

High-Performance Sports & Facility Lighting





TenCate & Equalis Group

Publicly Procured Contract Vehicle

TenCate Contract Highlights

- Turnkey solutions for sports facility needs.
- Competitive discounted pricing for Equalis Group members.
- Ability to service Equalis members nationwide.
- Industry professionals from experienced field labor, certified sports builders, in-house engineers/designers available for support and oversight of your project.
- In-house research and development for up-to-the-minute innovation in quality and safety.
- A complete sports surfaces portfolio of quality products to include synthetic turf, running tracks, courts, sports lighting, from manufacturing to installation and maintenance.

Who is TenCate?

TenCate is a global leader in high-performance, sports surfacing systems comprised of a connected network of companies operating across the US, each with deep roots in local markets. TenCate combines global innovation with regional insight to deliver tailored solutions that meet real-world needs. Jointly, TenCate covers the entire value chain from R&D, manufacturing, to distribution, installation, maintenance, and recycling. We provide products that go beyond the surface to meet all sports facility needs, including sports lighting, fencing, water collection systems, scoreboards, and seating. We deliver top-quality products and services to our customers and partners worldwide. At TenCate, our mission is clear: to enable healthier, more resilient communities through sports surfaces that perform today and are designed for tomorrow. Every material, partnership, and design decision reflects a deeper responsibility to people, to the planet, and to meaningful progress.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2164B **Lead Agency**: CCOG

Contact TenCate

Ruth Hawley, VP of Cooperative **Purchasing** Cell: 512.809.9509

Jeremy Dombek, Cooperative Partnerships Manager Cell: 580.465.1727

Email: EZPurchase@TencateGrass.com

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Implement Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract Solution # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Best Solution
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.