



One Contract. Every Fleet Technology You Need.



Advantage One & Equalis Group *Publicly Procured Contract Vehicle*

Contract Highlights

- **Complete Fleet Telematics Suite:** Through this contract, members gain access to Geotab's vehicle & video telematics and asset tracking solutions — a proven, enterprise-grade platform trusted across public sector and regulated fleet environments.
- **Purpose-Built for Public Sector & Specialty Fleets:** Solutions purpose-designed for K-12 student transportation, municipal & state agencies, utilities, and vocational/off-road fleets — including routing intelligence, student ridership tools, and fleet maintenance management software solutions.
- **Implementation & On-going Support:** The Advantage One team supports solution design, deployment, training, optimization, and long-term account management so your organization achieves measurable outcomes, not just a hardware rollout.
- **One Partner for Your Full Fleet Technology Stack:** From telematics and cameras to routing, asset tracking, and custom integrations, Advantage One serves as a single strategic partner for all fleet technology needs — reducing vendor complexity and accelerating time-to-value.

Who is Advantage One?

Advantage One delivers connected fleet technology solutions for public sector agencies, K-12 transportation, utilities, and specialty fleet operations — combining telematics, video safety, routing, asset tracking, and compliance tools into one cohesive strategy. As a strategic partner rather than just a vendor, we provide consultative, high-touch support through every stage of the customer journey — from solution design and implementation through training, optimization, and long-term account management.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2173B

Lead Agency: CCOG

Contact Advantage One:

Name: Dan Zdarko

Email: Dan@AdvantageOne.tech

Phone: (480) 669-8611

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.