



## Scalable connectivity and communication solutions for government



### Hughes & Equalis Group

*Publicly Procured Contract Vehicle*

#### Contract Highlights

- Access to broadband connectivity solutions including cable, fiber, 4G / 5G wireless, and satellite options.
- Access to an experienced managed service provider capable of turnkey deployments across the county, state, or nation.
- Onsite installation and maintenance services with service level agreements.
- Planning and management experience delivering digital transformation at multiple sites across wide geographic regions.
- Customer service and help desk operations available 24x7x365.
- Simple contracting process through Equalis Group.

#### Who is Hughes?

The Hughes® portfolio of end-to-end managed services includes high-performing, reliable, and cost-effective broadband networking and digital signage solutions. Our secure, scalable and cloud-ready connectivity tools enable your agency or department – no matter how big or small – to meet the operational demands of today, while positioning you to meet the challenges of tomorrow. Federal, state, and local governments rely on Hughes to optimize their digital transformation.

An experienced Managed Service Provider, Hughes accelerates your ability to deliver an exceptional constituent and employee experience. Backed by over half a century of technology innovation, Hughes is the single partner to support your networking and digital signage needs. Let our team of experts manage the technology so you can focus on running your agency or department.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2161A

**Lead Agency:** CCOG

#### Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.