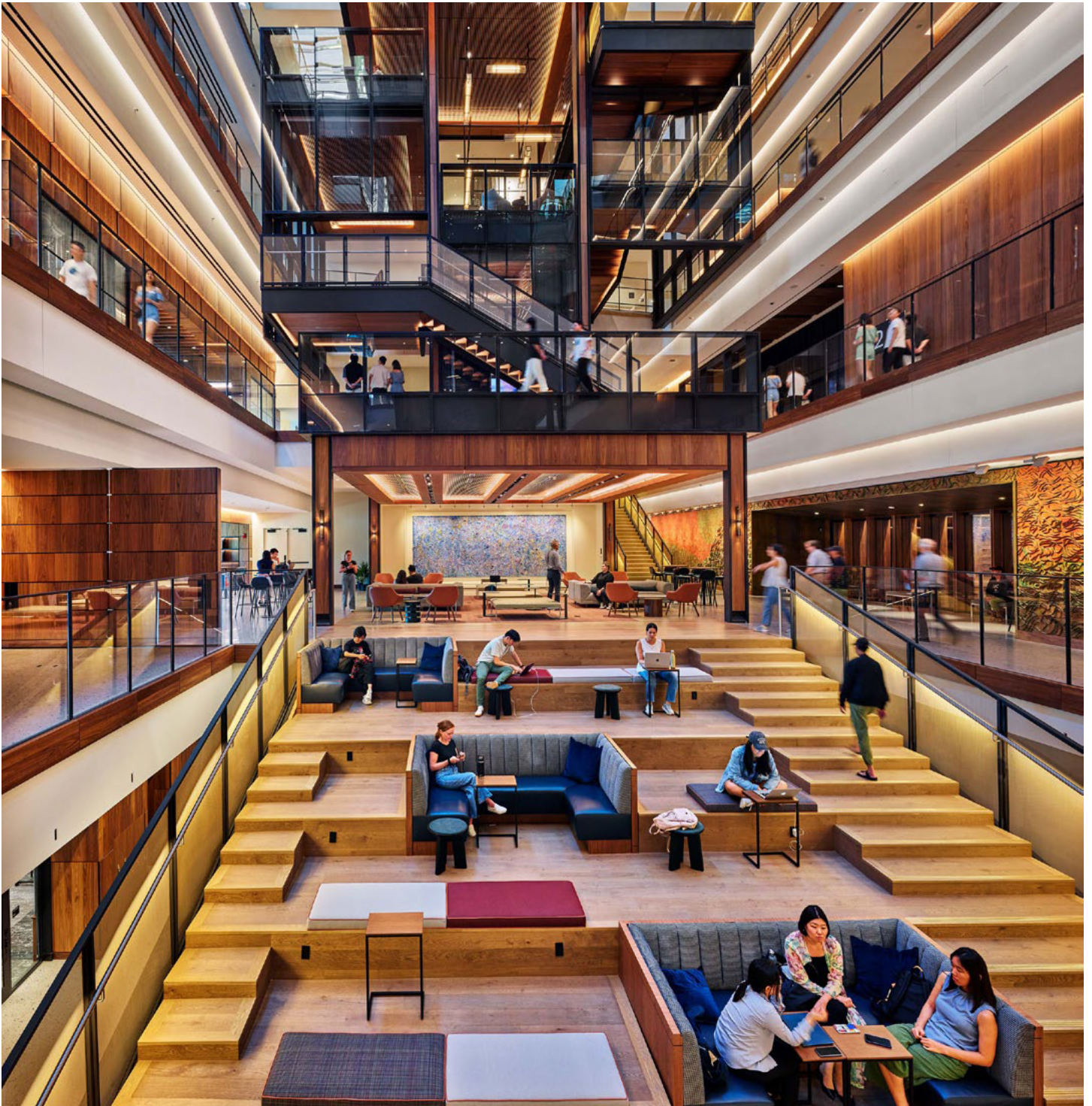


Equalis Contract

Response to Request for Proposal

April 17, 2025



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Proposal response for Equalis submitted on April 17, 2025

Confidential & Proprietary: This proposal is considered Price Modern proprietary and confidential and is intended for the exclusive use of those evaluating proposals for furniture selection on behalf of Equalis.

Project Lead:

Jorge Garayta, Vice President, Healthcare & Education

Price Modern

Office: 410.366.5500

Cell: 2404753124

Email: jorge.garayta@pricemodern.com

General Notes:

- Please note that we are using the current list pricing at the time of the quote, and this pricing is valid for 30 days from the date of the quote.
- Freight and tariff surcharges are not included in the pricing due to the unknowns and uncertainties surrounding them. We believe this approach ensures transparency and prevents any unexpected cost adjustments.
- Design Services - The delivered and installed discounts include the original plus two design revisions. Additional revisions are charged at the design services hourly rate.
- Price Modern respectfully takes exception to Clause #2. We propose the following revised language:
"Equalis understands that once product orders have been placed with manufacturers and entered into production, they may not be canceled. In the event this agreement is terminated for any reason other than a default by Price Modern, Equalis or the participating agency agrees to pay the full cost of any products that cannot be canceled, as well as any applicable restocking fees for products that can be canceled."
- Price Modern respectful takes exception to Clause #10. We propose the following language: For confidentiality and security reasons, only records associated specifically with Equalis transactions are available for audit.
- Furniture service fees are listed below:

Item No.	Furniture Related Service	Unit of Measure	Unit Rate
1.	Inside / White Glove Delivery	Hour	\$ 60.00/Installer
2.	Installation and Assembly	Hour	\$ 60.00 hr/Installer 67.00 hr/Foreman
3.	After-Hours Installation and Assembly	Hour	\$ 90.00 hr/Install 100.00 hr/Foreman
4.	Design/Space Planning	Hour	\$ 90.00/HR
5.	Project Management	Hour	\$ 95.00/HR
6.	Workstation Demolition	Hour	\$ 60.00 hr/Installer 67.00 hr/Foreman
7.	Workstation Reconfiguration	Hour	\$ 60.00 hr/Installer 67.00 hr/Foreman

Forms



REQUEST FOR PROPOSAL FOR FURNITURE AND STORAGE RELATED PRODUCTS AND SERVICES

EDUCATION SERVICE CENTER, REGION 10

400 E Spring Valley Rd
Richardson, TX 75081
Telephone: (972) 348-1184



AMENDMENT 2

Original publication date	03/07/2025
Publication date of Amendment	03/21/2025
Product or service	Furniture and Storage Related Products and Services
RFP #	R10-1176
Proposal due date	04/17/2025
Proposal submittal location	https://region10.bonfirehub.com/portal/?tab=login
Principle contract officer	Mr. Clint Pechacek Purchasing Consultant
Public opening location	Region 10 ESC 400 E. Spring Valley Rd. Richardson, TX 75081

Education Service Center, Region 10 ("Region 10 ESC") is issuing this amendment to RFP R10-1176 for Furniture and Storage Related Products and Services in order to:

1. To change the evaluation criteria listed in Section 1, 10.2 Evaluation Process to remove "HUB Status and/or Outreach" from the evaluation criteria.
2. To increase the points assigned to Products/Pricing and Commitment to Members by 5 points each in the same section.
3. To remove "HUB Status and/or Outreach" questions from the Questionnaire.
4. To remove the request for HUB certifications from Proposal Form 3.
5. To add additional language to Proposal Form 12: Federal Forms and Proposal Form 13: FEMA Requirements.
6. To clarify that Proposal Form 17 is a current requirement of the state of New Jersey and is included for vendors who wish to comply with New Jersey law. Vendors will not be removed from consideration if they choose not to submit this form, but New Jersey members may not be able to use vendors who do not complete it. However, this form is not a Region 10 form, nor a Region 10 requirement, and is optional.

The amended pages and an updated signature page follow. This amendment does not alter any other details of the RFP, including all due dates and times. The schedule for this RFP will remain as shown below:

Event	Date:
Deadline for questions	03/27/2025 @ 4 pm CDT
Issue Addendum/a (if required)	03/28/2025
Proposal Due Date	04/17/2025 @ 2pm CDT
Approval from Region 10 ESC	06/18/2025
Contract Effective Date	07/01/2025

Vendors who do not submit a signed contract signature page will be eliminated from consideration.

The following shall replace Section 1, subsection 10.2 Evaluation Process in its entirety. (pgs 14-15 of Section 1).

10.2 Evaluation Process: In evaluating the responses the following predetermined criteria is considered:

Products/Pricing (35 Points)

- Coverage of products and services
- Ability of offered products and services to meet the needs requested in the scope
- Competitive pricing for all available products and services, including warranties if applicable
- Ability of Customers to verify that they received contract pricing
- Payment methods
- Other factors relevant to this section as submitted by the Respondent

Performance Capability (25 Points)

- Product and service features and capabilities
- Customer implementation and project management
- Maintenance services and staff qualifications
- Integration with other platforms
- Quality control and compliance
- Customer service/problem resolution
- Financial condition of vendor
- History of meeting products and services deadlines
- Other factors relevant to this section as submitted by the Respondent

Qualification and Experience (25 Points)

- Respondent reputation in the marketplace
- Past relationship with Region 10 ESC and/or Region 10 ESC members
- Experience and qualification of key employees
- Past experience working with the public sector
- Past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors
- Minimum of 5 public sector customer references relating to the products and services within this RFP
- Company profile and capabilities
- Exhibited understanding of cooperative purchasing
- Certifications in the Industry
- Other factors relevant to this section as submitted by the Respondent

Commitment to Service Equalis Group Members (15 Points)

- Marketing plan, capability, and commitment
- Ability to manage a cooperative contract
- Commitment to supporting agencies to utilize the contract
- Other factors relevant to this section as submitted by the Respondent

The following should replace the questionnaire in Section 2 in its entirety.

1. PROPOSAL FORM 2: QUESTIONNAIRE & EVALUATION CRITERIA

Instructions:

Respondents should incorporate their questionnaire responses directly into the green cells below. Failure to provide responses in this format may result in the proposal being deemed as non-responsive at the sole discretion of Region 10.

Respondents may incorporate additional documents as part of their response which may be utilized by Region 10 as part of the evaluation. Additional documents must be consolidated as part of this Section 2 at the end of your response. **Vendor responses are strictly limited to 100 total pages (not including Attachment B – Pricing Excel pricesheet).** Vendors who submit more than 30 additional pages may result in the proposal being deemed non-responsive at the sole discretion of Region 10.

Region 10 has associated the evaluation criteria with the question that most closely aligns with that respective evaluation criteria. Region 10 reserves the right at its sole discretion to base its evaluation and specific evaluation criteria on any part of the respondent's proposal.

Evaluation Criteria	Question	Answer
Basic Information		
Required information for notification of RFP results	<i>What is your company's official registered name?</i>	Price Modern LLC
	<i>What is the mailing address of your company's headquarters?</i>	2604 Sisson Street, Baltimore, MD 21211
	<i>Who is the main contact for any questions and notifications concerning this RFP response, including notification of award? Provide name, title, email address, and phone number.</i>	Jorge Garayta, Vice President of Healthcare & Education Jorge.garayta@pricemodern.com 240.475.3124
Products/Pricing (35 Points)		
Coverage of products and services	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Ability of offered products and services to meet the needs requested in the scope	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Competitive pricing for all available products and services, including warranties if applicable	<i>Does pricing submitted include the required administrative fee?</i>	Yes, the pricing submitted includes the required administrative fee.
	<i>Please provide your proposed administrative fee percentage or structure.</i>	2% Admin Fee

	<i>The administrative fee is normally calculated as a percentage of the total Spend for agencies accessing product and services through the Master Agreement and is typically between two percent (2%) to three percent (3%). In some categories, a flat fee or another fee structure may be acceptable.</i>	
	<i>Do you offer any other promotions or incentives for customers? If yes, please describe.</i>	No, Price Modern does not offer any other promotions or incentives.
Ability of Customers to verify that they received contract pricing	<i>Were all products/lines/services and pricing being made available under this contract provided in the attachment B and/or Appendix B, pricing sections, including shipping, installation, and other peripheral costs/fees?</i>	Yes
Payment methods	<i>Define your invoicing process and methods of payments you will accept. Please include the overall process for agencies to make payments</i>	There is a 50% deposit due at time of order placement. Balance of product invoiced when received, which is targeted toward requested installation date provided at time of order placement, due Net 30 days. Services invoiced when project is substantially complete, due Net 30 days. Accepted methods of payment include check, ACH, wire and credit card. Credit card payments may incur a service fee of 2-3%, depending on the type of card.
Other factors relevant to this section as submitted by the Respondent	No answer is required. Region 10 will utilize your overall response and the products/services provided in Attachment B to make this determination	
Performance Capability (25 Points)		
Product and service features and capabilities	<i>Please provide a high-level overview of the products and services being offered and how they address the scope being requested herein.</i>	Price Modern offers a wide variety of products and services, including but not limited to seating, desks, tables, storage, filing, systems furniture, architectural products, and technology integrated furniture. We work with clients across all vertical markets, including education, healthcare/medical facilities, government and public administration, hospitality and entertainment, public spaces, community centers, and corporate office environments. We are confident that our team of experts can provide exceptional quality and service to all types of clients regardless of size or scope.
	<i>Outline how your products and services compare to those of your competitors.</i>	<p>Price Modern stands apart from competitors through our unique combination of scale, expertise, and quality assurance. As the largest Haworth dealer in the country and a best-in-class partner, we offer our clients unparalleled access to Haworth’s innovative, high-performance product portfolio. This deep relationship ensures product availability, strong manufacturer support, and competitive pricing that few others can match.</p> <p>Beyond our Haworth partnership, we leverage our national purchasing power across a wide range of manufacturers to secure the best possible pricing and value</p>


		<p>for our clients—providing flexibility in design without compromising budget. Our clients benefit from access to a diverse array of high-quality furniture solutions that align with project goals, whether they require premium aesthetics, agile functionality, or sustainable design.</p> <p>Every product we specify is guaranteed to be BIFMA-certified, ensuring it meets rigorous standards for safety, durability, and sustainability. This commitment to quality, coupled with our full-service approach—from design consultation through installation and ongoing support—makes Price Modern a true partner in delivering long-term value.</p>
	<i>Describe any customization capabilities offered for standard product lines.</i>	Our designers collaborate with tailored solutions teams to customize and modify standard product lines, delivering solutions that meet unique project needs.
	<i>Outline your digital design and visualization capabilities including digital rendering options.</i>	Design at Price Modern involves leveraging our substantial industry knowledge, creativity, and innovative technologies to enhance your project experience and deliver exceptional results. It is a fundamental belief for our company to provide interior solutions that exceed our clients' goals. A key component of Price Modern's design process is our Design in Real Time approach, where our team performs live design sessions with clients to develop unique solutions. We can provide photorealistic renderings, walkthroughs, and animations. This will ensure your team has complete confidence in your selections or allow you to make changes before we place the order.
	<i>List the number and location of offices or service centers for all states being proposed in solicitation. Additionally, if your company does not offer all products and services in all 50 states, please describe any geographical limitations on any product or service offered.</i>	<p>Price Modern has three office locations and one warehouse. Though we are primarily based in the Mid-Atlantic region, we have supported our clients across 50 states and four Canadian provinces. We have built an extensive network of installation and warehouse partners nationwide that help us serve our large, national clients as they renovate, relocate, and build new spaces around the country.</p> <p>Our locations: 2604 Sisson Street, Baltimore, MD 21211 4400 Forbes Boulevard, Lanham, MD 20706 600 Massachusetts Avenue, Washington, DC 20001 1101 Desoto Road, Baltimore, MD 21223</p>
	<i>Outline any value-added capabilities not already addressed.</i>	At Price Modern, our value-added capabilities set us apart. Our team includes NCIDQ-certified designers, PMP-certified project managers, and LEED AP professionals, ensuring expert guidance from design through installation. We provide tailored solutions, project efficiency, and sustainability expertise to deliver exceptional results for our clients.
Customer implementation and project management	<i>Outline project management methodologies from initial assessment to final installation.</i>	<p>Price Modern is able to tackle projects of any size, scope, timeline, or location, and that's largely due to our outstanding project management team. From the initial kick-off meeting through the final punch list, you will work with an experienced Project Manager who has solved virtually every problem that could arise during a project. This Project Manager will:</p> <ul style="list-style-type: none"> • Schedule delivery, installation, and logistics • Complete project supervision

		<ul style="list-style-type: none"> • Complete pre-installation site verification • Monitor compliance guidelines, rules, and regulations • Issue regular status reports • Develop the post-installation punch list and fulfillment • Conduct a final walkthrough and make sure you are satisfied <p>To simplify and improve turnaround time, we use a web-based software called AutoDesk Build. It eliminates hours of manual data entry, captures photos to clearly communicate issues, pinpoints issue locations to a floor plan, and captures detailed notes with completion progress. The client can view updates as they are posted in real time, ensuring thorough communication during each phase of the project.</p> <p>Prior to delivery and installation, our team will visit the site to check conditions and develop a comprehensive plan to ensure all products are placed according to the design. Here are just a few of the steps we will take:</p> <ul style="list-style-type: none"> • Determine labor and equipment requirements • Inspect project site, including elevators and corridors • Provide status reports with product ship dates and project submittals • Remove trash and install protection for walls and floors • Receive and inspect your order • Stage and clean all products as needed • Install furniture on site • Test all items for functionality • Resolve any post-installation issues
	<i>Outline what ongoing training and consulting support is available to customers.</i>	Price Modern can coordinate product training sessions with our manufacturing representatives, equipping your staff with the knowledge and confidence to fully understand all functionalities and adjustment capabilities.
Maintenance services and staff qualifications	<i>Outline your preventative maintenance program for the offered products and services.</i>	We provide comprehensive maintenance and care manuals to ensure the longevity and performance of our products.
	<i>Identify certifications and qualifications required by installation and maintenance staff.</i>	All of our installers are fully trained and certified on our aligned brands. To ensure precision and quality, our manufacturing partners provide ongoing training to keep our installation teams up to date with the latest standards.
	<i>Outline any warranty programs offered including term length and coverage details.</i>	Price Modern's manufacturing partners provide competitive warranties, all of which are detailed in our submittal.
Integration with other platforms	<i>Outline any online ordering system applications and integration capabilities with existing systems.</i>	We do not have online ordering capabilities at this time because of the custom nature of our product offerings, often requiring space planning services.
Quality control and compliance	<i>Identify relative quality control processes in place including material selection, testing</i>	All of our products are BIFMA-certified, guaranteeing that our furniture, fabrics, and finishes meet the highest standards for safety, durability, and sustainability. BIFMA is accredited by the American National Standards Institute (ANSI), ensuring industry-wide reliability.

	<i>protocols, and compliance with industry standards.</i>	
	<i>Identify measures taken to stay current with technological advancements and integration into product lines.</i>	<p>At Price Modern, we continuously monitor technological advancements in the contract furniture industry to ensure we provide innovative, future-ready solutions for our clients. Our team actively researches emerging trends, attends industry trade shows, and collaborates with our manufacturing partners to explore the best ways to integrate new technologies into workplace environments.</p> <p>We work closely with leading manufacturers to incorporate advancements such as smart office solutions, sensor-based occupancy tracking, ergonomic enhancements, and integrated power and data solutions. By staying ahead of these trends, we help our clients create workspaces that enhance productivity, collaboration, and user experience. Additionally, our partnerships allow us to provide expert guidance on the seamless implementation of these technologies into existing and new furniture solutions.</p>
	<i>Outline all applicable product certifications currently held such as BIFMA or ADA.</i>	Price Modern can specify products with a variety of certifications including BIFMA, GREENGUARD, FSC, LEVEL, and Cradle to Cradle.
	<i>Describe initiatives in place to address environmental impact measures such as product recycling, refurbishment, and disposal at end of life.</i>	<p>Price Modern is committed to sustainable asset management and minimizing the environmental impact of furniture decommissioning. We work with trusted decommissioning partners to provide a comprehensive, turn-key solution for responsibly managing furniture at the end of its life cycle.</p> <p>Our approach prioritizes environmentally responsible practices by exploring multiple avenues for asset disposition, including donation, refurbishment, resale, recycling, and waste-to-energy conversion. By working closely with our clients, we identify the most sustainable and cost-effective strategies for repurposing or diverting furniture from landfills.</p> <p>In addition to working with decommissioning partners, Price Modern offers furniture refurbishment services to extend the life of existing pieces. Our refurbishment capabilities include reupholstering, wood touch-ups, and professional furniture cleaning. These services help refresh and restore furniture, providing a cost-effective and sustainable alternative to replacement.</p> <p>Through these initiatives, we leverage industry expertise and established programs designed to maximize reuse and minimize waste. Our goal is to help clients meet their sustainability objectives while ensuring that excess corporate assets are handled in a responsible and environmentally conscious manner.</p>

		<p>This holistic approach allows us to support both the initial implementation and ongoing furniture needs post-occupancy.</p> <p>By managing each step of the process and maintaining open lines of communication, Price Modern ensures a smooth and predictable experience from order placement to project completion.</p>
Other factors relevant to this section as submitted by the Respondent	<i>Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency</i>	Price Modern utilizes NetSuite, a robust cloud-based Enterprise Resource Planning (ERP) system, which allows us to efficiently manage and track a wide range of business operations. Through NetSuite, we have the capability to generate customized management reports—including consolidated billing by location, time and attendance tracking, and detailed activity logs—for each eligible agency. This system enables us to provide accurate, timely, and transparent reporting tailored to the specific needs of our public sector clients, ensuring accountability and streamlined communication throughout the life of the contract.
	<i>Provide your safety record, safety rating, EMR and worker's compensation rate where available.</i>	<p>See below for the last three years of EMR and page [X] for additional details.</p> <p>2025-2026 0.81</p> <p>2024-2025 0.99</p> <p>2023-2024 0.94</p>
Qualification and Experience (25 Points)		
Respondent reputation in the marketplace	<i>Provide a link to your company's website</i>	www.pricemodern.com
	<i>Please provide a brief history of your company, including the year it was established.</i>	Price Modern has been providing outstanding furniture solutions and services to our clients since 1904. For over 120 years, Price Modern has been a trusted partner to clients across the United States with quality furniture and services that include design, procurement, project management, installation, and much more. With 200+ employees across four locations, we provide comprehensive support for projects of all size, scale, and scope.
Past relationship with Region 10 ESC and/or Region 10 ESC members	<i>Have you worked with Region 10 in the past? If so, provide the timeframe and main contact for that work?</i>	No, we have not worked with Region 10 in the past.
Experience and qualification of key employees	<i>Please provide contact information and resumes for the person(s) who will be responsible for the following areas. Region 10 requests contacts to cover the following:</i> <ul style="list-style-type: none"> * Executive Support * Account Manager * Contract Manager * Marketing * Billing, reporting & Accounts Payable 	<p>Executive Support</p> <p>Jorge Garayta, Vice President of Healthcare & Education: With over 20 years of experience in the furniture industry, Jorge provides his clients with a wealth of knowledge and expertise in the often complex procurement process. He has dedicated much of his career to developing custom solutions for clients in the healthcare and education sectors and understands the unique differences that exist from other markets. Jorge is well-versed in the products required for healthcare and education spaces and stays current on the evolving trends related to those space types to ensure he is providing clients with the best furniture solutions possible. He will partner with clients and their project team to develop a furniture package that accurately serves their needs long into the future.</p>

	<p>Donna Petrelli, Vice President of Sales: Donna has been providing clients with exceptional service for over 29 years, guiding them throughout the furniture process with her product knowledge and drive for success. As Price Modern's Vice President of Sales, Donna provides expert guidance to her team members and clients on the best approach to each project, taking every factor into account to ensure the goals and strategy are aligned. She in turn develops long-term relationships with clients and partners alike with her commitment to excellent service.</p> <p>Account Management</p> <p>Cindy Ogle, Account Executive: Cindy has over 27 years of experience serving projects of all scopes and sizes. As a primary contact leading the seasoned Price Modern team, Cindy will manage and coordinate all dealer efforts required to accomplish the successful completion of each project from initiation to the final punch list phase. Cindy's product knowledge and industry experience will ensure a smooth process from start to finish. Her problem-solving skills and ability to respond with clear authority to all resources within our solutions process will ensure a positive outcome throughout our project partnership.</p> <p>Charis Repath, Senior Account Executive: Charis has over 16 years of experience serving projects of all scopes and sizes. As a primary contact leading the seasoned Price Modern team, Charis will manage and coordinate all dealer efforts required to accomplish the successful completion each project from initiation to the final punch list phase. Charis' product knowledge and industry experience will ensure a smooth process from start to finish. Her problem-solving skills and ability to respond with clear authority to all resources within our solutions process will ensure a positive outcome throughout our project partnership.</p> <p>Contract Management</p> <p>Tracy Michel, Chief Financial Officer: Tracy serves as the Chief Financial Officer of Price Modern, overseeing the company's financial strategy, accounting operations, and overall fiscal health. With decades of experience in financial leadership, she ensures the integrity of financial reporting, drives operational efficiencies, and supports strategic decision-making. Since joining Price Modern in 1996, Tracy has played a pivotal role in the company's financial evolution, spearheading system conversions, optimizing accounting processes, and navigating key transitions. Her expertise and leadership continue to be instrumental in the company's growth and long-term success.</p>
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		<p>Marketing</p> <p>Kim is the Director of Marketing at Price Modern, where she leads the development and execution of strategic marketing initiatives that elevate the brand, drive engagement, and support business growth. She oversees all facets of marketing, including branding, digital strategy, content creation, events, and internal communications. Collaborating closely with sales, design, and leadership teams, Kim ensures that Price Modern's voice and values are consistently represented across all touchpoints. Her innovative approach and keen understanding of the industry help position Price Modern as a forward-thinking partner for clients and design professionals alike.</p> <p>Billing, Reporting & Accounts Payable</p> <p>Brenda Little, Controller: Brenda serves as the Controller of Price Modern, overseeing the company's general accounting functions. With years of experience as an accounting leader, she is responsible for overseeing the accounting department's daily operations; managing financial reporting; maintaining internal controls; and working with other departments to ensure effective financial processes.</p>
Past experience working with the public sector	<p><i>What are your overall public sector sales, excluding Federal Government, for last three (3) years?</i></p>	
	<p><i>What is your strategy to increase market share in the public sector?</i></p>	<p>Our strategy to increase market share in the public sector centers on recognizing the importance of pre-negotiated procurement vehicles. By positioning the Equalis contract as a flexible, one-stop solution, we aim to simplify the purchasing process for current and prospective clients. Promoting the contract's ease of use and comprehensive coverage of goods, services, and labor will allow us to better support agency needs and expand our footprint within the public sector.</p>
Past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors	<p><i>Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.</i></p>	<p>None</p>
Minimum of 5 public sector customer references relating to the products and services within this RFP	<p><i>Provide a minimum of five (5) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide references for K12, Higher Education, City/County and State entities. Provide the entity; contact name & title; city & state; phone number; years serviced; description of services; and annual volume</i></p>	<p>Johns Hopkins University Baltimore, MD & Washington, DC Matt Power, Senior Project Manager mpower8@jhu.edu 443.425.7745 Project Year: Ongoing Services: Furniture specification, procurement, delivery, and installation</p> <p>Morgan State University</p>

		<p>Baltimore, MD Chris Iweha, Associate Director/Public Services chris.iweha@morgan.edu 443.885.3478 Project Year: 2024 Services: Furniture specification, procurement, delivery, and installation</p> <p>Gilman School Baltimore, MD Hillary Keene, Interior Designer hkeene@dlrgroup.com Project Year: 2024 Services: Furniture specification, procurement, delivery, and installation</p> <p>Roland Park Carroll McGill, Board Member Cmkmcgill@gmail.com Project Year: 2024 Services: Furniture specification, procurement, delivery, and installation</p> <p>Loyola University Baltimore, MD Meredith Sullivan, Director of Project Management msullivan12@loyola.edu 410.617.2747 Project Year: 2021 Services: Furniture specification, procurement, delivery, and installation</p> <p>McDonough School Owings Mills, MD Pete Welch, Chief Operating Officer pwelch@mcdonogh.org 443.544.7004 Project Year: 2021 Services: Furniture specification, procurement, delivery, and installation</p> <p>Homestead Wakefield Elementary Geoffrey Sudzina, Procurement Agent Geoffrey.sudzina@hcps.com Project Year: 2025 Services: Furniture specification, procurement, delivery, and installation</p>
Company profile and capabilities	Do you plan to sell to customers directly, use resellers or subcontractors, or a combination of both? If you intend to use	As a dealer, we represent leading manufacturers and sell directly to customers. We adhere to all pricing structures outlined in this response.

	<i>resellers and/or subcontractors, describe your process for ensuring that resellers and subcontractors comply with the pricing and terms of the contract.</i>	
Exhibited understanding of cooperative purchasing	No answer is required. Region 10 will utilize your overall response to this questionnaire to make this determination. Previous experience with cooperatives is not necessary to score well for this criterion.	
Other factors relevant to this section as submitted by the Respondent	<i>If your company is a privately held organization, please indicate if the company is owned or operated by anyone who has been convicted of a felony. If yes, a detailed explanation of the names and conviction is required.</i>	Price Modern is 100% employee-owned. None of Price Modern’s leadership has been convicted of a felony.
	Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services. These will be provided in the space provided in Form 3. No answer is required here.	
Commitment to Service Equalis Group Members (15 Points)		
Marketing plan, capability, and commitment	<i>Detail how your organization plans to market and promote this contract upon award, including how this contract will fit into your organization’s current go-to-market strategy in the public sector.</i>	Our plan is to strategically market the flexibility and comprehensive nature of the Equalis contract, highlighting its value as a fully pre-negotiated agreement that includes dealer services. We will focus on educating both public sector entities and the architectural and design community to ensure they understand the advantages of partnering with Price Modern through this contract—particularly when specifying products. This proactive outreach will help position the contract as a streamlined, cost-effective solution. Additionally, we believe we will be among a select group of dealers capable of offering nationally aggregated spend, enabling us to deliver competitive pricing on goods, services, and labor as part of our broader go-to-market strategy in the public sector.
	<i>Detail how your organization will train your sales force and customer service representatives on this contract to ensure that they can competently and consistently present the contract to public agency customers and answer any questions they might have concerning it.</i>	Upon award, our team will implement a structured internal training plan to ensure our sales force and customer service representatives fully understand the Equalis contract and its advantages. We will clearly communicate how this contract differs from other pre-negotiated agreements and provide targeted training to our internal sellers currently engaged with public agencies, as well as our business development teams across our three geographic offices. This approach will ensure all client-facing staff are equipped to confidently present the contract, address questions, and effectively position its value to public sector customers.
	<i>Acknowledge that your organization agrees to provide its company logo(s) to Region 10 ESC and Equalis Group and agrees to provide permission for reproduction of such logo in marketing communications and promotions</i>	Price Modern will provide a company logo for Region 10 ESC and Equalis Group to use in marketing communications and promotions.
Ability to manage a cooperative contract	<i>Describe the capacity of your company to report monthly sales through this agreement to Equalis Group.</i>	Price Modern has the capability to provide timely and accurate monthly sales reporting through our ERP system, NetSuite. This platform allows us to run detailed

		<p>sales and status reports on demand, ensuring we can meet Equalis Group's reporting requirements efficiently.</p> <p>We can tailor these reports to include all necessary data fields and submit them on a regular monthly schedule, or as otherwise requested, to ensure full transparency and compliance with the terms of this agreement.</p>
	<p><i>Define the specific, step-by-step process for your sales and/or quote generation team to tie a quote, proposal, invoice, and/or purchase order to the Equalis cooperative contract in your Customer Relationship Management ("CRM"), sales system, or Enterprise Resource Planning ("ERP") system. Include any individuals and/or teams involved in this process.</i></p>	<p>We utilize our system NetSuite (Oracle). Our Sales team will enter an Opportunity, which will include all team members (Designer, Project Manager, Coordinator, etc) which initiates our project meetings to set expectations and project timelines. Every Opportunity is assigned in our system with a Project Name + Number. This Project Name and number connects all records entered thereafter. Once the Design (beginning) stage is completed, the Sales team will process their quote from the Opportunity (with the same Project Name + Number), which will also include all original team members. That Quote (once approved to proceed) is then processed into a Sales Order (again, connected with the original Project Name + Number) including all team members. All Purchase orders, Invoices, Quotes, Opportunities are all linked under the Customer Account listed by project #. All records in Netsuite are connected by hyperlinks as well.</p>
	<p><i>Identify any contracts with other cooperative or government group purchasing organizations of which your company is currently a part of:</i></p>	<p>Price Modern holds a MAPT (Maryland Association of Counties and Baltimore Regional Cooperative Purchasing Committee) contract, providing streamlined, cost-effective furniture solutions to participating public agencies.</p>
Commitment to supporting agencies to utilize the contract	<p><i>If awarded a contract, how would you approach agencies in regards to this contract? Please indicate how this would work for both new customers to your organization, as well as existing.</i></p>	<p>If awarded the contract, we will take a dual approach to outreach. For existing agency customers, we will leverage our established relationships to introduce the Equalis contract as a value-added solution, highlighting its flexibility and comprehensive offering. For new agencies, we will use the strength of the contract to open doors—positioning it as an efficient, pre-negotiated vehicle that simplifies procurement and enhances service delivery. This approach allows us to deepen current partnerships while strategically expanding our public sector reach.</p>
Other factors relevant to this section as submitted by the Respondent	<p><i>Provide the number of sales representatives which will work on this contract and where the sales representatives are located.</i></p>	<p>Price Modern has a dedicated team of 22 sales representatives who will support this contract. Our sales team is strategically located across the Mid-Atlantic region, including Maryland, Washington, D.C., Delaware, and Virginia. This regional presence ensures responsive, localized service and strong coverage across all participating entities within the Equalis Group contract.</p>

The following should replace Proposal Form 3 in its entirety.

PROPOSAL FORM 3: CERTIFICATIONS AND LICENSES

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications.


PROPOSAL FORM 4: CLEAN AIR WATER ACT

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Potential Vendor: _____ Price Modern _____

Title of Authorized Representative: _____ Chief Financial Officer _____

Mailing Address: _____ 2604 Sisson Street, Baltimore, MD 21211 _____

Signature:  _____

PROPOSAL FORM 5: DEBARMENT NOTICE

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: _____ Price Modern _____

Title of Authorized Representative: _____ Chief Financial Officer _____

Mailing Address: _____ 2604 Sisson Street, Baltimore, MD 21211 _____

Signature: J. Michael

PROPOSAL FORM 6: LOBBYING CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.



Signature of Respondent

____04/17/2025____
Date

PROPOSAL FORM 7: CONTRACTOR CERTIFICATION REQUIREMENTS

Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Region 10 ESC Participating entities in which work is being performed.

Fingerprint & Criminal Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.



Signature of Respondent

____04/17/25_____
Date

PROPOSAL FORM 8: ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

VENDOR Price Modern

ADDRESS 2604 Sisson Street,
Baltimore, MD 21211

PHONE (410) 366-5500

FAX _____

RESPONDANT


Signature

Tracy Michel
Printed Name

Chief Financial Officer
Position with Company

AUTHORIZING OFFICIAL

Signature

Printed Name

Position with Company

PROPOSAL FORM 9: IMPLEMENTATION OF HOUSE BILL 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016.
https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

PROPOSAL FORM 10: BOYCOTT CERTIFICATION AND RELATIONSHIPS WITH FOREIGN ENTITIES CERTIFICATION

BOYCOTT CERTIFICATION

Respondent must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Does vendor agree? IGNM
(Initials of Authorized Representative)

Respondent must certify that it does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Respondent must also certify that it does not boycott energy companies; and will not boycott energy companies during the term of the contract.

Does vendor agree? IGNM
(Initials of Authorized Representative)

RELATIONSHIPS WITH FOREIGN ENTITIES CERTIFICATION

In accordance with the Texas Government Code, §§2252.152–2252.154, a contractor must certify that it is not a company identified on the Texas Comptroller's list of companies known to have contracts with, or provide supplies or services to, the government of Iran, the government of Sudan, or a foreign organization designated as a foreign terrorist organization by the U.S. Secretary of State.

In accordance with the Texas Government Code, Chapter 2275, a governmental entity cannot enter into a contract or other agreement relating to critical infrastructure in Texas with a company that is owned or controlled by individuals, any company, or headquartered in China, Iran, North Korea, Russia, or a designated country, even if company is publicly traded. "Critical infrastructure" means a communication infrastructure system, cybersecurity system, electric grid, hazardous waste treatment system, or water treatment facility. "Cybersecurity" means the measures taken to protect a computer, computer network, computer system, or other technology infrastructure against unauthorized use or access.

Does vendor agree? IGNM
(Initials of Authorized Representative)

PROPOSAL FORM 11: RESIDENT CERTIFICATION

This Certification Section must be completed and submitted before a proposal can be awarded to your company. This information may be placed in an envelope labeled "Proprietary" and is not subject to public view. In order for a proposal to be considered, the following information must be provided. Failure to complete may result in rejection of the proposal:

As defined by Texas House Bill 602, a "nonresident Bidder" means a Bidder whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

Texas or Non-Texas Resident

- ☐ I certify that my company is a "resident Bidder"
- ☒ I certify that my company qualifies as a "nonresident Bidder"

If you qualify as a "nonresident Bidder," you must furnish the following information:

What is your resident state? (The state your principal place of business is located.)

Tracy Michel	2604 Sisson Street, Baltimore	
Name	Address	Company
Price Modern	Maryland 21211	
	State	Zip

The following should replace Proposal Form 12 in its entirety. Changes have been highlighted.

PROPOSAL FORM 12: FEDERAL FUNDS CERTIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements). All Vendors submitting proposals must complete this Federal Funds Certification Form regarding Vendor’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor’s agreement and ability to comply, where applicable, by having Vendor’s authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a vendor fails to complete any item in this form, Region 10 ESC will consider the Vendor’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to Region 10 ESC General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the Region 10 ESC Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

Does vendor agree? _____

(Initials of Authorized Representative)

2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating

agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does vendor agree? _____

(Initials of Authorized Representative)

3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60 and to the extent allowed by Title VI of the Civil Rights Act of 1964 and applicable executive orders, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does vendor agree? _____

(Initials of Authorized Representative)

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does vendor agree? _____

(Initials of Authorized Representative)

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does vendor agree? Ignichel
(Initials of Authorized Representative)

6. Right to Inventions Made Under a Contract or Agreement:

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

Does vendor agree? Ignichel
(Initials of Authorized Representative)

7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does vendor agree? Ignichel
(Initials of Authorized Representative)

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in

accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does vendor agree? _____

(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does vendor agree? _____

(Initials of Authorized Representative)

10. Procurement of Recovered Materials:

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor agree? _____

(Initials of Authorized Representative)

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does vendor agree? _____

(Initials of Authorized Representative)

12. Domestic Preference

Vendor must be prepared to provide a comprehensive list of the number of goods, products, and/or materials (including but not limited to iron, aluminum, steel, cement, and other manufactured products) being used for specific purchase orders under the contract award which were produced in the United States upon request to Region 10 ESC or any Equalis member who intends to use this contract with federal funds.

Does vendor agree? _____

(Initials of Authorized Representative)

13. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does vendor agree? _____

(Initials of Authorized Representative)

14. General Compliance and Cooperation with Participating Agencies:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does vendor agree? _____

(Initials of Authorized Representative)

15. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does vendor agree? _____

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Company Name

Signature of Authorized Company Official

Printed Name

Title

Date

The following should replace Proposal Form 13 in its entirety. Changes have been highlighted.

PROPOSAL FORM 13: FEMA REQUIREMENTS

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the “Uniform Guidance” or “EDGAR” requirements). Additionally, Appendix II to Part 200 authorizes FEMA to require or recommend additional provisions for contracts.

All respondents submitting proposals must complete this FEMA Recommended Contract Provisions Form regarding respondent’s willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using FEMA funds. This completed form will be made available to Members for their use while considering their purchasing options when using FEMA grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract’s general terms and conditions, to address the member’s specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Respondent should certify Respondent’s agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item in this form, Region 10 ESC will consider the respondent’s response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.


1. Access to Records

For All Procurements

The Winning Supplier agrees to provide the participating agency, the pass-through entity (if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

The Winning Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

The Winning Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

Does Respondent agree? 
(Initials of Authorized Representative)

For Contracts Entered into After August 1, 2017 Under a Major Disaster or Emergency Declaration

In compliance with section 1225 of the Disaster Recovery Reform Act of 2018, the participating agency, and the Winning Supplier acknowledge and agree that no language in this contract is intended to

prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.”

Does Respondent agree? 1gm
(Initials of Authorized Representative)

2. *Changes*

FEMA recommends that all contracts include a changes clause that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may depend on the nature of the contract and the procured item(s) or service(s). The participating agency should also consult their servicing legal counsel to determine whether and how contract changes are permissible under applicable state, local, or tribal laws or regulations.

Does Respondent agree? 1gm
(Initials of Authorized Representative)

3. *Use of DHS Seal, Logo, and Flags*

The Winning Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The contractor shall include this provision in any subcontracts.

Does Respondent agree? 1gm
(Initials of Authorized Representative)

4. *Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding*

This is an acknowledgement that when FEMA financial assistance is used to fund all or a portion of the participating agency’s contract with the Winning Supplier, the Winning Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Does Respondent agree? 1gm
(Initials of Authorized Representative)

5. *No Obligation by Federal Government*

The federal government is not a party to this or any contract resulting from this or future procurements with the participating agencies and is not subject to any obligations or liabilities to the non-federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Does Respondent agree? 1gm
(Initials of Authorized Representative)


6. *Program Fraud and False or Fraudulent Statements or Related Acts*

The Winning Supplier acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor’s actions pertaining to this contract.

Does Respondent agree? ____
(Initials of Authorized Representative)


7. **Compliance with 2 CFR 200.321(b)(1)-(5)**

If subcontracts are to be let, the Winning Supplier is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) **to the extent required and/or allowed by Federal law.**

Does Respondent agree? 
(Initials of Authorized Representative)

8. *License and Delivery of Works Subject to Copyright and Data Rights*

The Winning Supplier grants to the participating agency, a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Winning Supplier will identify such data and grant to the participating agency or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Winning Supplier will deliver to the participating agency data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of the non-federal entity).

Does Respondent agree? 
(Initials of Authorized Representative)

PROPOSAL FORM 14: ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS

AZ Compliance with Federal and state requirements: Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ Compliance with workforce requirements: Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, ..."every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program" Region 10 ESC reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. Region 10 ESC and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Contractor Employee Work Eligibility: By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. Region 10 ESC and/or Region 10 ESC members may request verification of compliance from any contractor or sub contractor performing work under this contract. Region 10 ESC and Region 10 ESC members reserve the right to confirm compliance. In the event that Region 10 ESC or Region 10 ESC members suspect or find that any contractor or subcontractor is not in compliance, Region 10 ESC may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

AZ Non-Compliance: All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona): For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Region 10 ESC member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited: Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments: In accordance with A.R.S. 35-392, Region 10 ESC and Region 10 ESC members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Signature of Respondent

Date

PROPOSAL FORM 15: OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name:

Street:

City, State, Zip Code:

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I _____, an authorized representative of _____, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name

Address

Interest

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature and Title

Date

PROPOSAL FORM 16: NON-COLLUSION AFFIDAVIT

Company Name:

Street:

City, State, Zip Code:

State of New Jersey

County of _____

I, _____ of the _____
Name City

*in the County of _____, State of _____ of full
age, being duly sworn according to law on my oath depose and say that:*

I am the _____ of the firm of _____
Title Company Name

the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Company Name

Authorized Signature & Title

Subscribed and sworn before me

this _____ day of _____, 20____

Notary Public of New Jersey

My commission expires _____, 20____

SEAL

PROPOSAL FORM 17: AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

Company Name: _____

Street: _____

City, State, Zip Code: _____

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval _____
OR
2. A photo copy of their Certificate of Employee Information Report _____
OR
3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form _____
AA201-A upon receipt from the Harrison Township Board of Education

B. Approved Federal or New Jersey Plan – certificate enclosed _____

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature and Title

Date

P.L. 1995, c. 127 (N.J.A.C. 17:27)

MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or

sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals,

consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

PROPOSAL FORM 18: C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.**

What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 (https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html They will be updated from time-to-time as necessary.
 - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used “as-is”, subject to edits as described herein.
 - e) The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

1. any State, county, or municipal committee of a political party
2. any legislative leadership committee*
3. any continuing political committee (a.k.a., political action committee)
4. any candidate committee of a candidate for, or holder of, an elective office:
 1. of the public entity awarding the contract
 2. of that county in which that public entity is located
 3. of another public entity within that county
 4. or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

5. individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
6. all principals, partners, officers, or directors of the business entity or their spouses
7. any subsidiaries directly or indirectly controlled by the business entity
8. IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker

of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:			
Address:			
City:		State:	Zip:

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Signature

Printed Name

Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
			\$

☐ Check here if the information is continued on subsequent page(s)

Continuation Page

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

Page ____ of ____

Vendor Name:

[illegible]☐ Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED, CUSTOMIZABLE FORM.

PROPOSAL FORM 19: STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

☐ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

☒ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

☐ Partnership

☐ Sole Proprietorship

☐ Limited Liability

☐ Limited Partnership

Partnership

☐ Corporation

☒ Limited Liability

☐ Subchapter S

Corporation

Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this ____ day of _____, 2 ____.	_____ (Affiant)
(Notary Public)	_____ (Print name & title of affiant)
My Commission expires:	_____ (Corporate Seal)

PROPOSAL FORM 20: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Signature on the Vendor Contract Signature form certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and Conditions:

☐ We take no exceptions/deviations to the general terms and conditions

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

☒ We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

#2 Termination for Convenience Equalis understands that once orders for product have been placed with manufacturers and placed into production, they may not be cancelled. In the event that this agreement is terminated for any reason, other than by the default of Price Modern, Equalis or participating agency agrees to pay the total cost for any products ordered that are unable to be cancelled or any applicable restocking fees charged by the manufacturer for orders that can be cancelled.

#10 For confidentiality and security reasons, only records associated specifically with Equalis transactions are available for audit.

PROPOSAL FORM 21: EQUALIS GROUP ADMINISTRATION AGREEMENT

Requirements for Master Agreement To be administered by Equalis Group

Attachment A, Equalis Group Administrative Agreement is used in administering Master Agreements with Region 10 and is preferred by Equalis Group. Redlined copies of this agreement should not be submitted with the response. Should a respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the respondent. **Respondents must select one of the following options for submitting their response.**

- ☐ Respondent agrees to all terms and conditions outlined in each of the Administration Agreement.
- ☒ Respondent wishes to negotiate directly with Equalis Group on terms and conditions outlined in the Administration Agreement. Negotiations will commence after sealed Proposals are opened and Region 10 has determined the respondent met all requirements in their response and may be eligible for award.

PROPOSAL FORM 22: OPEN RECORDS POLICY ACKNOWLEDGEMENT AND ACCEPTANCE

OPEN RECORDS POLICY ACKNOWLEDGMENT AND ACCEPTANCE

Be advised that all information and documents submitted will be subject to the Public Information Act requirements governed by Chapter 552 of the Texas Government Code.

Because contracts are awarded by a Texas governmental entity, all responses submitted are subject to release as public information after contracts are executed. If a Respondent believes that its response, or parts of its response, may be exempted from disclosure to the public, the Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempted from disclosure. In addition, the Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Respondent must provide this information on the "Acknowledgement and Acceptance to Region 10 ESC's Public Information Act Policy" form found on the next page of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 10 ESC must provide the OAG with the information requested in order for the OAG to render an opinion. In such circumstances, Respondent will be notified in writing that the material has been requested and delivered to the OAG. Respondent will have an opportunity to make arguments to the OAG in writing regarding the exception(s) to the TPIA that permit the information to be withheld from public disclosure. Respondents are advised that such arguments to the OAG must be specific and well-reasoned--vague and general claims to confidentiality by the Respondent are generally not acceptable to the OAG. Once the OAG opinion is received by Region 10 ESC, Region 10 ESC must comply with the opinions of the OAG. Region 10 ESC assumes no responsibility for asserting legal arguments on behalf of any Respondent. Respondents are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

Signature below certifies complete acceptance of Region 10 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary). Check one of the following responses to the Acknowledgment and Acceptance of Region 10 ESC's Open Records Policy below:

☐ We acknowledge Region 10 ESC's Public Information Act policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

(Note: All information believed to be a trade secret or proprietary must be listed below. It is further understood that failure to identify such information, in strict accordance with the instructions below, will result in that information being considered public information and released, if requested under the Public Information Act.)

☐ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).)

Date

Authorized Signature & Title

PROPOSAL FORM 23: VENDOR CONTRACT AND SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

VENDORS MUST SUBMIT THIS FORM COMPLETED AND SIGNED TO BE CONSIDERED

Prices are guaranteed: **120 days**

Company name	Price Modern
Address	2604 Sisson Street
City/State/Zip	Baltimore
Telephone No.	MD
Email address	410-366-5500
Printed name	jorge.garayta@pricemodern.com
Position with company	Jorge Garayta
Acknowledgement of Amendments 1 & 2 (Initial)	Vice President of Healthcare and Education
Authorized signature	

Term of contract July 1, 2025 to June 30, 2028

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 10 ESC. Vendor shall honor all administrative fees for any sales made based on the contract whether renewed or not.

Region 10 ESC Authorized Agent

Date

Print Name

Equalis Group Contract Number _____

PROPOSAL FORM 24: MANUFACTURER LETTER AFFIDAVIT

Respondents should indicate below whether they manufacture all the products offered in their proposal or if they operate as an authorized reseller, dealer, distributor, or manufacturer's representative for any products offered in their proposal.

Respondents submitting proposals as an authorized reseller, dealer, distributor, or manufacturer's representative shall indicate that they are able, upon request, to provide a letter from the manufacturer certifying that Respondent is an actual authorized reseller, dealer, distributor, or manufacturer's representative for that manufacturer and that the Respondent is authorized to submit a proposal for that product, and which guarantees that if the Respondent should fail to satisfactorily fulfill any obligations established as a result of the award of contract, the manufacturer will either assume the Respondent's obligations or arrange for fulfillment through another competent dealer to complete the balance of the project.

Manufacturer letters will be requested from vendors being considered for award before final recommendations are made to the board. Failure to provide manufacturer letters may result in a respondent being eliminated from consideration for award.

Check one of the following:

- ☐ Our company manufactures all products offered in this response
- ☒ Our company operates as an authorized reseller, dealer, distributor, or manufacturer's representative and will provide the required letter from every manufacturer represented upon request from Region 10 ESC. I understand that failure to provide said letters may result in my response being rejected in part or in whole, and that misrepresentation of manufacturer consent may result in termination of any resulting contract for cause.

Supporting Documents



HMS INSURANCE

ASSOCIATES, INC.



March 3, 2025

Tracy Michel
Price Modern LLC
2604 Sisson Street
Baltimore, MD 21211

Dear Ms. Michel,

The following are the NCCI Experience Modification Factors for Price Modern LLC for the following years.

Policy Term	EMR
2/14/2025-26	0.81
2/14/2024-25	0.99
2/14/2023-24	0.94
2/14/2022-23	0.98
2/14/2021-22	0.71

Please review this information. If you have any questions, please do not hesitate to contact me.

Thank you,

Megan Aversa

Megan Aversa
Senior Customer Service Representative
HMS Insurance Associates, Inc.
A Marsh & McLennan Agency LLC Company
Phone: 443-632-3350
Email: megan.aversa@marshmma.com

OSHA's Form 300 (Rev. 04/2004)

Log of Work-Related Injuries and Illnesses

Note: You can type input into this form and save it. Because the forms in this recordkeeping package are "fillable/writable" PDF documents, you can type into the input form fields and then save your inputs using the [free Adobe PDF Reader](#). In addition, the forms are programmed to auto-calculate as appropriate.

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes.

Form approved OMB no. 1218-0176

Please Record:

- Information about every work-related death and about every work-related injury or illness that involves loss of consciousness, restricted work activity or job transfer, days away from work, or medical treatment beyond first aid.
- Significant work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional.
- Work-related injuries and illnesses that meet any of the specific recording criteria listed in 29 CFR Part 1904.8 through 1904.12.

Reminders:

- Complete an Injury and Illness Incident Report (OSHA Form 301) or equivalent form for each injury or illness recorded on this form. If you're not sure whether a case is recordable, call your local OSHA office for help.
- Feel free to use two lines for a single case if you need to.
- Complete the 5 steps for each case.

Establishment name **Price Modern**

City **Baltimore** State **MD**

Step 1. Identify the person

Step 2. Describe the case

Step 3. Classify the case

Step 4.

Step 5.

SELECT ONLY ONE circle based on the most serious outcome:

Enter the number of days the injured or ill worker was:

Select one column:

(A) Case no.	(B) Employee's name	(C) Job title (e.g., Welder)	(D) Date of injury or onset of illness (e.g., 2/10)	(E) Where the event occurred (e.g., Loading dock north end)	(F) Describe injury or illness, parts of body affected, and object/substance that directly injured or made person ill (e.g., Second degree burns on right forearm from acetylene torch)
Reset 1	Maureen Adams	Project Manager	3 / 26 month / day	University of Maryland	Broken Ankle
Reset 2	Terrance Rogers	Installer	5 / 28 month / day	Manasssas, VA	Cut and Fractured pinky
Reset 3	Danny West	Warehouse	6 / 13 month / day	Desoto Rd	Crushed right foot with forklift
Reset			/ month / day		
Reset			/ month / day		
Reset			/ month / day		
Reset			/ month / day		
Reset			/ month / day		
Reset			/ month / day		
Reset			/ month / day		

Remained at Work			
Death (G)	Days away from work (H)	Job transfer or restriction (I)	Other recordable cases (J)
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Away from work (K)	On job transfer or restriction (L)
5 days	5 days
25 days	
20 days	

Illness					
Injury (1)	Skin disorder (2)	Respiratory condition (3)	Poisoning (4)	Hearing loss (5)	All other illnesses (6)
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Public reporting burden for this collection of information is estimated to average 14 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistical Analysis, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

Add a Form Page

Page totals	0	2	1	0	45	5	3	0	0	0	0	0
Be sure to transfer these totals to the Summary page (Form 300A) before you post it.												
Injury	Skin disorder	Respiratory condition	Poisoning	Hearing loss	All other illnesses							
(1)	(2)	(3)	(4)	(5)	(6)							

OSHA's Form 300A (Rev. 04/2004)

Summary of Work-Related Injuries and Illnesses

Note: You can type input into this form and save it.
Because the forms in this recordkeeping package are "fillable/writable" PDF documents, you can type into the input form fields and then save your inputs using the [free Adobe PDF Reader](#).

All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>2</u>	<u>1</u>	<u>0</u>
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>45</u>	<u>5</u>
(K)	(L)

Injury and Illness Types

Total number of . . . (M)			
(1) Injuries	<u>3</u>	(4) Poisonings	<u>0</u>
(2) Skin disorders	<u>0</u>	(5) Hearing loss	<u>0</u>
(3) Respiratory conditions	<u>0</u>	(6) All other illnesses	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistical Analysis, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

Establishment information

Your establishment name Price Modern

Street 2604 Sisson St

City Baltimore State MD Zip 21211

Industry description (e.g., *Manufacture of motor truck trailers*)

Office furniture retailer

North American Industrial Classification (NAICS), if known (e.g., 336212)

449110

Employment information (If you don't have these figures, see the Worksheet on the next page to estimate.)

Annual average number of employees 231

Total hours worked by all employees last year 439.47

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Kaila Poinsett-Jones HR Director
Company executive Title

Phone 443-873-3018 Date 1/16/2025

Reset

Who We Are



About Price Modern

Price Modern has been providing outstanding furniture solutions and services to our clients since 1904.

Established with the belief that a business must have a strong foundation to succeed, Price Modern has continued to grow on our legacy of dedication to our clients, meaningful partnerships, and unmatched service.

For over 120 years, Price Modern has been a trusted partner to clients across the United States with quality furniture and services that include design, procurement, project management, installation, and much more. With 200+ employees across four locations, we provide comprehensive support for projects of all size, scale, and scope. From planning through final installation, our team will work with you to determine your needs and develop solutions that enhance productivity and your overall workplace environment.

Your Full-Service Partner

As a full-service supplier of commercial furnishings, modular walls, flooring, and related services, Price Modern provides the unique combination of a local company with unmatched industry expertise. Although our offices are based locally in Baltimore, Lanham, and Washington DC, we have developed the capability of servicing North America through an extensive network of trusted partners.

As part of our scope of work for clients, the following services are included:

- Site visits
- Field verifications
- Attend pre-construction and project meetings
- Drawings and specifications
- Identify and coordinate electrical locations
- Pricing
- Create furniture standards
- Project schedule development
- Lead time tracking
- Coordinate with other trades as necessary
- Certify product is received accurately from the manufacturer
- Verify ship dates and installation schedule
- Provide order acknowledgments
- Warehousing and storage
- Provide training of installation and handling of product
- Manage freight claims
- Resolve punch items/issues
- Provide accurate as-builts
- Warranty claims

Years in Business

120+

Team Members

200+

Manufacturer Partners

650+

Years Haworth Best in Class

14

LEED Designed Showrooms

3

Installation Partners

500+

Employee-Owned

100%

States Served

50

Price Modern provides more than just furniture procurement. We are a full service dealership capable of outfitting your space from floor to ceiling. Our team of subject matter experts are what distinguish Price Modern as one of the top furniture dealers across the Mid-Atlantic region.



Procurement

- New, Used & Refurbished
- 400+ Manufacturers
- Volume Discounting
- Home Office Programs



Design

- NCIDQ & LEED Professionals
- Space Planning
- Office Reconfigurations
- Design in Real Time Process



Project Management

- Site Condition Reviews
- Timeline Management
- Product Orientation
- Punch List Resolution



Decommissioning

- Fleet of Trucks
- Resale & Blending Capabilities
- OLS Good To Go Green Program



Installation

- Certified Furniture, Walls & Flooring Installation Technicians
- Multi-manufacturer
- Architectural Solutions



Asset Management

- Asset Appraisals
- Inventory Management
- Warranty Management
- Product Maintenance



Architectural Interiors

- Walls Strategy & Consultation
- Dedicated Walls Team
- New Installations & Reconfigurations
- Manufactured in the USA



Leasing

- Short & Long Term Rentals
- Fair Market Price
- Haworth Payment Solution Leasing Program



Technology

- Space Utilization
- Audio Visual Solutions
- Acoustic Solutions

Price Modern is dedicated to selecting and purchasing the right products for your project. We will work with the client to find the best source and price for your project by leveraging our long-standing vendor relationships and purchasing reach. See below for a select listing of hundreds of manufacturers we represent.

HAWORTH

AIS

SitOnIt • Seating

krug

BERNHARDT

emeco

Indiana
FURNITURE

TUOHY

©F©

NUCRAFT

9 to 5 Seating

Aceray

AIS

Allermuir

Andreu World America

Anthro Corporation

Arcadia

Architex International

Arnold Contract

Arper

Artemide

Beachley Furniture Co.

Berco

Bernhardt Furniture Co.

Blu Dot

Bluescape

Boyd Lighting

Bretford

Brown Jordan

Brueton

Buzzispace

Cabot Wrenn

Campbell Contract

Cape Contract Furniture

CF Stinson

Claridge

Clarus

Coalesse

Concept Seating

Connectrac

CSelect

Cumberland Furniture

Dakota Jackson

Darran

Datesweiser

Dauphin

David Edward

Davis

Decca

Design Within Reach

Designtex

dHive

Dunbar

Ekitta Studios

Emeco

Encore Seating

Enwork

ERG International

Ergotron

ESI Ergonomic Solutions

F. Schumacher & Co.

Fabricut

Fairfield

Falcon

Fluid Concepts

Formcase

Friant

Fritz Hansen

Furniture Lab

Global Furniture Group

Gordon International

Grand Rapids Chair

Great Openings

Gressco

Groupe Lacasse

H Contract

Hale

Harden

Haskell Office

HAT Collective

Haworth

Hekman

Heller

High Point Furniture

Hightower

HON

Humanscale

Impact Office Systems

Indiana Furniture

Inline Systems

IOA

IOF Business Furniture

ISA International

JANUS et Cie

Jasper

JSI

Keilhauer

Kellex

KFI Studios

KI

Kimball

Kincaid

Krug

Kusch & Co.

Kwalu

Landscape Forms

Leland

Lencore Acoustics

Light Corporation

Lumicor

M&M Healthcare Furnishings

Magnuson Group

Maharam Fabric

Martin Brattrud

Marvel

Mayline

Momentum Group

Motivo Furniture

Nemschoff

Nevers

Nevins

Nienkamper

Nightingale

Nucraft

OFS Brands

Paloform

Paul Brayton Designs

Penco Products

Peter Pepper Products

Pollack & Associates

Prismatique

Rightangle Products

Safco Products

Sandler Seating

Sandtown

Seating Concepts

Seating Inc.

Sedia Systems

Shelby Williams

SitOnIt

SIXINCH

Skyline Design

Smith McDonald

Source International

Space Tables

Spacesaver Systems

Spacestor

Spinneybeck

Stance Healthcare

Stylex

Surface Works

Symphony Tables

Tennsco

Three H Furniture

Transwall

Tuohy

Uhuru

Uline

UMF Medical

Venue Industries

Versa Tables

Versteel

Via Seating

Vitra

Waddell

WallGoldfinger

Watson

West Coast Industries

Wolf Gordon

Workrite Ergonomics

Wright Line

+ Many More!

Installation & Warehouse Partners

Price Modern understands the unique program and process requirements of national, multi-location clients. We have supported our clients across 50 states and four Canadian provinces. We have built an extensive network of installation and warehouse partners nationwide that help us serve our large, national clients as they renovate, relocate, and build new spaces around the country.

Our network includes Price Modern's 153,000 square foot warehouse in Baltimore, MD and over 550 installation and warehouse partners across the nation. Our warehouse currently supports one of our largest clients with a annual volume of \$11 to \$14 million in furniture projects nationwide.

As part of our national approach, we would focus on account and project management because we know that success begins by building the right team structure. Though our full team will include all resources from design and coordination through project management and installation, we find that Account Managers and Project Managers are vital for processing the business and ensuring flawless execution for this type of program. This core team will help leverage our national certified installer network and our integrated warehouse partners to ensure a successful project outcome regardless of location.

Installation Partners

500+

National Clients

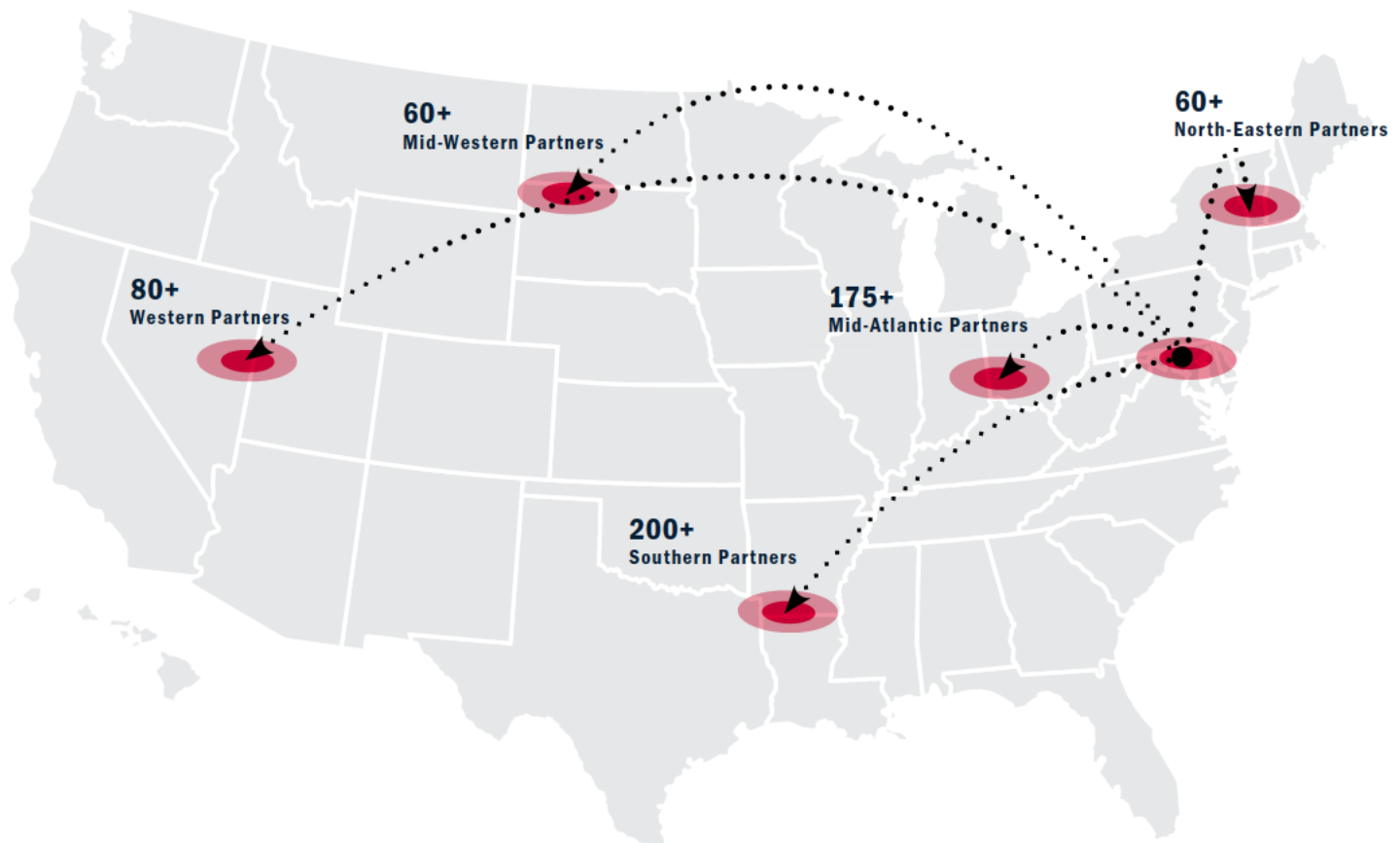
30+

Work Completed In

50 States

Work Completed In

9 Countries



Price Modern's commitment to sustainability is apparent in many aspects of our business. From our LEED® designed offices to the bailer we lease to recycle cardboard in our warehouse, we are committed to implementing green practices. We work closely with our clients to support their LEED certification goals through the selection of sustainable furnishings. Our partnership with Haworth allows us to offer clients a plethora of product options that assist in achieving their goals and reducing the impact on our environment.

LEED Designed Showrooms

Price Modern's latest commitment to sustainability comes in the form of LEED designed showrooms. These spaces boast outdoor views on three sides, easy access to public transportation, energy efficient lighting and controls, low flow fixtures, and Energy Star rated appliances. We also were able to relocate over 30% of our previous furnishings instead of them becoming waste. Our new furnishings have a high recycled material content.

Reduce, Reuse, Recycle

Protecting furniture from damage during transport is a major industry concern. If a manufacturer offers blanket wrapping, we often choose that option to eliminate the cardboard waste that accumulates on job sites. If blanket wrapping is not an option, we load our delivery vehicles up with the protective cardboard and wooden pallets which are then transported back to our warehouse. At the warehouse, the cardboard is sorted and put into a bailer on-site that is emptied by a local recycler. The pallets are gathered together and picked up by a local transport company for reuse elsewhere.

USGBC

Price Modern has been a supporter of the USGBC and its mission for many years. A member of the USGBC since 2008, Price Modern is actively involved in the local Maryland and Washington, DC chapters. In years past, we developed and hosted several LEED Study Group Workshops assisting nearly 100 local area architects, designers, and clients to pass the exam. Price Modern also has several team members who are LEED Accredited and utilize their knowledge of sustainable practices to assist clients in their certification goals.

With its exponential growth over the past decade, the USGBC sought to relocate to a larger space. Price Modern and Haworth assisted the USGBC, specifying solutions that would assist in their efforts for a LEED Platinum certified space. Their new location better supports their mission for a healthier work environment and the well-being of their staff.



Executive Support



Jorge Garayta
Vice President of Healthcare & Education

With over 20 years of experience in the furniture industry, Jorge provides his clients with a wealth of knowledge and expertise in the often complex procurement process. He has dedicated much of his career to developing custom solutions for clients in the healthcare and education sectors and understands the unique differences that exist from other markets. Jorge is well-versed in the products required for healthcare and education spaces and stays current on the evolving trends related to those space types to ensure he is providing clients with the best furniture solutions possible. He will partner with clients and their project team to develop a furniture package that accurately serves their needs long into the future.



Donna Petrelli
Vice President of Sales

Donna has been providing clients with exceptional service for over 29 years, guiding them throughout the furniture process with her product knowledge and drive for success. As Price Modern's Vice President of Sales, Donna provides expert guidance to her team members and clients on the best approach to each project, taking every factor into account to ensure the goals and strategy are aligned. She in turn develops long-term relationships with clients and partners alike with her commitment to excellent service.

Account Management



Cindy Ogle
Account Executive

Cindy has over 27 years of experience serving projects of all scopes and sizes. As a primary contact leading the seasoned Price Modern team, Cindy will manage and coordinate all dealer efforts required to accomplish the successful completion of each project from initiation to the final punch list phase. Cindy's product knowledge and industry experience will ensure a smooth process from start to finish. Her problem-solving skills and ability to respond with clear authority to all resources within our solutions process will ensure a positive outcome throughout our project partnership.



Charis Repath
Senior Account Executive

Charis has over 16 years of experience serving projects of all scopes and sizes. As a primary contact leading the seasoned Price Modern team, Charis will manage and coordinate all dealer efforts required to accomplish the successful completion each project from initiation to the final punch list phase. Charis' product knowledge and industry experience will ensure a smooth process from start to finish. Her problem-solving skills and ability to respond with clear authority to all resources within our solutions process will ensure a positive outcome throughout our project partnership.



Contracts, Marketing & Billing



Tracy Michel
Chief Financial Officer

Tracy serves as the Chief Financial Officer of Price Modern, overseeing the company's financial strategy, accounting operations, and overall fiscal health. With decades of experience in financial leadership, she ensures the integrity of financial reporting, drives operational efficiencies, and supports strategic decision-making. Since joining Price Modern in 1996, Tracy has played a pivotal role in the company's financial evolution, spearheading system conversions, optimizing accounting processes, and navigating key transitions. Her expertise and leadership continue to be instrumental in the company's growth and long-term success.



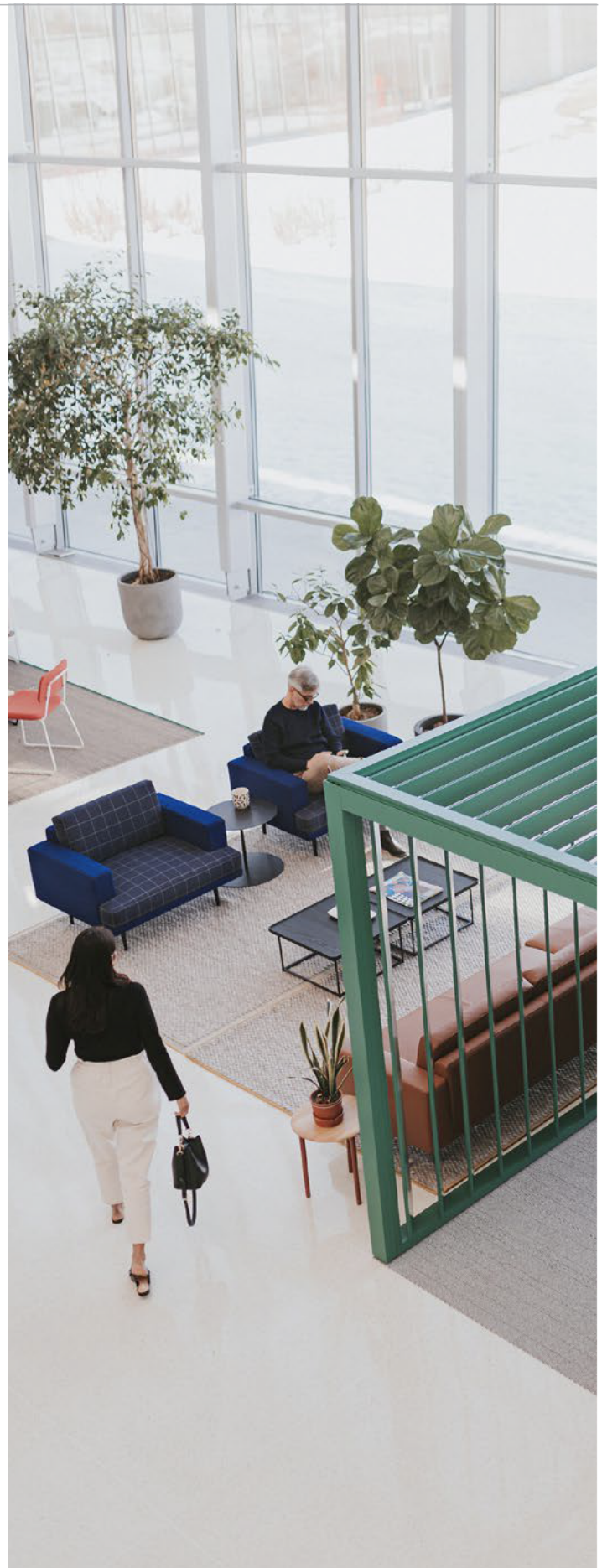
Kim Bandell
Director of Marketing

Kim is the Director of Marketing at Price Modern, where she leads the development and execution of strategic marketing initiatives that elevate the brand, drive engagement, and support business growth. She oversees all facets of marketing, including branding, digital strategy, content creation, events, and internal communications. Collaborating closely with sales, design, and leadership teams, Kim ensures that Price Modern's voice and values are consistently represented across all touchpoints. Her innovative approach and keen understanding of the industry help position Price Modern as a forward-thinking partner for clients and design professionals alike.



Brenda Little
Controller

Brenda serves as the Controller of Price Modern, overseeing the company's general accounting functions. With years of experience as an accounting leader, she is responsible for overseeing the accounting department's daily operations; managing financial reporting; maintaining internal controls; and working with other departments to ensure effective financial processes.



Our Approach



Bid Award

Timeline: We will work with your team to develop a comprehensive project schedule with all furniture milestone dates.

Site Verification: We will visit the site to understand the delivery and installation requirements, as well as any impacts to design.

Project Portal: We can develop a website to house all ongoing project documents for quick access and better communication.

Approval

Sign-Off Package: We will develop a complete package of all selected products for approval before submitting the order.

Floorplan: Your Price Modern designer will develop a final floorplan for approval with your furniture selections.

Order Management

Status Report Tracking: Our team will provide regular status reports with estimated ship dates of all furniture products.

Site Verification: Your dedicated project manager will visit the project site to verify all delivery and installation details.

Project Close-Out

Standards Package: We can develop a standards package with all product details for future project locations.

Project Website: If requested, we can develop an as-built website to compile all furniture information in a virtual walkthrough for easy access in the future.



Specification

Product Lookbook: Our Social Spaces Team can develop a lookbook of furniture options to assist in the design process.

Bluescape: Bluescape enables the entire team to collaborate in a virtual platform, making design decisions in real time.

Design in Real Time: Utilizing CET, our designers can update plans and renderings in real time during design meetings to ensure you are satisfied with the final product.

Pricing

Formal Quote: Once all furniture selections have been made, we will develop a final quote to be approved and submitted to the manufacturers.

Installation

Daily Status Report: Once installation begins, we will provide daily status reports to ensure clear communication as the project progresses.

PlanGrid: We utilize PlanGrid to track installation progress and ensure the punch list is completed according to Price Modern's quality standards.

Design at Price Modern involves leveraging our substantial industry knowledge, creativity, and innovative technologies to enhance your project experience and deliver exceptional results. It is a fundamental belief for our company to provide interior solutions that exceed our clients' goals.

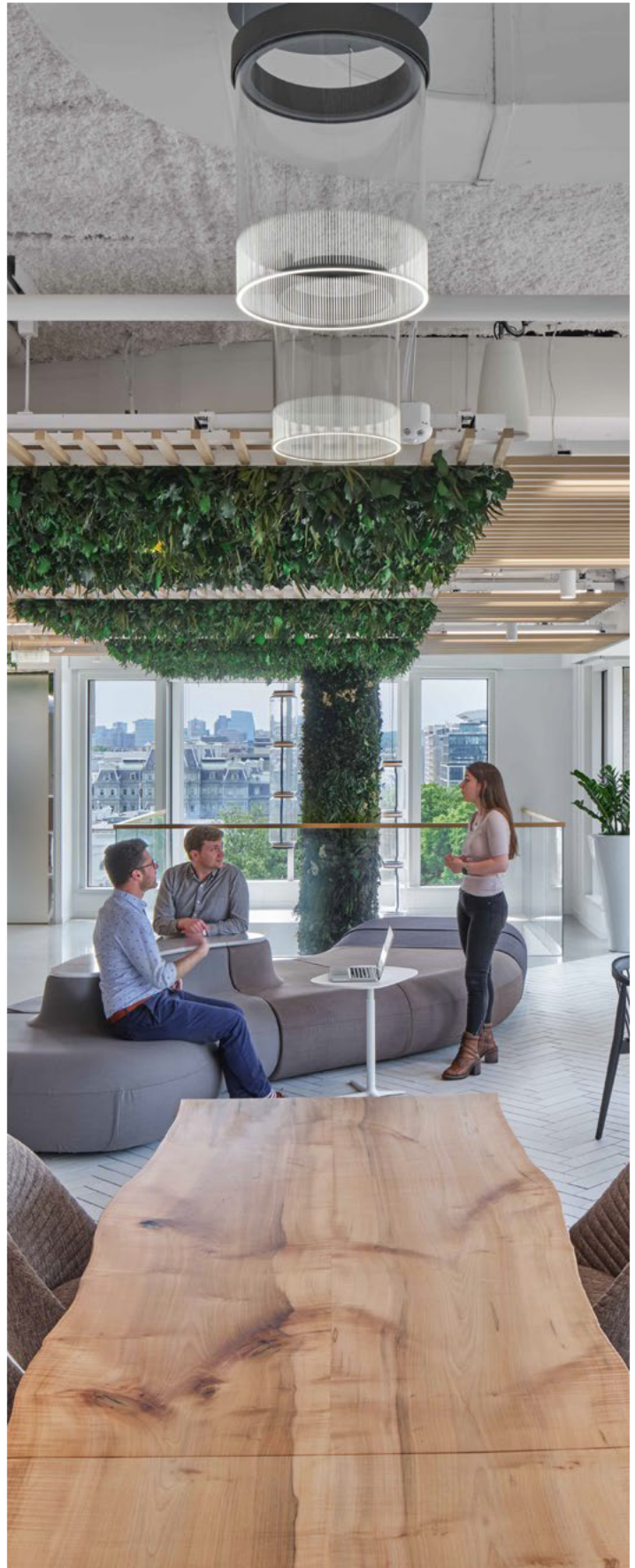
A key component of Price Modern's design process is our Design in Real Time approach, where our team performs live design sessions with clients to develop unique solutions. We strive to not only meet your project requirements, but create spaces that make a lasting impact.

Price Modern's design team creates much more than a space plan. We work directly with you to develop the blueprint for your success. We design solutions that enable people to reach their potential, engage with others, and adapt to changing trends. Throughout the project, we will:

- Attend project meetings to review and confirm project scope
- Verify site conditions and measurements, existing electrical, and network infrastructure
- Perform inventory of equipment to be repurposed
- Develop furniture designs for the project team's review and approval
- Develop AutoCAD drawings and renderings for review of the proposed options
- Assist in selecting furniture, fabric, and finishes
- Generate quotes to provide budgetary estimates
- Generate installation drawings for the proper placement of all furniture solutions

Design in Real Time

Design in Real Time is the Price Modern process of utilizing both Bluescape and CET during project meetings. Using a Bluescape wall, our designers screen-cast their laptop with CET parallel to proposed plans and furniture/finish selections for the project. Selections and finishes may be changing a mile a minute, but our designers can update the CET file in real time and produce updated plans and renderings for the team to take with them at the end of the day. The best part? Attendees can be added to the session and log in later to make changes, leave notes, or add even more files. Bluescape sessions can be accessed from anywhere, making design updates and communication simple and efficient.



Price Modern is able to tackle projects of any size, scope, timeline, or location, and that's largely due to our outstanding project management team. From the initial kick off meeting through the final punch list, you will work with an experienced Project Manager who has solved virtually every problem that could arise during a project. The Project Manager will:

- Schedule delivery, installation, and logistics
- Complete project supervision
- Complete pre-installation site verification
- Monitor compliance guidelines, rules, and regulations
- Issue regular status reports
- Develop the post-installation punch list and fulfillment
- Conduct a final walkthrough and make sure you are satisfied

To simplify and improve turnaround time, we use a web-based software called PlanGrid. It eliminates hours of manual data entry, captures photos to clearly communicate issues, pinpoints issue locations to a floor plan, and captures detailed notes with completion progress. Your team can view updates as they are posted in real time, ensuring thorough communication during each phase of the project.

Installation Process

Price Modern's in-house installation team has the experience and skills to perform on any size project. Should the timeframe of your project require additional resources, Price Modern has over 550 installation partners nationwide to ensure your installation is completed on time. Here are just a few of the steps we will take:

- Determine labor and equipment requirements
- Inspect project site, including elevators and corridors
- Provide status reports with product ship dates and project submittals
- Remove trash and install protection for walls and floors
- Receive and inspect your order
- Stage and clean all products as needed
- Install furniture on site
- Test all items for functionality
- Resolve any post-installation issues

How We Use PlanGrid

1. PLANNING

- Post furniture drawings for architect and GC's review
- Post drawings for the client's approval
- Identify power locations for workstations and offices
- Identify any critical dimensions
- Post documents for project team, such as wiring diagrams and cabling capacities

2. INSTALLATION

- Installers will identify any damages to the site prior to final install
- Installers will identify shortages/damages to product and correct them prior to the punch walkthrough
- Real time field progress reports with photos
- Product lists and finishes posted for easy access while on site

3. PUNCH LIST

- Capture all punch items during the walkthrough with the client and the Project Manager
- Share the punch drawing with the installation group for punch resolution
- Individual punch items with photos are linked directly to the location on the plan
- Punch reports are automatically generated and visible to the project team

Safety Commitment

We understand the importance of maintaining a safe and secure environment for our clients, employees, and contractors. That is why we have developed a comprehensive Safety Plan that outlines our safety procedures and protocols for each project we undertake. Our plan includes the following elements:

- **Hazard identification and assessment:** We conduct a thorough assessment of the site and identify any potential hazards that may be present. We then develop a plan to mitigate these hazards and minimize risks.
- **Site preparation:** We ensure that the site is properly prepared and that all necessary safety equipment and tools are available before work begins.
- **Training and education:** We provide our employees and contractors with training and education on proper safety procedures, including the proper use of personal protective equipment (PPE).
- **Emergency response:** We have established emergency response protocols to address any accidents or incidents that may occur on the job site.
- **Ongoing safety monitoring:** We continually monitor the job site to ensure that safety protocols are being followed and that any potential hazards are promptly addressed.

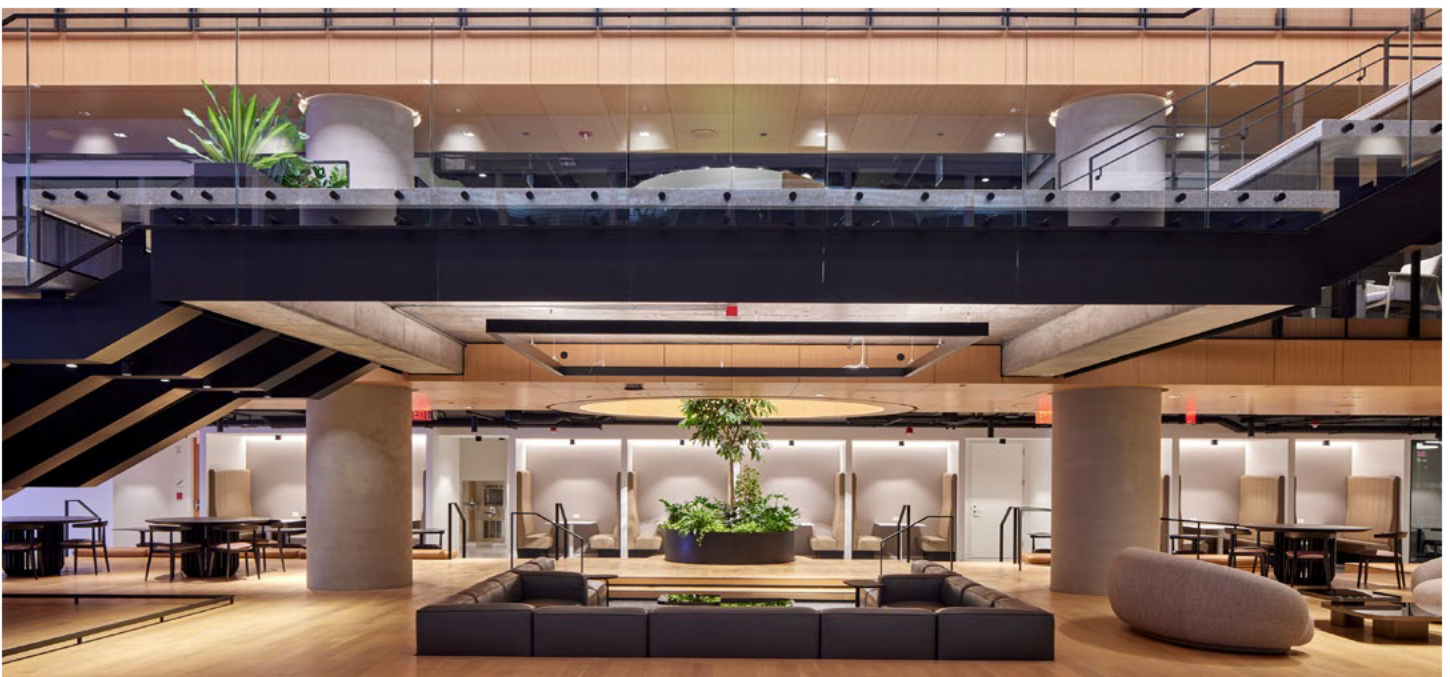
In addition to ensuring overall site safety, Price Modern prioritizes the safety of our greatest asset – our employees. We have established a guideline for safety procedures and provide our employees with information about workplace health and

safety issues on a regular basis. Supervisors and employees receive periodic workplace safety training which covers potential health and safety hazards as well as safe practices and procedures to eliminate or minimize hazards. Particular attention is paid to our delivery and installation personnel who regularly work on construction sites.

Price Modern employees must take the following precautions on every job site:

- All employees must be aware of the nearest exit in case of emergency.
- In case of an emergency evacuation, employees will exit immediately and assemble at the company vehicle. The team supervisor may designate an alternative assembly point based on circumstances.
- All employees will use only entrances and exits designated by the site manager or client representative.
- All employees will only enter areas required to perform requested duties.
- Employees will follow any safety instructions and/or procedures in place at the job site or required by the site manager.
- Any injury must be reported to the supervisor and a Workman's Compensation form completed per our standard procedure.

We are confident that our team and Safety Plan will ensure a safe and successful project.



What Makes Us Different

Warehouse Capabilities

Price Modern has a 153,000 square foot warehouse through which we manage and track thousands of inventory items while they are prepared for delivery. Much preparation is necessary to schedule, pull, assemble, and load your products for delivery by our talented 64-member warehouse and delivery team.

Price Modern's distribution center offers advantages that the competition simply cannot. We are capable of handling and delivering your installation with ease. Our state-of-the-art technology includes hydraulic levelers on the loading docks, four forklifts, as well as our fully automated SnapTracker™ asset management system.

Installation Partners

Price Modern works with multiple subcontractors whose capabilities include everything from resilient to ceramic to carpeting. We offer a combination of in-house and subcontractor teams, allowing Price Modern to better meet your timelines.

Storage Opportunities

- Short term storage
- Long term storage
- Available if construction delays occupancy
- Standards program storage
- Service parts storage
- Common product delivery
- Preventative maintenance contracts



About Our Warehouse

Square footage

153K

Insured & Bonded

Staffed

8 hrs/day

5 days/wk

Ceiling Heights

18'-20'

Racking

3 tier

Docks

25

Bays

3

Trucks and Vans

9 of various sizes

Climate Conditions

Conditioned & Sprinklered

Tractor Trailer Services

Available

Price Modern has been serving clients for over 120 years, and we are committed to outstanding performance for all deliveries and related services. Our asset management system supports every product throughout its lifecycle - from a new purchase, its lifetime of utilization, and its ultimate final disposition.

SnapTracker™

Price Modern uses SnapTracker™ to manage our clients' inventory. This web-based platform allows our team to accurately track your inventory using a barcoding system. You will be given complete access to your own SnapTracker™ account, allowing your team to review current furniture in storage, request items to be delivered, and analyze products you may wish to remove from your inventory.

SnapTracker™ offers a variety of report functions both canned and custom. Reports can be exported to Crystal Reports, PDF format, Microsoft Word, Microsoft Excel, and RTF. All inventory activity is updated daily and web access is available to clients 24 hours a day.

Additional SnapTracker™ benefits include:

- Full audit history on all asset movements
- Analyze inactive inventory to reduce storage costs
- On-demand reporting with a pre-loaded report list
- Optional custom reporting to address any specific needs
- Ability to track any manufacturer including non-system furniture
- Ability to upload a variety of image types from line art to an image of the product physically in the warehouse

Price Modern LLC
Welcome BOBBIE ZECK

Select another cart...

Request a Service

Shop for Product

Inquiry

Quick Search

Product Picture Search

Product Catalogs

Item Search

Location Contents

Miscellaneous Search

Item Transaction History

Reservation

Work Orders

Hotspot Project

My Account

Accounting

Movements

PDA Processing

Work Orders

Reports and Analysis

Setup

User Guide

Utilities

Quick Search

Home > Inventory > Quick Search > Quick Search

Search within results for:

Clear Results

Show Results By:












☒ Standard ☐ Catalog Number

View Search Criteria

Add to Cart

Search

Show pages

All	Standard ID	Catalog No.	Description	Color Finish	*On Hand	Res.	Com.	Avail.	Qty.
<input type="checkbox"/>	 A-BSD091	8745-7119/2925-4419	Beside Stanchion Interior Support Divider with Cover 12 H 10W (Use Build) [CHALK]	TR-AK CHALK	5.00	0.00	0.00	5.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSD093	8745-7121/2925-4421	Beside Stanchion Interior Support Divider with Cover 14.5H 10W (Use Build) [CHALK]	TR-AK CHALK	6.00	4.00	0.00	2.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSE150	7690-3103	Belong Screen Bracket Mounting Plate,	TR-PLS PLASTER	22.00	0.00	0.00	22.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSH100	6241-1204	STANCHION, HARDWARE KIT, H & Q CONFIG, BESID E, SVC		4.00	0.00	0.00	4.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSK100	8745-8827/2925-6327	Beside Stanchion Support & Cover with Accessory Slots 12H x 35W x 14.5D (2 Req'd for 72W - Use Build) [CHALK]	TR-AK CHALK	8.00	8.00	0.00	4.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSK102	8745-9127/2925-6345	Beside Stanchion Support & Cover with Accessory Slots 14.5H x 35W x 14.5D (2 Req'd for 72W - Use Build) [CHALK]	TR-AK CHALK	10.00	0.00	0.00	10.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSL125	SPLP-7674675B	L-Bracket For Front Screen, 6H 3D 2.25W (2 Req'd - For Use On A-SCN108 or A-SCN109) [CHALK] (100)	TR-AK CHALK	142.00	112.00	0.00	30.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSL130	ANGLE-BRACKET-10	ANGLE BRACKET HARDWARE 10"W, BLACK, EACH	BLACK	12.00	0.00	0.00	12.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSL150	4850-2101	Belong Screen Bracket, Grip Bracket, LH (PLASTER)	TR-PLS PLASTER	22.00	0.00	0.00	22.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSM100	BRKMODSCR	MODESTY SCREEN BRACKET, ANGLED		19.00	0.00	0.00	19.00	<input type="text" value="0"/>
<input type="checkbox"/>	 A-BSR150	4850-2102	Belong Screen Bracket, Grip Bracket, RH (PLASTER)	TR-PLS PLASTER	25.00	3.00	0.00	22.00	<input type="text" value="0"/>

There will be a lot of furniture in your building for the facilities team to track and maintain. Our dealerships offer several services to help.

Warranty Service

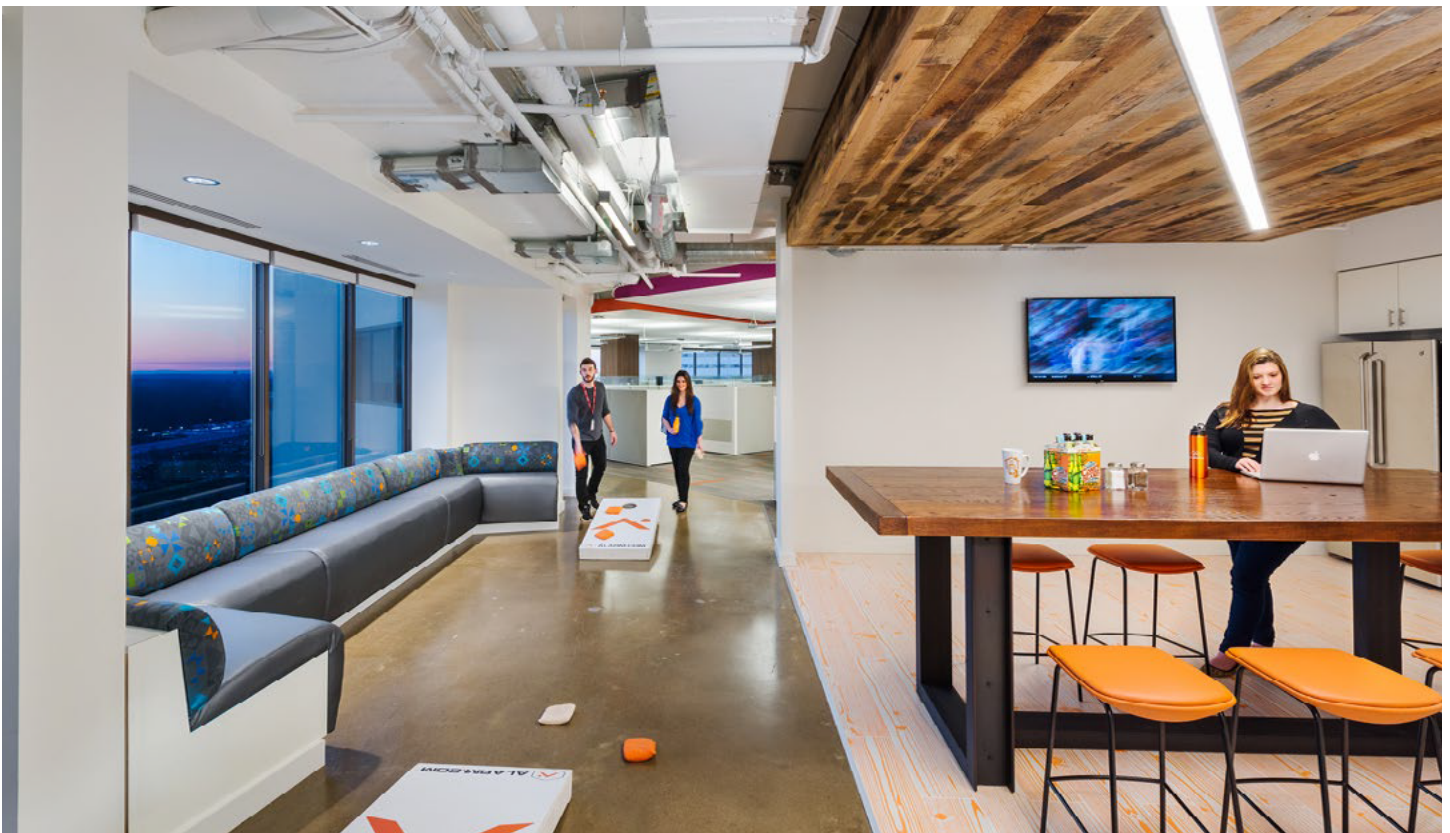
Price Modern is committed to providing exceptional customer service even after the installation is complete. Our Service Team is always available to assist you through our online service portal. If you encounter any issues, our system enables your team to quickly and accurately detail the problem and upload pictures for greater precision.

Upon receiving your service request through our portal at www.pricemodern.com/service, our Service Team will promptly respond to assess the issue and ensure that the item is quickly back in circulation. Our streamlined process makes it easy for you to get the support you need, whenever you need it. So rest assured that you can always count on Price Modern to be there for you, even after the installation is complete.

Optional Maintenance Program

Price Modern has a comprehensive maintenance program to ensure that their customers' products are always in top condition. Before the scheduled inspection, customers can report any specific product issues through the online service portal. Our Service Team will promptly verify if the repair requested is covered under the manufacturer warranty. If covered, our team will work closely with the vendor to repair or replace the item(s) with minimal or no cost to the customer. If not covered, our skilled technicians will come prepared to make the repair during the scheduled inspection.

We strive to provide quick and efficient service to our customers. Therefore, repairs will be made on the same day as the inspection, when possible and approved, assuming the necessary parts are available. However, it's essential to note that all identified wood touch-up, refinishing, or repairs may require additional scheduling or site removal for the work process due to possible disruption. Furniture items requiring site removal for repair or refinishing are subject to transportation costs.



Past Performance



Johns Hopkins University | Washington, DC

Once home to the Newseum, this prominent building found new purpose as JHU's Bloomberg Center to house the School of Advanced International Studies, the Carey Business School, the Krieger School of Arts and Sciences, Peabody Institute, and the newly established School of Government and Policy. With over 3,000 students, staff, and guests coming through the building each day, it was imperative for the new space to be a collaborative learning and working environment.

Our team partnered closely with Rockwell Group to specify ancillary furniture solutions for the expansive 10-floor building, working with over 50 furniture, fabric, and leather manufacturers. We also provided over 10 area rugs with the help of Price Modern's dedicated flooring department. One of the most visible and utilized spaces in the building is The Beach, the central gathering space seen in the atrium. This open area includes a variety of lounge furniture including custom banquettes that sit along the central stairway. Additional spaces we furnished include casual collaborative areas, conference rooms of all sizes, a large conference center, huddle rooms, 38 classrooms, a library, and rooftop terrace with views of the Capitol Building.

Coordinating the furniture design, procurement, delivery, and installation, Price Modern's close partnership with Rockwell Group ensured we brought their vision to life with a seamless process from start to finish.

This project received LEED Silver certification.

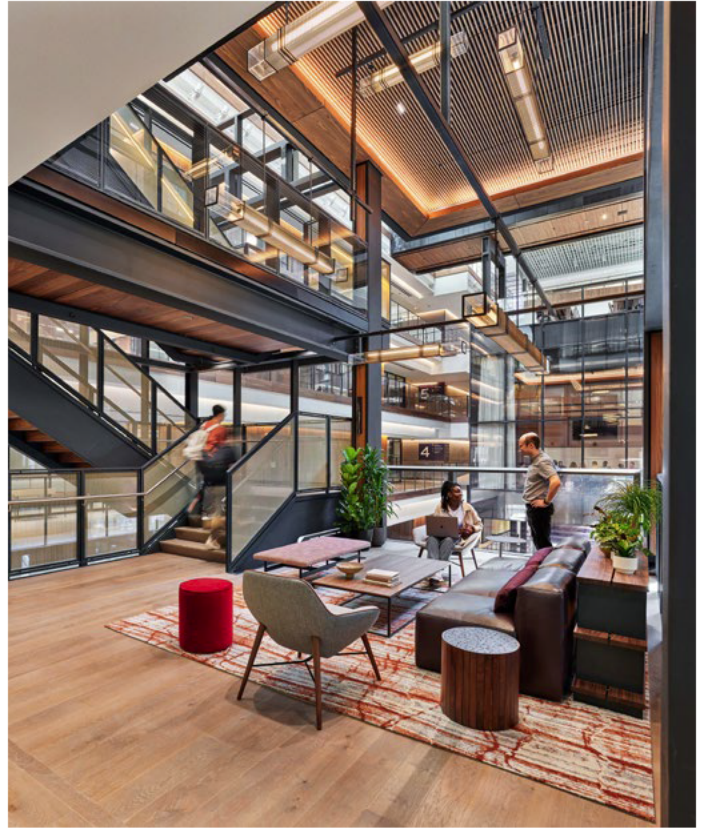
Scope

- 420,000 SF | 10 Floors
- 38 classrooms
- Conference rooms, lounge areas, classrooms, rooftop terrace & coffee shop

Products

- Haworth Planes Tables
- Haworth Poppy Side Chairs
- Beachly Banquettes
- Halcon, Nucraft, Vitra, Prismatic, Keilhauer & more





Loyola University | Baltimore, MD

The Miguel B. Fernandez Family Center for Innovation and Collaborative Learning was designed as a state-of-the-art expansion of the University's Beatty Hall. The new building is intended to strengthen the University's commitment to innovation, entrepreneurship, and design thinking by creating a dynamic environment for students, faculty, and the community to work together.

Working closely with the design team at Shepley Bulfinch, Price Modern helped specify solutions for classrooms, faculty office spaces, a large café, and a variety of lounge areas. With the goal of creating a modern, welcoming environment, our team incorporated various table heights and seating styles that would provide ample opportunities for gathering. Colorful seating choices are balanced by lighter, more neutral tables throughout the building to create a sense of comfort while inspiring innovation among staff and students.

The University sought to utilize the Fernandez Center as its first step towards incorporating LEED standards across the campus. With the careful incorporation of efficient lighting, air purification, and water conservation, the building achieved LEED Gold certification.

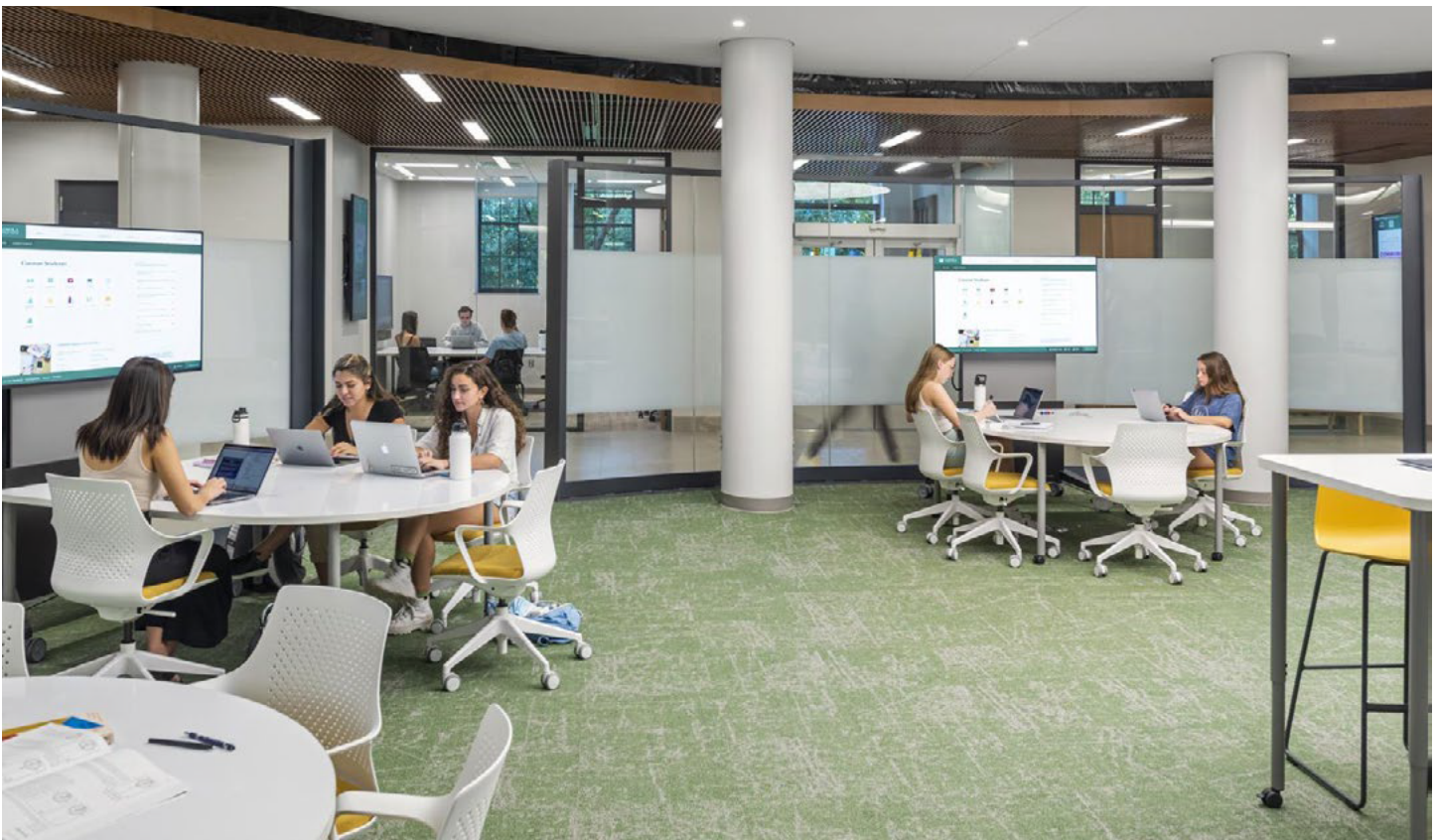
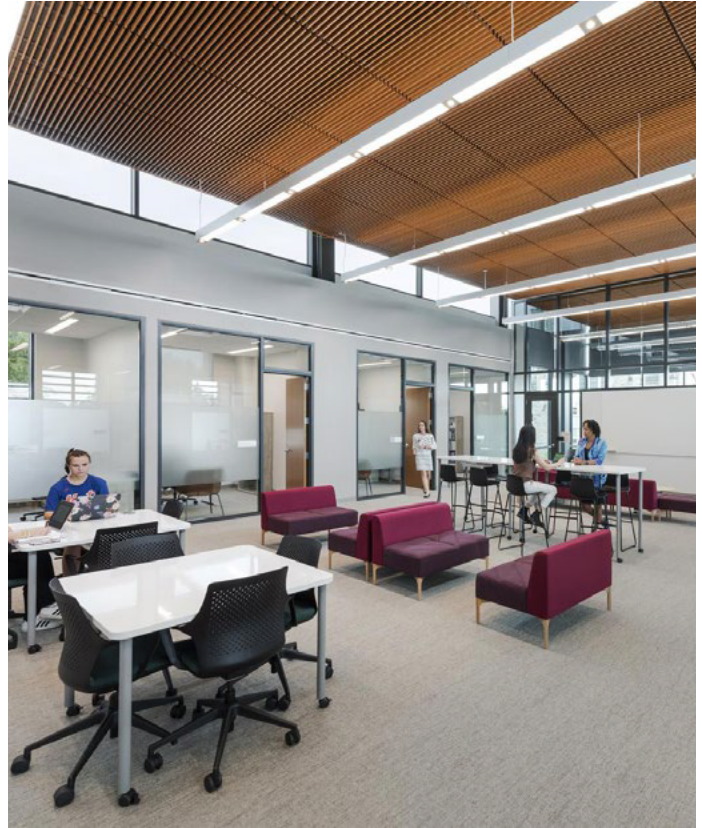
Scope

- 35,000 SF | 3 Floors
- 62 Private Offices
- 18 Workstations
- Classrooms, lounge areas, and various ancillary

Products

- HON Workstations and Private Offices
- Sit On It, KI & OFS ancillary furniture





Meridian High School | Falls Church, VA

As the first school built in over 50 years, Falls Church City Public Schools (FCCPS) envisioned the city's newest high school as a modern and flexible learning environment. The new 290,000 square foot school was designed as an all-encompassing destination for students, staff, and community members alike. FCCPS worked closely with Stantec and Gilbane on the initial design, bringing Price Modern on board to assist with the furniture specification, procurement, and installation.

Our team partnered with the entire project team to understand the goals for the space, including the large task of earning LEED Gold certification. Together, we selected furnishings that would add to this sustainability goal while maintaining the budget and meeting the needs of students and staff. The Price Modern team specified furniture for a variety of space types for the six-floor building including staff offices, learning labs, a media center, breakout areas, conference rooms, common areas, and a 475-person cafeteria.

One of the key considerations during the furniture process included the COVID-19 pandemic and its affect on the new learning environment. Our team helped develop new layouts for classrooms that would incorporate flexible furniture solutions to ensure students remained safe while attending classes in person. The new Meridian High School now serves as a pillar of innovation, raising the bar for future academic institutions.

The project received the 2023 IIDA Mid-Atlantic Premiere Design Award for Design With Purpose.

Scope

- 290,000 SF | 6 Floors
- Staff offices, conference rooms, cafeteria, media center, maker spaces, learning studios, breakout areas, innovation commons

Products

- Haworth Poppy & Maari Chairs
- Haworth Jive Tables
- KI, Clarus, OFS, Bernhardt, JSI, Naughtone, Source International, Martin Bratstrud, Davis





McDonogh School | Owings Mills, MD

The McDonogh School is doubling down on the importance of teaching young students robotics and engineering. The Fader Innovation Center houses McDonogh's expanding robotics and engineering programs as well as an auto bay where students can directly experience the fundamentals of physics, math, and chemistry by working on cars.

Responding to a vital new space with a critical deadline, Price Modern relied on in-house capabilities to ensure flawless execution. Our design team translated McDonogh's vision into an inspiring space for emerging engineers, while our dedicated project managers and installation crew executed the plan true to the vision. The result is a state-of-the-art education facility the takes hands-on learning to the next level.

Scope

- 8,000 SF | 1 Floor
- Multi-purpose room, classrooms, library, administrative areas, and collaborative areas

Products

- Haworth Pop Up Tables
- Haworth HiPad Stools
- Haworth Planes Tables
- SitOnIt Seating
- Emeco Seating





Thank you for this exciting opportunity.

Jorge Garayta

240.475.3124

2604 Sisson Street, Baltimore, MD

jorge.garayta@pricemodern.com

pricemodern.com

