



New Tech Solutions & Equalis Group

Publicly Procured Contract Vehicle

Contract Highlights

- **Streamlined procurement for cloud solutions** - Quickly procure cloud infrastructure and related services without issuing a lengthy RFP, accelerating project timelines.
- **Pre-negotiated, competitive cloud pricing** - Access contract pricing for cloud infrastructure, migration, optimization, security, and managed services through a competitively awarded vehicle.
- **Comprehensive cloud and modernization solutions** - Covers cloud infrastructure, storage, backup and disaster recovery, cloud security, AI platforms, networking, and related professional services.
- **Flexible, consumption-based delivery models** - Enables organizations to adopt subscription and managed service models that provide predictable operational spending while modernizing IT environments.

Who is New Tech Solutions?

Founded in 1997, New Tech Solutions (**NTS**) is a minority-owned small business renowned as an IT system integrator and solution provider with a strong focus on the public sector including Federal, State, Local, and Education markets. NTS has consistently ranked among the top 100 IT contractors for the public sector. NTS delivers advanced solutions in AI, cloud infrastructure, and cybersecurity, helping organizations accelerate digital transformation and achieve sustainable growth.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1183C

Lead Agency: Region 10 ESC

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.