



# PRIMING YOU FOR SUCCESS



## The Pittsburgh Paints Company & Equalis Group *Publicly Procured Contract Vehicle*

### Contract Highlights

- The Pittsburgh Paints Co. offers Architectural, Commercial, Industrial, and High-performance coatings as well as related paint sundry supply items.
- Equalis Group members receive a discount off our retail price list: 50% discount off all paint products manufactured by Pittsburgh Paints, and 25% discount off all non-Pittsburgh Paints-manufactured paints and all sundry items.
- Members receive free delivery from our 500 stores, where available.
- We work with members project-by-project. Local dedicated Account Managers are available for any product or application questions.
- Other services include providing product training for maintenance teams free of charge; access to our Color and Design managers to help members find that new look, including renderings; and referrals to vetted painters and post project Maintenance Binders to keep information on all colors and products (great for future reference).

### About The Pittsburgh Paints Company

The Pittsburgh Paints Company is a leading producer of interior and exterior paints, stains, caulks, repair products, adhesives, sealants as well as certain light-duty protective coatings for the professional and do-it-yourselfers. We are located in the United States and Canada where we employ over 6,000 employees.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1184A

**Lead Agency:** Region 10 ESC

**Contact The Pittsburgh Paints Co.**

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### Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.