



United to Better Serve Our Customers



The United Group® & Equalis Group *Publicly Procured Contract Vehicle*

TUG Contract Highlights

- **Janitorial & Facility Solutions Under One Contract** - Access a comprehensive portfolio of janitorial supplies, equipment, services, and related solutions designed to support facilities of all sizes.
- **National Buying Power** - Over 300 independent distributors nationwide delivering responsive local support backed by competitive, contract-compliant pricing.
- **Competitive Pricing** - Transparent, contract-based pricing structured to meet public sector procurement requirements while maximizing value.
- **Dedicated Expert Support** - Dedicated account management and customer support teams working directly with agencies, distributors, and manufacturers to ensure smooth onboarding and ongoing contract success.
- **Scalable Coverage Across North America** - A robust distribution footprint capable of serving single locations, multi-site operations, and statewide agencies efficiently.

Who is The United Group?

With more than four decades of experience, The United Group® (TUG) unites over 300 independent distributors to provide national reach backed by responsive local support. Serving customers across North America, TUG delivers high-performance janitorial and facility solutions driven by competitive purchasing power, trusted expertise, and scalable capabilities for facilities of every size.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2171A

Lead Agency: CCOG

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Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.