# Bring Everything Up To Speed with Novatech





## **Novatech & Equalis Group**

**Publicly Procured Contract Vehicle** 

### **Novatech Contract Highlights**

- Managed Print Services
- Multifunctional Printers
- Wide Format. Production Print
- VOIP Fax, Phone Systems
- · Document Capture and Route
- · Electronic Content Management
- Business Workflow Optimization
- Print Shop Workflow Solutions
- Managed IT Solutions
- · Managed Cybersecurity

### **Contract Benefits**

- **Cost Savings:** Optimize printers and consumables to reduce toner, paper, and maintenance expenses.
- **Enhanced Efficiency:** Free up IT resources by outsourcing print management, with Novatech handling maintenance, supply management, and troubleshooting.
- **Improved Security:** Protect sensitive data with secure printing protocols, user authentication, and data encryption.
- **Environmental Benefits:** Promote sustainability by digitizing processes and managing print usage to reduce paper and toner waste.
- Scalability and Flexibility: Easily scale printing infrastructure to meet agency needs, paying only for what's used. This flexibility is particularly useful in adapting to changing work.

### Who is Novatech?

Founded in 1998 and headquartered in Nashville, Tennessee, Novatech is a nationwide Managed Office provider.

Offering a complete Managed Office portfolio of IT, Print, Cloud and Security solutions, Novatech simplifies and streamlines the technology experience for today's business.

Save Time... we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1169D Lead Agency: Region 10 ESC

### Contact Novatech

Website: novatech.net Phone: 866.488.2024

## **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

## Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

Identify Requirements

# of Hours? # of Weeks? Prepare Solicitation

# of Hours? # of Weeks? **Publish** Notice

# of Hours? # of Weeks? Score **Proposals** 

# of Hours? # of Weeks? **Interview Finalists** 

# of Hours? # of Weeks? # of Weeks?

Issue **Award** # of Hours? **Finalize** Contract # of Hours? # of Weeks? **Implement** Solution # of Hours? # of Weeks?

### Your Implementation Process with Equalis Group

Identify Requirements

# of Hours? # of Weeks? Configure **Best Solution** 

# of Hours? # of Weeks? # of Weeks?

**Implement Best Solution** # of Hours?

## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.