





Model 1 Commercial Vehicles & Equalis Group

Publicly Procured Contract Vehicle

Contract Highlights

- Bypass the Bid Process: Purchase school buses, parts, and supplies immediately without having to conduct your own time-consuming bid or RFP process.
- Guaranteed Legal Compliance: Because the agreement was publicly procured by a leading public agency (Gwinnett County Public Schools), your purchase is structured to be in full compliance with applicable state procurement statutes.
- **Best Value Pricing:** Access to competitive pricing (that may include special case-by-case price adjustments) from Model 1 to win large or highly competitive opportunities.
- Streamlined Procurement: Access all of Model 1's Products & Services under a single, pre-negotiated framework, allowing you to move quickly from decision to delivery.
- Dedicated Support: Access to specialized support from Equalis to address legal or process questions, for a smooth purchasing experience.

Who is Model 1?

Model 1 Commercial Vehicles is the nation's largest bus and commercial transit dealership, built on a 45-year legacy of leadership and continuous innovation. With a nationwide network of locations, Model 1 offers end-to-end commercial vehicle solutions, including the largest in-stock inventory of buses, vans, and alternative-fuel vehicles in the U.S. The company goes beyond sales to provide upfitting, expert maintenance, OEM and aftermarket parts, and flexible financing—acting as a complete transportation partner for fleets across the country.

As an industry leader, Model 1 is pioneering areas like electric vehicle distribution and forming exclusive manufacturer collaborations to solve customers' toughest challenges.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: RFP-2501KM-E Lead Agency: GCPS

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Interview Implement Identify **Prepare Publish** Score Issue **Finalize** Requirements **Solicitation Notice Proposals Finalists Award** Contract Solution # of Hours? # of Hours? of Hours? # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Best Solution
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.