



## Fire & Security Contract

Comprehensive solutions to protect people, facilities, and assets



### Johnson Controls & Equalis Group

*Publicly Procured Contract Vehicle*

#### Johnson Controls Contract Highlights

- Provides lower prices than customers can achieve on their own.
- No need to duplicate the competitive RFP process.
- Members choose the products and services they need; with the company they want.
- All products are available on contract including 3rd party and subcontractors.
- Offers quick support for questions and resources.

#### Who is Johnson Controls?

Johnson Controls is your life-safety service partner in fire detection. We're constantly advancing safety and security by creating smarter ways to save lives, improve business, and protect people where they live and work. With our 150 years of expertise, deep customer knowledge, and innovative technologies, we are the experts who understand your business challenges and can be relied on to deliver the solution that best addresses your fire-safety needs.

Fire safety is a fundamental mandate for every enterprise, facility, campus, and municipality. It begins with fire detection via sensors, initiating devices, annunciators, and control units connected to integrated systems. We deliver responsive services and tailored solutions to reduce risk, enhance safety, and help you manage your environment and costs.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1168A

**Lead Agency:** Region 10 ESC

### Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.