

# artcobell



# **Artcobell & Equalis Group**

Publicly Procured Contract Vehicle

#### **Artcobell Contract Highlights**

High quality, made in America furniture designed to dramatically transform your space and deliver dynamic, active learning environments.

- A nationally available cooperative purchasing contract that provides a legal and compliant exemption to the furniture bid/request for proposals (RFP) process.
- Volume-based tiered discounting structure offering savings ranging from 34% - 44%, with additional discounts available for larger jobs and projects.
- Access to a diverse catalog of educational furniture including desks, tables, seating, storage, and more, all made to facilitate a more engaging learning experience for students and teachers alike.
- A team of experienced K-12 professionals available to assist you in bringing your district's educational vision to life.

#### Who is Artcobell?

Artcobell's classroom furniture, which is backed by a 12-year warranty against manufacturing defects, has empowered teachers to inspire and motivate generations of students. The Artcobell team's passion is designing and building school furniture that aids districts, administrators, and teachers in effortlessly executing the vision they have created for their learning environments.

Since 1965, Artcobell has produced high value school furniture that withstands the real-life, day-to-day activity in the classroom and throughout the school. Artcobell's network of hand-picked, locally owned and operated dealers offers customized design, installation, and ongoing support of furniture built – not just assembled – right here in America with locally sourced raw materials.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1176B

Lead Agency: Region 10 ESC

### **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



#### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

#### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

**Interview Implement** Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract Solution # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

#### Your Implementation Process with Equalis Group

Identify
Requirements
# of Hours?
# of Weeks?

Configure Best Solution
Best Solution
# of Hours?
# of Hours?
# of Weeks?
# of Weeks?

## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.