



**GRM. We See Data Where Others Only See Documents.**



## GRM & Equalis Group Publicly Procured Contract Vehicle

### Contract Highlights

- Immediate, compliant cost savings on records storage, retrieval, scanning, and destruction services—typically 30–50% less than traditional vendors like Iron Mountain.
- Fully HIPAA- and SOC 2-compliant chain-of-custody for physical and digital information, protecting sensitive records and reducing audit exposure.
- Streamlined procurement through Equalis with pre-negotiated pricing, eliminating RFP cycles and accelerating project timelines.
- Nationwide footprint with consistent service delivery—allowing agencies, universities, and healthcare systems to standardize information-management processes across all locations.
- End-to-end modernization through integrated scanning, digital conversion, and workflow solutions that prepare organizations for digital transformation.

### Who is GRM?

GRM Information Management is a national provider of secure physical records services, including storage, retrieval, scanning, compliant destruction, and documented chain-of-custody. The company operates HIPAA- and SOC 2-aligned facilities across the United States, supporting public-sector agencies, higher-education institutions, and healthcare organizations that need consistent, reliable stewardship of their physical information.

GRM also provides structured scanning and conversion services that transform paper records into searchable digital content. These services help organizations modernize operations, reduce manual handling, and maintain complete custody documentation throughout every stage of the record lifecycle.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2168A

**Lead Agency:** CCOG

### Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations *for Public Sector Organizations*



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.