

THIS MASTER COOPERATIVE PURCHASING AGREEMENT (this "**Master Agreement**") is entered into by and between The Cooperative Council of Governments, Inc. ("**CCOG**"), AstroTurf Corporation (the "**Winning Supplier**"), and Equalis Group ("**Equalis Group**"). Throughout this Master Agreement, CCOG, Winning Supplier, and Equalis are referred to interchangeably as in the singular "**Party**" or in the plural "**Parties**."

## 1. RECITALS

**A.** CCOG is a Council of Governments formed under Chapter 167 of the Ohio Revised Code and serves as a lead agency (a "**Lead Public Agency**") for Equalis Group ("**Equalis Group**"), a national cooperative purchasing organization, by publicly procuring Master Agreements for products and services to be made available to current and prospective Equalis Group members ("**Equalis Group Member**" or "**Member**").

**B.** Equalis Group is the third-party procurement administrator for and duly authorized agent of CCOG, and in that role manages the procurement, contract management, marketing, sales, reporting, and financial activities of, for, and on behalf of CCOG at the direction and with the authorization of the CCOG Board of Directors.

**C.** To the extent that the laws of a state, region, territory, and/or country permit, any public sector entity may join Equalis Group as a Member. The term "**Public Sector Entities**" includes, but is not limited to, political subdivisions, municipal corporations, counties, townships, villages, school districts, special districts, public institutions of higher education or training, units of government, state/regional/territorial agencies, state/regional/territorial governments, federal/national agencies, federal/national governments, and other entities receiving financial support from tax monies and/or public funds.

**D.** Any organization that is exempt from federal income tax under Section 501(c)(3) of the IRS Code, and any other entity if permitted under the IRS Code and other applicable law, including for-profit companies, may also join Equalis Group as a Member.

**E.** Equalis Group makes its Master Agreements available through groups and associations ("**Association Partners**") that contract with Equalis Group for the purpose of providing additional benefits to the members of such Association Partners.

**F.** Members, Association Partners, and Association Partners' members are referred to throughout this Master Agreement as Equalis Group participants ("**Equalis Group Participants**").

**G.** CCOG issued a request for proposal ("**RFP**") on behalf of Equalis Group Participants and solicited responses from companies ("**Respondent**") for sports surfacing & related solutions and awarded a contract to Winning Supplier as a responsible Respondent whose proposal was most advantageous to CCOG. The products and services made available in this contract are defined by the contents of the Winning Supplier's Cost Proposal submission ("**Products & Services**").

**H.** CCOG and Equalis Group agree to make the Products & Services from Winning Supplier available to Equalis Group Participants and Winning Supplier agrees to provide the same to Equalis Group Participants who purchase Products & Services ("**Program Participants**") subject to the terms of this Master Agreement.

NOW, THEREFORE, in consideration of the mutual promises contained herein, the Parties agree to the following terms and conditions:

## 2. TERMS & CONDITIONS

**2.1. Personnel & Equipment.** The Parties agree that the number and types of any subcontractors, dealers, distributors, personnel, or specialized equipment which may be required to furnish Products & Services to Program Participants will be determined by Winning Supplier. Winning Supplier agrees to engage the number and types of subcontractors, personnel, and/or specialized equipment necessary to furnish the types of Products & Services to all Program Participants throughout the Term of this Master Agreement and any Customer Agreement.

**2.2. Supplemental Agreements.** Winning Supplier may enter into separate supplemental agreements with an Equalis Group Participant and/or Program Participant to further define the terms and conditions of purchasing Products & Services pursuant to this Master Agreement ("**Customer Agreement**"). Notwithstanding the foregoing, by ordering products or services under this Master Agreement, all terms and conditions of this Master Agreement will be incorporated into a resulting Customer Agreement unless the Customer Agreement as mutually agreed between Winning Supplier and the Program Participant states otherwise. Any Customer Agreement entered into as a result of this contract is exclusively between the Program Participant and Winning Supplier. Neither CCOG, Equalis Group, its agents, Member and employees shall be made party to any claim for breach of such agreement.

### **2.3. Pricing; Products & Services**

**a. Not-To-Exceed Pricing.** All contract pricing is "*Not-To-Exceed Pricing*" where Members will receive pricing that does not exceed the per unit pricing provided by the Respondent in Attachment B. Winning Supplier may adjust pricing lower if needed, without any approval needed, but cannot exceed the pricing on their contract price list.

**b. Pricing Adjustments.** No price increases are permitted within the first ninety (90) days of this contract's Effective Date. Should it become necessary or proper during the Term of this Agreement to make any change in design or any alterations that will increase expense, Equalis Group must be notified immediately. Price increases must be approved by CCOG or Equalis Group and no payment for additional materials or services, beyond the amount stipulated in the Agreement, shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. In instances of an increase in price, Winning Supplier must honor current pricing for thirty (30) days after approval of new pricing and written notification from Equalis Group.

It is Winning Supplier's responsibility to keep all pricing up to date and on file with Equalis Group. All price changes must be provided to Equalis Group, using the same format as was accepted in the original contract.

**c. Rates & Charges.** The rates, fees, and charges to be charged to and paid by Program Participants for Products & Services are set forth in contract price list. Winning Supplier agrees that there are no other applicable rates, fees, charges, or other monetary incentives for Products & Services except those set forth in Winning Supplier's cost proposal.

**d. Products & Services Additions and Deletions.** New products and/or services that are included in the scope of work of the original RFP may be added to the contract. Winning Supplier may replace or add product lines to an existing contract if the line is replacing or supplementing products on contract, is equal or superior to the original products offered, is discounted in a similar or to a greater degree, and if the products meet the requirements of the solicitation. CCOG or Equalis may require additions to be submitted with documentation from Participating Members demonstrating an interest in, or a potential requirement for, the new product or service. CCOG or Equalis may reject any additions without cause.

**2.4. The Term.** This Master Agreement and the Appendices attached hereto will become effective as of effective date identified in the **Master Agreement Signature Form** (the “**Effective Date**”). This Master Agreement will remain in effect for four (4) years and will expire on the date identified in the **Master Agreement Signature Form** (the “**Termination Date**”) unless extended, terminated, or cancelled as set forth in the Master Agreement (the “**Initial Term**”). This Master Agreement may be renewed for one (1) additional one (1) year period by CCOG (a “**Renewal Term**”) unless this Master Agreement is terminated as set forth herein. By mutual consent of the Parties, the Term of this Master Agreement may be extended beyond the Initial and Renewal Term (the “**Extended Term**”). The Initial Term together with all Renewal Terms and Extended Terms exercised are hereinafter collectively referred to as the “**Term**.”

**2.5. Formation of Contract**

**a. Respondent Contract Documents.** CCOG and Equalis Group will review proposed Respondent contract documents. Respondent’s contract document shall not become part of CCOG and Equalis Groups’ contract with Respondent unless and until an authorized representative of CCOG and Equalis Group reviews and approves it.

**b. Entire Agreement.** This Master Agreement, including its Recitals, together with all components of the RFP, the components of the Winning Supplier’s proposal, attachments, appendices, and exhibits hereto, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior oral or written representations and agreements with regard to the same subject matter. The Parties acknowledge that this Master Agreement has been negotiated and incorporates their collective agreement as to the provisions to be contained herein. Therefore, no presumption will arise giving benefit of interpretation by virtue of authorship of any provision of this Master Agreement, and any ambiguity may not be construed for or against any Party. Winning Supplier’s complete and final RFP response is hereby incorporated into and made part of this Master Agreement.

**c. Modification.** No release, discharge, abandonment, waiver, alteration, or modification of any of the provisions of this Master Agreement, or any of the Appendices incorporated herein, shall be binding upon any Party unless set forth in a writing signed by authorized representatives of the Parties.

**d. Assignment.** This Master Agreement and the rights and obligations hereunder may not be assignable by any Party hereto without the prior written consent of the other Parties, which consent shall not be unreasonably withheld, conditioned, or delayed, provided, however, that Winning Supplier and Equalis Group may assign their respective rights and obligations under this Master Agreement without the consent of the other Parties in the event either Winning Supplier or Equalis Group shall hereafter effect a corporate reorganization, consolidation, merger, merge into, sale to, or a transfer of all or substantially all of its properties or assets to another entity. Subject to the preceding sentence, this Master Agreement will be binding upon, inure to the benefit of, and be enforceable by the Parties and their respective successors and assigns. Any instrument purporting to make an assignment in violation of this section shall be null and void. This Master Agreement may be extended to additional entities affiliated with the Parties upon the mutual agreement of the Parties. No such extension will relieve the extending Party of its rights and obligations under this Master Agreement.

**e. Order of Precedence.**

- (1) General terms and conditions of Master Agreement
- (2) Specifications and scope of work, as awarded
- (3) Attachments and exhibits to the Master Agreement
- (4) The solicitation and all attachments thereto; and
- (5) The Respondent’s proposal and all attachments thereto.

## 2.6. Confidentiality.

a. **Obligation.** The nature and details of the business relationship established by this Master Agreement, and the business information regarding the other Party(ies) (the “**Disclosing Party**”) to which a Party(ies) (the “**Receiving Party**”) may become privy during the Term of this Master Agreement (collectively, the “**Information**”) constitute confidential and proprietary information, the disclosure, copying, or distribution of which could result in competitive harm to the Disclosing Party. Each Party agrees to maintain the other Parties’ Information in the strictest confidence and agrees not to disclose, copy, or distribute the other Parties’ Information, whether orally or in writing, directly or indirectly, in whole or in part, except to those of the Receiving Party’s employees, agents, subcontractors, and suppliers with a need to know the Information. The foregoing will not limit a Receiving Party, for purposes of marketing, from informing actual or potential Equalis Group Participants of the existence of a contractual relationship between the Parties. The Parties further agree that they will require that all of their employees, agents, subcontractors, and suppliers abide by the terms of these confidentiality obligations. The confidentiality obligations set forth in this section will continue in effect for the Term of this Master Agreement and for a period of two (2) years after the date this Master Agreement is terminated or expires.

b. **Exceptions.** Nothing herein will apply to any information (a) which is or becomes generally available to the public other than as a result of a disclosure by a Receiving Party or its representatives, (b) which was available on a non-confidential basis prior to its disclosure by the Disclosing Party or its representatives, (c) which becomes available to a Receiving Party on a non-confidential basis from a source other than the Disclosing Party or its representatives, provided that such source is not known to be subject to any prohibition against transmitting the information, (d) which is disclosed pursuant to an order of court; provided that in the event that proprietary information is disclosed or threatened to be disclosed pursuant to this clause (d), the Receiving Party will give the original Disclosing Party prompt, written Notice, as hereinafter defined, of such threatened disclosure and the right to defend against such disclosure, at Disclosing Party’s expense, and provided further that the original Receiving Party will cooperate reasonably in such defense, or (e) which is subject to a Freedom of Information Act Request or other public records request to which a Party is, or may be, required to respond by applicable law.

2.7. **Indemnification.** Winning Supplier shall protect, indemnify, and hold harmless both CCOG and Equalis Group, administrators, employees, and agents (“**Indemnified Parties**”) against all claims, damages, losses and expenses (“**Claims**”) arising out of or resulting from the actions of Winning Supplier, Winning Supplier employees or subcontractors in the preparation of the solicitation and the later performance under the contract, including any Customer Agreements with Program Participants (“**Losses**”).

2.8. **Winning Supplier Insurance.** During the Term of this Master Agreement, and for two (2) years following expiration or termination of this Master Agreement, Winning Supplier, at its own expense, shall maintain and shall require that its agents, subcontractors, and suppliers engaged in Winning Supplier’s performance of its duties under this Master Agreement maintain general liability insurance, property insurance, and automobile insurance (at a minimum, in the amount of \$1,000,000 per occurrence/\$5,000,000 annual aggregate) applicable to any claims, liabilities, damages, costs, or expenses arising out of its performance under this Master Agreement, or any Appendix, and with respect to, or arising out of, Winning Supplier’s provision of Products & Services to Program Participants. CCOG, Equalis Group, and their respective officers, directors, employees, and agents will be named as certificate holders on Winning Supplier’s related insurance policies. All such insurance policies shall incorporate a provision requiring the giving of written Notice to CCOG and Equalis Group at least thirty (30) days prior to the cancellation, nonrenewal, and/or material modification of any such policies. Winning Supplier shall submit to Equalis Group within ten (10) calendar days after the Effective Date of this Master Agreement, and prior to furnishing Products & Services to any Program Participants, valid certificates evidencing the effectiveness of the foregoing insurance policies. Winning Supplier shall provide such valid certificates on an annual basis until the terms of this section are no longer applicable.

**2.9. Termination Rights.** The Parties shall have the termination rights set forth below.

a. **Insolvency.** If a petition in bankruptcy is filed by any Party, or if any Party is adjudicated as bankrupt, or if any Party makes a general assignment for the benefit of creditors, or if a receiver is appointed on account of the insolvency of any Party, then the other Parties, without prejudice to any other right or remedy, may terminate this Master Agreement upon giving at least five (5) business days prior written Notice of such termination.

b. **Mutual Consent.** This Master Agreement, or any Appendix, may be terminated at any time by the mutual written consent of the Parties.

c. **Breach.** In the event that any Party commits a material breach of its obligations under this Master Agreement, except for a payment obligation, the non-breaching Party(ies) may provide written Notice describing the material breach to the breaching Party. The breaching Party will have thirty (30) calendar days to cure such breach or provide acceptable reassurance to the non-breaching Party(ies), or, if the Parties agree that a cure or reassurance is not feasible within thirty calendar (30) days, such period of time for cure or satisfactory reassurance as the Parties may agree in writing. If the breach is not cured within such period or if satisfactory reassurance is not accepted by the non-breaching Party(ies) in such period, then the Party(ies) not in breach may terminate this Master Agreement upon ten (10) business days written Notice at the Addresses for Notices.

**2.10. Effects of Termination.** Upon termination of this Agreement for any reason, all Customer Agreements entered into with Program Participants shall terminate upon the Customer Agreement's current date of expiration. Winning Supplier shall immediately cease any sales of Products & Services to any Program Participant under and through the terms of this Master Agreement. Following the date of termination, Winning Supplier shall not be precluded from selling its products and services to individuals, businesses, and entities that were Program Participants when this Master Agreement was in effect either directly or through some other contract vehicle. Following the date of termination, CCOG and Equalis Group shall not be precluded from transitioning individuals, businesses, and entities that were Program Participants when this Master Agreement was in effect to another agreement or Equalis Group supplier partner.

**2.11. Audit of Winning Supplier.** CCOG and Equalis Group, whether directly or through an independent auditor or accounting firm, shall have the right to perform audits, including inspection of books, records, and computer data relevant to Winning Supplier's provision of Products & Services to Program Participants pursuant to this Master Agreement, to ensure that pricing, inventory, quality, process, and business controls are maintained; provided, however, that such inspections and audits will be conducted upon reasonable notice to Winning Supplier and so as not to unreasonably interfere with Winning Supplier's business or operations.

**2.12. Force Majeure.** This Master Agreement will be temporarily suspended during any period to the extent that any Party during that period is unable to carry out its obligations under this Master Agreement or the Appendices by reason of an Act of God or the public enemy, act of terrorism, epidemic or pandemic, fire, flood, labor disorder not caused by Winning Supplier, civil commotion, closing of the public highways not caused by Winning Supplier, government interference, government regulations, or any other event or occurrence beyond the reasonable control of the affected Party ("**Event of Force Majeure**"). No Party will have any liability to the other Party(ies) for a delay in performance nor failure to perform to the extent this Master Agreement or any Appendix is so temporarily suspended; provided that nothing contained herein shall apply to payment obligations with respect to obligations which have already been performed under this Master Agreement. If the provision of Products & Services are impeded due to an Event of Force Majeure, then Winning Supplier may apportion the provision of Products & Services among its present and future customers on a fair and reasonable basis after consulting with Equalis Group and the Program Participants potentially affected and in a manner that would not reasonably be expected to disproportionately affect Program Participants.

**2.13. Notices.** All notices, claims, certificates, requests, demands, and other communications required or permitted hereunder ("**Notice**") must be in writing and will be deemed given to the Addresses for Notices (a) when delivered personally to the recipient, (b) upon delivery by reputable overnight courier service (charges prepaid), or (c) upon delivery or refusal of delivery by certified or registered mail, return receipt requested, and addressed to the intended recipient. The Parties agree that the day-to-day business communications, including notification of a change of address, pricing updates, or revisions to any Appendix, may be made via electronic communication.

**a. Addresses for Notices.** Written notices for the Winning Supplier will be sent to the remittance address provided with the Winning Supplier's proposal.

i. If to **CCOG**:

The Cooperative Council of  
Governments, Inc.  
Attn: Board President  
6001 Cochran Road, Suite 333  
Cleveland, Ohio 44139  
Facsimile: 440.337.0002

ii. If to **EQUALIS GROUP**:

Equalis Group, LLC.  
Attn: Eric Merkle, EVP  
5540 Granite Parkway,  
Suite 200  
Plano, Texas 75024

**2.14. Waiver.** Other than the rights and obligations with respect to payment provided by this Master Agreement, waiver by any Party(ies) of or the failure of any Party(ies) hereto to enforce at any time its rights with regard to any breach or failure to comply with any provision of this Master Agreement by the other Party(ies) may not be construed as, or constitute, a continuing waiver of such provision, or a waiver of any other future breach of or failure to comply with the same provision or any other provision of this Master Agreement.

**2.15. Governing Law; Invalidity.** This Master Agreement shall be construed and enforced in accordance with, and governed by, the laws of the State of Ohio without regard to rules of conflict of laws. If any provision of this Master Agreement is declared unlawful or unenforceable by judicial determination or performance, then the remainder of this Master Agreement shall continue in force as if the invalidated provision did not exist. Any suits filed by any Party pursuant to this Master Agreement shall be brought in a court of competent jurisdiction located in Cuyahoga County, Ohio. In the event any Party initiates a suit and that suit is adjudicated by a court of competent jurisdiction, the prevailing Party shall be entitled to reasonable attorney's fees and costs from the non-prevailing Party in addition to any other relief to which the court determines the prevailing Party is entitled or awarded.

**2.16. No Third-Party Beneficiaries; Survival of Representations.** This Master Agreement is made solely for the benefit of the Parties to it, and no other persons will acquire or have any right under or by virtue of this Master Agreement. Except as otherwise provided herein, all representations, warranties, covenants, and agreements of the Parties shall remain in full force and effect regardless of any termination of this Master Agreement, in whole or in part.

**2.17. Execution in Counterparts.** This Master Agreement may be executed in one or more counterparts, each of which will be deemed an original. For purposes of this Master Agreement, a facsimile, scanned, or electronic signature will be deemed an original signature.

**2.18. Nondiscrimination & Intimidation.**

**a.** Winning Supplier expressly agrees that in the hiring of employees for the performance of work or services under this Master Agreement or any subcontract that takes place in the State of Ohio, Winning Supplier, its subcontractors, or any person acting on a Winning Supplier's or its subcontractor's behalf shall not discriminate in the hiring of employees by reason of race, creed, sex, disability as defined in **Section 4112.01** of the Ohio Revised Code nor shall it discriminate against any citizen of the State of Ohio in the employment of labor or workers who are qualified and available to perform the Work to which the employment relates.

**b.** Winning Supplier expressly agrees that Winning Supplier, any of its subcontractors, or any person on behalf of Winning Supplier or its subcontractors in any manner shall not discriminate against or intimidate any employee hired for the performance of work or services under this Master Agreement on account of race, creed, sex, disability as defined in **Section 4112.01** of the Ohio Revised Code, or color.

**c.** Winning Supplier expressly agrees to include principally similar provisions of this section in each of its written subcontractor agreements for the Products & Services subject to this Master Agreement.

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***REQUEST FOR PROPOSALS:***  
Sports Surfacing & Related Solutions

***RFP #:***  
COG-2164

***ISSUED BY:***  
The Cooperative Council of Governments  
On Behalf of Equalis Group

*6001 Cochran Road, Suite 333  
Cleveland, Ohio 44139*

***DATED:***  
March 7, 2025

***SECTION TWO:***  
Proposal Submission Documents, Technical Proposal, Cost  
Proposal and Other Required Forms



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# PROPOSAL FORM CHECKLIST

The following documents must be submitted with the Proposal

The below documents can be found in Section 2; Proposal Submission and Required Forms and must be submitted with the proposal. Please note Proposal Form 2 is a separate attachment (attachment B).

## TECHNICAL PROPOSAL

- ☐ Proposal Form 1: Technical Proposal

**PROPOSAL PRICING:** Attachment B is provided separately in a Microsoft Excel file and is required to complete your cost proposal.

- ☐ Proposal Form 2: Cost Proposal

## OTHER REQUIRED PROPOSAL FORMS:

- ☒ Proposal Form 3: Diversity Vendor Certification Participation
- ☒ Proposal Form 4: Certifications and Licenses
- ☒ Proposal Form 5: Unresolved Findings for Recovery
- ☒ Proposal Form 6: Mandatory Disclosures
- ☒ Proposal Form 7: Dealer, Reseller, and Distributor Authorization
- ☒ Proposal Form 8: Mandatory Supplier & Proposal Certifications
- ☒ Proposal Form 9: Clean Air Act & Clean Water Act
- ☒ Proposal Form 10: Debarment Notice
- ☒ Proposal Form 11: Lobbying Certification
- ☒ Proposal Form 12: Contractor Certification Requirements
- ☒ Proposal Form 13: Boycott Certification
- ☒ Proposal Form 14 Federal Funds Certification Form
- ☒ Proposal Form 15 FEMA Funding Requirements Certification Form
- ☒ Proposal Form 16: Arizona Contractor Requirements
- ☒ Proposal Form 17: New Jersey Requirements
- ☒ Proposal Form 18: General Terms and Conditions Acceptance Form
- ☒ Proposal Form 19: Equalis Group Administration Agreement Declaration
- ☒ Proposal Form 20: Master Agreement Signature Form

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# PROPOSAL FORM 1: TECHNICAL PROPOSAL

## 1. OVERVIEW & QUALIFICATIONS

### 1.1. Company Information

<b>1.1.1. Company Name:</b>	AstroTurf Corporation		
<b>1.1.2. Corporate Street Address:</b>	2680 Abutment Road, Dalton, GA 30721		
<b>1.1.3. Website:</b>	www.astroturf.com		
<b>1.1.4. Formation.</b> In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.	AstroTurf Corporation has been operating under its name since 2016 (9 Years). Prior to that, it was known as AstroTurf, LLC from 2004 to 2016.		
<b>1.1.5. Primary Point of Contact.</b> Provide information about the Respondent representative/contact person authorized to answer questions regarding the proposal submitted by your company:	Name:	Kim Summers	
	Title:	National Director of Cooperative Purchasing	
	Phone:	706.264.1314	
	E-Mail Address:	kim.summers@astroturf.com	
<b>1.1.6. Authorized Representative.</b> Print or type the name of the Respondent representative authorized to address contractual issues, including the authority to execute a contract on behalf of Respondent, and to whom legal notices regarding contract termination or breach, should be sent (if not the same individual as in 1.1.9., provide the following information on each such representative and specify their function).	Name:	Kim Summers	
	Title:	National Director of Cooperative Purchasing	
	Phone:	706.264.1314	
	E-Mail Address:	Kim.summers@astroturf.com	

### 1.2. Financial Strength & Legal Considerations



<p><b>1.2.1. Financial Strength.</b> Demonstrate your financial strength and stability with meaningful data.</p> <p>This could include, but is not limited to, such items as financial statements, SEC filings, credit &amp; bond ratings, letters of credit, and detailed reference letters.</p> <p><b>Note:</b> If the information disclosed in your response is considered “Trade Secret” as defined in Ohio Revised Code, Respondents may mark the information as a “Trade Secret” and the response will be redacted from any future use of the RFP response.</p>	<p>AstroTurf Corporation, a leading provider of synthetic turf systems, demonstrates its financial strength and stability through several key indicators:</p> <p><b>Corporate Structure and Support:</b> AstroTurf operates under the umbrella of SportGroup Holding GmbH, a global leader in sports and recreational surfaces. This affiliation provides substantial financial backing and operational support, contributing to AstroTurf's stability and capacity to undertake large-scale projects.</p> <p><b>Industry Standing and Experience:</b> With decades of experience, AstroTurf has established a strong reputation in the industry, completing numerous high-profile installations across various sectors, including educational institutions, professional sports teams, and municipal projects. This extensive track record underscores the company's consistent performance and financial resilience.</p> <p>These factors collectively affirm AstroTurf Corporation's robust financial position and its capability to successfully fulfill contractual obligations.</p> <p>Financial results are attached for 2023 results as 2024 are still being completed.</p> <p>Please see – Technical Proposal – AstroTurf Corporation – Section 1.2.1 – Financial Statement</p>
<p><b>1.2.2. Bankruptcy &amp; Insolvency.</b> Describe any bankruptcy or insolvency for your organization (or its predecessors, if any) or any principal of the firm in the last three (3) years.</p>	<p>N/A</p>
<p><b>1.2.3. Litigation.</b> Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation.</p>	<p>As with many large companies operating across diverse construction markets in the United States, AstroTurf Corporation is from time to time, involved in legal proceedings. These matters are typically routine in nature. Further details can be provided upon request.</p>
<p><b>1.3. Industry Qualifications</b></p>	
<p><b>1.3.1. Company Identification.</b> How is your organization best</p>	<p>AstroTurf is first and foremost a <b>manufacturer</b>. It designs, engineers, and produces its own synthetic turf products in the</p>

<p>identified? Is it a manufacturer, distributor, dealer, reseller, or service provider?</p>	<p>United States. The company operates its main manufacturing facility in <b>Dalton, Georgia</b>, where it produces high-performance turf systems for sports fields, recreational surfaces, and specialty applications.</p> <p>AstroTurf is also a <b>turnkey service provider</b>, offering a full suite of services that includes:</p> <ul style="list-style-type: none"> <li>• Site evaluation</li> <li>• System design and customization</li> <li>• Manufacturing</li> <li>• Installation</li> <li>• Maintenance and warranty support</li> </ul> <p>This end-to-end capability sets AstroTurf apart from companies that simply resell or distribute products.</p> <p>While AstroTurf along with the sister brands sells directly through its <b>23 in-house sales representatives</b>, it also leverages a network of <b>113 authorized distributors</b> across the U.S. These distributors are contracted to sell, install, and service and products in defined territories, ensuring local expertise and responsiveness.</p>
<p><b>1.3.2. Manufacturer Authorization.</b> If your company is best described as a distributor, dealer, reseller, or similar entity please certify that your organization is authorized to sell the products and services at the price points disclosed in this proposal.</p>	<p>N/A</p>
<p><b>1.3.3. Authorized Distributors, Agents, Dealers, or Resellers.</b> Describe the different channels in which this contract will be made available to Equalis Group Members.</p> <p>Your response should include, but is not limited to, whether your organization will serve as the single point of sale or if the contract will be made available through a</p>	<p><b>AstroTurf Direct Sales</b></p>



network of distributors,  
agents, dealers, or resellers.

**NOTE:** Respondents intending to  
authorize distributors, agents,  
dealers, or resellers must complete  
**Proposal Form 7 - Dealer, Distributor  
and Reseller Authorization Form.**

<b>Sales</b> ▼	<b>State(s) Covered</b> ▼	<b>Branch</b> ▼	<b>Phone</b> ▼
Joey Alexander	Alabama	AstroTurf	336.240.3306
Gregg Swenson	Alaska	AstroTurf	509.432.5216
Jeff Raiger	Arizona	AstroTurf	760.443.3888
Curtis Wilson	Arkansas	AstroTurf	469.984.5927
Dominick Berarducci	California (Northern)	AstroTurf	559.612.9065
Pat Cassa	California (Southern)	AstroTurf	714.318.0763
Jeff Raiger	Colorado	AstroTurf	760.443.3888
Joe Gaeta	Connecticut	AstroTurf	412.443.1774
Tom Carroll	Delaware	AstroTurf	610.841.5299
Wes Allen	Florida	AstroTurf	407.463.7813
Joey Alexander	Georgia	AstroTurf	336.240.3306
Jeff Raiger	Hawaii	AstroTurf	760.443.3888
Gregg Swenson	Idaho	AstroTurf	509.432.5216
Kevin Christman	Indiana	AstroTurf	415.530.6412
Joe Gaeta	Iowa	AstroTurf	412.443.1774
Joe Gaeta	Kansas	AstroTurf	412.443.1774
Garrett Bare	Kentucky	AstroTurf	336.468.7239
Joey Alexander	Louisiana	AstroTurf	336.240.3306
Joe Gaeta	Maine	AstroTurf	412.443.1774
Jay Crider	Maryland	AstroTurf	443.955.9081
Joe Gaeta	Massachusetts	AstroTurf	412.443.1774
Curtis Wilson	Missouri	AstroTurf	469.984.5927
Gregg Swenson	Montana	AstroTurf	509.432.5216
Joe Gaeta	Nebraska	AstroTurf	412.443.1774
Jeff Raiger	Nevada	AstroTurf	760.443.3888
Joe Gaeta	New Hampshire	AstroTurf	412.443.1774
Tom Carroll	New Jersey	AstroTurf	610.841.5299
Jeff Raiger	New Mexico	AstroTurf	760.443.3888
Joe Gaeta	New York (Eastern)	AstroTurf	412.443.1774
Chris Siegle	New York (Western)	AstroTurf	412.973.8024
Anthony Meley	North Carolina (Eastern)	AstroTurf	336.451.7047
Garrett Bare	North Carolina (Western)	AstroTurf	336.468.7239
Joe Gaeta	North Dakota	AstroTurf	412.443.1774
Dan Isaac	Ohio	AstroTurf	440.840.8220
Curtis Wilson	Oklahoma	AstroTurf	469.984.5927
Gregg Swenson	Oregon	AstroTurf	509.432.5216
Tom Carroll	Pennsylvania (Eastern)	AstroTurf	610.841.5299
Chris Siegle	Pennsylvania (Western)	AstroTurf	412.973.8024
Joe Gaeta	Rhode Island	AstroTurf	412.443.1774
Drew Shoaf	South Carolina	AstroTurf	336.596.3233
Joe Gaeta	South Dakota	AstroTurf	412.443.1774
Garrett Bare	Tennessee	AstroTurf	336.468.7239
Curtis Wilson	Texas	AstroTurf	469.984.5927
Jeff Raiger	Utah	AstroTurf	760.443.3888
Joe Gaeta	Vermont	AstroTurf	412.443.1774
Anthony Meley	Virginia (Eastern)	AstroTurf	336.451.7047
Garrett Bare	Virginia (Southwestern)	AstroTurf	336.468.7239
Gregg Swenson	Washington	AstroTurf	509.432.5216
Dan Isaac	West Virginia	AstroTurf	440.840.8220
Jeff Raiger	Wyoming	AstroTurf	760.443.3888

## AstroTurf Distributors (Sports Synthetic Turf)

AstroTurf Distributors		
Distributor / Partner	State(s) Covered	Contact-LEADS
Asphalt, Fabric & Engineering (AFE)	Southern California	Lori Probert
AstroTurf Great Lakes	Wisconsin	Todd DeWolfe
AstroTurf Great Lakes	Michigan	Todd DeWolfe
AstroTurf West	British Columbia, Alberta	Martin Wright
Atlantic Sports Group	Connecticut	Scott Koesterich
Atlantic Sports Group	New Hampshire	Scott Koesterich
Atlantic Sports Group	Maine	Scott Koesterich
Atlantic Sports Group	Rhode Island	Scott Koesterich
Atlantic Sports Group	Vermont	Scott Koesterich
Centaur Products, Inc.	Ontario	Karim Fakim
Centaur Products, Inc.	Newfoundland and Labrador	Karim Fakim
Centaur Products, Inc.	Nova Scotia	Karim Fakim
Centaur Products, Inc.	New Brunswick	Karim Fakim
Centaur Products, Inc.	Prince Edward Island	Karim Fakim
Coast to Coast	Washington, Oregon, Idaho	Steve Webb
GA Sports dba. General Acrylics	Arizona	Jonnie Deremo
Mid-America Sports	Iowa	Kirk Grego
Mid-America Sports	Kansas	Kirk Grego
Mid-America Sports	Missouri	Kirk Grego
Mid-America Sports	Nebraska	Kirk Grego
Mid-America Sports	North Dakota	Kirk Grego
Mid-America Sports	South Dakota	Kirk Grego
Rocky Mountain Turf Solutions	New Mexico	Dave Lange
Rocky Mountain Turf Solutions	Colorado	Dave Lange
Rocky Mountain Turf Solutions	Utah	Dave Lange
Rocky Mountain Turf Solutions	Wyoming	Dave Lange
Rocky Mountain Turf Solutions	Montana	Dave Lange
Sports Turf Company, Inc.	Alabama	Todd Wiggins
Sports Turf Company, Inc.	Georgia	Todd Wiggins
Symmetry Sports Construction	Texas	Jason Bell
SYNLawn Montreal	Quebec	Marc Don
T3 Global Projects, LLC	Louisiana	Roberto Sanchez
T3 Global Projects, LLC	Mississippi	Roberto Sanchez
T3 Global Projects, LLC	Caribbean Island Region	Roberto Sanchez
United Turf & Track	Oklahoma	Dillon Ripley
United Turf & Track	Arkansas	Dillon Ripley

## Laykold Direct Sales (Courts)

Sales	State(s) Covered	Brand	Phone
Paul Brown	National Coverage	Laykold	315.247.7498

## Laykold Partners (Courts)

Laykold Partners			
Distributor / Partner	State(s) Covered	Contact-LEADS	
Altitude Athletic Surfaces	Colorado	Kevin Leach	
Competition Athletic Surfaces	Tennessee	Lee Murray	
Competition Athletic Surfaces	Georgia	Lee Murray	
H2I Group	North Carolina	Danny Macdonald	
Hinding Tennis	Connecticut	Tom Hinding	
Kentucky Sports Construction	Kentucky	Rich Benson	
Laurel Tennis & Sports Inc.	New York	Justin Kvasnik	
Leslie Coatings	Indiana	Matt Strom	
Mathusek, Inc.	New Jersey	Jeff Mathusek	
Nickolaus Construction	New Jersey	Steve Nickolaus	
Premier Surface Solutions	Florida	Rodney Reams	
ProSurfaces	Michigan	Jared Coffelt	
Racquet Sports, Inc.	Michigan	Neil Evans	
Resurface Inc.	Virginia	Jeff Zingo	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	New Jersey	Brittany Radovanovic	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	New York	Brittany Radovanovic	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	Connecticut	Brittany Radovanovic	
Talbot Tennis	Georgia	Mike McGrath	
Talbot Tennis	South Carolina	Mike McGrath	
The CourtSmiths	Ohio	Mike Smith	
Top A Court Tennis Company	Pennsylvania	John Coll	
Trans Texas Tennis	Texas	Steve Wright	
Upper Midwest Athletic Courts	Minnesota	Eric Hicks	
TC Global Projects, LLC			
CH Courts Tech	California	Collin Hardick	
Alcar Tennis Court Construction, LLC	New Jersey	Dave Pierson	



**Rekortan Direct Sales (Tracks)**

<b>Sales</b>	<b>State(s) Covered</b>	<b>Brand</b>	<b>Phone</b>
Bob Aurich	Colorado	Rekortan	512.940.8828
Mason Watkins	Connecticut	Rekortan	315.920.0736
Reggie Kohn	Florida	Rekortan	407.733.7400
Bob Aurich	Idaho	Rekortan	512.940.8828
Mason Watkins	Maine	Rekortan	315.920.0736
Mason Watkins	Massachusetts	Rekortan	315.920.0736
Bob Aurich	Montana	Rekortan	512.940.8828
Mason Watkins	New Hampshire	Rekortan	315.920.0736
Bob Aurich	New Mexico	Rekortan	512.940.8828
Mason Watkins	New York	Rekortan	315.920.0736
Drew Shoaf	North Carolina	Rekortan	336.596.3233
Gary Carr	Northern California	Rekortan	208.720.7266
Keith Kernic	Ohio	Rekortan	724.622.1118
Keith Kernic	Pennsylvania	Rekortan	724.622.1118
Mason Watkins	Rhode Island	Rekortan	315.920.0736
Drew Shoaf	South Carolina	Rekortan	336.596.3233
Drew Shoaf	Tennessee	Rekortan	336.596.3233
Bob Aurich	Utah	Rekortan	512.940.8828
Mason Watkins	Vermont	Rekortan	315.920.0736
Drew Shoaf	Virginia	Rekortan	336.596.3233
Keith Kernic	West Virginia	Rekortan	724.622.1118

**Rekortan Partners (Tracks)**



### Rekortan Partners

Distributor / Partner	State(s) Covered	Contact-LEADS
AG Sports	Michigan	Connoer Golas
AG Sports	Ohio	Connoer Golas
AG Sports	Indiana	Connoer Golas
ATT Sports	New Jersey	Tony Cunningham
ATT Sports	Pennsylvania	Tony Cunningham
ATT Sports	Maryland	Tony Cunningham
ATT Sports	DC	Tony Cunningham
Byrne & Jones	Missouri	Jameson Sheley
Byrne & Jones	Illinois	Jameson Sheley
Byrne & Jones	Indiana	Jameson Sheley
Byrne & Jones	Kentucky	Jameson Sheley
Byrne & Jones	Ohio	Jameson Sheley
Carter Construction	Texas	
Carter Construction	Oklahoma	
Carter Construction	Arkansas	
Coast to Coast	Washington	Steve Webb
Coast to Coast	Oregon	Steve Webb
Coast to Coast	Idaho	Steve Webb
GA Sports dba. General Acrylics	Arizona	Mike Wickham
Marathon Surfaces	BC	Lisa Atkinson
Marathon Surfaces	Alberta	Lisa Atkinson
Sports Turf Company, Inc.	Alabama	Todd Wiggins
Sports Turf Company, Inc.	Georgia	Todd Wiggins
Sports Turf Company, Inc.	Mississippi	Todd Wiggins
Symmetry Sports Construction	Texas	Kelly Clark
T3 Global Projects, LLC	Louisiana	Roberto Sanchez
T3 Global Projects, LLC	Mississippi	Roberto Sanchez
Track Doctor		
Upper Midwest Athletic Courts	Minnesota	Eric Hicks

### SYNLawn Distributors (Landscape Synthetic Turf)

# SYNLawn Distributors

Distributor / Partner	State(s) Covered	Contact-LEADS
Accelerated Green Works Inc.	North Dakota	Brett Jodi Kallias
Advanced Lawn Care and Maintenance	El Paso (Texas)	Kevin Bray
AFE - Asphalt, Fabric, & Engineering, Inc.	Los Angeles (California)	DOUGLAS E. COULTEP
Aztec Flooring (Davidson Interior Enterprises)	Kentucky	Pat (Patricia) Davidson
Bluegrass Design/Build Landscape, Irrigation, & Lighting Inc	Northeast Ohio	Amanda Wilkins
Chesapeake Bay Synthetic Landscapes	Chesapeake Bay (Maryland)	Kaitlyn Lord
Classy Landscaping	Edmonton (Canada)	Elliot St. Martin
Earth Design	Los Angeles - Earth Design (California)	Chris Hayman
Ecology Turf	San Bernardino (California)	Kyle Kohler
Eisler Landscapes, Inc.	Pennsylvania - Western	Brad Hazelwood
Fake Grass Warehouse	Calgary (Canada)	Scott Bergmann
Florida Green Landscaping and Property Maintenance	Jacksonville (Florida)	Matthew Saxton
GOAT Turf	Tennessee	Alexa Kucker
GOAT Turf	Pennsylvania - Eastern	Jonune Seifert
Hapa Landscaping	Oahu (Hawaii)	Brant Brown
New England Turf Store	New England	Scott Koesterich
Northwest Surfacing Specialist - NWSS	San Diego (California)	Jamie Neagle
Northwest Surfacing Specialist - NWSS	Sacramento (California)	Mike Holdenried
Northwest Surfacing Specialists - NWSS	Seattle (Washington)	Mike Holdenried
Paradise Greens	Arizona	Charlie Feter
Practice Sports / Play, Inc.	Nebraska	Chad Schneider
SMARTLawn	Minnesota	Chris Makoutz
Southeast Turf LLC	South Carolina	Trevor Marks
Southeast Turf LLC	North Carolina	Trevor Marks
Strickly Green	Dallas (Texas)	Wilfredo Delgado
Strickly Green	Central Texas	Terry Stricklin
Strickly Green	Louisiana	Terry Stricklin
Strickly Green Grass	Houston (Texas)	Jeremy Piltzmaker
Strickly Green Grass	Oklahoma	Wilfredo Delgado
Strickly Green Grass	Mississippi	Terry Stricklin
SYNLawn Chicago	Chicago (Illinois)	Darren Flynn
SYNLawn Great Lakes	Wisconsin	Justin Booth
SYNLawn Maui	Maui (Hawaii)	Holly Ferguson
SYNLawn Michigan	Michigan	Justin Booth
SYNLawn Montreal	Montreal (Canada)	Marc Don
SYNLawn Mountain West - Montana	Montana	Joe Makoutz
SYNLawn Mountain West: South Dakota	South Dakota	Joe Makoutz
SYNLawn Mountain West: Wyoming	Wyoming	Joe Makoutz
SYNLawn New Jersey	New Jersey	Anastasia Phillips
SYNLawn New York	New York	Anastasia Phillips
SYNLawn of CA	Central California	Matt Price
SYNLawn of Florida LLC	Utah	Michael Hettleman
SYNLawn of Georgia	Georgia, Alabama	Cullen Eiam
SYNLawn of Las Vegas	Las Vegas (Nevada)	Ken Jackson
SYNLawn of Ohio Valley	Ohio Valley (Ohio)	Jeff Hollenbach
SYNLawn of Oregon	Oregon	Tammy Kirwan
SYNLawn Okanagan	Kelowna, Okanagan (Canada)	Chris Tietze
SYNLawn Saskatchewan	Saskatchewan (Canada)	David Herbison
SYNLawn Tampa / SYNLawn Orlando	Tampa, Orlando (Florida)	David Sheffer
SYNLawn Toronto	Toronto (Canada)	John Larsen
SYNLawn Utah	Utah	JD Doye
SYNLawn Vancouver	Vancouver (Canada)	Matt Chatwell
SYNLawn Vancouver Island	Vancouver Island (Canada)	Kris Mickelson
Synscapes of Idaho, LLC	Idaho	Eric Pierce
SynScapes of Indiana	Indiana	Patrick Phillips
Tim's Landscaping	West Virginia	Tim Clemmer
Total Instant Lawns Ltd	Ottawa (Canada)	Lucas Kwistkowski
Turf Etc	St. Louis (Missouri)	Angela Grego
Turf Etc LLC	Kansas City (Missouri)	Angela Grego
Turf Guys Miami	Miami (Florida)	Jorge Sanz
TurfScapes of Colorado	Colorado	Nick Perez
TURFScapes of New Mexico	New Mexico	Chris Baca
Westside Pro Landscape	Upstate Rochester (New York)	Brad White

**1.3.4. Network Relationship.** If your company is best described as a manufacturer or service provider, please describe how your dealer, distributor, or contractor network operates to sell and deliver the Products & Services proposed in your proposal. If applicable, is your network independent or company owned?

AstroTurf is first and foremost a **manufacturer**. It designs, engineers, and produces its own synthetic turf products in the United States. The company operates its main turf manufacturing facility in **Dalton, Georgia**, where it produces high-performance turf systems for sports fields, recreational surfaces, and specialty applications. Components for the Rekortan and Laykold brands are manufactured at our facility (Advanced Polymer Technology) in **Harmony, Pennsylvania**.

AstroTurf is also a **turnkey service provider**, offering a full suite of services that includes:

	<ul style="list-style-type: none"> <li>• Site evaluation</li> <li>• System design and customization</li> <li>• Manufacturing</li> <li>• Installation</li> <li>• Maintenance and warranty support</li> </ul> <p>This end-to-end capability sets AstroTurf apart from companies that simply resell or distribute products.</p> <p>While AstroTurf sells directly through its <b>15 in-house sales representatives</b>, it also leverages a network of <b>14 authorized distributors</b> across the U.S. These distributors are contracted to sell, install, and service AstroTurf products in defined territories, ensuring local expertise and responsiveness.</p>
<p><b>1.3.5. Industry Experience.</b> How long has your company provided the products and services outlined in your proposal? What percentage of your company's revenue in each of the last three (3) full calendar years was generated from these products and services?</p>	<p>AstroTurf, SYNLawn, Laykold, and Rekortan are esteemed brands under the Sport Group umbrella, each with a rich history of providing high-quality synthetic surfacing solutions:</p> <ul style="list-style-type: none"> <li>• <b>AstroTurf:</b> Pioneering the synthetic turf industry since 1965, AstroTurf has over 60 years of experience delivering innovative artificial turf systems for various sports and applications.</li> <li>• <b>SYNLawn:</b> Established in 2003, SYNLawn has been a leader in artificial grass manufacturing for over two decades, offering landscaping solutions across North America and internationally.</li> <li>• <b>Laykold:</b> As the official surface of the US Open since 2020, Laykold has a longstanding presence in the sports surfacing industry, providing advanced court systems for tennis and multi-sport applications.</li> <li>• <b>Rekortan:</b> Introduced in 1969 at the Olympic Stadium in Berlin, Rekortan has over 50 years of experience in delivering high-performance running tracks worldwide.</li> </ul> <p>Regarding revenue distribution, specific financial details for each brand are not publicly disclosed. Sport Group, the parent company, reported an annual turnover exceeding €340 million in 2015, encompassing all its subsidiaries. While exact percentages are unavailable, it's evident that a significant portion of Sport Group's revenue is derived from these core products and services, reflecting their prominence in the synthetic surface market.</p>
<p><b>1.3.6. Geographic Reach.</b> Describe your company's <u>current</u></p>	<p><b>AstroTurf</b>, headquartered in Dalton, Georgia, is a leading provider of synthetic turf systems across the United States.</p>



service area in the United States and which areas you intend to offer services under a resulting contract if awarded.

Their services encompass a wide range of sports and recreational applications, including:

- **Football:** Durable surfaces designed for optimal performance and safety.
- **Baseball and Softball:** Specialized systems like the Diamond Series replicate the feel of natural grass and clay.
- **Soccer:** Fields engineered for consistent ball roll and player traction.
- **Field Hockey:** Smooth surfaces tailored for fast-paced play.
- **Lacrosse:** Turf solutions that withstand the sport's unique demands.
- **Multipurpose Fields:** Versatile designs suitable for various sports and activities.
- **Multi-field Complexes:** Comprehensive installations for large-scale sports facilities.
- **Tracks and Courts:** High-quality surfaces for running tracks and tennis or basketball courts.

AstroTurf's extensive distributor and installer network ensures nationwide service coverage. Recent partnerships have strengthened their presence in specific regions:

Beyond installation, AstroTurf offers maintenance programs to ensure the longevity and performance of their turf systems. They also provide procurement assistance through initiatives like the Best Way Purchasing Program, simplifying the acquisition process for clients.

**SYNLawn** operates an extensive network of over 85 distributors across North America, ensuring comprehensive coverage throughout the United States. This expansive presence allows them to effectively serve a wide range of clients nationwide.

SYNLawn specializes in manufacturing and installing high-quality artificial grass solutions tailored for various applications, including:

- **Commercial Landscaping:** Durable and aesthetically pleasing turf suitable for businesses and public spaces.
- **Pet Areas:** Specialized turf designed for pet safety and cleanliness.

	<ul style="list-style-type: none"> <li>• <b>Playgrounds:</b> Soft and safe surfaces ideal for children's play areas.</li> <li>• <b>Rooftops and Decks:</b> Innovative solutions for transforming rooftop spaces into green areas.</li> <li>• <b>Golf and Putting Greens:</b> Customizable surfaces that mimic the performance of natural golf greens.</li> </ul> <p>Manufactured in Dalton, Georgia, SYNLawn's products incorporate bio-based ingredients like soy and sugarcane, reflecting their commitment to environmental sustainability.</p>
<p><b>1.3.7. Socio-economically Disadvantaged Business Engagement.</b> Does bidder commit to take all affirmative steps set forth in <a href="#">2 CFR 200.321</a> to assure that minority businesses, women's business enterprises, labor surplus area firms are used when possible.</p>	<p><input checked="" type="checkbox"/> Yes  <input type="checkbox"/> No</p>
<p><b>1.3.8. Certifications and Licenses.</b> Provide a detailed explanation outlining the licenses and certifications that are i) required to be held, and ii) actually held by your organization (including third parties and subcontractors that you use). Has your company maintained these certifications on an ongoing basis? If not, when and why did your company lose any referenced certifications?</p> <p><b>NOTE:</b> Provide copies of any of the certificates or licenses included in your response in <b><u>Proposal Form 5 - Certifications and Licenses</u></b>.</p>	<p><b>AstroTurf</b> Corporation has achieved several notable certifications that underscore its commitment to quality, environmental responsibility, and industry standards:</p> <ul style="list-style-type: none"> <li>• <b>ISO 9001:2015 Certification:</b> This internationally recognized standard for quality management systems reflects AstroTurf's dedication to consistently providing products and services that meet customer and regulatory requirements.</li> <li>• <b>USDA Certified Biobased Product Label:</b> AstroTurf's Rootzone® 3D3 Blend GT-B has earned this label, indicating that it contains a verified amount of renewable biological ingredients, contributing to reduced environmental impact.</li> <li>• <b>FIH Preferred Supplier:</b> Recognized by the International Hockey Federation (FIH), this designation signifies that AstroTurf meets stringent standards for manufacturing and installing hockey fields suitable for international competitions.</li> <li>• <b>World Athletics Certified Facilities:</b> As part of SportGroup, AstroTurf has contributed to over 240 World Athletics Certified Facilities globally, demonstrating adherence to the highest standards in track and field surfaces.</li> <li>• <b>PFAS-Free Certification:</b> AstroTurf was the first in the industry to remove PFAS from the manufacturing process in (2019). AstroTurf products are tested by accredited third-party labs to ensure they are not made with per- and polyfluoroalkyl substances (PFAS), aligning with health and safety standards.</li> </ul>

These certifications reflect AstroTurf's ongoing efforts to deliver high-quality, sustainable, and safe synthetic turf solutions.

**Laykold**, a premier manufacturer of sports surfaces and the official surface of the US Open, has achieved several internationally recognized certifications that underscore its commitment to quality, environmental responsibility, and energy management:

- **ISO 9001: Quality Management Systems:** This certification ensures that Laykold's manufacturing processes consistently meet customer and regulatory requirements, emphasizing continuous improvement and customer satisfaction.
- **ISO 14001: Environmental Management Systems:** Demonstrating Laykold's dedication to minimizing environmental impact, this certification focuses on effective environmental management practices throughout its operations.
- **ISO 50001: Energy Management Systems:** This certification highlights Laykold's commitment to efficient energy management, aiming to reduce energy consumption and enhance sustainability.

These certifications are maintained across Laykold's manufacturing facilities in the USA, Australia, and Germany, ensuring consistent quality and environmental stewardship globally.

**Rekortan**, a leading brand in synthetic track surfaces, has achieved several notable certifications that underscore its commitment to quality, environmental sustainability, and athletic performance:

- **ISO 9001: Quality Management Systems:** This certification ensures that Rekortan's manufacturing processes consistently meet customer and regulatory requirements, emphasizing continuous improvement and customer satisfaction.
- **ISO 14001: Environmental Management Systems:** Demonstrating Rekortan's dedication to minimizing environmental impact, this certification focuses on effective environmental management practices throughout its operations.
- **ISO 50001: Energy Management Systems:** This certification highlights Rekortan's commitment to efficient energy management, aiming to reduce energy consumption and enhance sustainability.

- **World Athletics Class 1 and Class 2 Certifications:** Rekortan tracks have received Class 1 and Class 2 certifications from World Athletics, indicating compliance with stringent international standards for track and field facilities. Class 1 certification is required for hosting major global athletics events, involving comprehensive on-site testing of track thickness, flatness, force reduction, and other key parameters. Class 2 certification ensures that the track meets dimensional accuracy and other essential standards suitable for various levels of competition.
- **USDA Certification:** Rekortan tracks incorporate renewable and recycled materials and have earned certification from the United States Department of Agriculture (USDA), reflecting the brand's commitment to environmental sustainability.

**SYNLawn** has obtained several key certifications that highlight its commitment to quality, environmental sustainability, and safety:

- **ISO 9001:2015 Certification:** This internationally recognized standard for quality management systems reflects SYNLawn's dedication to consistent product quality and customer satisfaction.
- **ISO 14001 Certification:** This certification demonstrates SYNLawn's commitment to effective environmental management practices, aiming to minimize environmental impact throughout its operations.
- **USDA Certified Biobased Product Label:** Multiple SYNLawn products have earned this label, indicating they contain verified amounts of renewable biological ingredients, contributing to reduced environmental impact.
- **IPEMA Certification:** SYNLawn's playground systems have been certified by the International Play Equipment Manufacturers Association (IPEMA), ensuring they meet stringent safety standards for public play areas.
- **ASTM E108 Class A Fire Rating:** SYNLawn's products have achieved this fire safety rating, indicating they meet rigorous standards for fire resistance.
- **EN 71-3 Compliance:** SYNLawn's products comply with this European standard, ensuring that materials used are safe for children's toys and do not contain harmful substances.



	<ul style="list-style-type: none"> <li>• <b>DIN 18035-7 Compliance:</b> This certification indicates that SYNLawn's synthetic turf meets German standards for sports grounds, focusing on environmental compatibility and safety.</li> <li>• <b>REACH Annex XVII Entry 50 Compliance:</b> SYNLawn's products comply with this European regulation, minimizing health risks from hazardous substances such as polycyclic aromatic hydrocarbons (PAHs).</li> </ul> <p>These certifications underscore SYNLawn's dedication to producing high-quality, safe, and environmentally responsible synthetic grass products.</p>
<b>1.4. Public Sector Experience</b>	
<p><b>1.4.1. Public Sector Cooperative Contracts.</b> Provide a list of the public sector cooperative contracts (e.g., state term contracts, public sector coöperatives, etc.) you currently hold and the annual revenue through those contracts in each of the last three (3) calendar years. Please exclude information and data associated with federal agencies or GSA contracts.</p>	<p>Sourcewell Omnia Partners COSTARS California Multiple Award Schedule (CMAS) Canoe (Canada)</p> <p><b>AEPA</b></p> <ul style="list-style-type: none"> <li>• Calsave</li> <li>• Capital Region Education Council</li> <li>• PAEC Florida Buy</li> <li>• Cooperative Purchasing Agency</li> <li>• Wilson Education Center</li> <li>• Green River Regional Education Cooperative</li> <li>• Southeast Kansas Education Service Center – Greenbush</li> <li>• Oakland Schools</li> <li>• Cooperative Purchasing Connection</li> <li>• Education Plus</li> <li>• Montana Cooperative Services</li> <li>• Educational Service Unit Coordinating Council</li> <li>• Cooperative Educational Services, CES</li> <li>• North Dakota Educators Service Cooperative</li> <li>• Ohio Council of Educational Purchasing Consortia (OCEPC)</li> <li>• Carolinas Alliance 4 Innovation dba Carolina Buy</li> <li>• TexBuy Purchasing Cooperative / Region 16 ESC</li> <li>• Fairfax County Public Schools</li> <li>• King County Directors' Association (KCDA)</li> <li>• Mountain State Educational Services Cooperative</li> <li>• New Boces N.E. WY Board of Educational Services</li> <li>• CESA Purchasing</li> </ul>



<p><b>1.4.2. Education Success.</b> What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to educational institutions (i.e., K-12 schools &amp; school districts and high education)?</p>	<p>75% of AstroTurf sales are to local governments and educational institutions. 55% to K-12 and Higher Education and approximately 25% to parks and recreations.</p>
<p><b>1.4.3. Government Success.</b> What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to local governments (i.e., municipalities, counties, special districts, and state agencies)?</p>	<p>75% of AstroTurf sales are to local governments and educational institutions. 55% to K-12 and Higher Education and approximately 25% to parks and recreations</p>
<p><b>1.4.4. Customer References.</b> Provide references of at least five (5) local government or educational institution customers for which your company has provided products and services similar in nature and scope to those defined in this RFP in the last three (3) years.</p> <p>Each reference should include:</p> <ul style="list-style-type: none"> <li>a. Customer contact person and their title, telephone number, and email address;</li> <li>b. A brief description of the products and services provided by your company;</li> <li>c. Customer relationship starting and ending dates; and,</li> <li>d. Notes or other pertinent information relating to the customer and/or the products and services your company provided.</li> </ul>	<p><b>Field Hockey</b></p> <p>I am so pleased and excited about the installation of the AstroTurf Poligras Platinum system. They did such a great job- it plays like a dream! The coaches and team love the surface and are thrilled to train and compete on it. We are incredibly thankful to AstroTurf's commitment to creating a high-quality surface for the game of field hockey! – Christy Morgan (Head Coach) James Madison Field Hockey</p> <p>Our aspiration to quality for the Paris Olympics was a key factor in choosing the Poligras Paris GT Zero surface. We wanted our athletes to train on a surface that mirrors what they will experience at the pinnacle of their sport. Developing products that reduce the environmental impact is crucial. This initiative reflects a broader commitment to sustainability within the field hockey community and sports infrastructure worldwide. – Craig Parnham (US FH Director of High Performance) – USA Field Hockey</p> <p>The new Paris turf has been transformative for us. It holds the water brilliantly and makes for a fast game but without the lumps and bumps you often get when a start turf is first laid. – David Passmore (US Womens National Team Head Coach) – USA Field Hockey</p> <p><b>Football</b></p> <p>We are incredibly excited to work with AstroTurf on this project to provide the premium competition and practice surface our football student-athletes deserve. The new field also presented the opportunity to re-design the</p>

playing surface to a more modern look while featuring the state outline to show our pride in being the flagship university for the state of South Dakota— Corey Jenkins (Deputy AD) University of South Dakota

The turf replacement will only add to many other stadium enhancements that will provide first-class experience, while reducing injuries and improving the safety and well-being of our student athletes. – Greg Seitz (Athletic Director) – Jacksonville State University

We are extremely excited to provide a state-of-the-art surface for our student-athletes. Our new AstroTurf surface creates an edge in player safety, performance, and in recruiting. The ability to mitigate head, knee, and extremity injury while providing a fast, stable playing surface will enhance what is already the best stadium and game day experience in the country. – Scott Wooster (Head football coach) – Grand Valley State University

We are thrilled with the new AstroTurf field in our indoor practice facility. The AstroTurf RootZone turf system offers our student-athletes a premier surface that enhances their training experience while prioritizing their safety. This investment demonstrates our dedication of supporting our teams with the best resources available. – Amy Folon (Director of Athletics), Central Michigan University

We are excited to have AstroTurf RootZone installed at Huskie Stadium. We have been incredibly pleased with the AstroTurf surface installed over the past year at NIU Soccer Complex and in the infield of Rahl McKinzie Field at Walter and Janice Owens Park. The new surface helps us ensure the safety and performance of the student athletes and will enhance the appearance of Huskie Stadium both for our fans in the stands and those watching on TV. – John Cheney (Athletic Director) Northern Illinois University.

### **Football**

This is an exciting time for Mizzou Football. The new AstroTurf field system will improve our practice sessions and help our Tigers perform at their best. We look forward to using it leading up to the season. Eli Drinkwitz (Head Coach) Missouri Football

### **Sustainability**

We applaud AstroTurf Corporation for earning the USDA Biobased Product Label. The label is intended to help spur economic development, create new jobs, and provide new markets for farm commodities. But the label also makes it easier for consumers and federal buyers to locate biobased products and consider planet-friendlier options during purchase decisions. By having their products become USDA certified Biobased, AstroTurf Corporation joins an expanding list of businesses combatting inaccurate marketing claims and the practice of greenwashing, while also contributing to a thriving bioeconomy that decreases our reliance on petroleum. – Vernell Thompson USDA Biobased Program

We are thrilled to welcome AstroTurf Corporation as a member. Its pioneering spirit and leadership in the development of sustainable sports solutions make AstroTurf Corporation a valuable member of the Green Sports Alliance. Together we aim to drive significant environmental solutions and set new standards for ecological responsibility in sports. – Roger McClendon (GSA Executive Director) – Green Sports Alliance

#### **Soccer**

The LA Galaxy are thrilled to collaborate and partner with AstroTurf. As a leader in the sports surface technology space, their commitment to quality, innovation, and sustainability mirrors many of the LA Galaxy's values as we work to advance the sport of soccer. – Tom Braun (President of Business Operations and CEO) – LA Galaxy

The AstroTurf field is really good, even compared to grass. You feel like it is very natural; you can move the ball and receive the ball on the ground at full speed. Normally on some turf fields you feel like it is hard on your body, but on this field, things feel smooth, and you feel good. You do not have to spend as much time recovering because it has not been as tough on your body. – Georgi Minoungou (Midfielder) Seattle Sounders FC

Playing on AstroTurf in training makes an easier transition to grass on game days than other turf fields. It is a lot more grass- like in the way the ball moves. With some turf, you see a little bounce here or there, but this turf is plusher; the ball bounces more realistically and the turf itself cushions more like real grass does. It is also definitely easier on your

legs in terms of the pounding on the knees and joints, and you can get great traction without your feet getting stuck.  
– Gio Mignetti (Attacker) Tacoma Defiance

The best performance requires the best training. That is why we trust AstroTurf. AstroTurf delivers unparalleled agility, safety, and playability, ensuring every match and session of training is fast and exciting. As a proud partner of the LA Galaxy, AstroTurf continues to provide world-class surfaces fueling the future of the game. – Maruico Cuevos (defender) LA Galaxy

### **Baseball**

AstroTurf's innovative technology will assist in our preparation of championship caliber play for the Atlanta Braves organization – Michael Dunn (VP of Florida Operations) Atlanta Braves – Atlanta Cool Today Park

AstroTurf did a fantastic job with the installation of our new turf. Everyone involved with the project was great to work with from start to finish. The new turf has played great from day one and will only get better. We have been on it every day for a month and our players love it. – Rick Heller (Head Baseball Coach) University of Iowa

Our AstroTurf outfield is a high performing surface that is easy to maintain and is loved by our coaches and athletes. Our beloved panther logo really pops on this field. – Jenny Allard, University of Pittsburgh Head Softball Coach

“We are thrilled with our AstroTurf playing surface at L. Dale Mitchell Park. The AstroTurf and BrockFILL padding system give our players one of the highest performing and safest playing surfaces in the country. And the experience we had with United Turf and Track was first class. United Turf and Track made our field replacement seamless. Their vast knowledge, experience and professional approach made this project extremely easy to complete. – Skip Johnson - Oklahoma Head Baseball Coach

“When we were choosing our synthetic surfaces at Obrate Stadium on the high traffic warning track and in our player development areas, we knew we wanted to have the best artificial surface that our players can compete and practice on. Several D1 Baseball Stadiums are surfaced and play on synthetic, and to prepare our players the best we chose AstroTurf. AstroTurf give us the durability, flexibility, and playability to train and practice every day.” – Josh Holliday - Head Baseball Coach Oklahoma State University

*"There are clean hops, clean bounces, and they can do trick plays that they have never performed before, as far as bouncing things between their legs, around their backs, and kicking up which they have never done previously. This gives them an opportunity to really plus the game of Banana Ball." – Jesse Cole (owner) Savannah Bananas*

*"What we were able to do with AstroTurf in a very short window and for them to be able to make it happen and produce at a very high level is really special," added Cole. "There are some companies that can deliver and some that can't, and AstroTurf performed in every single way. They delivered for our players and for our fans for many years to come." – Jesse Cole, owner, Savannah Bananas*

*"This is a game-changer," said Gillum. "This thing has changed the game for us as far as the time we can spend with the players— and trick plays have gone through the roof. We have some of the craziest trick plays coming this season."*

*"The time that we do not have to spend on field maintenance has allowed us to spend more time with the players, work on social media, and connect with fans," Gillum added. "Everything we do is about Fans First, so this AstroTurf fits in perfectly with our goals."*

*Tyler Gillum (Head Coach) Savannah Bananas*

#### **Baseball**

Our partners at AstroTurf heard our plan, embraced it, and then helped us find solutions to make it happen. No site is perfect, and you must have support and a willingness to change and, on the fly, make it work. This is what AstroTurf did for us. Every step along the way, we had a partner, and that is what it is all about. – Christian Spears (Athletic Director) – Marshall University

#### **Recreation Fields**



By integrating AstroTurf's advanced products, we continue to propel WSU's sports infrastructure into the future. These revamped turf systems reinforce our ongoing commitment to providing a safe, top-tier environment that optimizes athletes' potential and reduces the risk of injuries – Shawn Deeds (WSU Sr AD, Events and Facility Operations) – Washington State University

#### **Maintenance**

The damage caused by the flooding was overwhelming, and we feared the field might be lost for the season. But AstroTurf came through for us in a big way. The team they sent worked tirelessly to restore the field in time for our kids to play. – Travis Putnam (Superintendent) Haywood County NC Schools, Pisgah HS

Please See: Technical Proposal – AstroTurf Corporation – Section 1.4.4 – AstroTurf Reference List

## **2. CAPABILITIES**

### **2.1. PRODUCTS & SERVICES**

**2.1.1. Product Offering & Description(s).** Provide a detailed description of the products you are offering as a part of your proposal.

Your response may include, but is not limited to, information related to performance characteristics differentiators, manufacturing capabilities & advantages, innovation and technology, regulatory & safety standards, or any other piece of information that would help understand the breadth and depth of the proposed product offering.

Please See: Technical Proposal – AstroTurf Corporation – Section 2.1.1 AstroTurf, Rekortan, Laykold, SYNLawns Specs

**IMPORTANT.** This description along with the products and services included in the **Attachment B – Cost Proposal** will be utilized to define the overall products and services available under a resulting contract.

**2.1.2. Service & Solution Capabilities.** Provide a detailed description of the services you are offering as a part of your proposal.

Your response may include, but is not limited to, information related to turnkey capabilities, project management, design, engineering, installation or set-up, training services, maintenance services, testing, field and court marking, or any other piece of information that would help understand the breadth and depth of your products and service offering.

**IMPORTANT.** This description along with the products and services included in the **Attachment B – Cost Proposal** will be utilized to define the overall products and services available under a resulting contract.

AstroTurf offers a comprehensive suite of services tailored to the design, installation, and maintenance of synthetic turf systems. Their offerings include:

**Turnkey Capabilities:**

**AstroTurf** provides end-to-end solutions, managing projects from initial design through to final installation. This integrated approach ensures consistency, quality, and efficiency throughout the project lifecycle.

**Rekortan** delivers end-to-end solutions, managing projects from initial design through to final installation. This integrated approach ensures consistency, quality, and efficiency throughout the project lifecycle. For instance, during the 2019 Southeast Asian Games at New Clark City Athletics Stadium in the Philippines, Rekortan was responsible for delivering a World Athletics Class 1 track, providing design services, project management, and installation of all equipment

**Project Management:**

With extensive experience in overseeing complex installations, AstroTurf ensures that each project meets client specifications, adheres to timelines, and stays within budget. Their project management expertise covers coordination among various stakeholders, risk management, and quality assurance.

**Design and Engineering:**

**AstroTurf** offers comprehensive design and engineering services, including custom field designs tailored to specific sports and client needs. They provide detailed planning, safety considerations, and innovative solutions to enhance field performance.

**Rekortan** offers comprehensive design and engineering services, including custom track designs tailored to specific athletic requirements. They provide detailed planning, safety considerations, and innovative solutions to enhance track performance. Their involvement in the Lintao Training Centre in Gansu Province, China, which features a 7,000-square-meter Rekortan M track, showcases their design and engineering expertise.

**Installation and Setup:**

**AstroTurf's** certified crews handle the full installation process, ensuring that each synthetic turf system is installed to the highest standards. This includes site preparation, base construction, drainage systems, and the application of turf and infill materials.

**Rekortan's** certified teams handle the full installation process, ensuring that each synthetic track system is installed to the highest standards. This includes site preparation, base construction, drainage systems, and the application of track surfaces. Their track systems have been chosen for major events, including the Olympic Games and Diamond League meetings, reflecting their installation proficiency.

**SYNLawn** offers professional installation services for both residential and commercial projects. Their process includes site preparation, precise turf laying, secure seaming, and a thorough final inspection to ensure quality and durability. For those interested in self-installation, SYNLawn provides DIY resources, including materials, tools, and step-by-step instructions

#### **Training Services:**

**AstroTurf's** commitment to comprehensive service suggests they offer guidance on the proper use and maintenance of their installations. Clients are encouraged to consult directly with AstroTurf for detailed information on available training services.

#### **Maintenance:**

**AstroTurf** provides maintenance guidelines and services to ensure the longevity and optimal performance of their turf systems. This includes regular grooming, inspections, and refurbishment options to keep the fields in top condition.

#### **Rhino Package – Premium One-Day Turf Service**

Enhance your regular maintenance with this full-day service by certified technicians. The Rhino Package includes a detailed inspection, deep vacuuming, fiber grooming, metal debris removal, disinfectant application, and a thorough cleaning—all using industry-leading equipment. A final review with expert recommendations and owner sign-off ensures complete satisfaction.

#### **Rhino Pro Package – Intensive Two-Day Turf Service**

Designed for high-use fields, the Rhino Pro Package delivers deep cleaning, de-compaction, grooming, and disinfection over two full days. Certified technicians use advanced equipment to restore playability and safety, with a final review and owner sign-off included.

**Rekortan** provides maintenance services to ensure the longevity and optimal performance of their track systems. This includes regular inspections, cleaning, prompt repair of damaged areas, and restriping to maintain clear lane markings. For example, they offer guidance on regular deep cleaning to keep tracks free from debris and maintain performance characteristics.



	<p>In addition to these services, Rekortan emphasizes sustainability, incorporating green technologies into their products. Their Rekortan Gel tracks are recognized as the world's greenest track systems, utilizing bio-based ingredients and innovative manufacturing processes to reduce environmental impact.</p> <p><b>Laykold</b> emphasizes the importance of regular maintenance to preserve the quality and longevity of their court surfaces. They provide clients with maintenance guidelines and may offer services through their network of authorized agents to ensure that the courts remain in optimal condition over time.</p> <p>In addition to these services, Laykold is dedicated to sustainability, incorporating eco-friendly materials and practices into their products and operations. They utilize advanced technologies to create court surfaces that not only enhance athletic performance but also minimize environmental impact.</p> <p><b>SYNLawn</b> provides maintenance services to keep artificial grass in optimal condition. Their offerings include cleaning and sanitizing the turf, brushing fibers, debris removal, infill replenishment, and applying treatments like pet deodorizers. Regular maintenance helps extend the lifespan and appearance of the turf.</p>
<p><b>2.1.3. Value-Add or Additional Offering.</b> Please address any additional products and services your organization offers but is not included in the scope of this solicitation and will enhance and add value to this contract's participating agencies.</p>	<p>BestWay Purchasing Program is the Cooperative Purchasing division of the Americas for AstroTurf Corporation, designed to simplify and accelerate the procurement process for public agencies. Generating over \$100 million revenue annually, this program has become a trusted resource for municipalities, public schools, colleges, universities, cities and parks &amp; recreation departments across the country. With a strong commitment to transparency, value, and efficiency, the BestWay Purchasing Program empowers public entities to partner with AstroTurf Corporation and bring world-class athletic and recreational surfacing solutions to their communities.</p> <p style="text-align: center;"><b>Environmental Partners</b></p> <p style="text-align: center;"><b>AstroTurf</b></p> <p>AstroTurf collaborates with several environmental partners to enhance sustainability in its synthetic turf systems:</p> <ul style="list-style-type: none"> <li>• Cyclyx International: As a member of this consortium, AstroTurf aims to improve plastic recyclability and implement sustainable methodologies across its manufacturing, installation, and end-of-life processes.</li> <li>• Turf Recycling Plant (TRP): Partnering with TRP in Calhoun, Georgia, AstroTurf focuses on recycling end-of-life turf systems, diverting them from landfills and promoting responsible waste management.</li> </ul>

	<ul style="list-style-type: none"> <li>• <b>Green Sports Alliance:</b> As a member of this organization, AstroTurf aligns with a network dedicated to promoting sustainability in sports, reinforcing its commitment to environmental stewardship within the athletic community.</li> </ul> <p style="text-align: center;"><b>Rekortan</b></p> <p>Rekortan demonstrates its commitment to environmental sustainability through innovative practices and strategic collaborations:</p> <ul style="list-style-type: none"> <li>• <b>Green Technology Initiatives:</b> Rekortan's Gel Series tracks incorporate up to 84% renewable and recyclable content, utilizing plant-based oils and an energy-efficient enzyme manufacturing process. This approach significantly reduces reliance on fossil fuels and minimizes environmental impact.</li> <li>• <b>Partnership with England Athletics:</b> As the Official Surfacing Partner of England Athletics since 2020, Rekortan collaborates to enhance athletic facilities with a focus on performance and environmental responsibility. This partnership aims to improve standards and quality of athletic surfaces across England, integrating sustainable practices into facility development.</li> </ul> <p>These initiatives and collaborations underscore Rekortan's dedication to advancing sustainability within the sports surfacing industry.</p> <p style="text-align: center;"><b>Laykold</b></p> <p>Laykold collaborates with several environmental partners to enhance the sustainability of its sports surfaces:</p> <ul style="list-style-type: none"> <li>• <b>RecycleBalls:</b> This partnership focuses on recycling used tennis balls by incorporating them into Laykold's court surfaces, reducing landfill waste and promoting a circular economy within the sport.</li> <li>• <b>Wilson:</b> In collaboration with Wilson, Laykold integrates recycled tennis balls into their court systems, exemplifying a commitment to environmental responsibility.</li> </ul> <p style="text-align: center;"><b>SYNLawn</b></p> <p>SYNLawn collaborates with several environmental partners to enhance the sustainability of its artificial grass products. Notably, the company is recognized as a <b>Bio-Preferred partner by the United States Department of Agriculture (USDA)</b>, participating in a global initiative to increase the development and use of biobased products. Additionally, SYNLawn supports American farmers by incorporating plant-based materials like soybeans into their products, promoting agricultural sustainability and reducing reliance on petroleum-based components. These partnerships underscore SYNLawn's commitment to environmental stewardship and sustainable manufacturing practices.</p>
<p><b>2.1.4. Open Market Products.</b> Provide a detailed description of your ability to accommodate requests for Open Market Products. Open Market Products is a category of products that</p>	<p>AstroTurf Corporation will provide "Open Market Items" or "Sourced Good" on a project-by-project basis as all scopes are different. AstroTurf would provide this as a line up on the proposal.</p>

<p>cannot be found in your standard catalog offering or non-inventory products.</p> <p><b>NOTE:</b> For a definition of Open Market Items, please refer to <b><u>Part One, Section 5.4 – Other Pricing Scenarios.</u></b></p>	
<p><b>2.1.5. <i>Warranty.</i></b> Provide a copy of the manufacturer's warranty. If required, please attach the warranty as an attachment, as instructed in this document. Describe notable features and/or characteristics of the warranty that a public sector customer would find interesting or appealing. Pricing related to the any extended warranty options must be included in <b><u>Attachment B – Cost Proposal.</u></b></p>	<p>Please See: Technical Proposal – AstroTurf Corporation – Section 2.1.5 AstroTurf, Rekortan, Laykold, SYNLawn Warranties</p>
<h3>3. <b><u>Business Operations</u></b></h3>	
<h4>3.1. <b>Logistics</b></h4>	
<p><b>3.1.1. <i>Distribution &amp; Shipping Capabilities.</i></b> Describe how supplier proposes to distribute the products/services in Respondent's defined geographic reach.</p> <p>Your response may include, but is not limited to, information related to the number of store or showroom locations, distribution facilities, supply chain partners, fill rates, on-time delivery rates, and your ability to accommodate expedited orders.</p>	<p><b>AstroTurf Product Distribution to Job Sites</b></p> <p>AstroTurf uses a logistics and supply chain system designed to ensure efficient and timely delivery of synthetic turf materials to job sites across the U.S. Here's how the typical distribution process works:</p> <p><b>1. Manufacturing &amp; Staging</b></p> <ul style="list-style-type: none"> <li>• Manufacturing takes place at their facilities (primarily in Dalton, Georgia).</li> <li>• Rolls of turf are cut and prepped based on each project's custom field design.</li> <li>• Additional components (infill, underlayment, adhesives, etc.) are packaged and staged for delivery.</li> </ul> <p><b>2. Transportation</b></p>

	<ul style="list-style-type: none"> <li>• AstroTurf utilizes freight carriers—usually flatbed or enclosed semi-trucks—depending on the project’s size and logistical needs.</li> <li>• Deliveries are coordinated directly with contractors or project managers to align with the construction timeline.</li> <li>• For larger or multi-phase projects, materials may be delivered in batches (phased delivery).</li> </ul> <p><b>3. On-Site Unloading</b></p> <ul style="list-style-type: none"> <li>• Unloading is typically handled with heavy machinery (like forklifts) provided by the installation team.</li> <li>• Turf rolls are heavy (often 800–1,200 lbs each), so proper coordination is crucial to avoid damage and delays.</li> </ul> <p><b>4. Inventory Check &amp; Staging</b></p> <ul style="list-style-type: none"> <li>• Once onsite, the installation team checks all materials against packing slips and stages them near the field.</li> <li>• AstroTurf project managers often support this process to ensure nothing is missing or damaged.</li> </ul> <p><b>5. Installation Support</b></p> <ul style="list-style-type: none"> <li>• AstroTurf-certified installers handle layout, seaming, infill, and finishing.</li> <li>• If the job is turnkey, AstroTurf may also oversee site prep and base construction before the turf arrives.</li> </ul>
<b>3.2. Customer Service</b>	
<p><b>3.2.1. Customer Service Department.</b> Describe your company’s customer service department &amp; operations.</p> <p>Your description may include, but is not limited to, hours of operation, number and location of service centers, parts outlets, number of customer service representatives. Clarify if the service centers are owned by your company or if they are a network of subcontractors.</p>	<p><b>AstroTurf Corporation Customer Success:</b></p> <p>AstroTurf maintains a highly responsive and knowledgeable Customer Success Department that supports clients through every phase of their turf system’s life cycle – from initial consultation through every post-installation support and warranty servicing.</p> <p><b>Hours of Operation</b> 24 hours / 7 days per week</p> <p><b>Staffing and Support</b> AstroTurf employs a dedicated customer success team and technical support at HQ. These professionals are trained to address inquiries regarding product performance, warranty claims, maintenance and system upgrades</p> <p><b>Commitment to Excellence</b></p>



	<p>AstroTurf prides itself on its “Start to Finish” customer approach – providing consult service before the sale and dedicated support long after project completion. Each client is assigned a single point of contact, ensuring accountability and continuity throughout the life of the project.</p>
<b>3.3. Customer Set Up; Order &amp; Invoice Processing; Payment</b>	
<p><b>3.3.1. Proposal Development, Order, and Invoice Process.</b> Describe your company’s proposal development, order, and invoice process.</p>	<p>AstroTurf has streamlined its proposal development, order placement, and invoicing processes to ensure efficiency and client satisfaction. A key component of this streamlined approach is the <b>Best Way Purchasing Program</b>, which simplifies procurement through cooperative purchasing agreements.</p> <p><b>1. Proposal Development:</b></p> <ul style="list-style-type: none"> <li>• <b>Initial Consultation:</b> AstroTurf engages with clients to understand their specific needs, project scope, and budget considerations.</li> <li>• <b>Customized Proposal Creation:</b> Based on the consultation, AstroTurf develops a tailored proposal detailing product specifications, project timelines, and cost estimates.</li> </ul> <p><b>2. Order Placement:</b></p> <ul style="list-style-type: none"> <li>• <b>Utilizing Cooperative Purchasing:</b> Clients can leverage the Best Way Purchasing Program, which allows them to benefit from pre-negotiated contracts that meet state and local bidding requirements. This approach reduces administrative burdens and accelerates the procurement process.</li> <li>• <b>Shop Drawings –</b> Shop drawings are prepared in house and provided to the customer for approval.</li> <li>• <b>Purchase Order Submission:</b> Clients issue a purchase order referencing the cooperative contract, ensuring compliance and facilitating a smooth transaction.</li> </ul> <p><b>3. Invoicing:</b></p> <ul style="list-style-type: none"> <li>• <b>Transparent Billing:</b> AstroTurf provides detailed invoices that align with the agreed-upon terms in the proposal and purchase order.</li> <li>• <b>Payment Terms:</b> Invoices specify payment terms, which are typically structured to accommodate the financial processes of public agencies and educational institutions.</li> </ul> <p>By integrating cooperative purchasing options like the Best Way Purchasing Program, AstroTurf enhances the</p>

	<p>efficiency and compliance of its procurement processes, delivering high-quality sports surfaces with reduced administrative effort for clients.</p>
<p><b>3.3.2. Financing.</b> Does your company offer any financing options or services? If yes, describe the financing options available to Members.</p>	<p>Yes, financing options are available through two of our trusted partners, <b>NCL Government Capital &amp; PNC</b>.</p> <p><b>NCL Government Capital</b>, a nationally recognized leader in public sector financing. Through this partnership, Members can access flexible, tax-exempt financing solutions tailored to the unique budgeting needs of municipalities, schools, and other public agencies. Financing can be applied across all four of our brands—<b>AstroTurf</b> (synthetic athletic fields), <b>SYNLawn</b> (landscape and recreation turf), <b>Laykold</b> (tennis and court surfaces), and <b>Rekortan</b> (running tracks). NCL offers <b>custom lease-purchase programs, multi-year payment plans, and deferred payment options</b> that allow Members to move forward with critical infrastructure projects without waiting for full funding. Their deep understanding of government procurement ensures a seamless and compliant financing experience, enabling Equalis Group Members to preserve cash flow while investing in high-quality, long-lasting surface solutions.</p> <p><b>PNC Vendor Finance</b> to offer tailored financing solutions for clients investing in synthetic turf systems.</p> <p><b>Key Features of AstroTurf's Financing Options:</b></p> <ul style="list-style-type: none"> <li>• <b>Comprehensive Coverage:</b> Financing can encompass all project-related expenses, including base construction, installation, taxes, and additional fees. This approach allows clients to undertake projects without significant upfront capital.</li> <li>• <b>Flexible Terms:</b> Financing agreements typically range from 36 to 84 months, depending on project specifics and credit evaluations. At the end of the term, clients have the option to own the field for a nominal amount.</li> <li>• <b>Predictable Budgeting:</b> Fixed monthly payments facilitate straightforward budgeting and protect against potential future cost increases.</li> <li>• <b>Capital Preservation:</b> By financing the entire project, organizations can conserve their capital for other priorities, maintaining liquidity while still achieving facility enhancements.</li> </ul> <p><b>Credit Line Protection:</b> Utilizing PNC Vendor Finance for project funding ensures that existing bank credit lines remain unaffected, preserving financial flexibility for other needs.</p>

### 3.4. Bonding Capabilities

**3.4.1. Bonding.** Describe your company's bonding capacity. Your response may include, but is not limited to, the bonding company's surety rating.

Re: AstroTurf Corporation  
Dalton, GA

We have been asked by AstroTurf Corporation to provide a reference letter to you.

We are the bonding agent for AstroTurf Corporation and acknowledge and confirm that Berkley Surety, through its affiliate Berkley Insurance Company, provides surety credit to AstroTurf Corporation. Berkley Insurance Company has an A.M. Best rating of "A+" (Superior) and a financial size of XV with a Treasury Listing of approximately \$757,021,000 million.

We acknowledge and confirm that Berkley Surety has formed a relationship with AstroTurf Corporation to provide surety credit. Berkley Surety will consider typical single bond requests in the amount of \$15,000,000 and with an aggregate backlog totaling \$120,000,000. Individual bonds above the limits will be favorably considered on the merits at the time of request.

The issuance of surety credit is a matter between the principal and surety and conditioned upon the principal continuing to satisfy underwriting conditions at the time of a bond request. Berkley Surety assumes no responsibility or liability to you or any other third party should they decline to issue bonds.

Please do not hesitate to contact us for any additional information

Sincerely,



Dawn Denise Wright  
Attorney-in-Fact  
Senior Client Manager

### 3.5. Sustainable Company Initiatives

**3.5.1. Sustainability, Reclamation, and Recycling Initiatives.** Describe the ways in which your company is addressing the issue of sustainability.

As part of the Sport Group family, AstroTurf, SYNLawn, Laykold, and Rekortan share a deep commitment to sustainability, innovation, and environmental responsibility. Each brand contributes uniquely to reducing environmental impact through cutting-edge technologies, material innovations, and end-of-life recycling initiatives.

- **AstroTurf** leads with its **Goal Zero®** initiative, striving to achieve zero waste, zero water runoff, and zero harmful infill migration. Many AstroTurf systems utilize plant-based backing and recycled materials, and the company actively supports end-of-life turf reclamation and recycling programs to divert waste from landfills.
- **SYNLawn** is a pioneer in sustainable landscaping solutions, producing artificial grass made with **USDA Certified Biobased content**, including soy-based backing systems manufactured in the U.S. Their commitment to eco-conscious practices includes reducing carbon footprints, water conservation, and offering products that contribute toward **LEED®** certification.
- **Laykold** sets the standard for environmentally friendly court surfaces with **Green Technology** leadership. Laykold's Gel and Cushion systems are made with **renewable and recycled components**, including post-



	<p>consumer rubber, and are free from harmful solvents and heavy metals. Laykold is also the first acrylic court surfacing brand to achieve <b>Greenguard Gold certification</b> for indoor air quality.</p> <ul style="list-style-type: none"> <li>• <b>Rekortan</b> supports global sustainability through durable, low-emission running track systems designed for longevity and performance. Manufactured using advanced polyurethane technologies, Rekortan surfaces are developed with <b>recycled rubber content</b>, UV-stabilized materials, and environmentally conscious production methods to reduce resource consumption.</li> </ul> <p>Collectively, our brands provide public agencies with innovative, high-performance surfaces that support environmental goals, reduce maintenance demands, and contribute to long-term sustainability. Through product design, responsible sourcing, and reclamation partnerships, we are helping clients build a greener future—one surface at a time.</p>
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## 4. PRICING

### 4.1. Cost Proposal

<p><b>4.1.1. Pricing Model.</b> Provide a description of your pricing model or methodology identifying how the model works for the products and services included in your proposal.</p> <p>Your response should describe how the proposed pricing model is able to be audited by an Equalis Group member to assure compliance with the pricing in the Master Agreement.</p>	<p>Please See: Attachment B – Cost Proposal – AstroTurf Corporation – Section 4.1.1 AstroTurf, Rekortan, Laykold, SYN Lawn. Line Item pricing is provided with a 6% discount.</p>
<p><b>4.1.2. Auditable.</b> Describe how the proposed pricing model is able to be audited by public sector agencies or CCOG to assure compliance with pricing in the Master Agreement.</p>	<p>The proposed pricing model is fully transparent, standardized, and designed to be easily auditable by public sector agencies and the Cooperative Council of Governments (CCOG) to ensure compliance with the Master Agreement. The attached pricing workbook outlines clearly labeled, not-to-exceed pricing across all four brands—<b>AstroTurf, SYN Lawn, Laykold, and Rekortan</b>—as well as installation services.</p> <p>Each pricing sheet includes:</p> <ul style="list-style-type: none"> <li>• <b>Manufacturer Item Numbers and Descriptions</b></li> <li>• <b>Unit of Measure and Manufacturer List Prices</b></li> <li>• <b>Published Sourcewell/Equalis Discount Percentages</b></li> <li>• <b>Net Price to Member</b></li> </ul> <p>This structure enables quick verification of pricing at the product and service level. Because all prices are presented in a "not-to-exceed" format and include clear discount structures, agencies can easily audit and compare proposals or invoices against the published schedule. Additionally, the workbook ensures</p>



	<p>consistency in pricing calculations and supports compliance monitoring by including discount transparency and line-item detail.</p> <p>The uniform format across brands ensures reliable and auditable records for any public agency seeking to validate purchases through the Equalis Group Master Agreement.</p>
<p><b>4.1.3. Cost Proposal Value.</b> Which of the following statements best describes the pricing offered included in Respondent's cost proposal.</p>	<p>The prices offered in your Cost Proposal are:</p> <p><input type="checkbox"/> lower than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input checked="" type="checkbox"/> equal to what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> higher than what you offer other group purchasing organizations, cooperative purchasing organizations, or state purchasing departments.</p> <p><input type="checkbox"/> not applicable. Please explain below.</p>
	<p><a href="#">Click or tap here to enter text.</a></p>
<p><b>4.1.4. Cost of Shipping.</b> Is the cost of shipping included in the pricing submitted with your response? If no, describe how freight, shipping, and delivery costs are calculated.</p>	<p>Shipping costs are included in our customer proposals. Shipping to Alaska or Hawaii are subject to higher pricing as indicted on the cost proposal.</p>
<p><b>4.1.5. Pricing Open Market or Sourced Goods.</b> If relevant, propose a method for the pricing of Open Market Items or Sourced Goods.</p> <p><b>NOTE:</b> For a definition of Open Market Items, please refer to <b><u>Part One, Section 5.4 – Other Pricing Scenarios</u></b>.</p>	<p>AstroTurf Corporation will provide "Open Market Items" or "Sourced Good" on a project-by-project basis as all scopes are different. AstroTurf would provide this as a line up on the proposal.</p>
<p><b>4.1.6. Total Cost of Acquisition.</b> Identify any components from the total cost of acquisition that are <b><u>NOT</u></b> included in the Cost Proposal. This would include all additional charges that are not directly identified as freight or shipping. For example, permitting, installation, set up, mandatory training, site work, or initial inspection</p>	<p>N/A</p>

may be required but not initially considered in the Cost Proposal. Identify any parties that impose such costs and their relationship to the Respondent.

## 5. GO-TO-MARKET STRATEGY

### 5.1. Respondent Organizational Structure & Staffing of Relationship

**5.1.1. Key Contacts.** Provide contact information and resumes for the person(s) who will be responsible for the following areas;

1. Executive Contact
2. Contract Manager
3. Sales Leader
4. Reporting Contact
5. Marketing Contact.

\*\*\*Indicate who the primary contact will be if it is not the Sales Leader.

**Kim Summers (Primary Contact)**  
National Director of Cooperative Purchasing



2680 Abutment Road  
Dalton, GA 30721  
Mobile: 706.264.1314  
Email: [kim.summers@astroturf.com](mailto:kim.summers@astroturf.com)  
[www.astroturf.com](http://www.astroturf.com)

#### Description of role:

Kim Summers is the National Director of Cooperative Purchasing for the Americas and has over 25 years in the industry. Kim is responsible for creating and implementing training programs for our in-house sales team and distributor network, ensuring they are fully equipped to understand and leverage cooperative purchasing strategies. These trainings focus on contract education, value messaging, compliance, and how to effectively guide clients through the procurement process using cooperative contracts.

In addition to training, I am responsible for growing strategic partnerships with national and regional purchasing cooperatives. This includes identifying new opportunities, maintaining active relationships with existing partners, and aligning our internal processes to meet the requirements of each cooperative. My goal is to streamline purchasing for our clients—particularly schools, municipalities, and public agencies—by offering efficient, compliant, and cost-effective procurement pathways. This not only supports our sales growth but also strengthens our reputation as a trusted partner in the public purchasing space.

**Rhonda Horton**  
Cooperative Purchasing Customer Relations



2680 Abutment Road

	<p>Dalton, GA 30721  Mobile: 706.980.7833  Email: <a href="mailto:Rhonda.horton@astroturf.com">Rhonda.horton@astroturf.com</a>  <a href="http://www.astroturf.com">www.astroturf.com</a></p> <p>Rhonda Horton is Cooperative Purchasing Customer Relations for the Americas and has over 10 years in the industry. Rhonda's role focuses on tracking and documenting all projects procured through cooperative contracts. This ensures accurate reporting to both internal stakeholders and cooperative partners and helps validate the use of the contract in accordance with public procurement laws. This ensures that all sales and project execution align with the terms, pricing, and scope of the awarded cooperative contracts. This includes verifying eligibility, documenting the procurement path, and maintaining audit-ready records.</p> <p>Rhonda also guides customers through the cooperative purchasing process, explaining their options, and addressing questions related to procurement, documentation, or contract use. It also involves ongoing communication to ensure project satisfaction and long-term partnership success</p> <p><b>Executive Team:</b>  Robb Carey – CEO  Philip Snider – COO  Rob Mitchel – VP Business Development  Thomas Green – VP Operations  Gary Jones – Director of Marketing  Kim Summers – National Director of Cooperative Purchasing</p>
<p><b>5.1.2. Sales Organization.</b> Provide a description of your sales organization, including key staff members, the size of the organization, in-house vs. third-party sales resources, geographic territories, vertical market segmentation, etc.</p>	<p>With over 350 employees consisting of manufacturing, estimators, project managers, installers and sales. AstroTurf currently has 25 installation crews, 8 maintenance crews, 10 track crews, and 6 civil crews. This does not include our distributor/partner network. AstroTurf maintains a knowledgeable and dedicated team of sales professionals to assist clients with their sports field projects. The company provides a "Find Your Rep" feature on their website, enabling clients to locate and contact their regional sales representatives directly.</p> <p style="text-align: right;"><b>AstroTurf Direct Sales</b></p>



<b>Sales</b> ▼	<b>State(s) Covered</b> ▼	<b>Branch</b> ▼	<b>Phone</b> ▼
Joey Alexander	Alabama	AstroTurf	336.240.3306
Gregg Swenson	Alaska	AstroTurf	509.432.5216
Jeff Raiger	Arizona	AstroTurf	760.443.3888
Curtis Wilson	Arkansas	AstroTurf	469.984.5927
Dominick Berarducci	California (Northern)	AstroTurf	559.612.9065
Pat Cassa	California (Southern)	AstroTurf	714.318.0763
Jeff Raiger	Colorado	AstroTurf	760.443.3888
Joe Gaeta	Connecticut	AstroTurf	412.443.1774
Tom Carroll	Delaware	AstroTurf	610.841.5299
Wes Allen	Florida	AstroTurf	407.463.7813
Joey Alexander	Georgia	AstroTurf	336.240.3306
Jeff Raiger	Hawaii	AstroTurf	760.443.3888
Gregg Swenson	Idaho	AstroTurf	509.432.5216
Kevin Christman	Indiana	AstroTurf	415.530.6412
Joe Gaeta	Iowa	AstroTurf	412.443.1774
Joe Gaeta	Kansas	AstroTurf	412.443.1774
Garrett Bare	Kentucky	AstroTurf	336.468.7239
Joey Alexander	Louisiana	AstroTurf	336.240.3306
Joe Gaeta	Maine	AstroTurf	412.443.1774
Jay Crider	Maryland	AstroTurf	443.955.9081
Joe Gaeta	Massachusetts	AstroTurf	412.443.1774
Curtis Wilson	Missouri	AstroTurf	469.984.5927
Gregg Swenson	Montana	AstroTurf	509.432.5216
Joe Gaeta	Nebraska	AstroTurf	412.443.1774
Jeff Raiger	Nevada	AstroTurf	760.443.3888
Joe Gaeta	New Hampshire	AstroTurf	412.443.1774
Tom Carroll	New Jersey	AstroTurf	610.841.5299
Jeff Raiger	New Mexico	AstroTurf	760.443.3888
Joe Gaeta	New York (Eastern)	AstroTurf	412.443.1774
Chris Siegle	New York (Western)	AstroTurf	412.973.8024
Anthony Meley	North Carolina (Eastern)	AstroTurf	336.451.7047
Garrett Bare	North Carolina (Western)	AstroTurf	336.468.7239
Joe Gaeta	North Dakota	AstroTurf	412.443.1774
Dan Isaac	Ohio	AstroTurf	440.840.8220
Curtis Wilson	Oklahoma	AstroTurf	469.984.5927
Gregg Swenson	Oregon	AstroTurf	509.432.5216
Tom Carroll	Pennsylvania (Eastern)	AstroTurf	610.841.5299
Chris Siegle	Pennsylvania (Western)	AstroTurf	412.973.8024
Joe Gaeta	Rhode Island	AstroTurf	412.443.1774
Drew Shoaf	South Carolina	AstroTurf	336.596.3233
Joe Gaeta	South Dakota	AstroTurf	412.443.1774
Garrett Bare	Tennessee	AstroTurf	336.468.7239
Curtis Wilson	Texas	AstroTurf	469.984.5927
Jeff Raiger	Utah	AstroTurf	760.443.3888
Joe Gaeta	Vermont	AstroTurf	412.443.1774
Anthony Meley	Virginia (Eastern)	AstroTurf	336.451.7047
Garrett Bare	Virginia (Southwestern)	AstroTurf	336.468.7239
Gregg Swenson	Washington	AstroTurf	509.432.5216
Dan Isaac	West Virginia	AstroTurf	440.840.8220
Jeff Raiger	Wyoming	AstroTurf	760.443.3888

## AstroTurf Distributor Network

AstroTurf Distributors		
Distributor / Partner	State(s) Covered	Contact-LEADS
Asphalt, Fabric & Engineering (AFE)	Southern California	Lori Probert
AstroTurf Great Lakes	Wisconsin	Todd DeWolfe
AstroTurf Great Lakes	Michigan	Todd DeWolfe
AstroTurf West	British Columbia, Alberta	Martin Wright
Atlantic Sports Group	Connecticut	Scott Koesterich
Atlantic Sports Group	New Hampshire	Scott Koesterich
Atlantic Sports Group	Maine	Scott Koesterich
Atlantic Sports Group	Rhode Island	Scott Koesterich
Atlantic Sports Group	Vermont	Scott Koesterich
Centaur Products, Inc.	Ontario	Karin Fakim
Centaur Products, Inc.	Newfoundland and Labrador	Karin Fakim
Centaur Products, Inc.	Nova Scotia	Karin Fakim
Centaur Products, Inc.	New Brunswick	Karin Fakim
Centaur Products, Inc.	Prince Edward Island	Karin Fakim
Coast to Coast	Washington, Oregon, Idaho	Steve Webb
GA Sports dba. General AerVics	Arizona	Jonnie Deremo
Mid-America Sports	Iowa	Kirk Grego
Mid-America Sports	Kansas	Kirk Grego
Mid-America Sports	Missouri	Kirk Grego
Mid-America Sports	Nebraska	Kirk Grego
Mid-America Sports	North Dakota	Kirk Grego
Mid-America Sports	South Dakota	Kirk Grego
Rocky Mountain Turf Solutions	New Mexico	Dave Lange
Rocky Mountain Turf Solutions	Colorado	Dave Lange
Rocky Mountain Turf Solutions	Utah	Dave Lange
Rocky Mountain Turf Solutions	Wyoming	Dave Lange
Rocky Mountain Turf Solutions	Montana	Dave Lange
Sports Turf Company, Inc.	Alabama	Todd Wiggins
Sports Turf Company, Inc.	Georgia	Todd Wiggins
Symmetry Sports Construction	Texas	Jason Bell
SYNLawn Montreal	Quebec	Marc Don
T3 Global Projects, LLC	Louisiana	Roberto Sanchez
T3 Global Projects, LLC	Mississippi	Roberto Sanchez
T3 Global Projects, LLC	Caribbean Island Region	Roberto Sanchez
United Turf & Track	Oklahoma	Dillon Ripley
United Turf & Track	Arkansas	Dillon Ripley

## Laykold Direct Sales

Sales	State(s) Covered	Brand	Phone
Paul Brown	National Coverage	Laykold	315.247.7498

## Laykold Partner Network

Laykold Partners			
Distributor / Partner	State(s) Covered	Contact-LEADS	
Altitude Athletic Surfaces	Colorado	Kevin Leach	
Competition Athletic Surfaces	Tennessee	Lee Murray	
Competition Athletic Surfaces	Georgia	Lee Murray	
H2I Group	North Carolina	Danny Macdonald	
Hinding Tennis	Connecticut	Tom Hinding	
Kentucky Sports Construction	Kentucky	Rich Benson	
Laurel Tennis & Sports Inc.	New York	Justin Kwasnik	
Leslie Coatings	Indiana	Matt Strom	
Mathusek, Inc.	New Jersey	Jeff Mathusek	
Nickolaus Construction	New Jersey	Steve Nickolaus	
Premier Surface Solutions	Florida	Rodney Reams	
ProSurfaces	Michigan	Jared Coffelt	
Racquet Sports, Inc.	Michigan	Neil Evans	
Resurface Inc.	Virginia	Jeff Zingo	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	New Jersey	Brittany Radovanovic	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	New York	Brittany Radovanovic	
Shore Top Construction Corp / Sports & Tennis Construction, LLC	Connecticut	Brittany Radovanovic	
Talbot Tennis	Georgia	Mike McGrath	
Talbot Tennis	South Carolina	Mike McGrath	
The CourtSmiths	Ohio	Mike Smith	
Top A Court Tennis Company	Pennsylvania	John Coll	
Trans Texas Tennis	Texas	Steve Wright	
Upper Midwest Athletic Courts	Minnesota	Eric Hicks	
TC Global Projects, LLC			
CH Courts Tech	California	Collin Hardick	
Alcar Tennis Court Construction, LLC	New Jersey	Dave Pierson	

## Rekortan Direct Sales



<b>Sales</b>	<b>State(s) Covered</b>	<b>Brand</b>	<b>Phone</b>
Bob Aurich	Colorado	Rekortan	512.940.8828
Mason Watkins	Connecticut	Rekortan	315.920.0736
Reggie Kohn	Florida	Rekortan	407.733.7400
Bob Aurich	Idaho	Rekortan	512.940.8828
Mason Watkins	Maine	Rekortan	315.920.0736
Mason Watkins	Massachusetts	Rekortan	315.920.0736
Bob Aurich	Montana	Rekortan	512.940.8828
Mason Watkins	New Hampshire	Rekortan	315.920.0736
Bob Aurich	New Mexico	Rekortan	512.940.8828
Mason Watkins	New York	Rekortan	315.920.0736
Drew Shoaf	North Carolina	Rekortan	336.596.3233
Gary Carr	Northern California	Rekortan	208.720.7266
Keith Kernic	Ohio	Rekortan	724.622.1118
Keith Kernic	Pennsylvania	Rekortan	724.622.1118
Mason Watkins	Rhode Island	Rekortan	315.920.0736
Drew Shoaf	South Carolina	Rekortan	336.596.3233
Drew Shoaf	Tennessee	Rekortan	336.596.3233
Bob Aurich	Utah	Rekortan	512.940.8828
Mason Watkins	Vermont	Rekortan	315.920.0736
Drew Shoaf	Virginia	Rekortan	336.596.3233
Keith Kernic	West Virginia	Rekortan	724.622.1118

#### Rekortan Partner Network

<b>Rekortan Partners</b>		
<b>Distributor / Partner</b>	<b>State(s) Covered</b>	<b>Contact-LEADS</b>
AG Sports	Michigan	Connoer Golas
AG Sports	Ohio	Connoer Golas
AG Sports	Indiana	Connoer Golas
ATT Sports	New Jersey	Tony Cunningham
ATT Sports	Pennsylvania	Tony Cunningham
ATT Sports	Maryland	Tony Cunningham
ATT Sports	DC	Tony Cunningham
Byrne & Jones	Missouri	Jameson Sheley
Byrne & Jones	Illinois	Jameson Sheley
Byrne & Jones	Indiana	Jameson Sheley
Byrne & Jones	Kentucky	Jameson Sheley
Byrne & Jones	Ohio	Jameson Sheley
Carter Construction	Texas	
Carter Construction	Oklahoma	
Carter Construction	Arkansas	
Coast to Coast	Washington	Steve Webb
Coast to Coast	Oregon	Steve Webb
Coast to Coast	Idaho	Steve Webb
GA Sports dba. General Acrylics	Arizona	Mike Wickham
Marathon Surfaces	BC	Lisa Atkinson
Marathon Surfaces	Alberta	Lisa Atkinson
Sports Turf Company, Inc.	Alabama	Todd Wiggins
Sports Turf Company, Inc.	Georgia	Todd Wiggins
Sports Turf Company, Inc.	Mississippi	Todd Wiggins
Symmetry Sports Construction	Texas	Kelly Clark
T3 Global Projects, LLC	Louisiana	Roberto Sanchez
T3 Global Projects, LLC	Mississippi	Roberto Sanchez
Track Doctor		
Upper Midwest Athletic Courts	Minnesota	Eric Hicks

## SYNLawn Distributor Network

SYNLawn Distributors		
Distributor / Partner	State(s) Covered	Contact-LEADS
Accelerated Green Works Inc.	North Dakota	Brett/Jodi Kallias
Advanced Lawn Care and Maintenance	El Paso (Texas)	Kevin Bray
AFE - Asphalt, Fabric, & Engineering, Inc.	Los Angeles (California)	DOUGLAS E. COULTE
Aztec Flooring (Davidson Interior Enterprises)	Kentucky	Pat (Patricia) Davidson
Bluegrass Design/Build Landscape, Irrigation, & Lighting Inc	Northwest Ohio	Amanda Wilkins
Chesapeake Bay Synthetic Landscapes	Chesapeake Bay (Maryland)	Kaitlyn Lord
Classy Landscaping	Edmonton (Canada)	Elliot St. Martin
Earth Design	Los Angeles - Earth Design (California)	Chris Hayman
Ecology Turf	San Bernardino (California)	Kyle Kohler
Eisler Landscapes, Inc.	Pennsylvania - Western	Brad Hazelwood
Fake Grass Warehouse	Calgary (Canada)	Scott Bergmann
Florida Green Landscaping and Property Maintenance	Jacksonville (Florida)	Matthew Saxton
GOAT Turf	Tennessee	Alexa Kucker
GOAT Turf	Pennsylvania - Eastern	Joanne Seifert
Hapa Landscaping	Oahu (Hawaii)	Brant Brown
New England Turf Store	New England	Scott Koesterich
Northwest Surfacing Specialist - NWSS	San Diego (California)	Jamie Neagle
Northwest Surfacing Specialist - NWSS	Sacramento (California)	Mike Holdenried
Northwest Surfacing Specialists - NWSS	Seattle (Washington)	Mike Holdenried
Paradise Greens	Arizona	Charlie Ferer
Practice Sports / Play, Inc.	Nebraska	Chad Schneider
SMARTLawn	Minnesota	Chris Makoutz
Southeast Turf LLC	South Carolina	Trevor Marks
Southeast Turf LLC	North Carolina	Trevor Marks
Strickly Green	Dallas (Texas)	Wilfredo Delgado
Strickly Green	Central Texas	Terry Stricklin
Strickly Green	Louisiana	Terry Stricklin
Strickly Green Grass	Houston (Texas)	Jeremy Piltzmaker
Strickly Green Grass	Oklahoma	Wilfredo Delgado
Strickly Green Grass	Mississippi	Terry Stricklin
SYNLawn Chicago	Chicago (Illinois)	Darren Flynn
SYNLawn Great Lakes	Wisconsin	Justin Booth
SYNLawn Maui	Maui (Hawaii)	Holly Ferguson
SYNLawn Michigan	Michigan	Justin Booth
SYNLawn Montreal	Montreal (Canada)	Marc Don
SYNLawn Mountain West - Montana	Montana	Joe Makoutz
SYNLawn Mountain West: South Dakota	South Dakota	Joe Makoutz
SYNLawn Mountain West: Wyoming	Wyoming	Joe Makoutz
SYNLawn New Jersey	New Jersey	Anastasia Phillips
SYNLawn New York	New York	Anastasia Phillips
SYNLawn of CCA	Central California	Matt Price
SYNLawn of Florida LLC	Utah	Michael Hettelman
SYNLawn of Georgia	Georgia, Alabama	Cullen Elam
SYNLawn of Las Vegas	Las Vegas (Nevada)	Ken Jackson
SYNLawn of Ohio Valley	Ohio Valley (Ohio)	Jeff Hollenbach
SYNLawn of Oregon	Oregon	Tammy Kirwan
SYNLawn Okanagan	Kelowna Okanagan (Canada)	Chris Tietze
SYNLawn Saskatchewan	Saskatchewan (Canada)	David Herbison
SYNLawn Tampa / SYNLawn Orlando	Tampa / Orlando (Florida)	David Sheffer
SYNLawn Toronto	Toronto (Canada)	John Larsen
SYNLawn Utah	Utah	JD Doye
SYNLawn Vancouver	Vancouver (Canada)	Matt Chatwell
SYNLawn Vancouver Island	Vancouver Island (Canada)	Kris Mickelson
Synscapes of Idaho, LLC	Idaho	Eric Pierce
SynScapes of Indiana	Indiana	Patrick Phillips
Tim's Landscaping	West Virginia	Tim Clemmer
Total Instant Lawns Ltd	Ottawa (Canada)	Lucas Kwiatkowski
Turf Etc	St. Louis (Missouri)	Angela Grego
Turf Etc LLC	Kansas City (Missouri)	Angela Grego
Turf Guys Miami	Miami (Florida)	Jorge Sanz
TurfScapes of Colorado	Colorado	Nick Perea
TURFScapes of New Mexico	New Mexico	Chris Baca
Westside Pro Landscape	Upstate Rochester (New York)	Brad White

### 5.2. Contract Implementation Strategy & Expectations

**5.2.1. Contract Expectations.** What is your company's strategy to increase market share in the public sector while leveraging an Equalis Group Master Agreement?

Our strategy to expand market share in the public sector centers on leveraging the strength, brand recognition, and proven performance of our four flagship brands—**AstroTurf**, **SYNLawn**, **Laykold**, and **Rekortan**—all proudly part of **Sport Group**, the global leader in sports surfacing. Each brand brings a distinct, trusted solution to the table:

- **AstroTurf**, the inventor of synthetic turf, has over 60 years of innovation in athletics and continues to lead in performance and safety across football, soccer, baseball, and multi-sport fields.
- **SYNLawn**, with over 20 years of experience, is the #1 provider of bio-based, environmentally responsible artificial grass for landscape, playground, pet, and commercial applications.
- **Laykold** is a world-class court system known for its performance and durability and is the official surface of the US Open. Laykold has become the go-to for tennis and pickleball courts at the professional and municipal levels.
- **Rekortan** has been a global leader in track surfacing for over 50 years, trusted for its speed, resilience, and safety by institutions from high schools to Olympic stadiums.

**Leveraging the Equalis Group Master Agreement**, we aim to simplify the procurement process for public agencies by providing:

- **Pre-negotiated pricing and terms**, eliminating the need for time-consuming RFP processes.
- **Turnkey solutions**, including design, manufacturing, and installation, supported by in-house project management teams and certified installers.
- **Comprehensive cooperative support**, including custom marketing, outreach to Equalis members, and dedicated account management to drive contract adoption.

We will also expand visibility and adoption through:

- **Collaborative marketing campaigns** with Equalis Group
- **Targeted outreach to municipalities, school districts, universities, and parks departments**
- **Showcase projects** and case studies that demonstrate our quality, sustainability, and ROI
- **Educational seminars and product demos** to inform and engage public decision-makers

By partnering with Equalis Group, we align best-in-class products with streamlined procurement to deliver exceptional value, quality, and support to the public sector—ultimately making it easier and more efficient for members to achieve their project goals with confidence.



<p><b>5.2.2. Five (5) Year Sales Vision &amp; Strategy.</b> Describe your company's vision and strategy to leverage a resulting contract with Equalis over the next five (5) years.</p> <p>Your response may include but is not limited to; the geographic or public sector vertical markets being targeted; your strategy for acquiring new business and retaining existing business; how the contract will be deployed with your sales team; how you will market the contract, including deployment of the contract on your company website; and the time frames in which this will be completed.</p>	<p>Our five-year vision is to establish AstroTurf, SYNLawn, Laykold, and Rekortan as the public sector's most trusted brands for synthetic turf, landscaping, court surfacing, and running track solutions—using the Equalis Group Master Agreement as a strategic catalyst for growth.</p> <p><b>Vision Highlights:</b></p> <ul style="list-style-type: none"> <li>• Deliver <b>unmatched value</b> and <b>ease of procurement</b> to public agencies nationwide.</li> <li>• Expand our presence in <b>K-12, higher education, municipal, and parks &amp; recreation sectors</b>.</li> <li>• Position our solutions as the <b>sustainable, cost-effective, and performance-driven standard</b> for public infrastructure projects.</li> </ul> <p><b>Strategic Pillars Over the Next 5 Years:</b></p> <ol style="list-style-type: none"> <li><b>1. Contract Integration &amp; Awareness</b> <ul style="list-style-type: none"> <li>○ Incorporate the Equalis contract into all public sector proposals.</li> <li>○ Collaborate with Equalis on <b>co-branded marketing</b>, outreach campaigns, and trade show representation.</li> <li>○ Educate public buyers on the <b>benefits of cooperative purchasing</b> and how Equalis streamlines the process.</li> </ul> </li> <li><b>2. Market Penetration &amp; Member Engagement</b> <ul style="list-style-type: none"> <li>○ Proactively target Equalis members through dedicated account managers and outreach programs.</li> <li>○ Host <b>lunch-and-learns, virtual demos, and on-site presentations</b> tailored to agency-specific needs.</li> <li>○ Highlight completed public sector projects to demonstrate success and build trust.</li> </ul> </li> <li><b>3. Data-Driven Growth</b> <ul style="list-style-type: none"> <li>○ Track performance by agency type, geography, and product line to identify high-growth opportunities.</li> <li>○ Use sales analytics and pipeline reports to refine outreach and capture new markets.</li> </ul> </li> <li><b>4. Innovation &amp; Product Expansion</b> <ul style="list-style-type: none"> <li>○ Introduce new technologies and environmentally conscious innovations—like SYNLawn's USDA-certified bio-based products and AstroTurf's RootZone 3D systems—under the Equalis contract.</li> <li>○ Stay ahead of industry trends and agency demands to keep Equalis members at the forefront of surfacing solutions.</li> </ul> </li> <li><b>5. Operational Excellence &amp; Reporting</b> <ul style="list-style-type: none"> <li>○ Maintain <b>transparent, timely quarterly reporting</b> and compliance with all Equalis requirements.</li> <li>○ Use member feedback and reporting insights to continuously enhance customer experience.</li> </ul> </li> </ol> <p>By combining our <b>industry-leading brands</b> with the <b>efficiency of the Equalis cooperative purchasing model</b>, our goal is to grow sales exponentially, strengthen public agency partnerships, and make high-performance, sustainable surfacing more accessible and affordable across the country</p>
<p><b>5.2.3. Sales Objectives.</b> What are your top line sales objectives</p>	<p>Our five-year sales objectives under the Equalis Group Master Agreement are focused on strategic, sustainable growth across the public sector for all four of</p>

in each of the five (5) years if awarded this contract?

our industry-leading brands—**AstroTurf**, **SYNLawn**, **Laykold**, and **Rekortan**. We aim to leverage the contract’s cooperative purchasing structure to make high-performance surfaces more accessible to public agencies while delivering unmatched value, quality, and service.

**Year 1: Foundation & Awareness**

- Objective: Establish a strong foundation by onboarding key Equalis members across K-12, higher education, municipalities, and parks.
- Target: \$5 million in cooperative contract sales.
- Key Activities: Awareness campaigns, member training, strategic demos, and regional presentations.

**Year 2: Market Expansion**

- Objective: Expand geographic reach and increase project volume across all verticals.
- Target: \$10 million in sales.
- Key Activities: Targeted outreach, case study-driven marketing, and expanding field rep support aligned with Equalis opportunities.

**Year 3: Deepened Engagement & Retention**

- Objective: Grow repeat business and multi-year contracts by building long-term relationships with Equalis members.
- Target: \$15 million in sales.
- Key Activities: Showcase success stories, enhance member education, and implement client retention initiatives.

**Year 4: Innovation & New Market Capture**

- Objective: Introduce innovative solutions (e.g., new turf technologies, climate-resilient systems, bio-based products) to drive adoption.
- Target: \$20 million in sales.
- Key Activities: Launch new product lines, host sustainability workshops, and capture emerging markets like public health/wellness spaces.

**Year 5: Leadership & Brand Dominance**

- Objective: Solidify our brands as the leading choice for public sector surfacing nationwide.
- Target: \$25 million in annual sales.
- Key Activities: National-level promotional efforts, expanded financing options, and additional contract integrations.

By aligning our sales strategy with the strengths of the Equalis Group cooperative model, we are confident in delivering continued growth while serving the diverse needs of public sector clients with premium, sustainable surface solutions.

## 6. ADMIN FEE & REPORTING

### 6.1. Administration Fee & Reporting



**6.1.1. Administrative Fee.** Equalis Group only generates revenue when the Winning Supplier generates revenue based on contract utilization by current and future Members.

The administrative fee is normally calculated as a percentage of the total Spend for agencies accessing product and services through the Master Agreement and is typically between two percent (2%) to three percent (3%). In some categories, a flat fee or another fee structure may be acceptable.

**Please provide your proposed Administrative Fee percentage or structure.**

**NOTE:** The proposed Administrative Fee language for this contract is based on the terms disclosed in the **Attachment A – Model Administration Agreement.**

**6.1.2. Sales & Administrative Fee Reporting.** Equalis Group requires monthly reports detailing sales invoiced the prior month and associated Administrative Fees earned by the 15<sup>th</sup> of each month. Confirm that your company will meet this reporting requirement. If not, explain why and propose an alternative time schedule for providing these reports to Equalis Group.

AstroTurf Corporation's dedicated accounting team is well-versed in the reporting requirements of cooperative purchasing agreements. With a legacy spanning over 60 years, AstroTurf has consistently demonstrated its commitment to excellence and reliability in the synthetic turf industry.

As a proud member of the Sport Group, a global leader in sports surfacing with installations in over 70 countries, AstroTurf has the capability to produce a variety of detailed reports, including but not limited to:

- Client lists segmented by private and federal entities
- National and regional sales analyses
- Sales breakdowns by agency type (co-op, city, state, school district, etc.)

	<ul style="list-style-type: none"> <li>• Quarterly and annual sales reports categorized by region, state, and product type</li> <li>• Outstanding billings</li> <li>• Subcontractor reports and billings</li> <li>• Activity and pipeline reports detailing upcoming projects</li> </ul> <p>In summary, AstroTurf possesses the infrastructure and expertise to generate all necessary reports as required. We propose submitting reports on a quarterly basis, aligning with our established reporting schedule to ensure accuracy and timeliness. For any report requests, questions, or comments, please contact Kim Summers, Director of Cooperative Purchasing, at 706.264.1314 or kim.summers@astroturf.com</p> <p><b>** Please see attached sample reporting Report</b></p>
<p><b>6.1.3. Contract Utilization Tracking.</b> Define the specific, step-by-step process for your sales and/or quote generation team to tie a quote, proposal, invoice, and/or purchase order to the Equalis cooperative contract in your Customer Relationship Management ("CRM"), sales system, or Enterprise Resource Planning ("ERP") system. Include any individuals and/or teams involved in this process.</p>	<p>Our team follows a defined, transparent, and auditable process for tracking all quotes, proposals, purchase orders, and invoices tied to the Equalis Group Master Agreement. This process is supported by our CRM/ERP systems, the Wrike project management platform, and our internal reporting protocols as shown in the attached reporting spreadsheet.</p> <p><b>Step-by-Step Contract Utilization Tracking Process:</b></p> <ol style="list-style-type: none"> <li><b>1. Opportunity Identification</b> <ul style="list-style-type: none"> <li>○ Sales representatives confirm that a client is an Equalis Group Member or eligible public agency at the outset of the engagement.</li> <li>○ The Equalis contract is selected as the procurement vehicle in the CRM system, flagged using an internal project code and contract tag (e.g., "Equalis2025").</li> </ul> </li> <li><b>2. Quote and Proposal Generation</b> <ul style="list-style-type: none"> <li>○ Quotes are prepared using standardized pricing from the approved Sourcewell/Equalis pricing workbook (uploaded separately).</li> <li>○ Each quote includes a reference to the Equalis contract number and cooperative language to ensure traceability.</li> <li>○ Quotes are reviewed and approved internally before submission via Wrike.</li> </ul> </li> <li><b>3. Purchase Order Matching</b> <ul style="list-style-type: none"> <li>○ When the client issues a PO, it is cross-referenced with the original quote and entered into Wrike under the designated Equalis folder.</li> <li>○ Project managers and administrators ensure the PO contains the Equalis reference before processing.</li> </ul> </li> <li><b>4. Project and Invoice Tracking</b> <ul style="list-style-type: none"> <li>○ Projects are tracked through Wrike, which integrates task assignments, financial milestones, and billing cycles.</li> <li>○ Invoices are generated directly from the ERP system, linked to the original quote and PO, and stored within Wrike for transparency and audit access.</li> </ul> </li> </ol>

	<p>5. <b>Quarterly Reporting</b></p> <ul style="list-style-type: none"> <li>○ Data is compiled from ERP and Wrike systems and entered into our Equalis-specific reporting template, similar to the format shown in the attached <b>Sourcewell Reporting.xlsx</b>.</li> <li>○ Reports include line-item detail: agency name, product or service provided, date, contract reference, and invoiced amount.</li> <li>○ A ■■■ administrative fee is calculated and reported accordingly.</li> </ul> <p>6. <b>Roles and Responsibilities</b></p> <ul style="list-style-type: none"> <li>○ <b>Sales Team:</b> Identifies eligible clients, generates quotes.</li> <li>○ <b>Project Administrators:</b> Ensure contract references are applied to all documents and entered in Wrike.</li> <li>○ <b>Finance Team:</b> Reconciles invoicing and prepares quarterly contract utilization reports.</li> <li>○ <b>Cooperative Administrator:</b> Oversees compliance, report submission, and Equalis coordination.</li> </ul> <p>This process ensures accurate tracking of every Equalis-related transaction, full auditability, and consistent compliance with all reporting obligations under the Master Agreement.</p>
<p>6.1.4. <b>Self-Audit.</b> Describe any self-audit process or program that you plan to employ to verify compliance with your proposed contract with Equalis Group. This process includes ensuring that your sales organization provides, and Members obtain the correct pricing, reports reflect all sales made under the Contract, and Winning Supplier remit the proper admin fee to Equalis.</p>	<p>We implement a structured and recurring <b>self-audit program</b> across all four of our brands—<b>AstroTurf</b>, <b>SYNLawn</b>, <b>Laykold</b>, and <b>Rekortan</b>. This program is designed to validate that the correct pricing is being applied to Member purchases, sales are accurately reported, and the proper administrative fee is remitted to Equalis.</p> <p><b>Key Elements of Our Self-Audit Program:</b></p> <p>1. <b>Quarterly Contract Review</b></p> <ul style="list-style-type: none"> <li>○ At the close of each quarter, our <b>Cooperative Contracts Administrator</b> conducts a thorough review of all projects coded under Equalis in our CRM/ERP systems.</li> <li>○ This includes cross-checking quotes, purchase orders, and invoices to ensure the <b>approved Equalis pricing schedules</b> were applied correctly.</li> </ul> <p>2. <b>Report Validation</b></p> <ul style="list-style-type: none"> <li>○ Using the Equalis reporting workbook, our <b>finance and sales operations teams</b> reconcile internal records with project data in Wrike and ERP systems.</li> </ul>

- This ensures that **all sales under the contract are captured** in the quarterly report and that data is complete, consistent, and formatted for audit readiness.

### 3. **Administrative Fee Accuracy**

- The ████ administrative fee is system-calculated based on invoiced totals, and cross-verified during each reporting cycle.
- Discrepancies, if any, are investigated and corrected before the final report and fee are submitted to Equalis.

### 4. **Internal Spot Audits**

- On a semi-annual basis, random Equalis-coded projects are selected for a **spot audit** conducted by a senior member of the compliance team.
- This audit includes a documentation review (quote, PO, invoice, contract reference) to ensure **contract adherence at every touchpoint**.

### 5. **Team Training and Communication**

- Sales and project management teams across all brands are regularly trained on Equalis contract terms, pricing usage, and tracking protocols.
- Updates to pricing files or contract language are communicated immediately and documented within Wrike.

By embedding compliance checks into our workflow and assigning clear ownership across departments, our self-audit program ensures **transparency, accountability, and contract integrity**. This process protects Equalis Group Members, ensures trust in cooperative procurement, and reinforces our long-term commitment as a preferred supplier.



## PROPOSAL FORM 2: COST PROPOSAL

A template for the Cost Proposal has been included as **Attachment B** and must be uploaded as a separate attachment to a Respondent's proposal submission. Respondents are permitted to revise any part of the spreadsheet to the Cost Proposal to accurately reflect the column titles, details, discounts, pricing categories of products, services, and solutions being offered to Equalis Group Members.

Respondent's Cost Proposal must include the information requested in **Section 5 – Cost Proposal & Pricing**.

**NOTE:** Cost Proposals will remain sealed and will only be opened and reviewed for those Respondents that meet the minimum Technical Proposal score threshold as described in **Section 6.2 - Evaluation and Scoring of Proposals**.

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### PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

**Diversity Vendor Certification Participation** - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans' business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

**a. Minority Women Business Enterprise**

Respondent certifies that this firm is an MWBE: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

**b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise ("DBE")**

Respondent certifies that this firm is a SBE or DBE: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

**c. Disabled Veterans Business Enterprise (DVBE)**

Respondent certifies that this firm is an DVBE: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

**d. Historically Underutilized Businesses (HUB)**

Respondent certifies that this firm is an HUB: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

**e. Historically Underutilized Business Zone Enterprise (HUBZone)**

Respondent certifies that this firm is an HUBZone: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

**f. Other**

Respondent certifies that this firm is a recognized diversity certificate holder: ☐Yes ☒No

List certifying agency: Click or tap here to enter text.

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## PROPOSAL FORM 4: CERTIFICATIONS AND LICENSES

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to provide the products and services included in their proposal which can include, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable

Please also list and include copies of any certificates you hold that would show value for your response not already included above.

State	Business Name	License Number
Arizona	Astroturf Corporation	ROC 320702
Arizona	Astroturf Corporation	ROC 348138
California	Astroturf Corporation	1036156
Florida	APT ACQUISITION CONSTRUCTION CORP., DBA AstroTurf Corporation	CGC1529096
Idaho	Astroturf Corporation	RCE-47036
Louisiana	Astroturf Construction Corporation	69471
Montana	Astroturf Corporation	240369
Nebraska	AstroTurf Construction Corp	62141
Nevada	Astroturf Construction Corporation	0085813
New Mexico	Astroturf Corporation	392677
North Carolina	Astroturf Corporation	79686
South Carolina	AstroTurf Construction Corp	121632
Tennessee	AstroTurf Construction Corp	72836
Utah	Astroturf Corporation	11025408-5501
Virginia	Astroturf Corporation	2705166376
Washington	Astroturf Corporation	ASTROC*821D3
West Virginia	Astroturf Corporation (DBA APT Acquisition Construction Corp)	WV058082

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## PROPOSAL FORM 5: UNRESOLVED FINDINGS FOR RECOVERY

**O.R.C. Chapter 9.24** prohibits CCOG from awarding a contract to any entity against whom the Auditor of State has issued a finding for recovery, if such finding for recovery is “unresolved” at the time of award. By submitting a proposal, a Respondent warrants that it is not now, and will not become, subject to an “unresolved” finding for recovery under **O.R.C. Chapter 9.24** prior to the award of any contract arising out of this RFP, without notifying CCOG of such finding. The Proposal Review Team will not evaluate a proposal from any Respondent whose name, or the name of any of the subcontractors proposed by the Respondent, appears on the website of the Auditor of the State of Ohio as having an “unresolved” finding for recovery.

Is your company the subject of any unresolved findings for recoveries?

- ☐ Yes  
☒ No

*(The rest of this page is intentionally left blank)*



## PROPOSAL FORM 6: MANDATORY DISCLOSURES

### 1. *Mandatory Contract Performance Disclosure.*

Disclose whether your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of products and services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any formal claims for breach of those contracts. For purposes of this disclosure, "**formal claims**" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Respondent from consideration, at the sole discretion of Equalis Group, such claims and a review of the background details may result in a rejection of a Respondent's proposal. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. AstroTurf Corporation confirms that, to the best of our knowledge and after a thorough internal review, neither AstroTurf nor any of its proposed subcontractors (including authorized distributors and installation partners) have had any formal claims filed for breach of contract—whether through litigation, arbitration (voluntary or involuntary), or mediation—arising from the performance of contracts for the provision of products or services that are the same or similar to those proposed under this Program. AstroTurf has a longstanding history of delivering high-quality synthetic turf systems to clients across the United States and internationally, with a reputation for reliability, compliance, and customer satisfaction. While we recognize that challenges may arise in large-scale construction and surfacing projects, we have proactively managed those instances through open communication, responsive customer service, and resolution at the project level—well before any formal dispute process would be required. We understand that Equalis Group prioritizes performance integrity and the protection of its Members' interests. AstroTurf shares that commitment and has systems in place to ensure continued contract compliance, transparency, and successful project delivery. Should any further documentation or clarification be requested, we will provide it promptly.

### 2. *Mandatory Disclosure of Governmental Investigations.*

Indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Respondents must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Respondent by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Respondent from consideration, such governmental action and a review of the background details may result in a rejection of the Respondent's proposal at Group's sole discretion. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Respondent's performance of the work, and the best interests of Members.

Provide statement here. AstroTurf Corporation confirms that **neither the company nor any of its proposed subcontractors** (including authorized distributors and installation partners) have been the subject of any **adverse regulatory or administrative governmental action**—at the federal, state, or local level—related to the performance of services similar to those described in this RFP. To our knowledge, there have been **no allegations, investigations, findings, or legal actions** taken by any governmental agency that would affect AstroTurf's ability to fulfill its obligations under this contract or impact the interests of Equalis Group Members. Should any questions arise or if additional documentation is needed to verify this statement, we will provide it promptly upon request.

*(The rest of this page is intentionally left blank)*

## PROPOSAL FORM 7: DEALER, RESELLER, AND DISTRIBUTOR AUTHORIZATION

CCOG allows Suppliers to authorize dealers, distributors, and resellers to sell the products and services made available through, and consistent with the Terms and Conditions set forth in, the Master Agreement. If Supplier intends to authorize their dealers, distributors, or resellers access to the Master Agreement in the event of a contract award Supplier must provide a list, either in the form of a document or a weblink, to identify those organizations who are being authorized access to the Master Agreement.

Will the Supplier authorize dealers, distributors, resellers access to Master Agreement?

☒ **Yes**

☐ **No**

If yes, how will Supplier disclose which organization(s) will have access to the Master Agreement? This list can be updated from time to time upon CCOG's approval.

Respondent Response: AstroTurf and its sister brands under The Americas follow a structured and transparent process to disclose which organizations are authorized to access and operate under a **master cooperative purchasing agreement**. This ensures compliance, clarity, and control over contract use.

### Disclosure of Contract Access – AstroTurf and The Americas Brands

Each brand—AstroTurf, Laykold, Rekortan, and SYNLaw—operates under a defined sales structure that includes **dedicated direct sales representatives and approved distributors/partners**. To disclose which entities have access to the cooperative purchasing master agreement, the following process is used:

#### 1. Master Access List Maintained and Provided

A formal **Master Access List** is maintained for each brand. This list includes:

- **AstroTurf:**
  - 15 Direct Sales Representatives
  - 14 Authorized Distributors
- **Laykold:**
  - 3 Direct Sales Representatives
  - 22 Certified Installation Partners
- **Rekortan:**
  - 5 Direct Sales Representatives
  - 12 Partners

o

- **SYNLawn:**

- o 65 Distributors across North America

Each sales rep, distributor, or partner is assigned to a specific geographic region and is exclusively responsible for contract-related activity within their territory.

## **2. How Access is Disclosed to the Cooperative or Public Entities**

AstroTurf will disclose which organizations have access to the master agreement by:

- **Submitting the Master Access List** to the cooperative agency (e.g., Sourcewell, TIPS, BuyBoard) as part of onboarding or contract activation.
- Including a **statement in the master agreement** or addendum that specifies only the listed representatives and distributors are authorized to quote, sell, and perform under the agreement.
- Publishing an updated **"Find Your Rep" directory** on each brand's website, allowing public agencies to verify the appropriate local contact.

## **3. Control and Accountability**

Each authorized user of the contract (rep, distributor, or partner):

- Is trained on contract compliance and pricing protocols
- Operates under a signed agreement with AstroTurf or the respective brand
- Is audited and reviewed regularly for adherence to cooperative terms

Unauthorized use or access is prohibited and enforced contractually.

## **Summary Statement for Contract Language**

*"Only the authorized direct sales representatives and approved distributors/partners listed in AstroTurf's Master Access List shall have the right to market, quote, and deliver products or services under this agreement. This list is maintained by the National Director of Cooperative Purchasing and will be made available to the cooperative agency and public entities upon request."*

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## PROPOSAL FORM 8: MANDATORY SUPPLIER & PROPOSAL CERTIFICATIONS

CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Companies responding to any CCOG RFP MUST certify that they are NOT ineligible by signing each of the statements below. **Failure to provide proper affirming signature on any of these statements will result in a Respondent's proposal being deemed nonresponsive to this RFP.**

I, Kim Summers, hereby certify and affirm that AstroTurf Corporation, has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions by the United States Department of Labor, the United States Department of Health and Human Services, or any other federal department or agency as set forth in 29 CFR Part 98, or 45 CFR Part 76, or other applicable statutes.

**AND**

I, Kim Summers, hereby certify and affirm that AstroTurf Corporation, is in compliance with all federal, state, and local laws, rules, and regulations, including but not limited to the Occupational Safety and Health Act and the Ohio Bureau of Employment Services and the following:

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard *(as opposed to a record keeping or administrative standard)* in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

**AND**

I, Kim Summers, hereby certify and affirm that AstroTurf Corporation, is not on the list established by the Ohio Secretary of State, pursuant to **ORC Section 121.23**, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.

**AND**

I, Kim Summers, hereby certify and affirm that AstroTurf Corporation either is not subject to a finding for recovery under **ORC Section 9.24**, or has taken appropriate remedial steps required under that statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

I, Kim Summers, hereby affirm that this proposal accurately represents the capabilities and qualifications of AstroTurf Corporation, and I hereby affirm that the cost(s) proposed to CCOG for the performance of services and/or provision of goods covered in this proposal in response to this CCOG RFP is a firm fixed price structure as described in the Cost Proposal, inclusive of all incidental as well as primary costs. *(Failure to provide the proper affirming signature on this item may result in the disqualification of your proposal.)*

## PROPOSAL FORM 9: CLEAN AIR ACT & CLEAN WATER ACT

The Respondent is in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Authorized signature:



Printed Name:	<u>Kim Summers</u>
Company Name:	<u>AstroTurf</u>
Mailing Address:	<u>2680 Abutment Rd. Dalton, Ga 30721</u>
Email Address:	<u>Kim.summers@astroturf.com</u>
Job Title:	<u>National Director of Cooperative Purchasing</u>

***(The rest of this page is intentionally left blank)***

## PROPOSAL FORM 10: DEBARMENT NOTICE

I, the Respondent, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Respondents Name:

Kim Summers

Mailing Address:

2680 Abutment Rd. Dalton, Ga 30721

Signature



Title of Signatory:

National Director of Cooperative Purchasing

***(The rest of this page is intentionally left blank)***

## PROPOSAL FORM 11: LOBBYING CERTIFICATIONS

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by **Section 1352, Title 31, U.S. Code**. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than ten thousand dollars (\$10,000) and not more than one hundred thousand dollars (\$100,000) for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, on behalf of Respondent that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding one hundred thousand dollars (\$100,000) in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.

Signature:



Date:

April 2, 2025

***(The rest of this page is intentionally left blank)***



## PROPOSAL FORM 12: CONTRACTOR CERTIFICATION REQUIREMENTS

### 1. *Contractor's Employment Eligibility*

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the CCOG Participating entities in which work is being performed.

### 2. *Fingerprint & Criminal Background Checks*

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

Signature:



Date:


April 2, 2025

***(The rest of this page is intentionally left blank)***

## PROPOSAL FORM 13: BOYCOTT CERTIFICATION

Respondent must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Does Respondent agree? KS

  
(Initials of Authorized Representative)

*(The rest of this page is intentionally left blank)*

## PROPOSAL FORM 14: FEDERAL FUNDS CERTIFICATION FORMS

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements).

All Respondents submitting proposals must complete this Federal Funds Certification Form regarding Respondent's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify their agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item in this form, CCOG will consider the Respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

### **1. Supplier Partner Violation or Breach of Contract Terms**

Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of the Master Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or Member construction contract agreed upon by Supplier Partner and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Respondent agree? KS

(Initials of Authorized Representative)

### **2. Termination for Cause or Convenience**

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Respondent will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Respondent agree? KS

(Initials of Authorized Representative)

### **3. *Equal Employment Opportunity***

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Supplier Partner agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Supplier Partner agrees that it shall comply with such provision.

Does Respondent agree? KS

(Initials of Authorized Representative)

### **4. *Davis-Bacon Act***

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Respondent agree? KS

(Initials of Authorized Representative)



## **5. *Contract Work Hours and Safety Standards Act***

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of forty (40) hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **6. *Right to Inventions Made Under a Contract or Agreement***

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier Partner agrees to comply with the above requirements when applicable.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **7. *Clean Air Act and Federal Water Pollution Control Act***

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of one hundred fifty thousand dollars (\$150,000) must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Supplier Partner agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **8. *Debarment and Suspension***

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689

(3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier Partner further agrees to immediately notify the Cooperative and all Members with pending purchases or seeking to purchase from Supplier Partner if Supplier Partner is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 USC 1352) – Supplier Partners that apply or bid for an award exceeding one hundred thousand dollars (\$100,000) must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Supplier Partner agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Supplier Partner agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency maybe required to confirm estimates and otherwise comply. The requirements of Section 6002 includes procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds ten thousand dollars (\$10,000) or the value of the quantity acquired during the preceding fiscal year exceeded ten thousand dollars (\$10,000); procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of one hundred fifty thousand dollars (\$150,000), a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.324(b). When required by a participating agency, Supplier Partner agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier Partner agrees that the total price, including

profit, charged by Supplier Partner to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Supplier Partner's Group Purchasing Agreement.

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment**

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **13. Domestic preferences for procurements**

For participating agency purchases utilizing Federal funds, Respondent agrees to provide proof, where applicable, that the materials, including but not limited to, iron, aluminum, steel, cement, and other manufactured products are produced in the United States.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

"Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

Does Respondent agree? KS

(Initials of Authorized Representative)

#### **14. General Compliance and Cooperation with Members**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a Member, it shall make a good faith effort to work with Members to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does Respondent agree? KS

(Initials of Authorized Representative)

**15. Applicability to Subcontractors**

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Respondent agree? KS

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature:



Printed Name:

Kim Summers

Company Name:

AstroTurf

Mailing Address:

2680 Abutment Rd. Dalton, Ga 30721

Job Title:

National Director of Cooperative Purchasing

***(The rest of this page is intentionally left blank)***



## PROPOSAL FORM 15: FEMA FUNDING REQUIREMENTS CERTIFICATION FORMS

**Please answer the following question. If yes, complete this Proposal Form.**

In the event of a contract award, does the Respondent intend to make their products and services available to public agencies utilizing FEMA funds or seeking reimbursement from FEMA?	<input checked="checked" type="checkbox"/> Yes <input type="checkbox"/> No
--	---

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). Additionally, Appendix II to Part 200 authorizes FEMA to require or recommend additional provisions for contracts.

All Respondents submitting proposals who desire to work with Members utilizing FEMA funds must complete this FEMA Recommended Contract Provisions Form regarding Respondent's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using FEMA funds. This completed form will be made available to Members for their use while considering their purchasing options when using FEMA grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

**For each of the items below, Respondent should certify Respondent's agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form.** If a Respondent fails to complete any item in this form, CCOG will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

### **1. Access to Records**

#### **For All Procurements**

The Winning Supplier agrees to provide the participating agency, the pass-through entity (if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

The Winning Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

The Winning Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

Does Respondent agree? KS

(Initials of Authorized Representative)

### **For Contracts Entered into After August 1, 2017, Under a Major Disaster or Emergency Declaration**

In compliance with section 1225 of the Disaster Recovery Reform Act of 2018, the participating agency, and the Winning Supplier acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.”

Does Respondent agree? KS

(Initials of Authorized Representative)

## **2. Changes**

FEMA recommends that all contracts include a changes clause that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may depend on the nature of the contract and the procured item(s) or service(s). The participating agency should also consult their servicing legal counsel to determine whether and how contract changes are permissible under applicable state, local, or tribal laws or regulations.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **3. Use of DHS Seal, Logo, and Flags**

The Winning Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The contractor shall include this provision in any subcontracts.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **4. Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding**

This is an acknowledgement that when FEMA financial assistance is used to fund all or a portion of the participating agency’s contract with the Winning Supplier, the Winning Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **5. No Obligation by Federal Government**

The federal government is not a party to this or any contract resulting from this or future procurements with the participating agencies and is not subject to any obligations or liabilities to the non-federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Does Respondent agree? KS

(Initials of Authorized Representative)

## **6. Program Fraud and False or Fraudulent Statements or Related Acts**

The Winning Supplier acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor’s actions pertaining to this contract.

Does Respondent agree? KS

(Initials of Authorized Representative)

## 7. Affirmative Socioeconomic Steps

If subcontracts are to be let, the Winning Supplier is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

Does Respondent agree? KS

(Initials of Authorized Representative)

## 8. License and Delivery of Works Subject to Copyright and Data Rights

The Winning Supplier grants to the participating agency, a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Winning Supplier will identify such data and grant to the participating agency or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Winning Supplier will deliver to the participating agency data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of the non-federal entity).

Does Respondent agree? KS

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Authorized signature:



Printed Name: Kim Summers

Company Name: AstroTurf

Mailing Address: 2680 Abutment Rd. Dalton, GA 30721

Job Title: National Director of Cooperative Purchasing

## PROPOSAL FORM 16: ARIZONA CONTRACTOR REQUIREMENTS

*Please answer the following question. If yes, please complete this Proposal Form.*

In the event of a contract award, does the Respondent intend to make their products and services available to public agencies in the State of Arizona?	<input checked="checked" type="checkbox"/>	Yes
	<input type="checkbox"/>	No

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of Arizona, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of Arizona. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

### **AZ Compliance with Federal and State Requirements**

Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

### **AZ compliance with workforce requirements**

Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, "... every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program"

CCOG reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. CCOG and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

### **AZ Contractor Employee Work Eligibility**

By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. CCOG and/or CCOG members may request verification of compliance from any contractor or sub-contractor performing work under this contract. CCOG and CCOG members reserve the right to confirm compliance. In the event that CCOG or CCOG members suspect or find that any contractor or subcontractor is not in compliance, CCOG may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

### **AZ Non-Compliance**

All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs



beyond the agreed upon costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

**Registered Sex Offender Restrictions (Arizona)**

For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the CCOG member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Offshore Performance of Work Prohibited**

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

**Terrorism Country Divestments:** In accordance with A.R.S. 35-392, CCOG and CCOG members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Does Respondent agree? KS

(Initials of Authorized Representative)

Date: 04/01/2025

***(The rest of this page is intentionally left blank)***

## PROPOSAL FORM 17: NEW JERSEY REQUIREMENTS

**Please answer the following question. If yes, complete this Proposal Form.**

Does the awarded supplier intend to make their products and services available to public agencies in the State of New Jersey?	<input checked="checked" type="checkbox"/>	Yes
	<input type="checkbox"/>	No

In the event the Awarded Supplier desires to pursue public sector opportunities in the State of New Jersey, it is important to understand the requirements for working with those public agencies. The documentation and information contained in this proposal form are intended to provide the Respondent with documentation that could be relevant to the providing products & services to public agencies in the State of New Jersey. It is the responsibility of the public agency to ensure they are in compliance with local requirements.

New Jersey vendors are also required to comply with the following New Jersey statutes when applicable:

- All anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38.
- Compliance with Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act.
- Compliance with Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26
- Bid and Performance Security, as required by the applicable municipal or state statutes.

### **A. Ownership Disclosure Form (N.J.S. 52:25-24.2)**

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

**Company Name:** AstroTurf Corporation  
**Street:** 2680 Abutment Rd.  
**City, State, Zip Code:** Dalton, Ga 30721

### **Complete as appropriate:**

*I, Click or tap here to enter text, certify that I am the sole owner of Click or tap here to enter text, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.*

**OR:**

*I, Click or tap here to enter text, a partner in Click or tap here to enter text, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.*

**OR:**

*I, Kim Summers, an authorized representative AstroTurf Corporation, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.*

**(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)**

Name	Address	Interest
None		

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I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Signature:



Date:

April 3, 2025

***(The rest of this page is intentionally left blank)***

**B. Non-Collusion Affidavit**

**Respondent Name:** Kim Summers

**Street Address:** 2680 Abutment Road

**City, State Zip:** Dalton, GA 30721

*State of Georgia*

*County of Whitfield*

*I, Kim Summers of the Dalton City in the County of Whitfield, State of Georgia of full age, being duly sworn according to law on my oath depose and say that:*

*I am the National Director of Cooperative Purchasing of the firm of AstroTurf Corporation the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.*

*I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by*

**Authorized signature:**



National Director of Cooperative  
Purchasing

**Job Title:**

**Subscribed and sworn before me**

this 3rd day of April, 2025

  
Notary Public of Georgia

My commission expires 9/15, 2025

SEAL





**C. Affirmative Action Affidavit (P.L. 1975, C.127)**

Company Name: AstroTurf Corporation  
Street Address: 2680 Abutment Road  
City, State, Zip Code: Dalton, GA 30721

**Bid Proposal Certification:**

*Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.*

**Required Affirmative Action Evidence:**

*Procurement, Professional & Service Contracts (Exhibit A)*

**Suppliers must submit with proposal:**

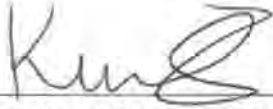
- ① A photo copy of their Federal Letter of Affirmative Action Plan Approval  
OR
2. A photo copy of their Certificate of Employee Information Report  
OR
3. A complete Affirmative Action Employee Information Report (AA302)

**Public Work – Over \$50,000 Total Project Cost:**

☒ *No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the Harrison Township Board of Education*

☐ *Approved Federal or New Jersey Plan – certificate enclosed*

*I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.*

Authorized Signature:   
Title of Signatory: National Director of Cooperative Purchasing  
Date: April 3, 2025

**P.L. 1995, c. 127 (N.J.A.C. 17:27)**

**MANDATORY AFFIRMATIVE ACTION LANGUAGE**

**PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment

advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative

Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent

***(The rest of this page is intentionally left blank)***

## **D. C. 271 Political Contribution Disclosure Form**

### **PUBLIC AGENCY INSTRUCTIONS**

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 ([https://www.nj.gov/dca/divisions/dlgs/resources/lfns\\_2006.html](https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html)).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at [https://www.state.nj.us/dca/divisions/dlgs/programs/pay\\_2\\_play.html](https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html). They will be updated from time-to-time as necessary.
  - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
  - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d) The form may be used “as-is”, subject to edits as described herein.
  - e) The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**



## CONTRACTOR INSTRUCTIONS

Business entities (contractors) receiving contracts from a public agency in the state of New Jersey that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee<sup>1</sup>
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - of the public entity awarding the contract
  - of that county in which that public entity is located
  - of another public entity within that county
  - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

**NOTE: This section does not apply to Board of Education contracts.**

<sup>1</sup> N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.**

### Part I – Vendor Information





## Page \_\_\_\_ of \_\_\_\_

Contributor Name	Recipient Name	Date	Dollar Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
Contributor Name	Recipient Name	Date	Amount
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Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount

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**List of Agencies with Elected Officials Required for Political Contribution Disclosure**

**N.J.S.A. 19:44A-20.26**

**County Name:**

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

**County:**

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM [WWW.NJ.GOV/DCA/LGS/P2P](http://WWW.NJ.GOV/DCA/LGS/P2P) A COUNTY-BASED, CUSTOMIZABLE FORM.**

**E. Stockholder Disclosure Certification**

**Name of Business:**

☐ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

**OR**

☒ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

**Check the box that represents the type of business organization:**

☐ Partnership

☒ Corporation

☐ Sole Proprietorship

☐ Limited Partnership

☐ Limited Liability Corporation

☐ Limited Liability Partnership

☐ Subchapter S Corporation

**Sign and notarize the form below, and, if necessary, complete the stockholder list below.**

**Stockholders:**

Name: Stockholder Name	Name: Stockholder Name
Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name	Name: Stockholder Name

Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name  Home Address: Home Address	Name: Stockholder Name  Home Address: Home Address
Subscribed and sworn before me this ____ day of _____ _____, 2 ____  (Notary Public)	_____ (Affiant)  _____ (Print name & title of affiant)  _____ (Corporate Seal)
My Commission expires:	

***(The rest of this page is intentionally left blank)***



## PROPOSAL FORM 18: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Check one of the following responses to the General Terms and Conditions in this solicitation, including the Master Agreement:

☒ We take no exceptions/deviations to the general terms and conditions. *(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)*

☐ We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additional terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

*(Check one and do not check both.)*

*(Note: Unacceptable exceptions shall remove your proposal from consideration for award. CCOG shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)*

## PROPOSAL FORM 19: EQUALIS GROUP ADMINISTRATION AGREEMENT DECLARATION

*Attachment A - Sample Administration Agreement of this solicitation is for reference only. Contracting with Equalis Group and the Winning Supplier will occur after contract award.*

Execution of the Administration Agreement is required for the Master Agreement to be administered by Equalis Group. **Attachment A - Sample Administration Agreement** defines i) the roles and responsibilities of both parties relating to marketing and selling the Program to current and prospective Members, and ii) the financial terms between Equalis Group and Winning Supplier.

**Redlined copies of this agreement should not be submitted with the response.** Should a Respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the Respondent. Respondents must select one of the following options for submitting their response.

- ☒ Respondent agrees to all terms and conditions in **Attachment A - Sample Administration Agreement**.
- ☐ Respondent wishes to negotiate directly with Equalis Group on terms and conditions in the Sample Administration Agreement. Negotiations will commence with Equalis Group after CCOG has completed the contract award.

## PROPOSAL FORM 20: MASTER AGREEMENT SIGNATURE FORM

**RESPONDENTS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED FOR AWARD. RESPONDENTS WHO FAIL TO DO SO WILL BE DETERMINED UNRESPONSIVE AND WILL NO LONGER BE CONSIDERED FOR AWARD.**

The undersigned hereby proposes and agrees to furnish Products & Services in strict compliance with the terms, specifications, and conditions contained within this RFP and the Master Agreement at the prices proposed within the submitted proposal unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Company Name AstroTurf Corporation  
Address 2680 Abutment Road  
City/State/Zip Dalton, GA 30721  
Phone Number 706.264.1314  
Email Address kim.summers@astroturf.com  
Printed Name Kim Summers  
Job Title National Director Cooperative Purchasing  
Authorized Signature 


### Initial Term of the Master Agreement

Contract Effective Date: July 1, 2025  
Contract Expiration Date: June 30, 2029  
Contract Number: COG-2164C

*(Note: Contract Number will be applied prior to CCOG and Equalis Group countersigning.)*

The Cooperative Council of Governments, Inc.  
6001 Cochran Road, Suite 333  
Cleveland, Ohio 44139

Equalis Group, LLC.  
5540 Granite Parkway, Suite 200  
Plano, Texas 75024

By:   
Seth Cales (Jun 2, 2025 12:11 EDT)  
Name: Seth Cales  
Title: CCOG Board President  
Date: Jun 2, 2025

By:   
Name: Eric Merkle  
Title: SVP, Procurement & Operations  
Date: May 30, 2025

# Agreement - AstroTurf & CCOG (Master)









## 2025.07.01

Final Audit Report

2025-06-02

Created:	2025-05-30
By:	David Robbins (drobbins@equalisgroup.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAp_OKqZija_uBX55RDryIOwzaQJ4cj1XZ

## "Agreement - AstroTurf & CCOG (Master) 2025.07.01" History

-  Document created by David Robbins (drobbins@equalisgroup.org)  
2025-05-30 - 1:07:02 PM GMT
-  Document emailed to Eric Merkle (emerkle@equalisgroup.org) for signature  
2025-05-30 - 1:07:24 PM GMT
-  Document emailed to Seth Cales (seth.cales@kenstonapps.org) for signature  
2025-05-30 - 1:07:25 PM GMT
-  Email viewed by Eric Merkle (emerkle@equalisgroup.org)  
2025-05-30 - 1:22:29 PM GMT
-  Document e-signed by Eric Merkle (emerkle@equalisgroup.org)  
Signature Date: 2025-05-30 - 3:35:37 PM GMT - Time Source: server
-  Email viewed by Seth Cales (seth.cales@kenstonapps.org)  
2025-06-02 - 4:10:31 PM GMT
-  Document e-signed by Seth Cales (seth.cales@kenstonapps.org)  
Signature Date: 2025-06-02 - 4:11:08 PM GMT - Time Source: server
-  Agreement completed.  
2025-06-02 - 4:11:08 PM GMT