



Alternative service for students with *special transportation needs*



First Student & Equalis Group *Publicly Procured Contract Vehicle*

First Student Contract Highlights

- First Student's alternative transportation division, FirstAlt, provides districts services for students with special transportation needs: students with special needs, McKinney-Vento students, out of district students, and hard to serve trips.
- FirstAlt utilizes a fleet of small capacity vehicles from existing local transportation companies that are expertly operated and maintained.
- FirstAlt confirms that all transportation providers and their drivers have met all FirstAlt, state, local, and district requirements before they can service trips.
- FirstAlt's custom technology, specifically designed for alternative transportation and its unique challenges.
- First Student's consulting division, First Services offers districts solutions for every area of their transportation program, offering comprehensive transportation consulting services, as well as program specific services like fleet electrification, routing, fleet management and maintenance, safety, driver training, and transportation management.

Who is First Student?

First Student is the largest school transportation provider in North America with more than a century of experience providing safe and reliable transportation. We work with 1,250 school districts in 39 states and 8 Canadian provinces carrying approximately 5.5 million students daily.

First Student's expertise allows us to provide industry leading services like alternative transportation and comprehensive consulting. We have the most experienced management team in alternative transportation, that brings a level of knowledge and experience no other alternative transportation company can match. Our management and technology approach to alternative student transportation ensures that all students, including students with special needs and students experiencing homelessness, get to school safe and on time in the hands of caring, consistent drivers. For more information, visit www.FirstStudentInc.com.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1149A

Lead Agency: Region 10 Education Service Center

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Created by Public Sector Organizations *for Public Sector Organizations*



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.