



# Big enough to trust, small enough to care.



## Maintex & Equalis Group Publicly Procured Contract Vehicle

### Maintex Contract Highlights

- High quality cleaning chemicals and janitorial supplies manufactured and distributed in Southern California, improving costs and reducing environmental impacts and supply chain disruptions for California customers.
- Solutions to improve staff efficiencies including cleaning task automation, workflow improvement, site audits, and optimized supply chains.
- In-house customer service, equipment repair, and customized online and on-site training in English and Spanish.
- Regulatory support for local and federal compliance and a wide selection of green products.
- Maintex's most aggressively priced national contract exclusively for Equalis Group members, reducing supply costs and acquisition and operating costs. Contract pricing based on a minimum discount off the Maintex distributor list price. Additional savings available based on volume purchasing, delivery scheduling, and other individualized cost reductions.

### Who is Maintex?

Maintex is a janitorial supplier and chemical manufacturer in Southern California. Maintex is proudly family-owned and operated since 1960. They pride themselves on reliability, honesty, and genuine relationships. Commitment to customers is their top priority. They strive to help every facility improve their supply chain and create clean, safe environments.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** COG-2171C

**Lead Agency:** CCOG

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### Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.