



Better Quality, Healthier Light at a Net-Zero Cost



NetZero USA® & Equalis Group

Publicly Procured Contract Vehicle

NetZero USA® Contract Highlights

- Expert team of lighting professionals with a **proven track record** in implementing municipal projects nationwide. We handle every aspect from start to finish – on time and on budget in a turn-key solution.
- Below-market pricing for Equalis Group Members, which – combined with available utility incentives – allows members to upgrade with little to no out-of-pocket cost.
- Products are backed by our industry-exclusive Non-Prorated Warranty. If a product fails, we will repair or replace it at no additional charge for the full life of the warranty.

Who is NetZero USA®?

In business since 2009, NetZero USA® is the lighting industry's first – and only – vertically integrated energy reduction company. From product design and manufacturing, to financing, installation, and service – and everything in between – we exercise full control over our products and services. We partner with global industry leaders to bring the latest technology to market and facilitate our best-in-class programs and services. Our mission is to be a trusted partner, delivering the right amount of light with the most amount of life, while reducing energy waste, at a net-zero cost to our customers.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1170B

Lead Agency: Region 10 ESC

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations *for Public Sector Organizations*



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.