



Empowering Secure Environments for a Safer Tomorrow

Johnson Controls Security Solutions



This is How We Power Your Mission

Whether it's ensuring compliance with critical infrastructure security regulations or implementing comprehensive security measures, Johnson Controls helps you meet federal, state, and local mandates and mitigate losses to keep your people and assets safe.

Johnson Controls is committed to assisting organizations across various sectors, including civil government, defense, education, healthcare, technology, and transportation. Our extensive experience and long-standing legacy in these domains underscore our dedication to helping clients achieve their objectives and foster a safer future.

End-to-End Solutions

We offer comprehensive security solutions engaging our clients throughout the security lifecycle. Our solutions encompass various security needs, including designing and installing access control systems, constructing secure facilities, replacing outdated security equipment, inspecting and maintaining security systems, and managing security operations.

Partnering for Success

Our strategic partnerships with leading technology manufacturers allow us to deliver world-class, tailored security solutions that incorporate the latest advancements and industry best practices.

Depth of Experience

With 140 years of expertise, our global leadership in security technology and solutions ensures we bring unmatched knowledge to every project. We offer the industry's most extensive range of products from various manufacturers, instilling confidence in our ability to meet your security needs.

Technology Innovation

We are committed to advancing digital technology and delivering innovative security solutions. Our enthusiasm for the future of security technology and dedication to keeping our clients at the forefront should inspire similar excitement in you.

Global Footprint

Johnson Controls offers extensive local and global services in over 150 countries, ensuring support is available wherever you are. This presence provides peace of mind, knowing we can always meet your security needs.

Impact of Changes

We understand evolving regulations and standards like FIPS 201 APL, HSPD-12, and FICAM. Our adaptable solutions and strong client partnerships ensure we navigate these challenges together, enhancing safety and security.



Ready to work with us?

Johnson Controls has a vast network around the world - including in your community. Our representatives serve our customers every day with dedication and commitment. Contact us to find one in your area.
www.johnsoncontrols.com

Johnson Controls Overview

Over the course of providing security support to our Federal, State and Local Government clients over the last several decades, Johnson Controls Security Solutions (JCSS) has understood our clients' unique and stringent facility access and protection requirements, as well as understood their diverse and unique systems and hardware. In building strong rapport with Physical and Information Technology security teams, JCSS is constantly evolving our support matrix to ensure mission critical objectives are met in a timely fashion in a collaborative effort to improve knowledge share throughout the end-user's organization.

Johnson Controls is the largest security systems integrator in North America with annual revenues exceeding \$11 billion. JCSS is the only truly focused security integrator with the needed credentials and the ability to deliver the level of performance and quality demanded by our customers.

As the electronic security program leader, Johnson Controls can accomplish many important objectives for your electronic security systems nationwide, including:

- Adapting and growing with our needs
- Providing minimal disruption and ensuring ongoing operations
- Maximizing efficiency
- Bringing a new age of technological improvement for Next Generation security systems

These improvements will drive end-user ease of use, stronger physical and cybersecurity posture, and meeting/exceeding government compliance requirements.

Johnson Controls complies with the requirements for CMMC Level 2. We participated in JVSA program (a collaborated assessment by C3PAO & DIBCAC) and fully met all the requirements.

At Johnson Controls Security Solutions, integration is not a sideline business—it is our only business.

About Johnson Controls

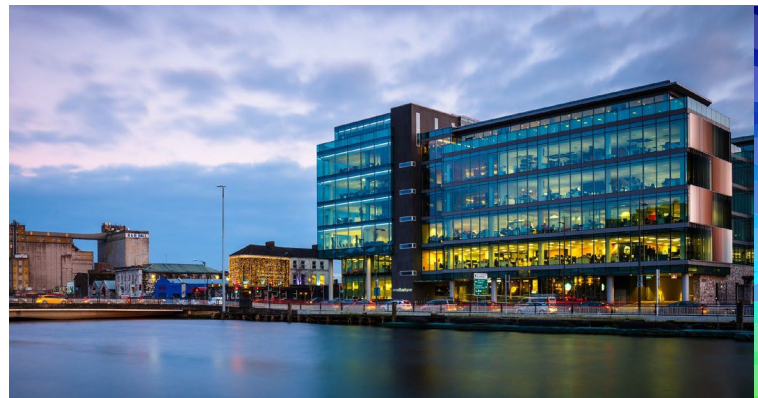
For decades, Johnson Controls has been successfully supporting the U.S. Federal Government, DOD (Department of Defense), state and local governments, and commercial organizations with large-scale physical security efforts. We have:

- More than 20,000 employees at work in our North American business operations,
- 2,000 highly skilled field installation and service technicians,
- Nearly 180 local branch offices across the United States.

Johnson Controls has one of the largest customer support footprints for physical security services (ex: IDS/ Access Control/Video Management) on the continent.

While many contractors offer security system installation services, few can offer expert physical security systems installation along with all associated IT services from a single source. Johnson Controls couples our extensive government contracting experience in physical security installation and service with our highly qualified in-house knowledge of network-based physical security systems.

Our corporate structure provides an additional benefit: The money spent on these deployments remains in the local economy using our locally based Johnson Controls offices and personnel.



Program Management Approach

Our Program Manager will be responsible for providing comprehensive system design and installation plans, preparing all associated cost data, schedules, and configuration and integration requirements; as well as coordinating all participation by our local branch offices as required on a task-by-task basis. Additionally, each client is handled by a Strategic Account Manager, who will work closely with the client to handle pre-sales activities, which include, technology roadmaps, product demonstrations, project proposals and site assessments, as well as serving as a backup to the program management team.

Technical Approach

Johnson Controls knows that a smoothly executed transition is critical to enhancing the security of our clients' facilities and the employees who occupy them. In partnership with our customers, we accomplish these transition efforts with no degradation to employee security; and with minimum disruption to daily operations that may occur during installation site work.

Focus on Communication: Johnson Controls' technical approach is based on an important key requirement that is essential to ensuring efficiently managed programs—that's communication. Communicating the detailed planning and allocation of required resources is critical.

Efficient Utilization of Resources: Our technicians are supported by an extensive infrastructure including our National Dispatch Center (NDC) in Indianapolis, management of our technicians' vehicles by our Fleet Management team in Boca Raton, and parts management through our NDC in Atlanta, as well as, a full complement of corporate back-office functions.

At the locally operated branch office level, we employ local service and warehouse coordinators who ensure that our technicians can complete their tasks as efficiently as possible. All local office-based installation and service technicians, sales representatives, management, and support staff are direct Johnson Controls employees.

Expansive Procurement and Distribution: As the industry-leading integrator for enterprise security systems, Johnson Controls has a comprehensive and well-established procurement and distribution infrastructure in place to handle hundreds of millions of dollars' worth of security products annually. Complemented by our longstanding relationships with suppliers (many of whom Johnson Controls owns or is their largest customer), we are well-positioned to meet all our customers' material requirements.

Redundant Customer Care Centers: Johnson Controls also maintains complete control and ownership of two redundant state-of-the-art Customer Care Centers in Aurora, Colorado, and Kansas City, Kansas. These have 400 operator workstations and are staffed 24x7x365 days a year, providing prompt call response time and 30 percent excess capacity to accommodate unexpected demand and growth.

UL 2050 Certified 24 x 7 x 365 Monitoring Centers: Johnson Controls' company-owned and employed monitoring centers are among the largest and most modern monitoring stations in the industry, providing the full scope of monitoring services UL 2050, intrusion detection, and video surveillance 24x7x365 days a year. Johnson Controls provides UL 2050 alarm monitoring, alarm notifications, and alarm service dispatch for UL 2050 regulated sites. The Customer Monitoring Centers (CMCs) in Aurora, CO and Kansas City, MO are UL 2050 certified central station monitoring centers meeting all requirements of UL 2050 and the NISPOM.

One of the Largest and Oldest Security Integrators

Johnson Controls is committed to meeting the needs of our customers and is focused on providing total customer satisfaction by delivering a high-quality, cost-effective solution. Our core business is advanced physical security, and we are committed to providing:

- Superior physical security information management systems
- Unparalleled base of experience
- Broad resources
- Commitment to doing what we promise

This permits us to consistently deliver a value-added, low-risk, and quality product in a setting of continually evolving technology.

Why JCI?: Best-in-class Products and Partners

Category	Partners
Intrusion Detection	Qolsys, DSC, resideo, DMP, BOSCH
Video Surveillance	exacq, DW, OpenEye, Hanwha, BOSCH, American Dynamics, AXIS, AVIGILON, EAGLE EYE, Cloudvue
Access Control	KANTECH, 3millID, AMAG, brivo, LENEL, DBE, Synergis, SOFTWARE HOUSE, Honeywell, AVIGILON ALTA, HID, alcatraz, SecurityCenter
Fire Detection	Simplex, FIRECLASS, EATON, ZETTLER, Fire-ute Alarms by Honeywell, COOPER Wheelock, SYSTEM SENSOR
Emerging Technology	evolv, Sabre On Point, HALO, Shooter Detection Systems, EAGL, Lynx, on location, STOPT SOLUTIONS, HAVEN LOCKDOWN

Consultation. Design. Implementation. Lifecycle management.

Figure 1 - Johnson Controls' Manufacturer Relationships

Qualified HSPD-12 Systems Integration Service Provider

As physical security and information technology converge, Johnson Controls has remained at the forefront of this continually evolving marketplace. In 2006, Johnson Controls (then known as ADT Security Services) became the first security systems integrator to receive approval from the General Services Administration (GSA) as a Qualified Homeland Security Presidential Directive-12 (HSPD-12) Systems Integration Service Provider, capable of delivering end-to-end HSPD-12 system integration services for Federal agencies. Although the GSA has made significant changes to its FIPS 201-3 compliance program since then, eliminating the requirement for this certification, Johnson Controls takes great pride in having been awarded the historic first Certificate of Completion for the GSA's HSPD-12 Vendor Evaluation program.

The Smart Card Alliance Certified System Engineer ICAM PACS (CSEIP) training and certification program provides advanced training for systems engineers on how to set-up and test E PACS to align with government-wide specifications. To ensure that procurements of approved E PACS for GSA-managed facilities are installed properly, GSA requires that all billable work performed on such systems be done using certified system engineers.



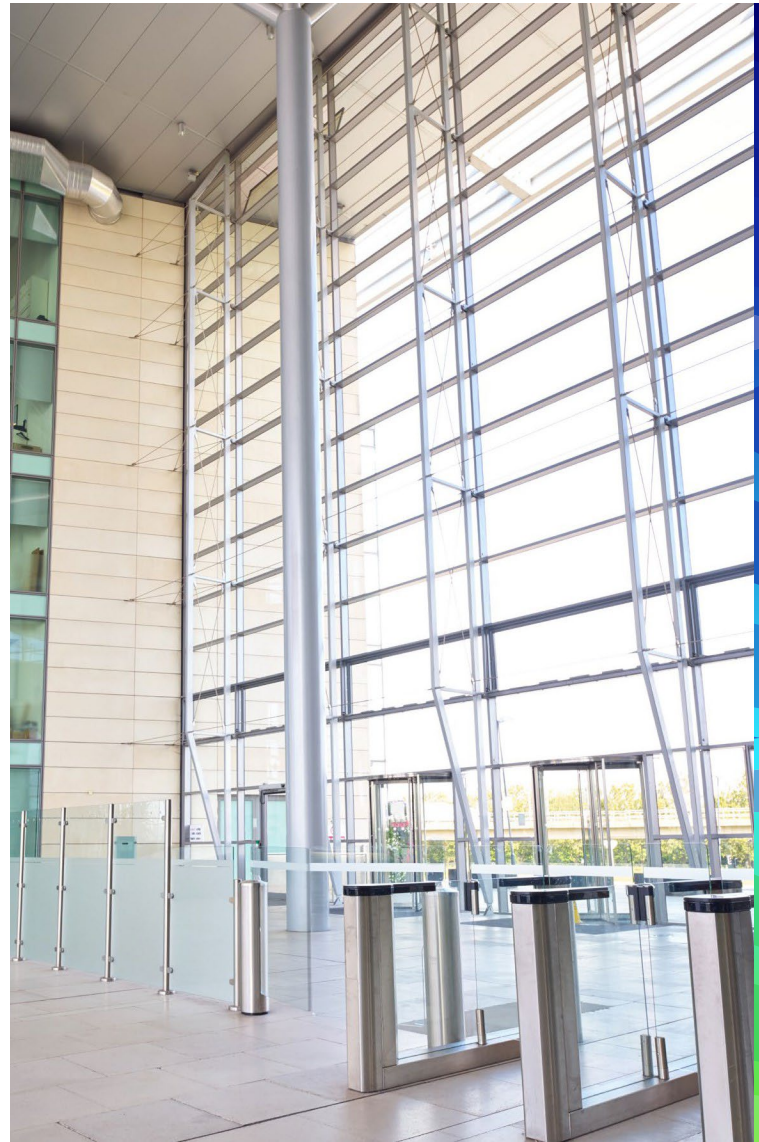
Johnson Controls is aligned and compliant with this CSEIP Program.

Commitment to Quality

Johnson Controls is committed at the highest corporate levels to developing a strong and mutually beneficial partnership with FERC on this high-visibility transition to an upgraded consolidated, cost-effective, centrally managed electronic security system. Moreover, Johnson Controls and our supporting partners, understand the dynamic nature of leading-edge projects such as this.

SAFETY Act Certification

Johnson Controls security solutions holds Designation and Certification classifications for electronic security services under the Support Anti-Terrorism by Fostering Effective Technologies (SAFETY) Act of 2002, which is part of the Homeland Security Act.



Johnson Controls' electronic security services originally received SAFETY Act designation and certification as an Approved Product or Qualified Anti-Terrorism Technology (QATT) for Homeland Security in 2007, and these have been renewed twice and are effective

through April 30, 2028. The technology solutions consist of assessments, design, installation, operations, or maintenance services to integrate security systems used to secure federal and public facilities and infrastructure and is tailored to the customer needs.



Protecting our People and our Assets

Johnson Controls Security Solutions, LLC has spent over the past 140 years working with the nation's largest companies, as well as the most complex Federal, State and Local Government Agencies, defining and developing security and fire applications. With Homeland Security and the need to protect our people and our assets – JCSS has a solution to meet your specific local office to agency-wide requirements.

	Key Issues	JCSS Solutions
Access Control	How do we help make it easier for authorized people to enter their workplace and do their jobs, while denying access to everyone else?	<ul style="list-style-type: none"> • HSPD-12/FIPS201: solutions to meet the mandated requirements using CSEIP engineers. • Biometric Identity Verification: allow access to the right people. • Tailgate Detection: discover or prevent unauthorized entry. • Automated Entrance/Exit Monitoring: help secure unmanned exits. • Security Checkpoint Systems: screen people and their belongings.
Video Surveillance	How do we ensure that our workplace environment is functioning in a safe and efficient manner?	<ul style="list-style-type: none"> • NDAA/TAA Compliance: Engineered systems utilized government compliance products. • Digital, IP/POE and Specialized Cameras: provide state-of-the-art imaging. • Digital Recording Systems: archive and analyze historical activity. • Remote/Integrated Communications Infrastructure: simplify connectivity and viewing. • License Plate Detection: capture unauthorized vehicles. • Remote Monitoring Services: provide 7/24-hour secure onsite and off-site monitoring.
Perimeter Protection	How do we help keep unauthorized people from entering our facility grounds?	<ul style="list-style-type: none"> • Perimeter Fencing: demarcate and protect secure areas. • Breach Detection: provide notification of suspicious activity. • Video Surveillance: monitor activity along the perimeter. • Secure Wireless Communication: provide secure and flexible connectivity. • Entry Point Control: support for barriers, turn styles, and gates
Intrusion Detection	How do we help keep unauthorized people from entering our buildings undetected?	<ul style="list-style-type: none"> • UL 2050 Monitoring/Inspection Services: for secure area locations. • Alarm Systems: detect break-ins and other suspicious activity. • Motion Analysis: automatically recognize dubious and unusual behavior. • Monitoring Services: receive alarms and respond 7/24.
Asset Control	How do we help prevent losses during transport, usage and storage?	<ul style="list-style-type: none"> • Decommissioning / Removal: removal / reusing of physical security equipment from closed facilities • RFID and GPS: We offer a variety of different applications that support such technologies as RFID and GPS to track and safeguard assets. These applications can also be used for controlling and tracking bulk shipments of small items all the way up to large international cargo containers.
Mass Notification Systems	How do we communicate and provide information to the public when there is an emergency?	<ul style="list-style-type: none"> • Early Warning: provide essential and critical information rapidly. • Crisis/Evacuation Control: prevent casualties and mitigate loss. • Messaging Communications: provide interior and exterior messaging by web/e-mail/pager/phone/message board. • Voice Deterrent: provide immediate response to reduce unnecessary confrontations.
Shooter / Gun Detection Systems	How to detect and locate weapons to mitigate loss of life?	<ul style="list-style-type: none"> • Non-intrusive Detection: provide sensitive detection. • Early Detection: provide essential and critical information rapidly. • Shooter Detection: provide real time situation awareness. • Provide real time Information: minimize losses.
Fire Detection Systems	How do we help save lives and protect assets?	<ul style="list-style-type: none"> • Fire Panels: provide exact location of the device or area in alarm. • Intelligent Smoke and Heat Sensors: provide highly reliable detection. • Smoke Aspiration Systems: provide extremely sensitive smoke detection. • Fire Suppression Systems: provide integration, monitoring and control of various types of fire suppression systems. • Smart Building Technologies: provide total intelligence and control.



When you partner with Johnson Controls, we treat your mission as our own. We put our deep expertise, leading technology and world-class products to work for you, never resting until you achieve your goals.

Company

Johnson Controls
Security Solutions

GSA Contract

GS-07F-225CA

Unique Identifier (UEI)

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Cage

8B951

NAICs Codes

561621

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www.johnsoncontrols.com

The power behind **your mission**

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