Detect and address adverse early warning signs.

Our dedicated JOC staff brings many years of experience in all types of projects including: Municipal, Hospital, Aviation, Office, Hospitality, Military, Education, Site/Civil, and Distribution Facilities. This experience allows us a deep understanding of the complex challenges commonly faced within and around occupied areas and facilities. From start to completion, we pride ourselves on a well-disciplined team structure that is able to respond quickly and effectively to the needs of our clients at all times.

Application of Lessons Learned and continuous improvement.

The Johnson-Laux Team has developed a project-specific Risk Points and Mitigation Measures Plan based upon the project requirements and taking into consideration lessons learned on recent projects. By risk points, JLC means issues that could impact the cost, schedule, and success of the project, unless they are addressed early on with mitigating means for overcoming any issues. The experience gained on similar Job Order Contracts/Projects, as well as other government projects, provides an opportunity to address risk points based upon recent/current experience and apply lessons to the Risk Points and Mitigation Measures Plan.

C. STATEMENT DETAILING OUR PROCESS FOR QUICK RESOLUTION OF ANY PROCUREMENT OR CONSTRUCTION RELATED ISSUES NEGATIVELY IMPACT THE PERFORMANCE OF THE WORK.

Our project success results from our strengths in developing flexible work plans that allow for unexpected complications, efficient mobilization of personnel and equipment, and the implementation of innovative maintenance repair and design-build horizontal construction methods. When dealing with conflicts it is important that the correct people are involved in the mediation. To ensure conflicts are identified as early as possible and dealt with efficiently, Johnson-Laux conducts the following actions prior to construction commencement:

- Establish regularly scheduled meetings with engineering consultants, general contractor and appropriate subcontractors (not exceeding every 2 weeks) for coordination purposes.
- All client comments are annotated and returned to the client with the subsequent submittal. Any client comments that will not be integrated into the final construction will be discussed directly with the client to reach resolution and concurrence. A preliminary construction schedule will also be provided at this time.
- The team will prepare cost estimates at interim milestones (such as Concept Design, Pre-Final Design, or as specified in the RFP) to ensure the project can be constructed within the appropriated construction funds.

Addressing Emergencies

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The Johnson-Laux Team also recognizes that emergencies may exist that preclude competition of the entire work scope in a timely manner. One example is emergency site security. If security is needed immediately, Johnson-Laux Team contacts experienced vendors with the requirements to include Service Contracting Agreement with the Johnson-Laux Team and requests emergency pricing. A modified Purchase Order is then issued to the best value vendor for short term emergency services. These services have been routinely in place within 24 hours. While the short term services are in place, we then issue an RFP for long term services to vendors located in the vicinity of the site.

Non-Performing Subcontractors

The use of past performance evaluations of subcontractors on prior work for Johnson-Laux Team or for others will enhance the success rate of our selected subcontractors. Nevertheless, Johnson-Laux Team recognizes that subcontractors will sometimes not perform as required and that problems need to be addressed.

The PM will hold meetings with each subcontractor prior to commencement of work. Project procedures will be discussed. The PM will also determine that each subcontractor has copies of appropriate standards governing the work. The PM will conduct periodic meetings with each subcontractor to discuss work progress, near-term activities and any problems.

Subcontract coordination will be an on-going activity during the course of work. The need for coordination will not be limited to the interfacing of multiple subcontracts. It will apply to all project activities as related to other entities affected. The PM will anticipate and make advance arrangements to avoid problems. If a problem occurs, he or she will take action to solve it before the problems reaches the crisis stage.

Actions to be taken will include ongoing communication with the subcontractor project manager supplemented by direct communication with the subcontractor company officials if timely corrective action is not being taken. The Program Manager will request a conference with subcontractor company officials and seek a firm commitment for correction of the problem by a firm date. Every effort will be made to work cooperatively with the subcontractor to resolve problems with a clear understanding that failure to perform to requirements may result in termination of the subcontract. If replacement of a subcontractor becomes necessary, the Johnson-Laux Team PM will seek approval of the owner to terminate the sub-contract and to replace the subcontractor.



C. STATEMENT DETAILING OUR PROCESS FOR QUICK RESOLUTION OF ANY PROCUREMENT OR CONSTRUCTION RELATED ISSUES NEGATIVELY IMPACT THE PERFORMANCE OF THE WORK. SAMPLES OF JOHNSON-LAUX RESOLUTIONS

PBA Fern Isle Park

Upon Mobilization and layout, we discovered a major conflict where the civil plans showed the Walkway in relation to the bank of the existing canal. We notified the City of Miami Project Manager of the location conflict and suggested a couple of options for remedy. One option was to add a retaining wall due to the slope of the canal bank. The other proposed alternative was to re-route/relocate the pedestrian walkway. We were already struggling with the delay in receiving the tree removal permit, which was also impacted this area. Considering the cost of a retaining wall, the delays involved in design and permitting, plus the existing delay of the tree removal permit, we pushed for re-routing and relocating the pedestrian walkway. This option was approved, and we could continue the work, avoid a costly, time -consuming retaining wall, and save some trees!

V-548 Jet-Blue Relocation

During the relocation, the timing was critical, as much of the move was scheduled to occur during the busy holiday travel season in November and December. Changing customer needs initially led us to accelerate the schedule to finish at least 2 weeks before Christmas. However, after another airline merger was announced, the airport master plan was changed again, and Johnson-Laux was asked to cancel the acceleration. Meeting the changing demands could have caused any number of conflicts with the subcontractors that went from working three shifts to being asked to hold off any work for two weeks. By maintaining open lines of communication, Johnson-Laux prevented any major conflicts, despite these rapidly changing requirements.

Oakshire and Pinewood Elementary Schools Multi-Systems Replacement Project

Orange County Public Schools provided the original program where the work would be performed 1 building at a time, and portables would be used as swing space. While finalizing the GMP, we were notified that the school district would not bring portables to the site and that we would have to perform all work over the summer with no work performed during the school year. This was a significant conflict since this change occurred 1 week before we were to advertise for bids, hold pre-bid meetings with vendors, etc. Central Florida HVAC vendors already suffered from a manpower shortage. Now, performing the work in two phases over two summers (chiller plant and 3 buildings the first summer and 3 buildings the 2nd summer) posed a major challenge due to the multiple crews that would be needed for 2 shifts of work. Needless to say, the bid participation was slim due to the majority of HVAC and Electrical vendors being unable to meet the new project schedule. OCPS allowed us to pursue a large MEP subcontractor that did not have a lot of School Experience. However, they were coming off of a large Disney project and had tons of manpower. We hired them for HVAC, Electrical, Plumbing, and Fire Protection. They performed successfully and met all milestone deadlines. Crisis Averted!



Johnson du Laux

OVERVIEW OF SERVICES AND MANAGEMENT PLAN 58





TAB 5COST PROPOSAL

ATTACHMENT D

DORCHESTER COUNTY ADJUSTMENT FACTORS

CONTRACTOR NAME: Johnson-Laux Construction, LLC

GEOGRAPHIC REGION: Group A / DORCHESTER COUNTY

If not bidding on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

- 1. <u>Non-Secure Areas, Normal Working Hours Adjustment Factor</u>: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:
 - 1.A Adjustment Factor With Administrative Fees:

1 •	2	2	0	0
(0,, 1,, 1,, 1,, 1,, 1)				

(Specify to four decimal places)

- <u>Non-Secure Areas, Other Than Normal Working Hours Adjustment Factor:</u> 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:
 - 2.A Adjustment Factor With Administrative Fees:

1 2 2 0 5

(Specify to four decimal places)

- 3. <u>Secure Areas, Normal Working Hours Adjustment Factor:</u> 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:
 - 3.A. Adjustment Factor With Administrative Fees:

1	•	2	2	5	0

(Specify to four decimal places)

- 4. <u>Secure Areas, Other Than Normal Working Hours Adjustment Factor:</u> 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:
 - 4.AAdjustment Factor With
Administrative Fees:12300

(Specify to four decimal places)

- 5. <u>Non Pre-priced Adjustment Factor:</u> To be applied to Work deemed not to be included in the CTC but within the general scope of the work:
 - 5.A Adjustment Factor With Administrative Fees:

			_		
1	•	2	7	6	6
(Specify to four decimal places)					

6. <u>Combined Adjustment Factor:</u> (From Line 11 Attachement E) (See Attachment E for calculation procedure) 1 2 2 4 7

(Specify to four decimal places)

Notes to Proposer:

- a. Group A Dorchestor County Administrative Fee: Proposers must include an Administrative Fee in calculating the Group A Dorchester County Adjustment Factors. The administrative fee will be calculated at the rate 6.00% of the total Purchase Order Price.
- b. Adjustment Factors and extended totals should be rounded to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).
- c. The Adjustment Factor for Non-Secure Areas, Other Than Normal Working Hours <u>must be</u> <u>greater than or equal to</u> the Non-Secure Areas, Normal Working Hours Adjustment Factor.
- d. The Adjustment Factor for Secure Areas, Other Than Normal Working Hours <u>must be greater</u> <u>than or equal to</u> the Secure Areas, Normal Working Hours Adjustment Factor.
- e. The Owner reserves the right to correct arithmetic errors in the event of a discrepancy, the Adjustment Factors listed in the column titled "Adjustment Factor Bid" shall take precedence and be used to calculate the extended totals.

(The rest of this page is intentionally left blank)

ATTACHMENT E DORCHESTER COUNTY ADJUSTMENT FACTORS

CALCULATION OF THE COMBINED ADJUSTMENT FACTOR

CONTRACTOR NAME: _____

GEOGRAPHICAL REGION: <u>Group A / DORCHESTER COUNTY</u>

If not proposing on this region simply put Not Applicable in the CONTRACTOR NAME: above.

The following formula has been developed for the sole purpose of evaluating bids and awarding.

Each bidder must complete the following calculation.

Line 1.	Non Secured Areas Normal Working Hours Adjustment Factor (1.A)	1.2200
Line 2.	Multiply Line 1 by .40	0.4880
Line 3.	Non Secured Areas O t her Than Normal Working Hours Adjustment Factor (2.A)	1.2205
Line 4.	Multiply Line 3 by .30	0.3662
Line 5.	Secured Areas Normal Working Hours Adjustment Factor (3.A)	1.2250
Line 6.	Multiply Line 5 by .15	0.1838
Line 7.	Secured Areas Other Than Normal Working Hours Adjustment Factor (4.A)	1.2300
Line 8.	Multiply Line 7 by .10	0.1230
Line 9.	Non Pre-priced Tasks Adjustment Factor(5.A)	1.2766
Line 10.	Multiply Line 5 by .05	0.0638
Line 11:	Summation of lines 2, 4, 6, 8 and 10) (Combined Adjustment Factor)	1.2247

Notes to Proposer:

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Attachment D.

Instructions To Bidder: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward)

Note To Bidder: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Bidder.

When submitting Price Proposals related to specific Purchase Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed provided in lines 1, 3, 5, 7, and 9 as applicable, on Attachment E above.

(The rest of this page is intentionally left blank)







TAB 6

ADDITIONAL FORMS

P104 Vendor Information Form
P106 Compliance with Illegal Immigration Act
P107 Non-Collusion Oath
P108 Equal Employment Opportunity Certification
Diversity Vendor Certification Participation
Agreement to Work in All Regions in the State
Federal Funds Certification Form
Final Contract Signature Form

Dorchester County Vendor Information Form

COMPANY LEGAL NAME:	Johnson-Laux Construction, LLC				
DBA:	Same				
STREET ADDRESS:	650 Garden Commerce Parkway, Suite 100 Winter Garden, FI 34787				
MAILING ADDRESS:	Same				
PHONE NUMBER:	(407)770-2180				
EMAIL ADDRESS:	kevin@johnson-laux.com				
REMIT EMAIL ADDRESS (FOR PO'S)	kevin@johnson-laux.com				
FEDERAL TAX ID #:	59-3674291				
REGISTERED IN: (STATE)	Florida				
CONTACT PERSON TO SEND CONTRACT TO					
NAME:	Kevin Johnson				
MAILING ADDRESS:	650 Garden Commerce Parkway, Suite 100 Winter Garden, FI 34787				
PHONE NUMBER:	(407)770-2180				
EMAIL ADDRESS:	kevin@johnson-laux.com				

HOW DID YOU HEAR ABOUT THIS OPPORTUNITY TO DO BUSINESS WITH THE COUNTY?

We are participants in the current Dorchester JOC program

Compliance with Illegal Immigration Act

By signing a bid/proposal, the Bidder/Offeror certifies that it will comply with the applicable requirements of Title 8, Chapter 14 of South Carolina Code of Laws and agree to provide to the State upon request any documentation required to establish either; (a) that Title 8, Chapter 14 is inapplicable to the Bidder/Offeror and its subcontractors or sub-subcontractors; or (b) that the Bidder/Offeror and its subcontractors or sub-subcontractors are in compliance with Title 8, Chapter 14.

Pursuant to Section 8-14-60, "A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony and, upon conviction, must be fined within the discretion of the Court or imprisoned for not more than five years, or both."

Bidder/Offeror agrees to include in any contracts with subcontractors, language requiring subcontractors to (a) comply with applicable requirements of Title 8, Chapter 14, and (b) include in its contracts with the subcontractors language requiring the sub-subcontractors to comply with the applicable requirements of Title 8, Chapter 14.

Solicitation Number: RFP # 2023-21

Company Name: Johnson-Laux Construction, LLC

Address: 201 Sigma Drive, Summerville, SC 29486

Authorized Representative Name and Title: Keyin Johnson - Vice President
Signature of Authorized Representative:
Witness (Print Name and Sign): Anita Birball Anita Birball

Non-Collusion Oath

COUNTY OF: Orange

STATE OF: Florida

Before me, the Undersigned, a Notary Public, for and in the County and State aforesaid, personally appeared <u>Kevin Johnson</u> and made oath that the Company herein, its agents, servants, and/or employees, to the best of its knowledge and belief, have not in any way colluded with anyone for and on behalf of the Company, or itself, to obtain information that would give the Company an unfair advantage over others, nor have it colluded with anyone for and on behalf of the Company or itself, to gain any favoritism in the award of the Contract herein.

SWORN TO BEFORE ME THIS

 2nd
 DAY OF
 November
 , 2022

Authorized Signature for Company

NOTARY PUBLIC FOR THE STATE OF Florida

My Commission Expires: 05/13/2026

Print Name: Anita Birball

Address: 650 Garden Commerce Pkwy, Ste 100

Winter Garden, FL 34787

Phone Number: (407) 770-2180

Please print Company's Name and Address:

Johnson-Laux Construction, LLC

650 Garden Commerce Pkwy, Ste 100

Winter Garden, FL 34787

Note: Notary seal required for Out of State Company





Equal Employment Opportunity Certification

(For Contractors/Vendors Other Than Individuals)

Dorchester County requires compliance with State and Federal regulations governing Equal Employment Opportunity, External Equal Opportunities (EO), External On-the-Job Training (OJT), Title VI & VII, and the Americans with Disabilities Act (ADA) programs.

Sub-recipients of federal-aid contracts must include notifications in all solicitations for bids of work or material and agreements subject to Title VI of the Civil Rights Act of 1964 and other nondiscrimination authorities. Sub-recipients, contractors and subcontractors may not discriminate in their employment practices or in the selection and retention of any subcontractor.

By signing this document, the Contractor/Vendor hereby certifies its commitment to assure nondiscrimination in its programs and activities to the effect that no person shall on the grounds of race, color, national origin, sex, age, disability or income status be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination or retaliation under any federally or non-federally funded program or activity administered by the sub-recipient and/or its contractors.

Solicitation Number: RFP #2023-21			
Company Name: Johnson-Laux Construction, LLC			
Address: 201 Sigma Drive, Suite 300			
Authorized Representative Name and Title: Keyin Johnson - Vice President			
Signature of Authorized Representative:			
Λ			
Witness (Print Name and Sign): Anita Birball			

DIVERSITY VENDOR CERTIFICATION PARTICIPATION

<u>Diversity Vendor Certification Participation</u> - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

a.	Minority Women Business Enterprise		
	Respondent certifies that this firm is an MWBE	Yes	No
	List certifying agency:		
b.	Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)		
	Respondent certifies that this firm is a SBE or DBE	Yes	No
	List certifying agency:		
c.	Disabled Veterans Business Enterprise (DVBE)		
	Respondent certifies that this firm is an DVBE	Yes	No
	List certifying agency:		
d.	Historically Underutilized Businesses (HUB)		
	Respondent certifies that this firm is an HUB	Yes	No
	List certifying agency:	_	
e.	Historically Underutilized Business Zone Enterprise (HUBZone)		
	Respondent certifies that this firm is an HUBZone	Yes	No
	List certifying agency:	_	
f.	<u>Other</u>		
	Respondent certifies that this firm is a recognized diversity certificate holder	Yes	No
	List certifying agency:		

AGREEMENT TO WORK IN ALL REGIONS IN THE STATE

There are times that a Contractor may need to perform work for certain Members that have facilities in areas outside of the Geographic Region. By acknowledging your acceptance below, you are saying that you will consider performing work in such areas in the State or other States. The Contractor will use the awarded CTC and adjustment factor proposed. If a contractor holds multiple contracts when performing work outside an awarded Region the contractor will use the contract that results in the lowest price for the Member. The Contractor will have the option to decline Projects outside of the Geographic Region.

Please circle your intention below:

Yes We agree to consider working in areas outside of the Geographic Region.					
No We will <u>NOT</u> consider working outside of the Geographic Region.					
Signature					
The Proposer shall acknowledge this bid by signing and completing the spaces provided below:					
Name of Proposer: Kevin Johnson					
City/State/Zip: 201 Sigma Drive, Suite 300					
Summerville, SC 29486					
Telephone No.: (912) 480-0580					
If a partnership, names and addresses of partners:					
Notarized					
Subscribed and sworn to before me this 2nd day of November, 2022					
Notary Public in and for the County of Orange					
State of Florida Notary Public State of Florid					
My commission expires: 05/13/2026 Signature: Anita Birball My Commission HH 255850 Exp. 5/13/2026					

FEDERAL FUNDS CERIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All Vendors submitting bids must complete this Federal Funds Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a vendor fails to complete any item in this form, CCOG and Equalis Group will consider the Vendor's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to CCOG General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a bid, you agree to these Vendor violation and breach of contract terms.

Does vendor agree Does Bidder agree? KJ (Initials of Authorized Representative)

2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so.

Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Bidder agree? KJ (Initials of Authorized Representative)

3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does Bidder agree? KJ

(Initials of Authorized Representative)

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at <u>www.wdol.gov</u>. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Bidder agree? KJ

(Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Bidder agree? KJ

(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement:

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

Does Bidder agree? KJ

(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Bidder agree? KJ

(Initials of Authorized Representative)

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Bidder agree? KJ

(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) --- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Bidder agree? KJ

(Initials of Authorized Representative)

10. Procurement of Recovered Materials:

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Bidder agree? KJ

(Initials of Authorized Representative)

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does Bidder agree? <u>KJ</u> (Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does Bidder agree? KJ

(Initials of Authorized Representative)

13. Domestic preferences for procurements

For participating agency purchases utilizing Federal funds, Bidder agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

"Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Bidder agree? KJ (Initials of Authorized Representative)

14. General Compliance and Cooperation with Participating Agencies:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy

such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does Bidder agree? KJ (Initials of Authorized Representative)

15. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Bidder agree? KJ

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized Signature:

Printed Name: Kevin Johnson

Company Name: Johnson-Laux Construction, LLC

Mailing Address: 201 Sigma Drive, Suite 300

Summerville, SC 29486

Job Title: Vice President

(The rest of this page is intentionally left blank)

Contract Signature Form

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Final Contract at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Bidder and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

IN WITNESS WHEREOF, the Parties have executed this Contract under their respective seals the day and year first written above.

COUNTY OF DORCHESTER, SOUTH CAROLINA

SIGNATURE: PRINT: Jason L. Ward TITLE: County Administrator	
WITNESS:	WITNESS:
CONTRACTOR SIGNATURE: PRINT: Kevin Johnson TITLE: Vice President WITNESS: And Bibal	WITNESS: frand Pogers

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JOHNSON IL LAUX

LOCATIONS

 201
 Sigma
 Drive,
 Ste
 300

 Summerville, SC 29486 |
 912.480.0580

 7001
 Chatham
 Center
 Dr,
 Ste
 600

 Savannah,
 GA 31405 |
 912.480.0580

 3200
 Cobb
 Galleria
 Pkwy,
 Ste
 275

 Atlanta,
 GA 30339 |
 404.795.8335

 650
 Garden
 Commerce
 Pkwy,
 Ste
 100

 WinterGarden, FL34787 |
 407.770.2180

 4751
 Jim
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