

## Newest Contract Awards

Equalis Group is excited to announce our most recent contracts awarded through a rigorous public sector procurement process conducted by our Lead Agencies. These contracts are immediately available to Equalis Group Members. See <a href="https://www.equalisgroup.org/contracts">www.equalisgroup.org/contracts</a> for RFP and contract documentation.

	Supplier	Products & Services Available	Contract #
acer for education	<u>Acer</u>	Chromebooks, Computer: Laptop & Desktop, IT: Hardware & Peripherals	COG-2160A
3BRADY SIGNS	Brady Signs	Digital Displays, Scoreboards & Signage	COG-2162A
cogent infotech	Cogent Infotech	Cybersecurity Products & Services, IT: Cloud Services, IT: Managed Services	COG-2163A
D&H	D&H Distributing Company	Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Peripherals & Integration & Software	R10-1173A
e + Where Technology Means More®	ePlus Technology, inc.	Apple Hardware & Peripherals, Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Integration & Peripherals & Software	R10-1173B
FEDERAL CONTRACTS COMPANY	Federal Contracts Company	All-Terrain Vehicles (ATV), Low Speed Vehicles (LSV), Recreational & Utility Snowmobiles, Side-By-Side Vehicles, Utility Vehicles (UTV), Vehicle Accessories	R10-1175A
Forward Edge The technology edge for education	Forward Edge	Cybersecurity Products & Services, IT: Cloud Services, IT: Managed Services	COG-2163B
Insight. Tr	Insight Public Sector	Cloud Solutions, Cybersecurity Products & Services, Educational Technology, IT: Hardware & Peripherals, IT: Managed Services, IT: Software	R10-1173C
V E H I C L E S	Moto Electric Vehicles	All-Terrain Vehicles (ATV), Golf Carts, Passenger Transportation Shuttles, Side-By-Side Vehicles, Utility Vehicles (UTV), Vehicle Accessories	R10-1175B

www.equalisgroup.org Pg. 1



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	Supplier	Products & Services Available	Contract #
NETZEROUSA® COMMERCIAL LED LIGHTING	NetZero USA®	A/V: Lighting & Staging, Ballasts, Lighting Controls & Sensors, Lighting Upgrades & Retrofits, Lighting: Indoor & Outdoor	R10-1170B
PRESIDIO°	<u>Presidio</u>	Apple Hardware & Peripherals, Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Peripherals, IT: Integration, IT: Software	R10-1173D
PROGRESSIVE ROOFING	Progressive Roofing	Exterior Surfacing, HVAC & Building Automation, Job Order Contracting (JOC), Roofing, Solar: Procurement & Construction & Installation	R10-1172A
SHARP	<u>Sharp</u>	IT: Hardware & Peripherals, IT: Software	R10-1173E
BUILDING TRUST	Sika Roofing	Exterior Surfacing, Roofing, Solar: Procurement & Construction & Installation	R10-1172C
TD SYNNEX	TD SYNNEX	Apple Hardware & Peripherals, Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Peripherals, IT: Integration, IT: Software	R10-1173F
	<u>TPx</u>	IT: Hardware & Software, IT: Managed Services, IT: Organization & Communication Tools, Managed Cybersecurity Services, Unified Communications (UCaaS)	COG-2163C
VCLOUD TECH	vCloud Tech Inc.	Apple Hardware & Peripherals, Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Integration & Peripherals & Software	R10-1173G
Vestis Uniforms and Workplace Supplies	<u>Vestis</u>	Laundry & Cleaning Services, School & Sports Uniforms, Uniform & Apparel & Linen & Textile	R10-1174A
virtucom* (25-)	<u>Virtucom</u>	IT: Hardware & Peripherals	R10-1173H
watchfire	Watchfire	Digital Displays, Scoreboards & Signage	COG-2162B

www.equalisgroup.org Pg. 2



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	Supplier	Products & Services Available	Contract #
<b>WESTWIND</b>	Westwind Computer Products	Apple Hardware & Peripherals, Cloud Solutions, Cybersecurity Products & Services, IT: Hardware & Peripherals, IT: Integration, IT: Software	R10-1173i
<b>YAMAHA</b> Revs Your Heart	Yamaha Motor Co	All-Terrain Vehicles (ATV), Golf Carts, Low Speed Vehicles (LSV), Side-By-Side Vehicles, Utility Vehicles (UTV), Vehicle Accessories	R10-1175C
<b>Zayo</b> °	<u>Zayo</u>	Internet Connectivity, IT: Hardware, Telecommunications Solutions	COG-2161B
XEIOX Business Solutions	Xerox Business Solutions	Cloud Solutions, Computer Accessories, Copiers & Scanners, Cybersecurity Products & Services, IT: Hardware & Software, Managed Cybersecurity Services, Managed Print Services, Multifunctional Devices, Office Products	R10-1169C

Achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email *Engage@EqualisGroup.org* or visit *EqualisGroup.org/Map* to connect with your dedicated Member Engagement Resource today.

www.equalisgroup.org Pg. 3

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

#### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

Publish Interview Issue **Finalize Implement Identify** Prepare Score Solicitation **Finalists** Contract Solution Requirements **Notice Proposals** Award # of Hours? # of Weeks? # of Weeks?

#### **Your Implementation Process with Equalis Group**

Identify Configure Implement
Requirements Best Solution Best Solution
# of Hours? # of Hours? # of Hours? # of Weeks? # of Weeks?

## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.