

Advocating for Learners Through Connection, Engagement, and Belonging





Fomcore & Equalis Group

Publicly Procured Contract Vehicle

Fomcore Contract Highlights

- **Flexible Furniture Solutions:** Student-centered furniture built for connection, engagement, and belonging.
- **Pricing and Lead Times:** Fomcore bid 55% off list, and 30% for installation. We work to keep our lead times under six weeks.
- **Design Support and Resources:** Free layouts, design tools, CEUs, training, and online resource library.
- · Customer Service Team: Responsive, hands-on support from quote to installation.
- National Sales Network: Four regional directors and 250+ dealers nationwide.
- **Product Differentiators:** Proprietary foam, solid-foam construction, custom builds, marine-grade thread, tamper-proof zippers, lifetime warranty.

Who is Fomcore?

Fomcore is a human-focused company whose mission is to Bless Others. One of the ways we live out that mission is by designing furniture that supports all learners. We create flexible, student-centered products, including fully foam soft seating, that help every learner feel supported, included, and comfortable in their environment. Our goal is to be an advocate for the well-being of all learners by creating spaces where they can connect, engage, and belong.

Founded in 2017, Fomcore has grown to over 250 employees with two facilities in Muskegon, Michigan and Pueblo, Colorado. Our products are built with solid foam construction for lasting durability, flexibility, and comfort. Key differentiators include marine-grade thread, tamper-resistant zippers sewn upside down for added safety, and extensive customization and modification capabilities. Every product is backed by a lifetime warranty and designed with the learner in mind.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1176F
Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Implement Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract Solution # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Best Solution
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.