

# We Furnish Education



## Nickerson & Equalis Group *Publicly Procured Contract Vehicle*

### Nickerson Contract Highlights

- High quality products, innovative design and exceptional service solutions.
- Wide array of furniture tailored to K-12, Higher Education, Healthcare, Libraries, Athletics and Arena Environments.
- Competitive pricing for Equalis members.
- A team of dedicated specialists involved at every step to ensure nothing is overlooked.
- Celebrating 70 years as a trusted name in excellence and tradition.
- We are guided by our core values in all aspects of our work:
  - **People Are Important**
  - **Customer Focus**
  - **Trustworthiness**
  - **Will to Succeed**

### Who is Nickerson?

Founded in 1952 by educator Donald L. Nickerson, Nickerson began as a school furniture provider and evolved into a trusted source for educational and facility solutions. With a focus on quality, service, and long-term relationships, the company expanded under Bob Keller's leadership in the 1980s and 1990s. Today, second-generation owner Stephanie Keller continues that legacy, blending decades of experience with innovation. As a family-owned business and Equalis Group partner, Nickerson delivers scalable, ethical solutions that support efficiency, compliance, and excellence across every project.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1176K

**Lead Agency:** Region 10 ESC

## Get Started



[www.NickersonCorp.com](http://www.NickersonCorp.com)

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.