





Helm Group & Equalis Group

Publicly Procured Contract Vehicle

Helm Group Contract Highlights

- A leader in the Construction/ Facility service industry with a
 proven history of providing existing and/or ground-up installation,
 maintenance, and repair services which includes Mechanical/HVACR
 equipment, piping, sheet metal; Building Automation & Integration;
 Turnkey project and energy saving solutions; Facilities management,
 plumbing, and electrical.
- Nationally available cooperative purchasing contract that provides a legal and compliant exemption to HVAC Installation & Services bid/ request for proposals (RFP) process.
- Serving Equalis Group Members Nationally, focusing in; IL, WI, IN, OH, KY, TN, IA, MO, KS, NE.
- Helm's in-house capabilities mean that 90%-100% of projects are self-performed, reducing or eliminating sub-contractor markup.

Who is Helm Service?

Helm Service, a division of Helm Group, is a highly respected construction industry powerhouse founded in 1946. Our experts enhance and support on-site maintenance teams for optimum results, allowing business owners to concentrate on core responsibilities.

Helm Service offers services ranging from annual preventative maintenance for specific pieces of equipment to full-time on-site management of total operations and facilities.

Our goal is simple: make ownership worry-free and cost-effective.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1177G Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.



Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Implement Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract Solution # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Best Solution
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.