



## ONE TOUGH ANIMAL



### Bobcat® & Equalis Group Publicly Procured Contract Vehicle

#### Contract Highlights

- Our Portable Generators – from 25-570 kVA – effortlessly (and quietly) power everything from hand tools to lift stations to outdoor events. When you rely on maximum uptime and productivity, depend on Bobcat® portable generators to keep the power on. Engineered to outperform in the toughest conditions, they will go wherever you need them to go to get the job done.
- Bobcat offers a full lineup of value-added equipment including:
  - Portable Power
  - Construction Equipment
  - Grounds Maintenance Equipment
  - Material Handling Equipment
  - Related Attachments
- Dedicated and experienced Government Sales staff providing coverage for all of North America.
- Competitive pricing with discounts ranging from 20% – 53%
- 1800+ Dealer locations trained to interface with government customers providing a world-class customer experience.

#### About Bobcat

LET US SOLVE YOUR EQUIPMENT CHALLENGES.

The Bobcat government sales team provides guidance and support to make the equipment purchasing process simple for municipalities, state and federal agencies, and other government organizations.

WE'RE MORE THAN A MACHINE.

We're innovative, bold and ready to help you move mountains. Bobcat drives the industry forward by providing solutions and products that empower people to build a better tomorrow.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2169B

**Lead Agency:** CCOG

#### Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.