



## Canon USA & Equalis Group

*Publicly Procured Contract Vehicle*

### Canon Contract Highlights

- **Streamlined, Compliant Procurement:** Skip lengthy RFPs with our pre-negotiated, fully compliant Master Agreement, simplifying and accelerating your purchasing process.
- **Cost Savings on Canon's Trusted Technology:** Access competitive pricing on Canon's industry-leading imaging and document solutions, designed to enhance productivity and performance.
- **Comprehensive Support and Flexibility:** Benefit from dedicated customer support and flexible financing options, ensuring Canon solutions meet your organization's needs seamlessly.
  - *Separate financial and service*
  - *CFS, Billing for lease and Service in one combined process (one bill)*

### Who is Canon?

Canon is a global leader in imaging and document solutions, known for its innovative technologies that enhance productivity and simplify document management across various industries, including education, healthcare, and government. With reliable, high-performance products ranging from copiers to advanced software, Canon meets the unique needs of organizations large and small.

Focused on customer success, Canon emphasizes quality, sustainability, and dedicated support. Through partnerships like our Master Agreement with Region 10ESC for Equalis Group participating agencies, we make it easy for institutions to access cost-effective, streamlined solutions that drive long-term success.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1169B

**Lead Agency:** Region 10 ESC

## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.