



**WESTWIND**



## Westwind & Equalis Group

*Publicly Procured Contract Vehicle*

### Westwind Contract Highlights

- **People.** Westwind believes in the power of partnership, so our Pack works hard to build and maintain strong relationships with both our OEM partners and our customers.
- **Access.** Westwind partners with hundreds of major distributors providing our customers with the best products and the most reliable services.
- **Commitment.** With more than 25 years working with FED AND SLED agencies, the Westwind Pack is adept at navigating the procurement process and delivering effective results, regardless of scale.
- **Knowledge.** Our solution engineers hold certifications from many leading technology manufacturers and service providers. Our team regularly meets with many of our OEMs to understand what innovative solutions and emerging technologies best fit our customers' needs.

### Who is Westwind?

For over 25 years, Westwind has been providing IT product and service solutions to government and commercial entities throughout the US. Relationships with over 300 OEMs allow Westwind to draw on providers who can meet customers' unique needs. We also have experience and certifications to provide cloud services and solutions such as Microsoft 365, Microsoft Azure, and Google. Whether customers are moving to all cloud or hybrid cloud, need to scale, or need to upgrade their cyber security solutions, the Westwind team can help.

*Save Time...* we've done the procurement work so you don't have to.

*Save Money...* your dollar goes further with the collective buying power of Equalis Group.

*Stay Legal...* our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-11731

**Lead Agency:** Region 10 ESC

### Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.