

Protect.
Connect.
Activate.

The public sector information management experts.



Iron Mountain Government Solutions & Equalis Group

Publicly Procured Contract Vehicle

Contract Highlights

Iron Mountain Government Solutions leverages specialized information management expertise to provide secure, compliant solutions tailored to the public sector. Our capabilities span the entire information lifecycle, providing modernization, governance, and automation agencies need to bridge the physical-to-digital gap. We help agencies achieve:

- **Enhanced Services for Citizens & Students** - Improve service delivery and citizen experience through improved information access
- **Modernization and Operational Resilience** - Modernization information management processes and infrastructure to ensure long-term efficiency and disaster preparedness.
- **Electronic Record Compliance** - Meet compliance requirements with secure, policy-driven information management solutions
- **Increased Agency Efficiency** - Maximize operational efficiency by streamlining information management practices and leveraging AI.

Who is Iron Mountain Government Solutions?

Iron Mountain Government Solutions, a unit of Iron Mountain, is a leader in storage and information management services empowering organizations to break down data siloes and drive digital transformation. We have partnered with 47 state governments, 600+ counties, and countless municipalities and educational agencies to revolutionize public sector information management and modernization.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2168B

Lead Agency: CCOG

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Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.