



## All Workstyles Welcome

**FRÍANT**



### Friant & Equalis Group

*Publicly Procured Contract Vehicle*

#### Friant Contract Highlights

- **Smarter product selection, better value**  
Our focused, thoughtfully curated product line reduces unnecessary complexity, helping you get high-quality solutions at a lower cost without compromising performance.
- **Faster lead times to keep your projects moving**  
While lead times vary by product, many of our solutions ship in 5–6 weeks — and in-stock items are available in as little as 48–72 hours.
- **Reliable availability and shorter wait times**  
Whether you need quick-turn stock or made-to-order items, our streamlined operations help you meet deadlines more confidently.

#### Who is Friant?

For more than 30 years, Friant has sought to make high-quality, stylish, functional office furniture more accessible and affordable. Today, thousands of customers enjoy offices and workspaces designed with pieces that make their jobs easier and their environments more beautiful. Composed of soft seating, task seating, panel systems, case goods, tables and more, Friant offers companies that total office solution they need to work in comfort.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1176G

**Lead Agency:** Region 10 ESC

#### Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.