



Specialists in Business Solutions & Services

Indoff
Where Solutions Take Shape

equalis
GROUP

Indoff & Equalis Group

Publicly Procured Contract Vehicle

Indoff Contract Highlights

- **Extensive US Manufacturer Network:** Access to hundreds of top US manufacturers, with the flexibility to onboard new manufacturers to enable member selection and choice under our contract.
- **Vast Product Selection:** We currently list over 7,000 SKUs, ensuring we can provide the necessary products and services. This is just a small portion of what we have to offer.
- **Complete Turnkey Solutions:** Experience seamless project execution, as we manage everything from initial concept and design to delivery, professional installation, and ongoing support.
- **Nationwide Local Expertise:** We're a network of over 350 experienced, local professionals across North America, offering professional service and custom solutions.
- **Proven Financial Stability:** Backed by a financially robust \$1.3 billion distributor, we provide peace of mind and reliability to our customers.

Who is Indoff?

Indoff was founded in 1971 and is dedicated to providing custom-tailored solutions for businesses. We excel in Commercial Interiors, helping organizations in every industry imaginable—from healthcare and education to business and government—design and furnish spaces that truly work for them. In addition to office furniture, we also supply material handling solutions, business supplies, promotional products, and more, as we aim to be your one-stop shop for ALL your business needs.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-11761

Lead Agency: Region 10 ESC

Contact Indoff

Joanne Rafa

Strategic Sales - Business
Development Representative

Phone: 469-916-2174

Email: Joanne.Rafa@Indoff.com

Rob Gallant

Vice President of Strategic Sales

Phone: 480-249-6516

Email: Rob.Gallant@Indoff.com

Created by Public Sector Organizations *for Public Sector Organizations*



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.